

Hidden Costs of Producibility and the Potential ROI of Developing Advanced Manufacturing M&S Capabilities

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NDIA White Paper on Manufacturing M&S

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- **Key findings from 18 month study on current DFM practices***
 - **Producibility is a neglected “ility” due to the lack of analytical tools**
 - **Many costly producibility issues inadvertently designed-in**
 - **Current commercially available DFM analysis tools inadequate**
 - **Focused M&S research and investments needed to close gaps**
- **Roadmap development underway for key M&S focus areas**
 - **Systems engineering trade study and design methodologies**
 - **System integration, assembly, and test modeling**
 - **Enterprise level supply chain design and analysis methods**
 - **Electrical, mechanical, and assembly yield modeling**
 - **Quantitative DFX analyses including complexity characterization**
 - **Life cycle cost modeling including uncertainty and risk analysis**

*NDIA Manufacturing Division White Paper, “21st Century Manufacturing Modeling & Simulation Research and Investment Needs,” Released May 2011.

NDIA Committee Goal is to Influence S&T Investments

Why Focus on Producibility?

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- **Cost of Goods Manufactured**
 - Direct material and labor costs
 - Manufacturing overhead costs
- **“Producer” life cycle cost drivers**
 - Low yield & process inefficiencies
 - Manufacturing process complexity
 - Excessive quality specs/controls
- **Product cost reduction strategies**
 - Post-NPI value engineering
 - Factory lean transformation
 - New material/process technologies
 - Strategic sourcing & material mgmt
 - Commodity “should cost” analysis



Because Producibility Drives Significant “Hidden Costs”

But is there a Business Case?

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- Most legacy fielded systems have known producibility issues
 - VE changes to improve design almost always cost prohibitive
 - Significant sustaining engineering costs incurred year-after-year
- Aerospace-wide producibility improvement initiative launched
 - Cost-benefit criteria developed based on factory financial impact
 - Focus is reducing “producer” LCC drivers impacting the factory

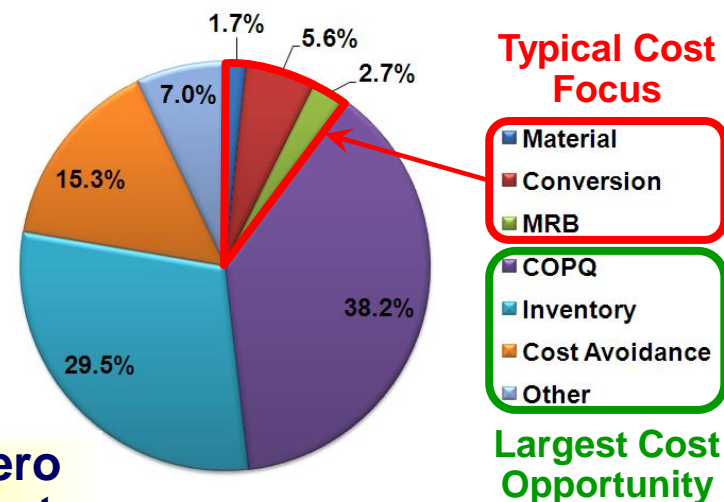
2009 -2011 Financial Savings Dashboard

Projects Address ~5% of Active P/N's	2009-2011 Producibility Improvement Savings One Year Forward Looking Financials			
	NUMBER OF PROJECTS	AVE YIELD IMPROVEMENT	NORMALIZED TOTAL SAVINGS	AVERAGE ROI
2009	50	21.0%	1.29%	9.9
2010	74	21.0%	0.69%	8.6
2011	82	26.0%	0.92%	5.8
Cummulative	206	23.0%	0.96%	7.8

Estimate 4-5X Greater Opportunity for Save due to 80-20 Rule

1% of Total Aero Conversion Costs

Savings Breakdown



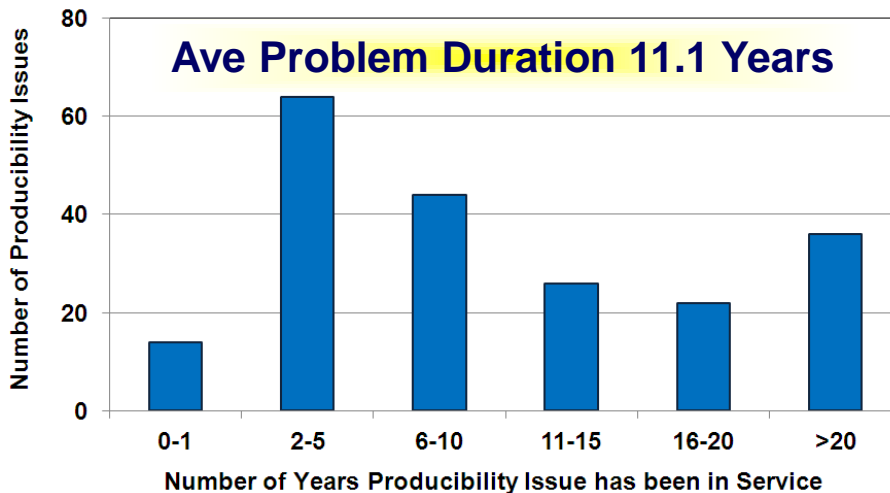
Producibility Directly Impacts Cost of Goods Manufactured

Why is Manufacturing M&S the Solution?

