TRIAD SMALL BUSINESS ADVISORY PANEL

National Defense Industrial Association (NDIA)

Aerospace Industries Association (AIA)

Ms. Diane Dempsey NDIA, Meeting Chair

Ms. Benita Fortner AIA, Co-Chair

TRIAD

September 26, 2013 ► Waterford

Springfield, VA

Brief Overview of TRIAD

The TRI-Association Small Business Advisory Panel [TRI-AD] was formed in 1967 to coordinate and leverage the small business subcontracting enhancement efforts of subcontracting representatives of three industry associations.

Each of the founding organizations designates an individual to serve as its representative. Collectively, these individuals form the organizations' leadership team. The team's primary responsibilities include organizing and conducting council meetings, coordinating the organizations advocacy activities, and acting as council liaison with federal government officials regarding small business related legislation, policy, etc.

When the organization was formed, the group's membership base consists of small business professionals from major corporations and members, or associate members of its founding/ sponsoring organizations. Although, there are no membership dues; a registration fee for the general meetings is required, for all attendees.

The organization is now sponsored by AIA and NDIA, holding two general meetings per year – fall and winter. These meetings provide an opportunity for members to exchange small business related "best practices" and facilitate broad-based government - industry communications, cooperation, and understanding. The meetings are now led by the two cochairs, Benita Fortner and Diane Dempsey. Selection of agenda topics is at the discretion of the meeting leader; however, each meeting includes a federal government agency discussion/ briefing component.

TRIAD Agenda

7:30 am - 4:45 pm	REGISTRATION OPEN
7:30 am - 8:15 am	CONTINENTAL BREAKFAST
8:15 am - 8:30 am	 WELCOME Ms. Diane Dempsey, NDIA TRIAD Co-Chair, Meeting Chairperson; Director, Socio Economic Programs, BAE Systems Pledge of Allegiance Introductions of TRIAD Members and Guests
8:30 am - 9:15 am	 LEGISLATIVE UPDATE Ms. Storme Street, Director of Government Relations, BAE Systems
9:15 am - 9:30 am	BREAK
9:30 am - 10:30 am	 CUSTOMER PANEL Moderator: Ms. Benita Fortner, Director, Supplier Diversity, The Raytheon Company Ms. Tracey Pinson, Director, Office of Small Business Programs, Office of the Secretary of the Army Mr. Sean Crean, Director, Office of Small Business Programs, Office of the Secretary of the Navy Mr. Brad Taylor, Subcontracting Program Manager, Office of the Secretary of the Navy Mr. Joseph McDade, Jr., Director, Office of Small Business, Office of the Secretary of the Air Force Mr. Lee Rosenberg, Director, Small Business Programs, Missile Defense Agency
10:30 am - 11:30 pm	 OSD UPDATE Ms. Janice Buffler, Associate Director, Subcontracting, CSP Regional Councils Mr. Christopher Rinaldi, SBIR and STTR Program Administrator, U.S. Department of Defense Ms. Linda Oliver, Deputy Director, Policy and Procurement, Office of Small Business Programs, U.S. Department of Defense
11:30 am - 12:45 pm	NETWORKING LUNCHEON
12:45 pm - 1:00 pm	DC METRO BUSINESS LEADERSHIP NETWORK Ms.Katherine McCary, <i>Executive Director, DC Metro Business Leadership Network</i>
1:00 pm - 1:45 pm	 ABILITY ONE PANEL Moderator: Ms. Diane Dempsey, NDIA TRIAD Co-Chair, Meeting Chairperson; Director, Socio Economic Programs, BAE Systems Mr. Tizoc Loza, Corporate Manager Mentor-Protege, Northrop Grumman Corporation Ms. Nancy Myrick, Director, Policy and Programs, U.S. AbilityOne Commission Ms. April-Lyn Pinch, President, MVLE
1:45 pm - 2:30 pm	 U.S. SMALL BUSINESS ADMINISTRATION Mr. John Shoraka, Associate Administrator, Government Contracting and Business Development, U.S. Small Business Administration Government Contracting
2:30 pm - 3:00 pm	BREAK
3:00 pm - 3:30 pm	 THE 2014 NATIONAL VETERANS CONFERENCE AND VERIFICATION ▶ Mr. Tom Leney, Executive Director for Small and Veteran Business Programs, U.S. Department of Veteran Affairs
3:30 pm - 4:00 pm	 SUCCESS SPOTLIGHT PANEL Moderator: Ms. Gwen Johnson, Manager, Socioeconomic Business Programs and SBLO, PARSONS Ms. Susan King, Manager, Supplier Diversity, BAE Systems Ms. Joan Davidson, Small Business Liaison Officer, Hamilton Sundstrand Ms. Amber Hanlon, Small Business Liaison Officier, Rockwell Collins

TRIAD Agenda Continued

4:00 pm - 4:30 pm	 NASA Update Mr. Glenn Delgado, Associate Administrator, Office of Small Business Programs, NASA
4:30 pm - 4:35 pm	 ASDP TRAINING Ms. Joan Davidson, President, Alliance Supplier Diversity Professionals BAE Systems
4:35 pm - 4:40 pm	 CLOSING ACTIVITIES Ms. Diane Dempsey, NDIA TRIAD Co-Chair, Meeting Chairperson; Director, Socio Economic Programs, BAE Systems
4:45 pm	ADJOURN



