



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Mr. James “Hondo” Geurts
ACQUISITION EXECUTIVE



U.S. SPECIAL OPERATIONS COMMAND

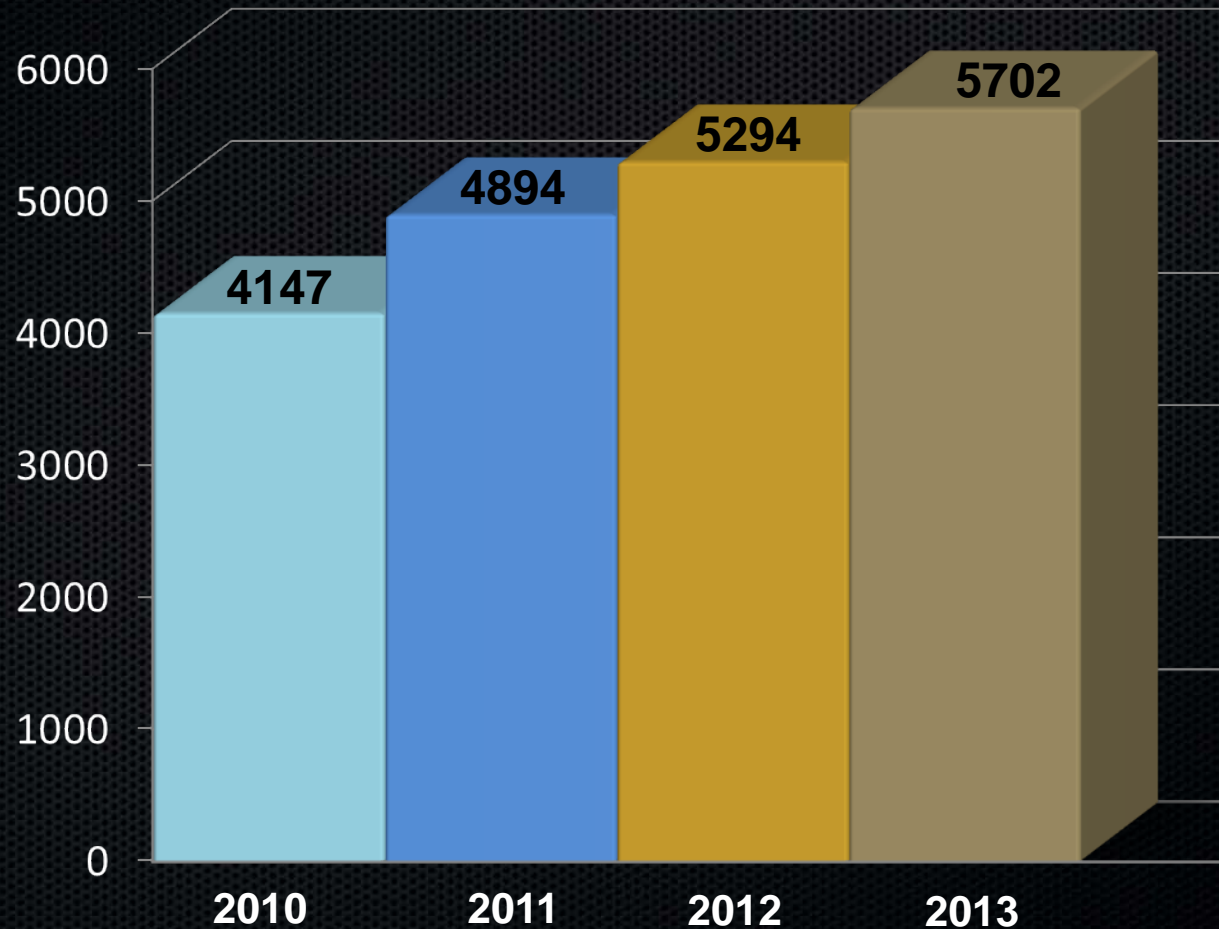
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WHY IS SOFIC IMPORTANT?