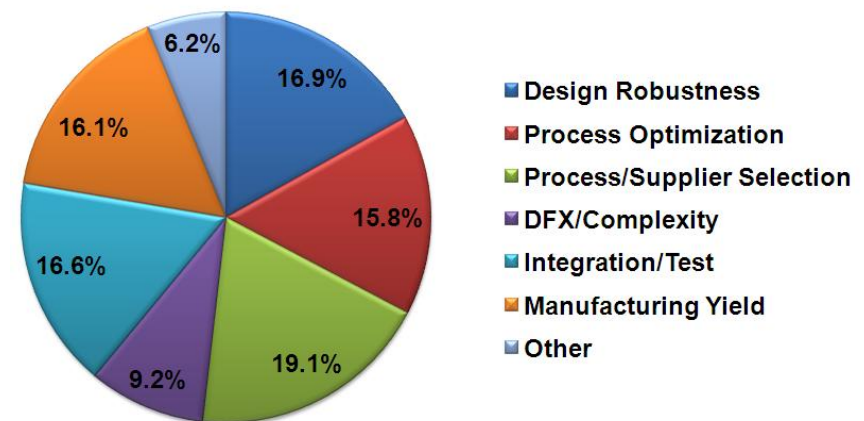
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- Once design is “locked-down” producibility is “locked-in”
 - Lack of relevant M&S tools prevents factory impact prediction
 - Inadvertently “designed-in” inefficiencies can persist for years
- Producibility issues primarily impact factory overhead costs
 - Root cause affinity mapping used to understand origins of issues
 - Analysis substantiates proposed M&S research focus areas

Problem Duration Histogram



Producibility Driver Breakdown



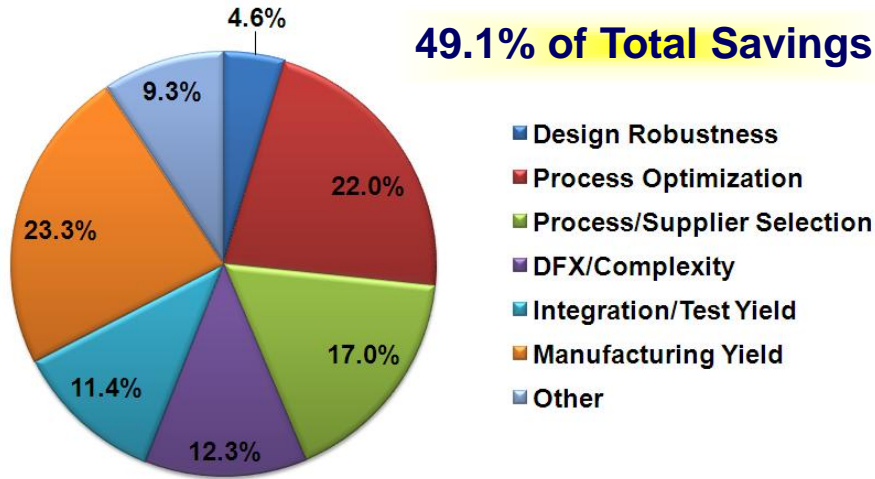
Significant ROI Associated with Development of M&S Tools