Ms. Diane G. Dempsey BAE Systems

Ms Dempsey has enjoyed an extensive career in the field of procurement, subcontracts and supplier diversity. Currently the Director, Socio Economic Business Programs at BAE Systems Intelligence & Security, Ms Dempsey has also been a small business advocate for several prime contractors in the metropolitan area. She is active in the small business community, serving as the Chairwoman for both the VA Minority Supplier Development Council and Community Business Partnership, Board of Directors. She has co-chaired the Veterans in Business Conference for seven consecutive years. She is Co-Chair for the TRIAD Organization and active in both AFCEA and NDIA Small Business Committees.

She is a frequent speaker at small business conferences in the local area, region and across the nation. She has also received several awards for her advocacy of small business.

Ms Dempsey was an adjunct professor teaching a variety of business and acquisition classes at Northern VA Community College and Stratford University for five years. She was named 2005 Instructor of the Year, Stratford University. She has also taught course work for the Alliance of Supplier Diversity Professionals Certification Program. She received her B.S. from Mary Washington College, Certificate in Contracts & Procurements, University of Virginia, MS and MBA from the University of Maryland. She is an instructor for the Alliance of Supplier Diversity Professionals. She is also a certified supplier diversity professional.



Ms. Storme Street BAE Systems, Inc.

Storme Street is the director of government relations for policy at BAE Systems, Inc., serving as one of the company's chief legislative and regulatory strategists and advocates on corporate issues including federal acquisition and procurement policy, defense supply chain security, defense trade, industrial base policy, and corporate tax and financial policy. In this role, Storme coordinates with senior executives, government relations professionals and business area leaders to identify and analyze threats and opportunities in the legislative, regulatory and business landscapes, and to develop and advocate corporate-level policy positions that advance BAE Systems' strategy.

BAE Systems, Inc. is the U.S. subsidiary of BAE Systems plc, a global defense, aerospace, and security company. BAE Systems, Inc. employs more than 40,000 and delivers a full range of products and services for air, land, and naval forces, as well as advanced electronics, security, information technology solutions, and customer support services.

Immediately prior to joining BAE Systems in 2008, Storme worked as an independent consultant, representing clients in the technology and defense industries on issues of public policy and government relations strategy. Previously, she spent five and a half years at the Electronic Industries Alliance (EIA), a high-tech trade association. In her role as the Vice President of Government Relations, Storme was the head of policy development and the chief advocate for the association's 900+ global corporate members. Storme joined EIA after serving as a Congressional aide on Capitol Hill. Before entering the government relations and policy arenas, Storme spent a number of years in financial and technology journalism, serving in various reporting and editing capacities at wire service BridgeNews, financial analysis website IDEAadvisor.com, the Financial Times Group in London and UK business publisher Baskerville Communications.

After growing up around the globe as an Air Force brat, Storme earned a Bachelor of Journalism from the University of Missouri-Columbia. She also holds an MBA in financial management from George Mason University in Virginia.



Ms. Benita Fortner Raytheon Company

Benita Fortner is the director of supplier diversity for Raytheon Company. She assumed the position in September of 2000 after serving as the socioeconomic program manager for Raytheon Systems Company. Raytheon Company (NYSE: RTN), with 2009 sales of \$25 billion, is a technology and innovation leader specializing in defense, homeland security and other government markets throughout the world. With headquarters in Waltham, Mass., Raytheon employs 75,000 people worldwide.

Prior to joining Raytheon, Fortner served as the

Corporate Liaison Officer and manager of Socioeconomic Programs for Hughes Electronics Corporation wherein she held numerous management positions over a twentyeight year career.

Fortner currently serves as one of three co-chairs of TRIAD (an aerospace and defense industry group focused on government small business issues.) She serves as chair of the Advisory Board for the Tuck Minority Business Executive Programs and was recently accepted onto the Board of Overseers for the Tuck School of Business at Dartmouth. She is the outgoing chair of the board of directors for Diversity Information Resources and currently serves on the boards of the National Minority Supplier Development Council, the New England Minority Supplier Development Council, the Women's Business Enterprise National Council, the Business Consortium Fund and the National Center for American Indian Enterprise Development.

Fortner has been involved in minority and women business outreach and development for more than twenty years. Her leadership roles in government and industry include: the National Chair for MED Week 2002–2004 and was named Chair Emeritus in 2005; the U.S. Small Business Administration's Small Business Week Planning Committee. She is a past chair of the National Minority Supplier Development Council's Chair Person's Committee, the Southern California Regional Purchasing Council, and past Executive Committee Member of NMSDC. She has participated in a myriad of supplier diversity and development conferences and seminars from planning and facilitating to speaking and conducting workshops.

In her previous position as procurement manager at Hughes Aircraft Company, she was instrumental in significantly increasing the number of corporate agreements awarded to minority suppliers, implementing supplier customer feedback sessions, second tier alliances, and electronic data interchange as a corporate agreement purchasing vehicle.