SOFIC OVER TIME

CONFERENCE ATTENDANCE



SORDAC



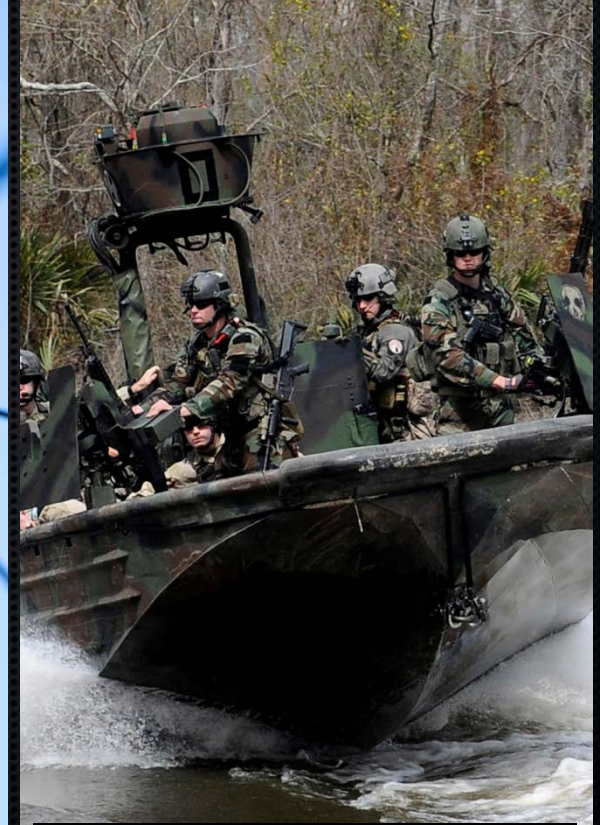
MISSION

Provide rapid and focused acquisition, technology, and logistics to Special Operations Forces



VISION

Be the recognized expert and trusted provider to equip and sustain Special Operations Forces



PRINCIPLES

Deliver capability to user expeditiously; exploit proven techniques and methods; keep Warfighters involved throughout process; take risk and manage it!

SORDAC ORGANIZATION



PEO SERVICES
Mr. Ted Koufas



PEO SOFSA
Special Operations Forces
Support Activity
COL Luke Peterson



LOGISTICS
COL Ken Ruthardt



PEO C4
Command, Control,
Communications,
and Computers
Mr. Tony Davis



PEO SRSE
Special Reconnaissance,
Surveillance, and Exploitation
Mr. Doug Richardson