Mechanical vs. Electronic System M&S Needs

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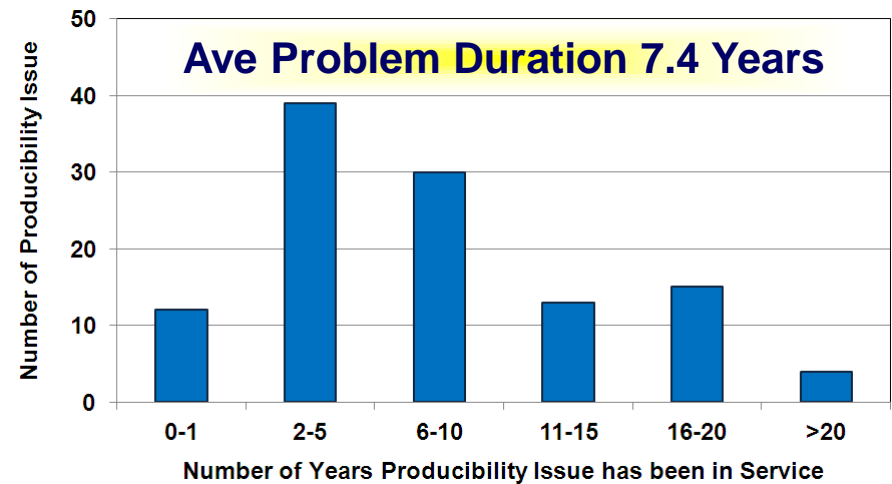
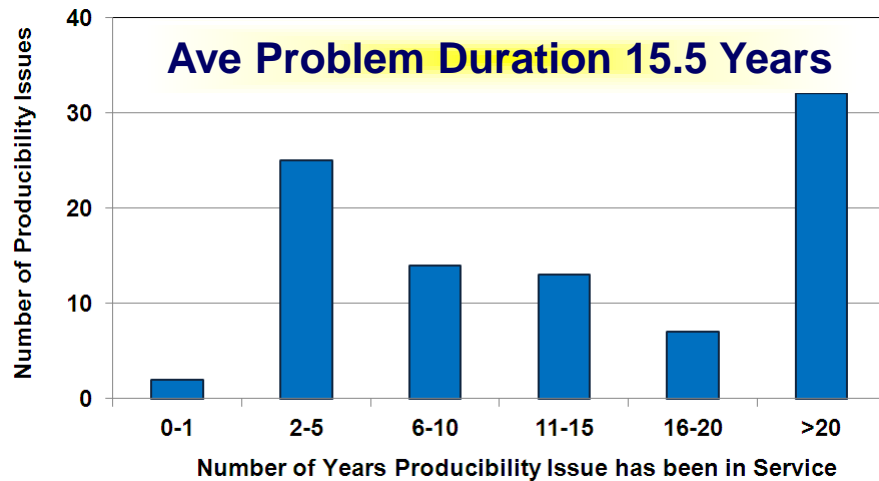
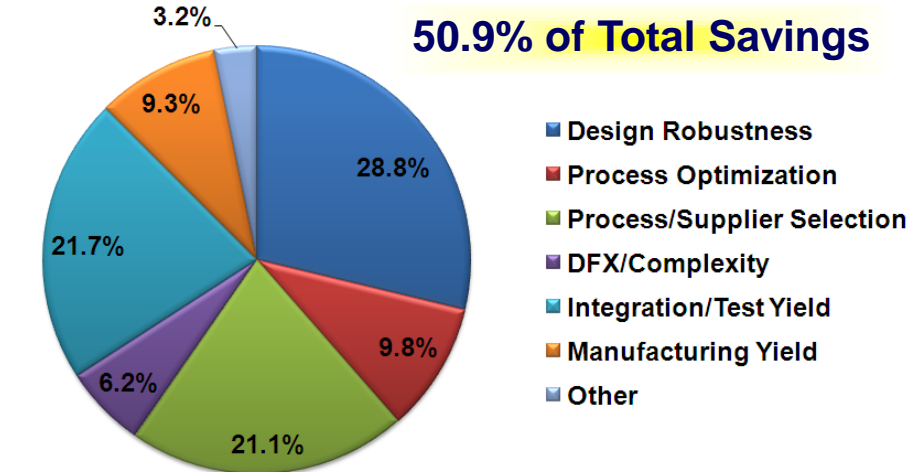
Mechanical Producibility Breakdown

49.1% of Total Savings



Electronic Producibility Breakdown

50.9% of Total Savings

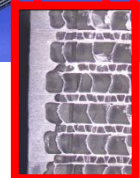
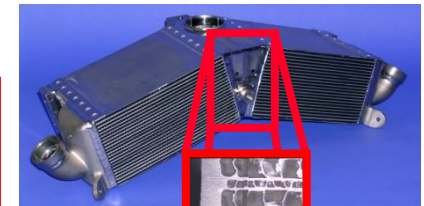
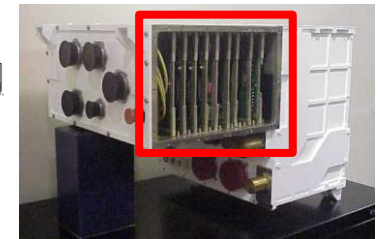
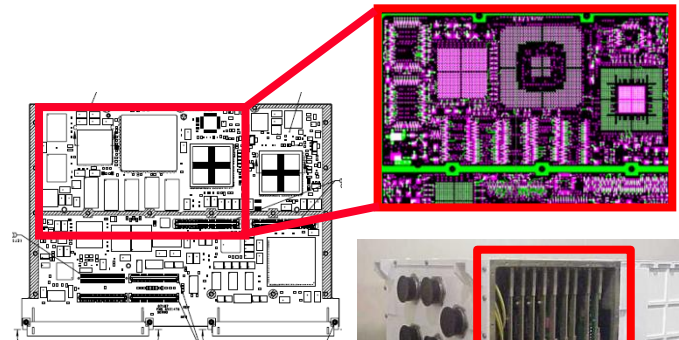
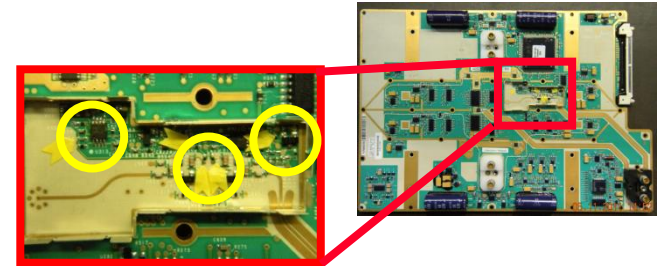


Common Themes but Different Priority Focus Areas for Mechanical vs. Electronic System M&S Tool Development