Fortner served on the Youth Motivation Task Force as a

volunteer for more than twenty years. She has also served as an Advisory Board Member to Yo-San University (School of Traditional Chinese Medicine). Fortner holds a B.S.L. and Jurist Doctors Degree from Golden West University and completed Raytheon's Business Leadership Program. August 2010



Ms. Tracey Pinson Office of the Secretary of the Army

Ms. Pinson advises the Secretary of the Army and the Army Staff on all issues relative to the utilization of small businesses in the performance of Army contracts. She is responsible for the management and leadership of the Department of Army small business program valued over \$20 billion per year. She provides management and oversight for the Army mentoring program for small businesses. She also develops policies and initiatives to enhance the participation of Historically Black Colleges and Universities and Minority Institutions in Army funded programs.

Ms. Pinson is a member of the Senior Executive Service, level 5. She occupies a critical acquisition position and possesses a top secret security clearance. She is a principal member of the Army Secretariat and is the highest ranking female in the Army acquisition career field. Under her leadership the Army has led the federal government in contract awards to small businesses for over 10 years.

CAREER CHRONOLOGY:

- Jun 1986 May 1995: Assistant to the Director, Office of Small Business Programs, Office of the Secretary of Defense
- Jan 1983 May 1986: Counsel, Committee on Small Business, U.S. House of Representatives

EDUCATION:

- J.D., Georgetown University Law Center
- BA, Political Science, Howard University

SIGNIFICANT TRAINING:

- Federal Executive Institute
- Army Logistics Management Center
- John F. Kennedy School of Government, Harvard

CERTIFICATIONS:

• Career Level III, Defense Acquisition Corps

Awards and Honors:

- Presidential Rank Award Distinguished Executive, 2009
- Presidential Rank Award Meritorious Executive, 2002

Awards and Honors:

- Outstanding Leadership and Community Service Award, Northern Virginia Urban League, 2007
- Small Business Champion Award, Congressional Black Caucus Foundation, 2009
- Small Business Administration Frances Perkins Vanguard Award, 2007
- Parren Mitchell Foundation Award of Excellence, 2005
- Minority Business and Professionals Network Fifty Influential Minorities in Business National Awards for Excellence and Leadership, 2005
- Small Business Administration Administrator's Leadership Award, 2001, 2004
- Northrop Grumman World Class Team Recognition Award for Support of Small Business Programs, 1998
- Small Business Administration Distinguished Award of Excellence, 1991

PROFESSIONAL MEMBERSHIPS AND ASSOCIATIONS:

- Maryland State Bar Association
- Vice President, African American Federal Executive Association



Mr. Seán F. Crean U.S. Department of the Navy

Mr. Seán F. Crean is the Director, Office of Small Business Programs (OSBP) for the Department of the Navy serving as chief advisor to the Secretary on all small business matters. He is responsible for small business acquisition policy and strategic initiatives.

Mr. Crean joined the Secretary of the Navy Staff as a member of the Senior Executive Service in January 2010 and has over 35 years of federal service. Prior to receiving this appointment he served as Deputy Assistant Secretary of the Navy for Acquisition and Logistics Management during a two year military recall to active duty as a Rear Admiral in

support of Operation Iraqi Freedom.

Mr. Crean's previous experience includes serving as the senior procurement analyst for the U.S. Small Business Administration's Office of Government Contracting Area I (New England) for nineteen years. In this role he was the principal advisor to the SBA's six regional district offices and congressional delegations on procurement issues. He provided acquisition strategy analysis for over twenty buying activities throughout the region supporting both DOD and Civilian federal agencies. He first entered federal civilian service as the Deputy Supply Officer for Naval Air Station Brunswick, Maine where he was also appointed the activity small business specialist.

Mr. Crean's combined military and civil service careers have provided complimentary and extensive leadership responsibilities in service to the country including six years as a Flag officer retiring with the grade of Rear Admiral. He holds a Bachelor of Science degree in business management and marine transportation from State University of New York Maritime College and a Master of Business Administration degree from New Hampshire College's graduate school of business.

He has a number of personal and command decorations including the Distinguished Service Medal, is a member of the Defense Acquisition Corps and is DAWIA Level III Contracting certified.



Mr. Bradley D. Taylor U.S. Department of the Navy

Mr. Taylor is currently the Assistant Director, Secretary of the Navy's Office of Small Business Programs, located in Washington, DC, and works to foster industry innovation, technology development and the acquisition of quality products, services and solutions to support the needs of our Sailors and Marines. He also serves as the Navy's Program Manager for the Subcontracting and Mentor Protégé Programs.

Mr. Taylor began his federal career as a licensed Civil Service Mariner with the Military Sealift Command (MSC) in 1978 and later transferred to a shore-side position in MSC's

Tanker Operations Division, located in Washington, DC, where he was responsible for vessel operations in support of DOD petroleum

requirements and the Dept. of Energy Strategic Petroleum Reserves.