PROCUREMENT
Col Paul Bugenske



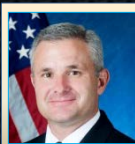
**PEO
ROTARY WING**
COL John Vannoy



**PEO
SOF WARRIOR**
COL Joe Capobianco



COMPTROLLER
Mr. Dave Nuchols



PEO MARITIME
CAPT Keith Lehnhardt



PEO FIXED WING
Col Mike Schmidt



**SCIENCE &
TECHNOLOGY**
Ms. Lisa Sanders



DEPUTY DIRECTOR
Mr. Jim Smith

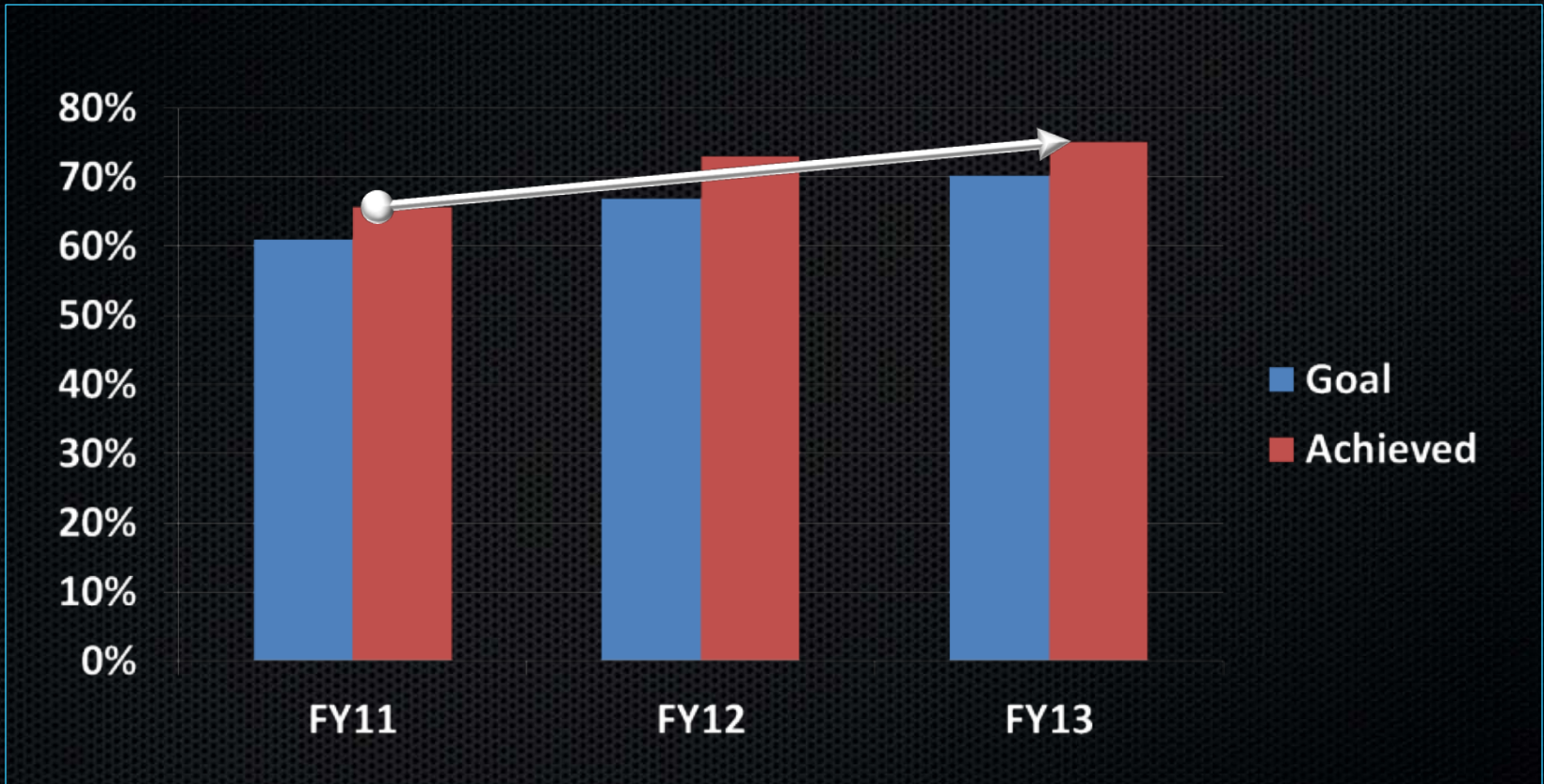


**ACQUISITION
EXECUTIVE**
Mr. Jim Geurts



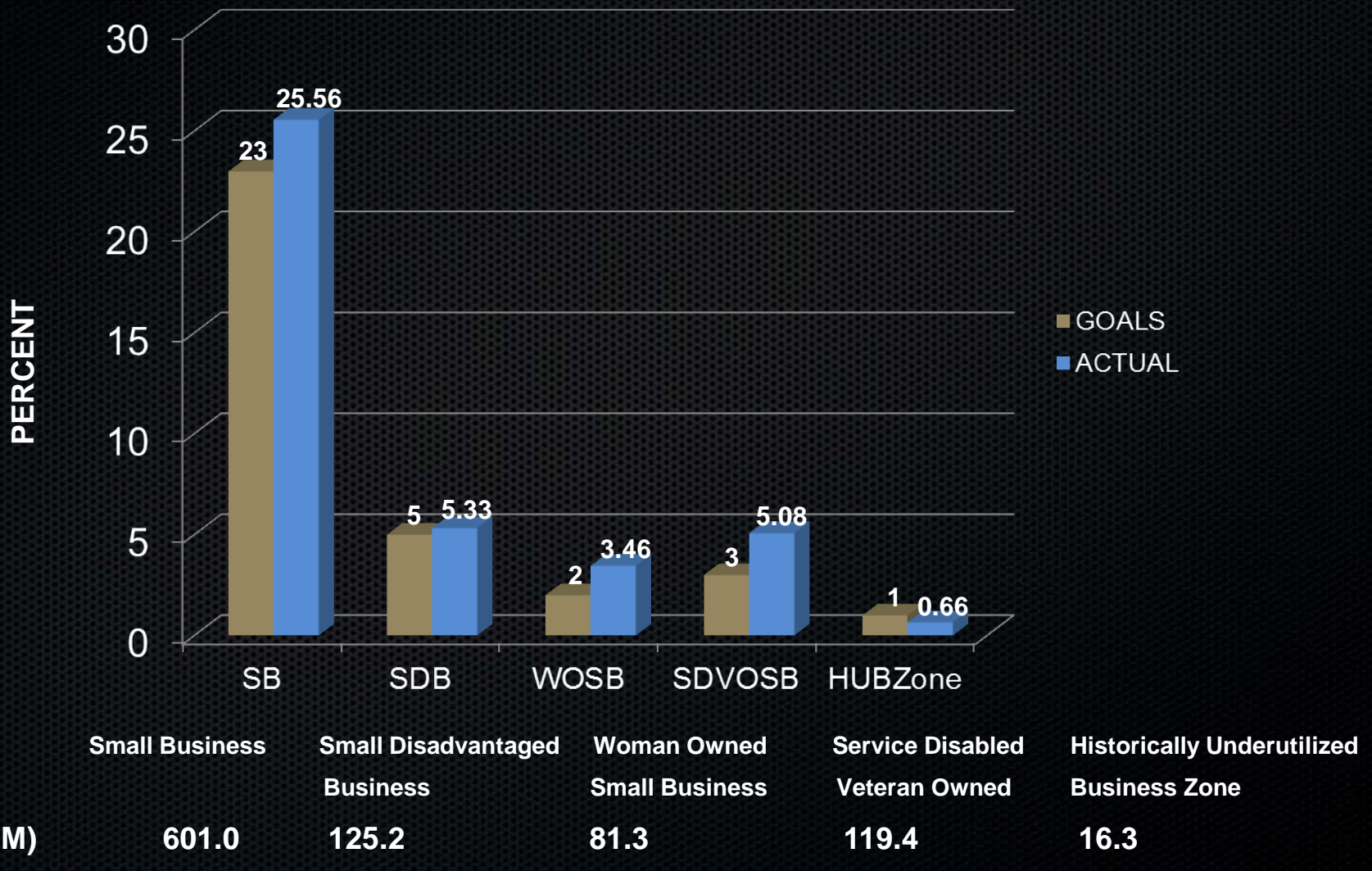
**INBOUND
MILITARY DEPUTY**
COL Tim Baxter

USSOCOM COMPETITION



10% Increase Since FY11

SMALL BUSINESS PROGRAM FY13 (SORDAC-AS OSBP)



FY13 ACQUISITION

SOF ACQUISITION TEAM

~500 personnel

INNOVATION

- Low cost/expendable satellites
- Medical technology & improved combat casualty care
 - Manned/unmanned ISR
 - SOF-unique night vision
 - Tactical Assault Light Operator Suit

ANNUAL SCOPE

500+ programs/projects

Oversaw \$8.9B

Awarded \$3.1B

13,716 contract actions (inc 2,984 actions for services for \$943M)

73M

Rounds of ammunition