“Real World” Producibility Examples

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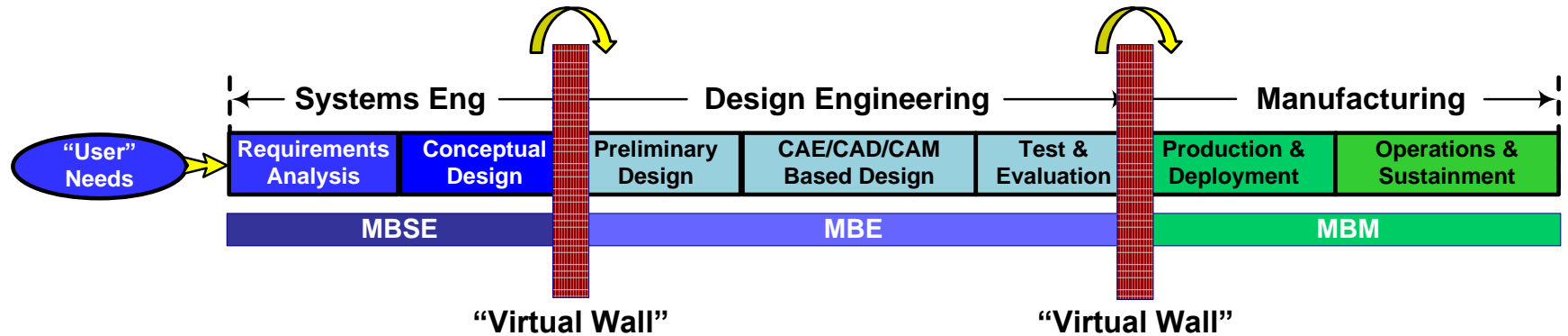
- Avionics RF transponder
 - Circuit architecture drove trial & error frequency tuning of individual cards
- Display graphics PBA card
 - Functionality upgrade for a dense design drove yield into single digits
- Engine controller chassis
 - Size constraint drove compact design requiring blind PBA installation
- Advanced alloy impeller
 - Material developed that current cutters cannot efficiently machine
- Advanced heat exchanger
 - Weight drove non-optimal joint design susceptible to braze erosion



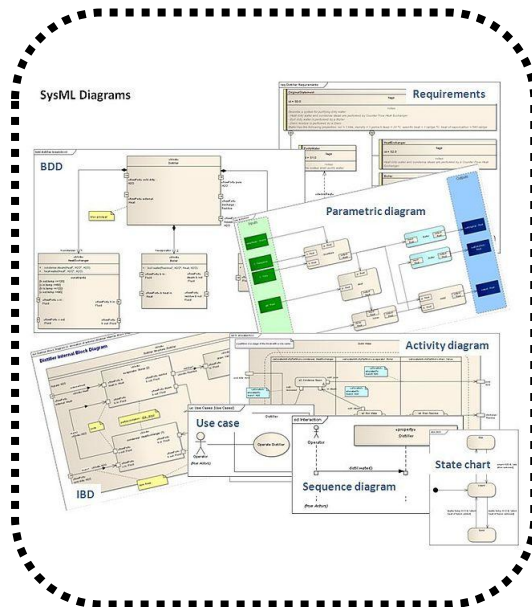
Many Producibility Issues Inadvertently “Designed-In”

Current Model-Based Approach Limitations

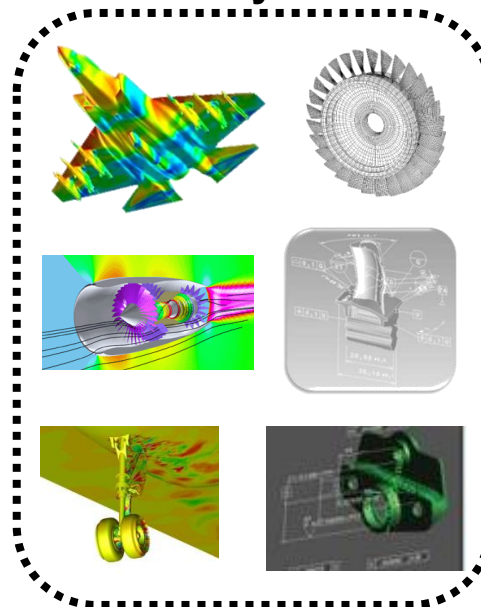
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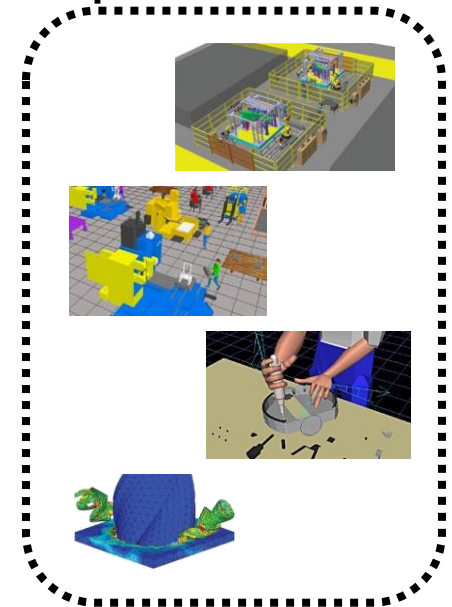
"Function Centric"



"Geometry Centric"



"Operation Centric"