In 1984, he joined MSC's Chartering Division where he became a Supervisory Contracting Officer with an Unlimited Warrant responsible for a myriad of highly visible sealift charters to fulfill DOD special mission and ocean transportation requirements worldwide. In this position, Mr. Taylor became DAWIA Level III Certified and a member of the DON Acquisition Professional Community

In recognition of his contracting and operational expertise, Mr. Taylor was assigned to MSC's Special Programs and Acquisition Re-engineering Division in 2000 and was responsible for the analysis and improvement of MSC contracting processes worldwide, including those related to ship repair and conversion, charters, ship operations, services and supplies.

Mr. Taylor served as MSC's Director for Business Development from 2004 to 2006, where he actively led multifunctional project and technical teams to plan, develop and implement innovative and cost-effective maritime solutions to complex requirements and enhance small business participation in support of the Command's mission.

From 2006 to March 2013, Mr. Taylor served as the Director of MSC's Office of Small Business Programs and was highly successful in creating, managing, and implementing strategies to optimize small business opportunities as evidenced by MSC winning the FY07 Secretary's Cup Award for Outstanding Small Program and the FY10 SECNAV Acquisition Excellence Director's Award.

Having received numerous awards throughout his career, the most notable include the Secretary of the Navy's Meritorious Civilian Service Award for supporting the mission of the Military Sealift Command for 35 years in multiple capacities and the Navy Unit Commendation Award for his efforts during Operation Desert Storm in



Mr. Joseph McDade, Jr. U.S. Air Force

Mr. Joseph M. McDade Jr., a member of the Senior Executive Service, is the Director of the Air Force Office of Small Business Programs in Washington, D.C. Mr. McDade advises the Secretary of the Air Force and senior leaders on small business procurement issues. He is also responsible implementing policies, programs and initiatives designed to secure \$8 billion in small business prime contract awards annually.

Mr. McDade has extensive experience in procurement law, program management, and more than a decade of executive experience in a broad range of assignments. Prior to assuming his current position, he held executive positions in the Air Force Office of the General Counsel, the Air Force Deputy Chief of Staff for Manpower and Personnel, and the Army Deputy Chief of Staff for Manpower and Personnel. Prior to entering public service, Mr. McDade worked as an associate in a private law firm from 1988 until 1991 where he specialized in government contract law and legislation.

Mr. Lee R. Rosenberg Missile Defense Agency

Mr. Lee R. Rosenberg is the Director for Small Business Programs at the Missile Defense Agency (MDA). He has responsibility for the development and oversight of MDA's small business program and acts as an advocate for the utilization of small businesses throughout the Agency. His responsibilities also include oversight of MDA's Small Business Program, the Agency's small business outreach efforts and the Agency's Mentor-Protégé Program.

Prior to assuming his current position, Mr. Rosenberg was assigned within the MDA Contracts Directorate as part of the Acquisition Support Cadre, where he assisted various MDA program offices in developing innovative acquisition strategies to satisfy program requirements.

Mr. Rosenberg spent 21 years as an Army Officer serving in a variety of operational and acquisition positions including holding an unlimited warrant as a contracting officer and buying section chief with the

U. S. Army Troop Support Command; serving as the competition advocate for the Defense Contract Administrative Region-St. Louis; performing duties as a Defense Information Systems Agency procurement staff officer responsible for migrating legacy systems into an integrated open system architecture; assignment as an investigative officer and acquisition advisor to the U.S. Army Inspector General; and assignment as an acquisition reform staff officer within the Office of the Assistant Secretary of the Army for Research, Development and Acquisition.

Upon his retirement from the Army in 1997, Mr. Rosenberg worked for a variety of small and large business contractors supporting the Department of Defense and various Military Services. He authored and presented acquisition reform classes to Government contracting and acquisition personnel and provided acquisition support services to several Army and Marine Corps programs located in the U.S. Army Program Manager for Mines, Countermines and Demolitions and the Office of Naval Research. Additionally he authored several case studies utilized in the PMT 401course, the capstone acquisition course, taught in the Defense Acquisition University and supported the Department of Defense Acquisition Reform Office.

Mr. Rosenberg re-entered government service as a Department of Defense civilian in 2003 while working at MDA.



Ms. Janice Buffler U.S. Department of Defense

Janice Buffler has been in the DoD Office of Small Business Programs since February, 2006, first as a support contractor and then as a government civilian beginning November, 2010. Since coming to the OSBP she has been responsible for DoD's Subcontracting Program, including the reporting of DoD's subcontracting achievements to the Small Business Administration. She also oversees the Comprehensive Subcontracting Plan (CSP) Test Program and currently manages the CSP data collection effort. In addition, she provides support to the DoD Regional Councils located across the United States.

Ms. Buffler came to OSBP from the Pentagon Renovation Program (PenRen) where she was responsible for establishing the PenRen Small Business Office and developing its Small Business Program. As the PenRen Small Business Program Director, she also established a Subcontracting Program, which included the development and implementation of a data system and evaluation program to assess prime contractor and subcontractor performance on PenRen contracts. She also assisted the Department of the Army with the development of a similar program for the Iraq management contract.