43,000

Weapons, accessories, lasers, & visual augmentation systems

35,505

Operator survival/equipment items

15,241

Radios, SATCOM terminals, & ancillary equipment

6,000

Assets/Equipment retrograded from AFG (valued at \$175M)

1,172

Information Technology automation devices & systems

866

Operator & Medic kits

621

ISR kits

466

Vehicles

106

CASEVAC kits

98

Rotary Wing aircraft & systems

64

Tactical MISO systems

35

Fixed Wing aircraft

13

Mobile Technology and Repair Centers operational

8

Maritime crafts

SOF ACQUIRERS



STRENGTHENING THE **Global SOF** NETWORK



UNCLASSIFIED

GLOBAL ACQUISITION NETWORK

DOD Labs, Industry, Academia & International Partners

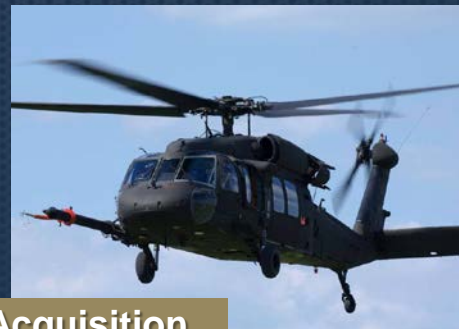


Service/International Acquisition



- Combat Feedback
- Unconventional Uses

- SOF-to-Service Transition
- Innovative Acq Practices



USSOCOM Acquisition

INTERNATIONAL TECH SUPPORTING SOF



SORDAC PRIORITIES

Enable the global SOF enterprise (tech, logistics, acquisition)