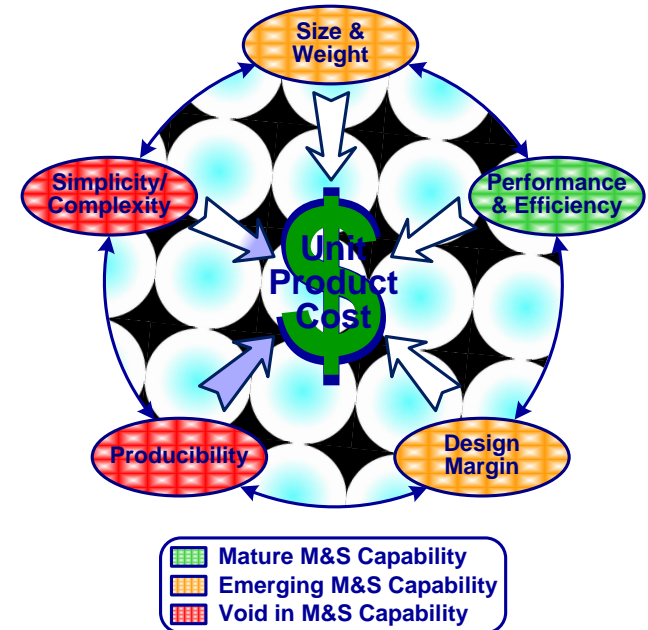
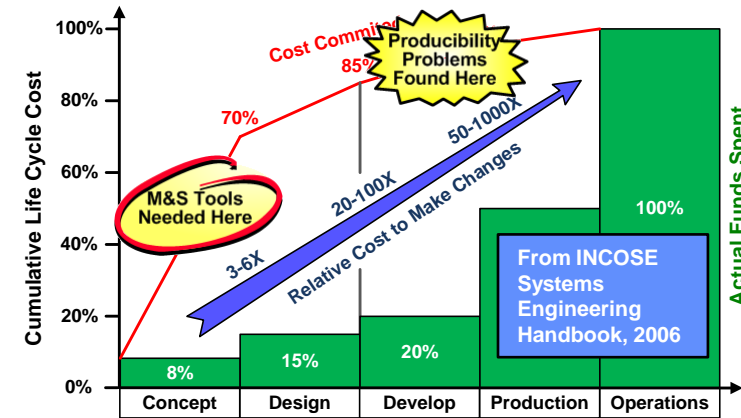


Same Producibility Problems now just Happen "Virtually"

Design-Manufacturing Interdependence

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- Early design decisions lock-in cost
 - Trade studies focus on performance
 - Use of exotic materials to save weight
 - Design thrown across the “globe”
- Moving manufacturing to the “left”
 - Concurrent engineering teams
 - Early supplier involvement
 - Design for Manufacturing (DFM)
- Quantitative analysis tools lacking
 - Manufacturing knowledge mostly tacit
 - High level DFM guidelines/checklists
 - Rule-based CAD/CAM occurs too late



M&S a Critical Enabler to Move Manufacturing to the Left

Sate-of-the-Art DFMA Analysis

Stapler



Part No	2	3	4	5	6
No. of operations	1	1	1	1	1
Manual handling time (s)	1.00	0.00	1.50	0.00	0.00
Manual insertion time (s)	1.00	0.00	2.00	0.00	0.00
Manual ejection time (s)	1.00	0.00	1.50	0.00	0.00
Manual total time (s)	3.00	0.00	4.50	0.00	0.00
Module	00	00	00	00	00
Staple	33	2.51			
Staple advance mechanism	00	1.13			
Rotation-translation 1	30	1.95			
Hammer	15	2.25			
Hammer guide	15	2.25			
Left lifter	30	1.95			
Right lifter	30	1.95			
Plastic pin	05	1.84			
Front casing	34	3.0			
Shut	33	2.51			
Lifter covers	15	2.25			
Spring	39	4.0			
Spring mount	23	2.36			
Metal spring holder	33	2.51			
Casing	39	4.0			
Grip	39	4.0			
Pin	39	4.0			
Lock	23	2.36			
Locking pin	39	4.0			
Other parts	23	2.36			
Pin	39	4.0			
Circlips	23	2.36			

Reduce part counts...
Standardize components...
Simplify assembly operations...

"As Is" Design

- 29 Total Parts
- Assy Time 204 sec

"To Be" Design

- 11 Total Parts
- Assy Time 88 sec



Electric Wok



Part No	2	3	4	5	6	7	8	9
Manual handling time (s)	1.00	0.00	1.50	0.00	0.00	0.00	0.00	0.00
Manual insertion time (s)	1.00	0.00	2.00	0.00	0.00	0.00	0.00	0.00
Manual ejection time (s)	1.00	0.00	1.50	0.00	0.00	0.00	0.00	0.00
Manual total time (s)	3.00	0.00	4.50	0.00	0.00	0.00	0.00	0.00
Module	00	00	00	00	00	00	00	00
Electricity	10	1.95						
Electric Cord	11	1.8						
Temperature changer	31	2.25						
Metal wires and soldering operation	10	1.95						
Nut	15	1.84						
Square strip	20	1.95						
Locator strip	40	1.95						
Thermal energy module	8	3	08	2.4				
Heating coil	9	2	15	2.25				
Ceramic inserts	10	4	33	2.5				
Top plate	11	1	33	2.5				
Elliptical ring	12	1	33	2.5				
Metal disc	13	2	15	2.25				
Vessel	14	1	33	2.5				
Handles	15	2	15	2.25				
Screws	16	1	10	1.5				
Lid	17	1	10	1.5				
Liquid module								
Vessel								
Wok support								
Other parts								
Nut								
Turn assembly over								
Total	1	33		233.48				