Prior to PenRen Ms. Buffler was a Contracts Manager under a construction management support contract for the Department of Labor's Job Corps Program. She was responsible for contract administration, which included source selection, contract award, and contract oversight for architect, engineering, and construction services.

Prior to joining the acquisition and small business programs, she served as assistant director of administration in Temple University's college of arts and science program for English as a second language located in Tokyo, Japan. In addition, she served as deputy director for Temple University and Big Bend Community College to oversee the basic skills and English as a second language programs for the Department of Army in Germany.

Ms. Buffler earned a Master of Arts in Education degree from Western Carolina University. Her Bachelor's degree in Education is also from Western Carolina University.



Mr. Christopher Rinaldi U.S. Department of Defense

Mr. Rinaldi is the Program Administrator for the Department of Defense (DoD) Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) Program. He is responsible for policy and execution of an annual \$1.4B research program designed to provide small high-tech businesses the opportunity to propose innovative research and development solutions to critical war-fighter needs.

Before joining DoD, Mr. Rinaldi served as the Program Manager for the Army SBIR program. There he directed and managed an approximately \$300M annual program and a

unique Venture Capital (VC) arrangement for the Army SBIR Commercialization Pilot Program (CPP).

Mr Rinaldi has held a variety of critical positions in the Army throughout his career. He has broad experience in a variety of warfare products to include armament, vehicles, communications, electronics, sensors, rotorcraft, missiles, soldier, biological and chemical systems, training and simulation. He has in-depth technical knowledge in weapons, munitions, fire control, heat transfer and advanced composites. He holds multiple patents and authored numerous publications in product development of weapon systems.

Mr. Rinaldi has received numerous honors and awards for his professional accomplishments including the Secretary of Defense Team Excellence Award, the US Army Research, Development and Engineering Award, and the US Army Acquisition Streamlining Excellence Award.

Mr. Rinaldi has a Bachelor of Science in Mechanical Engineering from Manhattan College and a Master of Science in Engineering Management from Rensslaer Polytechnic Institute. He is also a licensed Professional Engineer (PE).



Linda Oliver U.S. Department of Defense

Ms. Linda B. Oliver is the Deputy Director for Policy and Procurement at the Department of Defense Office of Small Business Programs. The Office is responsible for establishing and enforcing Department of Defense policies that encourage the Department to provide opportunities for small businesses to successfully compete for Defense contracts. She works with the military departments and with the Defense agencies to ensure that the policies and programs established by the Defense Department are properly carried out. She served as the acting director from December 2006 until May 2007, and then a second

time from January 2009 until March 2011.

She is also responsible for providing advice on proposed legislation. She and her staff suggest legislation that will help small businesses, and they analyze legislative proposals for potential effect on small businesses, negotiating changes and improvements where possible.

Ms. Katherine McCary C5 Consulting, LLC DC Metro Business Leadership Network

Katherine founded C5 Consulting, LLC after 21 years at SunTrust Bank where her primary responsibility was developing and leading corporate disability initiatives. Some of her key successes at SunTrust include the internal development of disability employee resource groups, supporting the bank's Regional Diversity Councils, co-chairing the organization's disability mentoring day leadership council and promoting the employment and marketing case for including people with disabilities to senior management. Her contributions to SunTrust's disability efforts resulted in national recognition including the SHRM HR Magazine 2000 Innovative Practice Award, the 2002 APSE National Employer of the Year Award, the 2002 US Business Leadership Network (USBLN®) Exceptional Leadership Award and the US Department of Labor Secretary's 2004 New Freedom Initiative Award. In 2009, she received a USBLN® Lifetime Achievement Award. Prior to joining SunTrust, she was CEO of SELECTEMPS, a Mid-Atlantic staffing firm, recognized as one of INC Magazine's Top 500 Fastest Growing Companies. Katherine was instrumental in the creation of the US Business Leadership Network (USBLN®), Virginia BLN, and assisting other affiliates around the country in start up and sustainability. She was appointed by two Virginia governors to the VA Disability Commission and the VA Board for People with Disabilities. She was appointed President Bush and confirmed by the US Senate in 2008 to serve on the National Council on Disability. She now serves on the HSC Foundation National Youth Transition Center Leadership Council and VA Project SEARCH Business Advisory Council. She is a SHRM certified Diversity Trainer.

ABOUT C5, LLC

C5 Consulting, LLC was created by two former senior business executives steeped in global diversity and disability leadership who saw the significant need for collaboration of all those engaged in inclusion strategies to move the employment opportunities forward for individuals with disabilities and gain return on investment for talent and shareholder value. Their combined expertise of more than 65 years in Corporate America means that clients can rely upon their business acumen to help promote diversity for business success. To change the landscape of diversity, disability must be included as a strategy. C5 takes a collaborative approach to moving the needle to full inclusion, benefiting business through innovation, access to talent, increased market share and supplier diversity, therefore improving organizational performance. www.consultc5.com

ABOUT THE DC METRO BLN

The DC Metro Business Leadership Network is an employer led non-profit that uses a business-to business model offering education, training programs and resources to change attitudes and address concerns of businesses so that they learn how to proactively include people with disabilities in the workforce, marketplace and supplier diversity. We are a proud affiliate of the USBLN[®]. <u>www.dcmetrobln.org</u>



Mr. Tizoc Loza Northop Grumman Corporation

Tizoc S. Loza is the Corporate Program Manager at Northrop Grumman Corporation for the Mentor-Protégé (MP), Small Business Innovation Research (SBIR), AbilityOne and Historically Black Colleges and Universities/Minority Institutions (HBCU/MIs) Programs. Mr. Loza possesses more than 25 years of Aerospace Industry experience, having held increasingly responsible positions in procurement, contracts and small business program office. Mr. Loza has corporate responsibility for strategy development and implementation in the above small business initiatives and the oversight for compliance and training for MP collaborations, SBIR programs and HBCU/MI partnerships.