Execute programs within 10% of baseline

Recruit, train, develop, and retain SOF Acquirers and Logisticians, while also minimizing overhead at every level

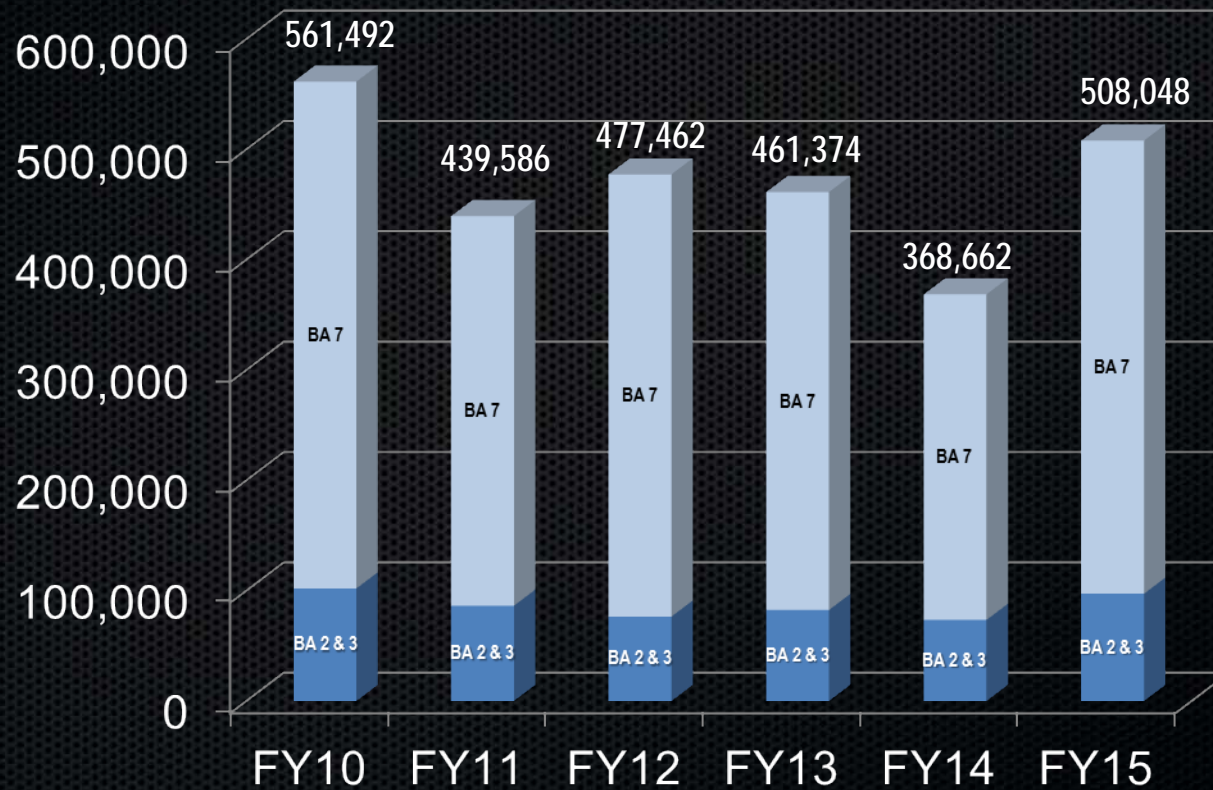
Incorporate technology insertion plans, Better Buying Power principles, and sustainment plans into each program