"As Is" Design

- 33 Total Parts
- Assy Time 233 sec

"To Be" Design

- 13 Total Parts
- Assy Time 91 sec



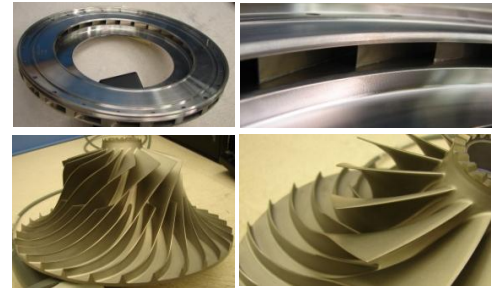
Source: R.B. Stone et. al, "A Product Architecture-Based Conceptual DFA Technique," Design Studies, Vol. 25, No. 3, pp. 301-325, May 2004.

Simple DFMA Approaches work for Simple Products

Aerospace & Defense DFM Analysis Needs

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- A&D producibility challenges
 - Maximum functionality in smallest package
 - Highly 3-D shapes with intricate features
 - Exotic hard to machine/fabricate materials
 - Tightly controlled dimensions & tolerances
- Producibility a design characteristic
 - Ease and economy of making item(s) at rate
 - Manufacturing-Assembly-Inspection-Test
 - F(fit, form, function, complexity, capability,..)
- Need quantitative analytical design tools
 - Make “hidden factory” costs & risks visible
 - Predict design-driven manuf inefficiencies
 - Shape design vs. verify rule adherence

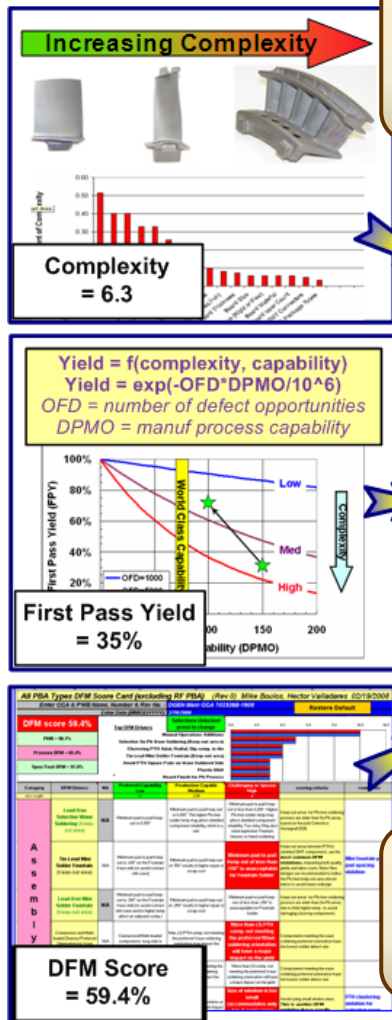


Complex Product Designs Require Advanced DFM Tools

Honeywell Producibility Analysis Toolkit

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Producibility Analysis



What design attributes are driving the design to be complex?

Is there significant hidden factory rework due to low first pass yield?

Do suppliers have experience making designs of similar complexity?

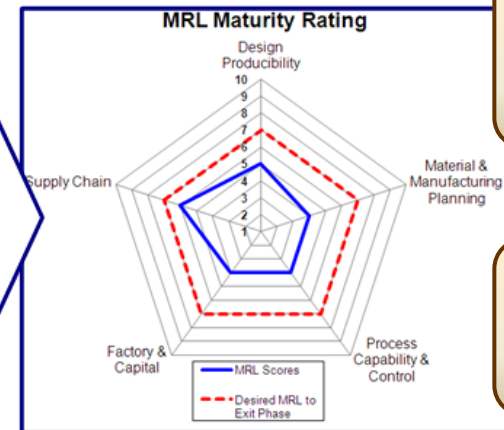
Manufacturing Complexity Model

Yield Prediction Model

DFM Scorecard Analysis

MRL Maturity Assessment Model

Manufacturing Readiness Level



What are the top manufacturing risk areas requiring mitigation plans?

Are producibility trades being conducted in early NPI activities?

What is the design strategy to minimize DFM violation impact?

Does the “similar to” baseline have DFM violations and how severe?

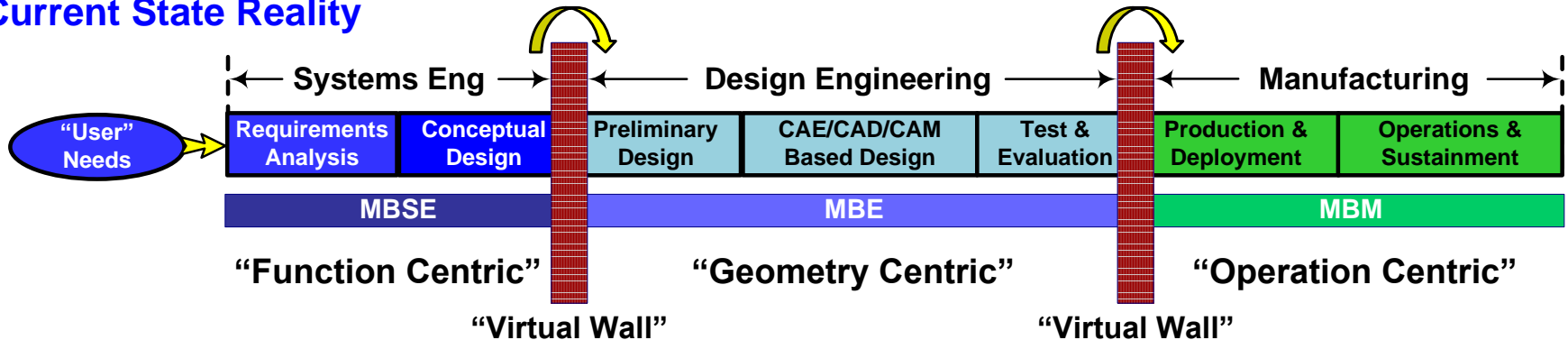
What alternative design options increase yield and minimize re-work?