Mr. Loza is an active member of several academic boards and was recognized by the White House Initiative for HBCU's. Under Mr. Loza's guidance, Northrop Grumman has received numerous Department of Defense Nunn-Perry awards under the Mentor-Protégé Program, and Mr. Loza has himself received the very prestigious Fifty Powerful Men in Business award presented by The Minority Enterprise Executive Council. Mr. Loza serves as Northrop Grumman's customer liaison and Government Relations Representative to ensure consistent and efficient program management in all initiatives with which he is involved.

Mr. Loza has earned a Bachelor's Degree in Financial Management and International Business from California State University, Long Beach and a Government Contract Management Certification from the University of California, Los Angeles. Mr. Loza is a certified Six Sigma Green Belt and an MBA in Supply Chain.

Ms. Nancy Myrick U.S. AbilityOne Commission

Ms. Myrick serves as the agency's Director for Policy and Programs and she joined the U.S. AbilityOne Commission in March 2009. Previously, Ms. Myrick served as a senior Procurement Analyst with the Business Operations and Enterprise Systems Directorate for the Department of the Army Headquarters staff. Her duties included procurement policy analysis, serving as a team leader for the Contract Operations Review Program, as well as providing support to Army contracting major commands, program management offices, Army field activities, the Office of the Secretary of Defense and other Department of Defense component organizations.

Ms. Myrick has served as the Deputy Director for the Iraq Reconstruction Contracting Office, the Director of the Joint Total Asset Visibility Program, Program Manager for the national Electronic Commerce Resource Center Program, as well as a myriad of acquisition and contracting positions. Since starting her career more than thirty years ago with the National Aeronautics and Space Administration, her responsibilities have included establishing policy impacting both world-wide and national programs missions, executing contract actions, contract management, implementing information systems and electronic business capabilities, providing logistics support, financial management, cost and price analysis, and training and education missions.

Ms. Myrick possesses a Bachelor of Science Degree in Business Administration, a Masters of Business Administration, a Master of Arts in Information Systems, and a Master of Science in National Resource Strategy. She also completed the Senior Acquisition Course at the Industrial College of the Armed Forces.



Ms. April Pinch-Keeler MVLE, Inc.

April Pinch-Keeler has been managing and directing services for people with disabilities for more than 20 years. Her passion for service was honed before she even graduated high school and led her to complete a master's certificate program in research development and independent living. She has been with MVLE, Inc. for 17 years and is the President and CEO. MVLE is an internationally accredited agency providing daily work opportunities and rehabilitation services to over 630 adults with disabilities in more than 200 metro area organizations. April has provided overall supervision and direction of the agency's services, programs, and legislative initiatives since 2007, and has established it as a competitive lead-

er in the field with revenues growing from 5.6 million to 14 million. She has also forged a U.S. Department of Defense mentor-protégé agreement with Northrop Grumman to help develop their infrastructure and federal contracts to provide employment opportunities for people with disabilities. She is currently focused on building sustainability through new business initiatives like Ability Nation[™] and Working Warrior Nation[™] and Working Warrior Nation[™], forging new partnerships to diversify revenues.

Former Speaker of the House and General Chairman of American Solutions, Newt Gingrich, recently honored her as American Solutions' 2009 Entrepreneur of the Year from Virginia for "advancing real solutions to help create more jobs and get our economy moving again." MVLE received the Greater Springfield Chamber's 2010 Corporate Citizen Award and Ms. Keeler was named Woman of The Year by the National Association of Professional Women. She was named Elon University's Hometown Hero in 2008 for her years of service and advocacy and now provides internship opportunities for their Leadership Fellows Group. She also thrives in her role as President Elect and Legislative Chair for vaACCSES and intends to keep public policy in the forefront to assert the civil rights of all people, regardless of ability, to employment and services.



Mr. John Shoraka U.S. Small Business Administration

A. John Shoraka currently serves as the Associate Administrator of Government Contracting and Business Development at the U.S. Small Business Administration (SBA). His team supports thousands of small businesses every year as they compete for over \$500 Billion in federal prime contracts and billions more in subcontracts.

Prior to his current role, A. John Shoraka served as Regional Administrator for the SBA. As Regional Administrator for Region 3, Shoraka was responsible for the delivery and management of SBA's small business programs, financial assistance, and business develop-

ment program initiatives throughout the region. With a background in business development, international trade, government contracting, and management, Shoraka works on behalf of small businesses and entrepreneurs across the region as they turn to the SBA for the tools they need to start, grow, succeed and create jobs. Shoraka previously served as vice president at The Aries Group in Silver Spring, Md., a business and financial consulting firm where he was responsible for implementing multi-year projects throughout the world.