Improve competitive processes

Implement visual management and enterprise analytics

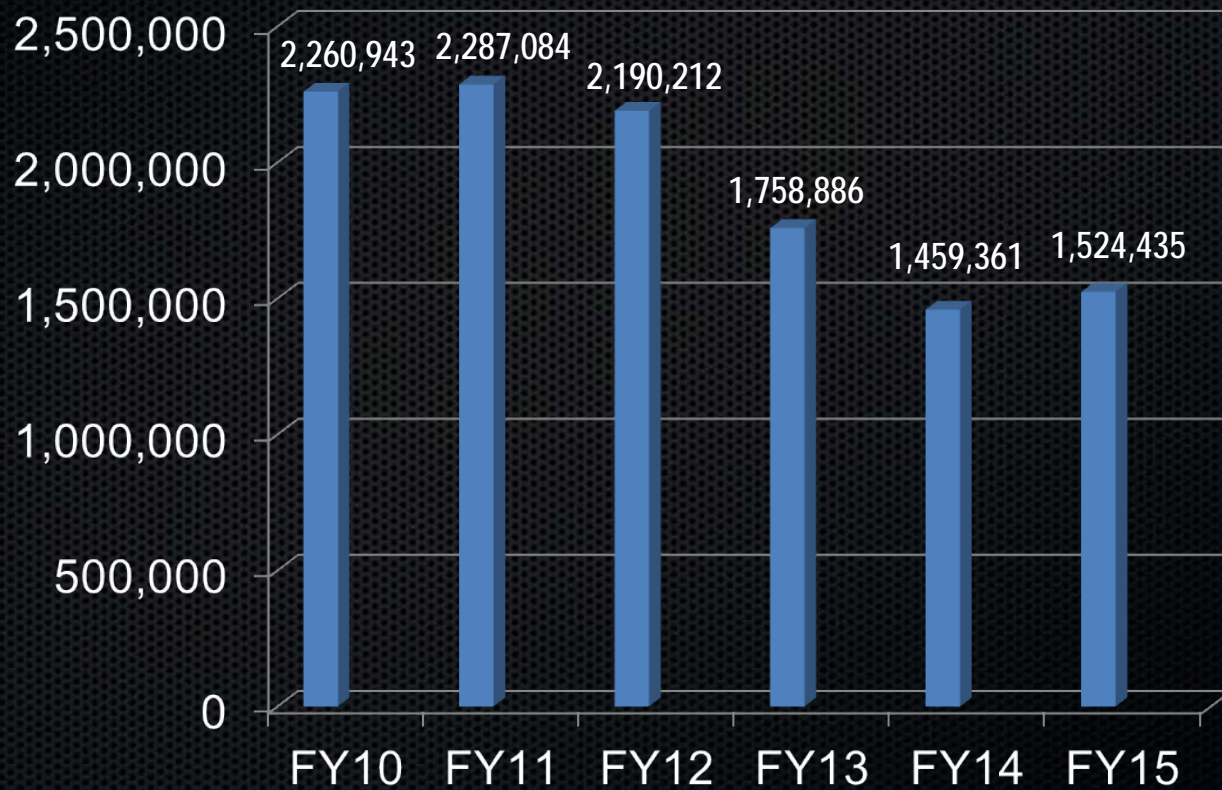
FY15 FUNDING

RDT&E TOTAL



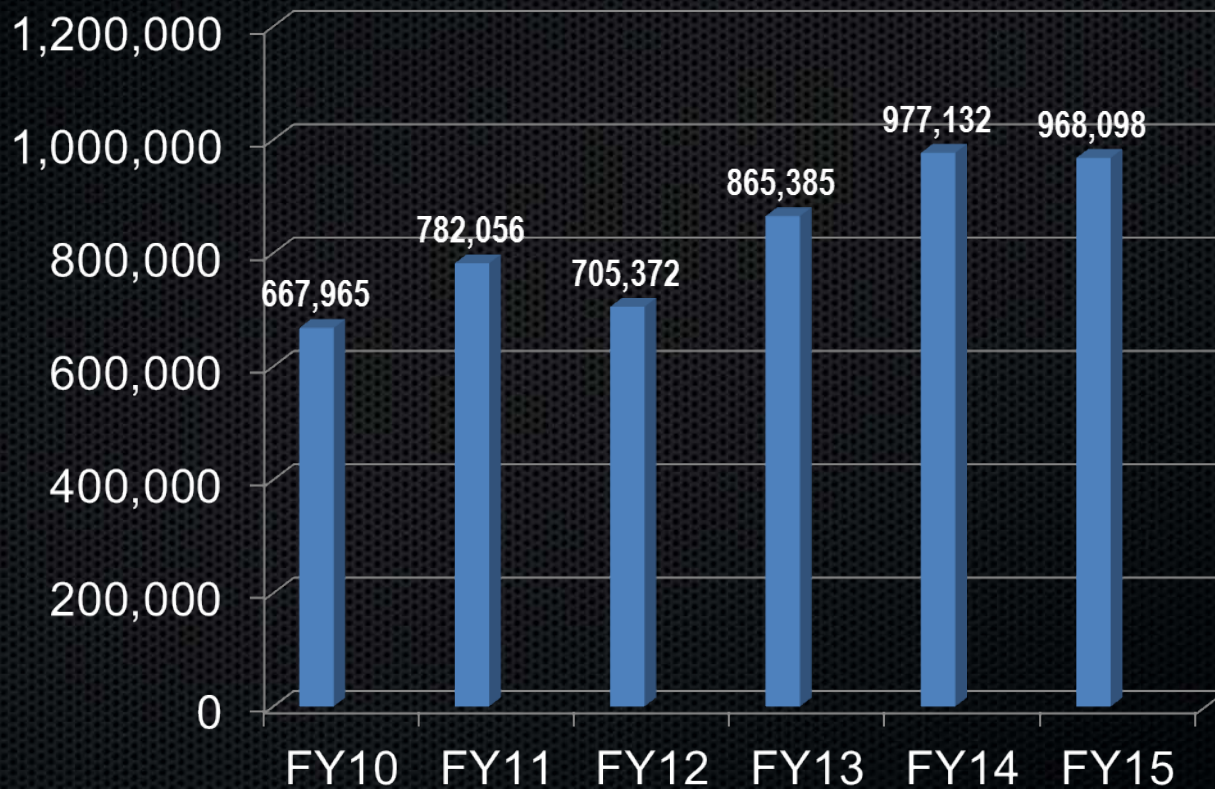
FY15 FUNDING

PROCUREMENT TOTAL



FY15 FUNDING

SORDAC-MANAGED EQUIPMENT SUSTAINMENT O&M



Does not include O&M for operations or from supplemental/OCO

FY15 NEW STARTS

RDT&E

- Long Range Broadcast System
- Rotary Wing Mission Processor Upgrade
- Next Generation FLIR
- EC-130J Commando Solo
- Blue Force Tracking
- Hostile Forces TTL
- Integrated Survey Program
- RQ-11 Small Unmanned Rucksack Portable