Analysis Based Approach to Identify Manufacturing Risks

“Virtual Manufacturing” Frontier

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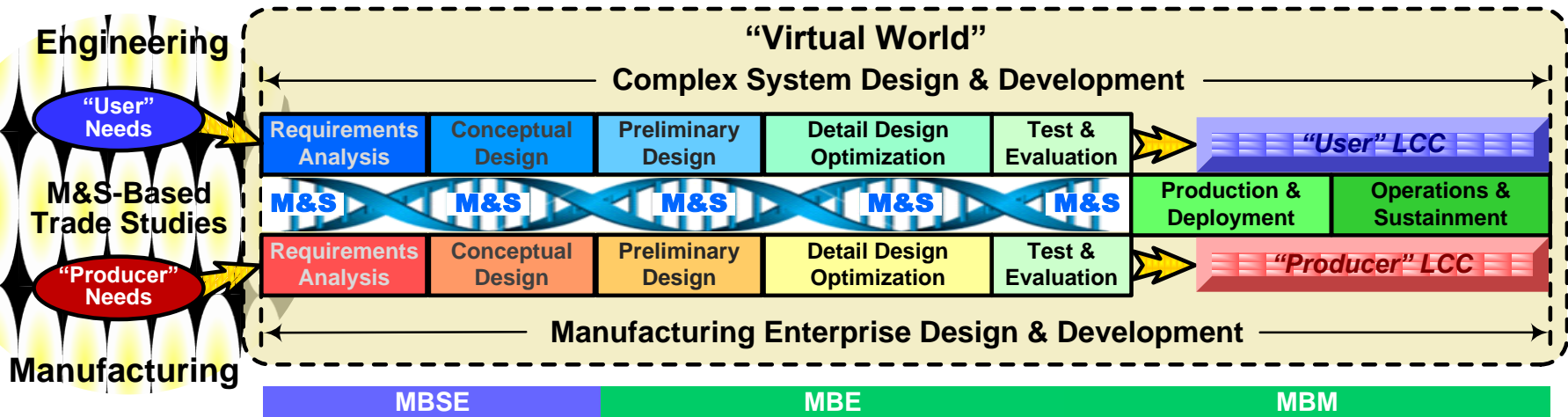
Current State Reality



Transforming the Design Space

Future State Vision

“Fit-Form-Function-Operation Centric”



Need to “Re-Engineer” Product Development Processes

Summary and Key Takeaways

- **Producibility issues drive up the Cost of Goods Manufactured**
 - Neglected “ility” due to lack of analytical predictive tools
 - Inadvertently “designed-in” inefficiencies can persist for years
 - M&S tools needed to help guide product-process improvements
- **Advanced manufacturing M&S is a potential “game changer”**
 - Quantitative tools to predict system producibility characteristics
 - Supply chain analysis tools to predict industrial base behavior
 - Design methods integrate manufacturing into SE trade space
- **National research agenda needed for “virtual manufacturing”**
 - Improving A&D system affordability is an industry-wide problem
 - No single company has resources to solve this problem alone
 - Focused research & investments needed to develop capabilities

***M&S is a Transformative Technology of the Future
for the Advanced Manufacturing Discipline***

Questions?

Contact Information

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Reliability Engineering Discipline

Reliability Theory

Reliability: Probability that a device will perform its intended function during a specified period of time under stated conditions.

Analytical Basis

$$MTBF = \frac{1}{\lambda} = \frac{\text{total operating hours}}{\text{number of failures}}$$

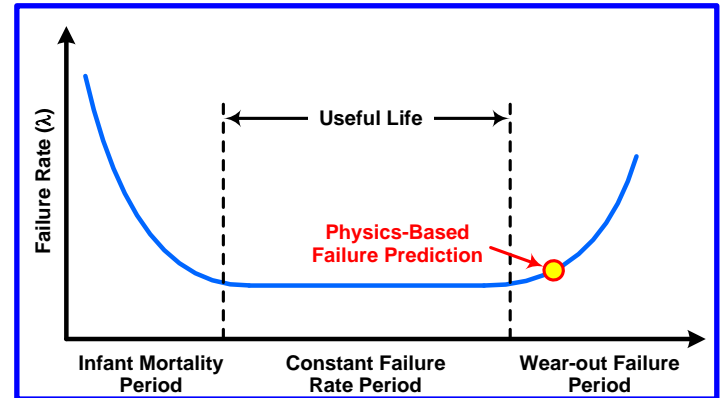
$$R(t) = \int_t^{\infty} f(t)dt = e^{-\lambda t}$$