Prior to accepting the appointment as Regional Administrator, he served as chair of the Small Business Association for International Contractors, where he represented 26 small business contractors that provide services to the United States Agency for International Development.

Shoraka has collaborated with USAID officials and Congress to promote equity in small business contracting and opportunities for small business contractors within USAID. In addition, Shoraka served as adjunct faculty at Catholic University of America where he taught courses in international business and management science.

Shoraka holds a B.S. from the University of Maryland, College Park and an MBA from George Washington University.



Mr. Thomas Leney U.S. Department of Veterans Affairs

Thomas (Tom) J. Leney serves as the Executive Director for Small and Veteran Business Programs at the U.S. Department of Veterans Affairs, where he is responsible for programs that promote small business participation in VA procurements, with special emphasis on Service-Disabled and other Veteran Veteran-Owned Small Businesses (SDVOSBs and VOSBs). Mr. Leney is a member of the United States Senior Executive Service. Prior to his current government service, Mr. Leney gained practical insight into the

opportunities and challenges facing small businesses as a senior executive in two successful small businesses. His personal experiences as a government contractor have enabled Mr. Leney to mentor small businesses on the complexities of the federal acquisition process. His earlier work at Winrock International and the United Nations Foundation overseeing the development of projects to support the U.S. Government and the United Nations around the world has given him an understanding of the importance and the complexities of program and partnership development on many levels.

Mr. Leney is a Veteran of the United States Army, serving from 1973 to 1995. Among his military assignments, he led an armored cavalry squadron in the Persian Gulf War of 1991 and was the Chief, Strategic Plans and Policy for the Department of the Army. He holds a Master of Public Policy degree from Harvard University, and a Master of Business Administration degree from Georgetown University. He received a Bachelor of Science degree from the U.S. Military Academy.



Ms. Gwen Johnson Parsons Coporation

Gwen Johnson is the Manager of Socioeconomic Business Programs and Small Business Liaison Officer (SBLO) for Parsons Corporation. As the SBLO, Ms. Johnson is responsible for promoting Parsons' commitment to maximize opportunities for small businesses supporting business development initiatives and existing client engagements.

Ms. Johnson has considerable knowledge of small business policy and concerns. Her experience as a SBLO includes development and management of several Small Business Programs. She has supported sales, strategic planning, and account implementation while also serving as a liaison with government and industry representatives on small business issues.

Ms. Susan King BAE Systems

Ms. Susan King is BAE Systems, Electronic Systems (ES) Sector, Executive Administrator Supplier Diversity. Electronic Systems, one of 4 Sectors making up BAE Systems INC, is a global defense, aerospace and security company employing more than 88,000 people worldwide. Our wide-ranging products and services cover air, land, and naval forces, as well as advanced electronics, security, information technology, and support services. Ms. King serves as ES Small Business Liaison Officer and as the appointed Comprehensive Subcontracting Plan Manager. Susan has more than 25 years of Supply Chain management experience and has held several Procurement leadership positions in both Defense and Commercial manufacturing industries. Since being selected for the ES Supplier Diversity leadership role in 2009, Susan has driven small business policy advocating strategic initiatives for small business diversity and inclusion resulting in four consecutive years of an exemplary small business program review rating. She holds numerous accreditations including Certified Government and Commercial Supplier Diversity Professional.

Ms. King serves as the Director, and past Secretary, of the New Hampshire Chapter, National Association of Purchasing Management. Susan and her husband Don are natives of New Hampshire. The couple has three grown sons, and two grandchildren.



Ms. Joan Davidson Hamilton Sundstrand

Joan currently serves as the appointed Small Business Liaison Officer for Hamilton Sundstrand. As the Small Business Liaison Officer Mrs. Davidson is responsible for the development, implementation and maintenance of the Comprehensive Small Business Subcontracting Plan , increasing awareness to all departments within Hamilton Sundstrand, establishing initiatives that will enhance subcontracting bidding opportunities for small business concerns ensuring Hamilton's compliance and performance to all Small Business goals and the Mentor Protégé Program.

As a Compliance Officer; Joan oversees the Vendor Master File, and the collection of Annual Certifications and Representations for all suppliers. Joan is also responsible for On boarding all new Buyers at Hamilton and provides support to the Hamilton supply chain personnel relative to compliance and procedures.

Mrs. Davidson's career spans over 35 years in the field of procurement, small business management, subcontracts and supplier diversity. Mrs. Davidson has been with Hamilton Sundstrand for 12 years and has held positions of increasing responsibility prior to being appointed the Small Business Liaison Officer.

Mrs. Davidson is an active member of the United Technologies Supplier Diversity Council. The Co- Chair of the Hartford Regional Advisory Committee supporting the New England Minority Supplier Diversity Council and the President of the Alliance of Supplier Diversity Professionals, a nonprofit organization who provide training and certification to supplier diversity leaders across the United States.