PROC

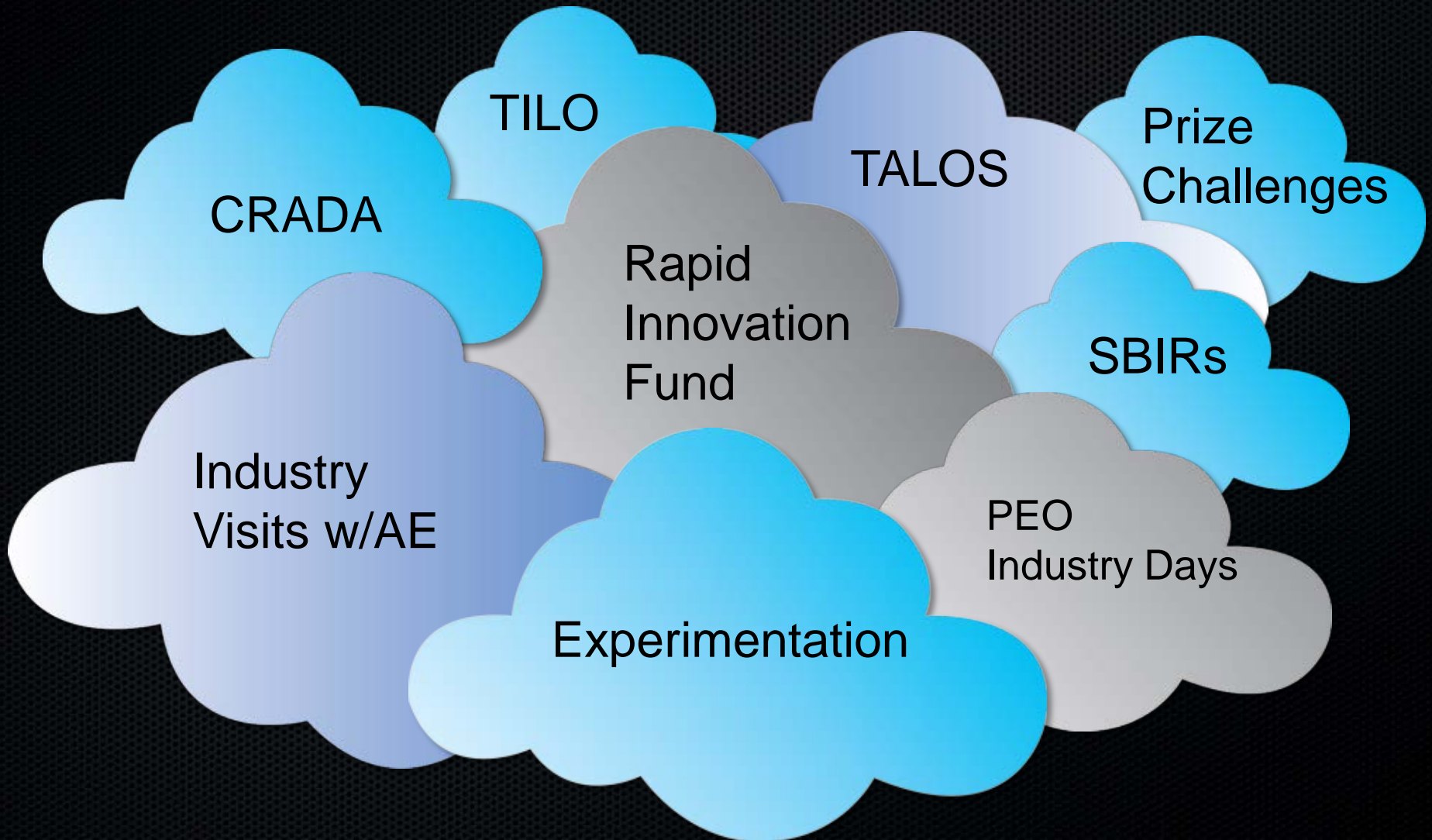
- MC-12
- NSAV Medium
- C-130 Terrain Following Radar
- NSAV Low Cost Mods
- EC-130 MISO Broadcast System

SOF S&T NEEDS



- Comprehensive Signature Management (CSM)
- Human Performance
- First Pass Accuracy and Lethality
- Small Unit Dominance (SOFSUD)
- Intelligence, Surveillance, & Reconnaissance (ISR)
- Tagging, Tracking, & Locating (TTL)
- C4 Revolutionary Capabilities
- Electro-optics, IR & Lasers
- Military Information Support Operations (MISO)
- Scalable Effects Weapons (SEW)
- Anti-Access/Area Denial (A2/AD)
- Battlespace Awareness
- Leap Ahead Energy & Power Systems
- Sensitive Site Exploitation (SSE)

INDUSTRY ENGAGEMENT



ACTIVE CRADAs



GLOBAL SOF SUSTAINMENT REHEARSAL OF CONCEPT DRILL

MARCH 2014



5TH SOF TRUTH
MOST SPECIAL OPERATIONS REQUIRE NON-SOF SUPPORT

FOR FURTHER ENGAGEMENT

Small Business Help

Christopher Harrington

Director, Office of Small Business Programs

Christopher.Harrington@socom.mil

813.826.9475

Submitting Products or Ideas

Shelvin Watts

Technology & Industry Liaison Officer

TILO@socom.mil

813.826.9482

Information on SOCOM Needs, Programs and Processes

<http://www.socom.mil/sordac>

Experimentation Ideas

[http://www.socom.mil/sordac/
Pages/ExpWithUS.aspx](http://www.socom.mil/sordac/Pages/ExpWithUS.aspx)

Come visit the AE

James Geurts

813.826.9402

The background is a dark, space-themed digital composition. On the left, a wireframe globe is partially visible. The right side is dominated by a complex, glowing blue circuit board pattern. Swirling, ethereal light trails in shades of blue and green sweep across the lower half of the image, creating a sense of motion and data flow.

future ENVIRONMENT