$$f(t) = \frac{1}{\theta} e^{-t/\theta} \quad \lambda = \frac{1}{\theta}$$

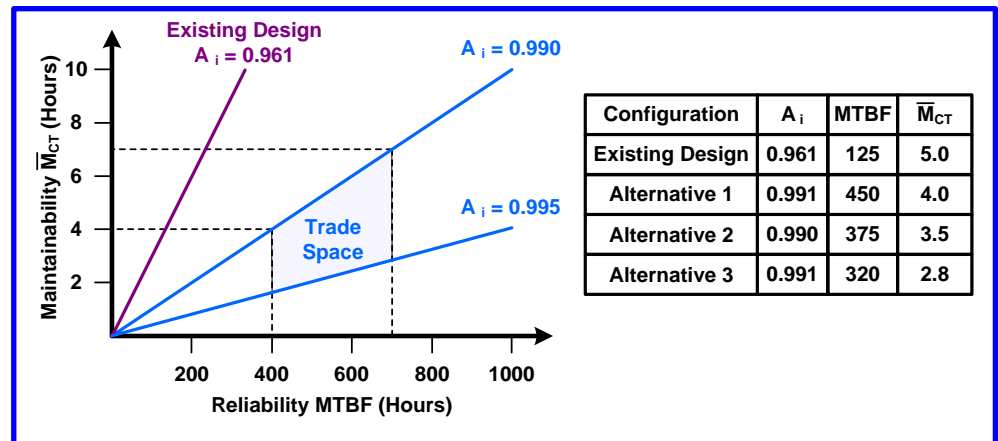
RAMS

**Reliability
Availability
Maintainability
Safety**

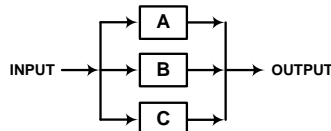
Physics of Failure Analysis



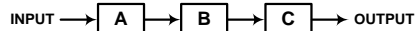
Trade Off Evaluations



Modeling Relationships



$$R = 1 - (1 - R_A)(1 - R_B)(1 - R_C)$$



$$R = (R_A)(R_B)(R_C)$$

Focus is Early Detection of Failure Modes and System Safety

What About Producibility?

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Merriam-Webster.com

pro·duc·ibil·i·ty *noun* \prə,d(y)ūsə'bilətē\
Definition of PRODUCIBILITY
: the character, state, or fact of being producible

'man·u·fac·ture *verb* \man-yə-'fak-chər, n
Definition of MANUFACTURE
3 : the act or process of producing something

A central icon with a question mark is surrounded by four colored arrows (red, green, blue, and yellow) pointing towards the four definition boxes.

Air Force Research Lab

Producibility: A **design characteristic** which allows **economical fabrication, assembly, inspection, and testing** of an item using available manufacturing techniques. The relative ease of manufacture of an item or system.

pro·duce *verb*
Definition of PRODUCE
5 a : to cause to have existence or to happen : BRING ABOUT
b : to give being, form, or shape to : MAKE; especially : MANUFACTURE

Defense Acquisition University

Producibility: The measure of relative ease of manufacturing a product. The product should be **easily and economically fabricated, assembled, inspected, and tested** with high quality on the first attempt that meets performance thresholds.

BusinessDictionary.com

Producibility: Ease of manufacturing an item (or a group of items) in large enough quantities. It depends on the **characteristics and design features of the item** that enable its **economical fabrication, assembly, and inspection or testing** by using existing or available technology.

Analytical First Principles Basis Needed for Producibility

Yield Improvement Impact Prediction

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$$\text{ADD}_{\text{rework}} = (\text{Yield}_{\text{actual}} - \text{Yield}_{\text{target}}) \times \text{Demand} / \text{Manuf}_{\text{days}}$$

$$\text{COPQ}_{\text{savings}} = \text{ADD}_{\text{rework}} \times \text{Rework}_{\text{time}} \times \text{Manuf}_{\text{days}} \times \text{Burden}_{\text{rate}}$$

$$\text{WIP}_{\text{savings}} = \text{ADD}_{\text{rework}} \times \Delta \text{ Cycle Time} \times \text{Std Cost}$$

- $\text{ADD}_{\text{rework}}$: average daily demand for the rework operations driven by low yield
- $\text{COPQ}_{\text{savings}}$: projected annual cost of poor quality savings due to yield improvement
- $\text{WIP}_{\text{savings}}$: projected inventory savings due to yield improvement
- $\text{Yield}_{\text{actual}}$: actual yield of the process step where the defect(s) are generated
- $\text{Yield}_{\text{target}}$: target yield of the process step where the defect(s) are generated
- $\text{Rework}_{\text{time}}$: conversion processing time associated with the rework loops
- $\Delta \text{ Cycle Time}$: additional manufacturing cycle time associated with rework loops
- Demand: projected forward 12 month demand for savings calculations
- Std Cost: standard cost of the part/item being reworked
- $\text{Manuf}_{\text{days}}$: number of actual manufacturing days in a calendar year
- $\text{Burden}_{\text{rate}}$: labor burden rate associated with the rework operations

Y=f(x) Formula Links Product Yield to Factory Financials