Mrs. Davidson holds a Bachelor's Degree from the University Of Massachusetts in Business Management and Leadership.

In 2009 Mrs. Davidson was recognized by Supplier Diversity Magazine as one of the Top 20 Women in Power impacting Small Business and Minority Suppliers. In 2012 Mrs. Davidson received a Nunn Perry Award recognizing excellence in the Mentoring of a Small Business Supplier.

Ms. Amber Hanlon Rockwell Collins, Inc.

Amber Hanlon is the Small Business Liaison Officer of Rockwell Collins, Inc. In this role, Amber manages the company's Small Business & Supplier Diversity Office, which increases opportunities small & diverse businesses to subcontract to Rockwell Collins. The Small Business & Supplier Diversity Office is essential to Rockwell Collins' ability to grow by increasing Government contracts and identifying new technologies.

Amber was instrumental in creating and increasing Rockwell Collins' participation in the Department of Defense Mentor/Protégé Program. This program provides a mutually beneficial mentoring opportunity for both Rockwell Collins and a small business protégé over the course of one to three years. Suppliers gain guidance to help them improve and expand their business, while Rockwell Collins realizes a stronger supply base.

She also maintains responsibility for monitoring small business legislation and ensuring compliance with Federal acquisition regulations to pursue new government business opportunities.

In 2012, Amber added the additional responsibilities of integrating corporate acquisitions into Rockwell Collins' Supply Chain organization.

Prior to employment at Rockwell Collins, Amber was Director, Vendor Relationship Management for a financial services firm, specializing in small business clients. Amber has a Bachelor of Business Administration degree in Marketing and Public Relations and a Master of Business Administration degree, both from Mount Mercy University in Cedar Rapids, IA. She is also pursuing a Masters in Organizational & Industrial Psychology from Golden Gate University in San Francisco, CA.

Mr. GLENN DELGADO NASA

Mr. Glenn A. Delgado is the Associate Administrator of the National Aeronautics and Space Administration's (NASA's) Office of Small Business Programs. As the Associate Administrator, Mr. Delgado provides executive leadership and policy direction for developing and implementing policies and initiatives throughout NASA to ensure that all categories of small businesses are afforded opportunities to compete for Agency contracts. Since Mr. Delgado's arrival at NASA in fiscal year (FY) 2007, the dollars awarded to small businesses have increased every year. In FY 2006, NASA awarded \$1.94 billion directly to small businesses. At the end of FY 2012, NASA awarded \$2.6 billion directly to small businesses. That amounts to approximately a 34 percent increase in direct awards made to small businesses, which equates to approximately \$660 million. Under the leadership of Mr. Delgado, in FY 2012, NASA was able to increase its overall Small Business Administration (SBA) scorecard grade to A after receiving a grade of C in FY 2010 and a grade of B in FY 2011. This is the highest scorecard grade NASA has received in over a decade.

During his tenure as the Associate Administrator of NASA's Office of Small Business Programs, Mr. Delgado and his team have worked very closely with the Office of the General Counsel and the Office of Procurement to publish several new policies, contract clauses, and NASA Federal Acquisition Regulation (FAR) Supplement changes that were very beneficial to the Agency's small business program. The SBA recognized some of the new policies and procedures that NASA implemented for its small business program as Federal Government Best Practices. Mr. Delgado also served as the Chairman of the Executive Committee of the Federal Office of Small and Disadvantaged Business Utilization (OSDBU) Directors Council for FY 2009.

In July 2013, Mr. Delgado was presented with the NASA Exceptional Service Medal for his stewardship of the Office of Small Business Programs. In May 2010, Mr. Delgado received the second-highest award bestowed by NASA, the NASA Outstanding Leadership Medal, which is awarded to employees for notably exceptional leadership. Mr. Delgado received this award for his innovative practices and excellent leadership of NASA's small business programs in supporting the Agency's mission, goals, and objectives. In September 2010, the Congressional Black Caucus honored Mr. Delgado with the 2010 Small Business Champion Living Legends award.

Prior to his appointment to NASA, Mr. Delgado served as the Acting Director of the Department of the Navy's Office of Small Business Programs. Mr. Delgado also served as the Director of Small Business for the Naval Air Systems Command (NAVAIR). He has over 29 years of acquisition experience. While at NAVAIR, he worked on several major weapon system programs and served as the Procuring Contracting Officer (PCO) for the A-6, EA-6B, and F/A-18 C/D aircraft. In September 2006, Mr. Delgado was awarded the Superior Civilian Service medal, the second-highest award that can be presented to a civilian in the Navy, for his exceptional service to the Navy Small Business Programs Office. Mr. Delgado was awarded two Department of the Navy Meritorious Civilian Service medals for his innovative approaches in the acquisition process while serving as a PCO for the EA-6B aircraft and for his performance as the Director of Small Business at NAVAIR. Mr. Delgado also received the Department of the Navy Competition and Procurement Excellence Award.

Mr. Delgado earned his B.S. from the University of New Hampshire and his M.B.A. from Marymount University. He is Level III–certified in the Acquisition Professional field of Contracting and is a member of the Acquisition Professional Community.