



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

**Mr. Ted Koufas**  
Program Executive Officer

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**SERVICES  
SMALL BUSINESS**

**SERVICES**



TSOCs

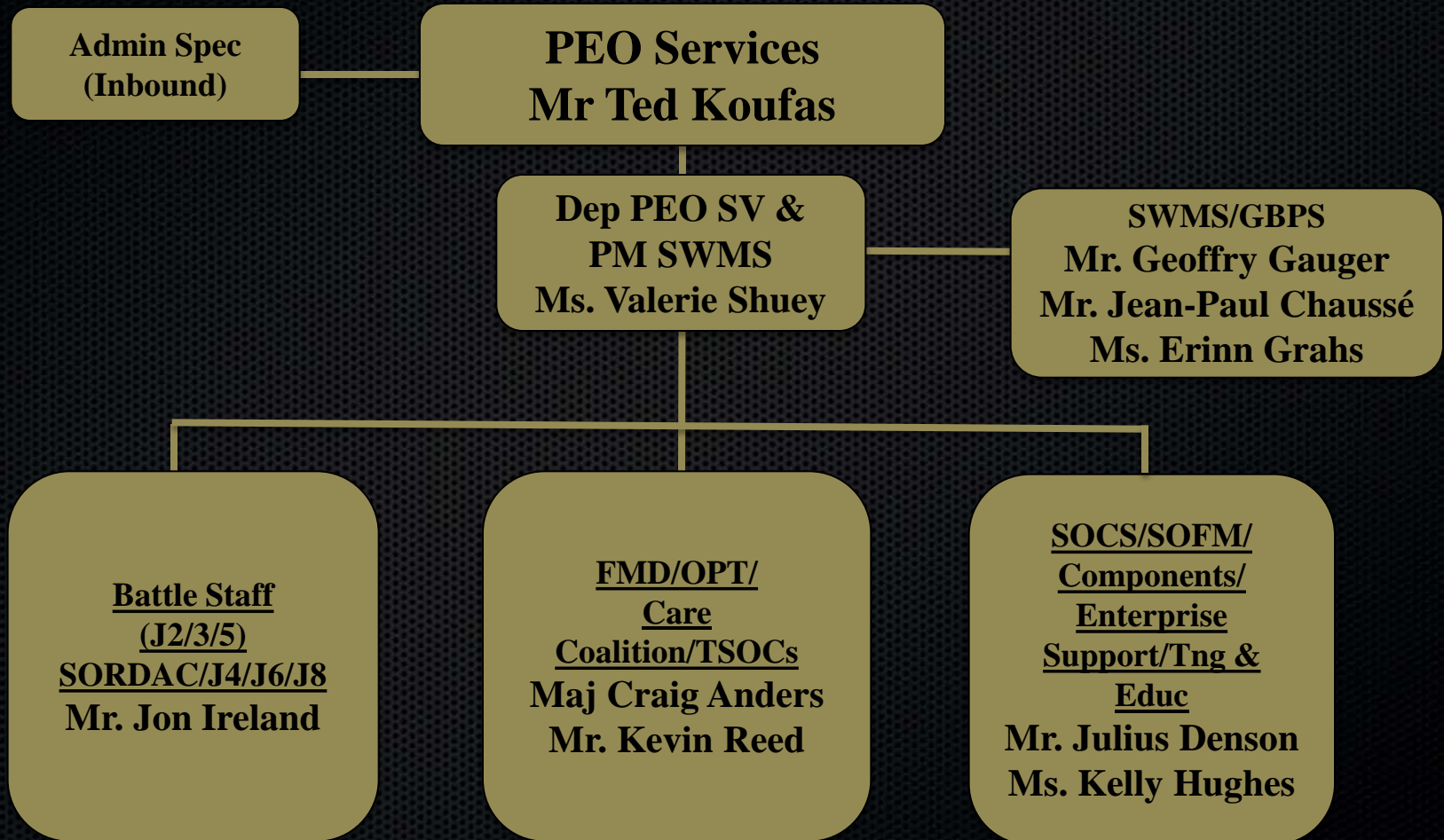


COCOMs



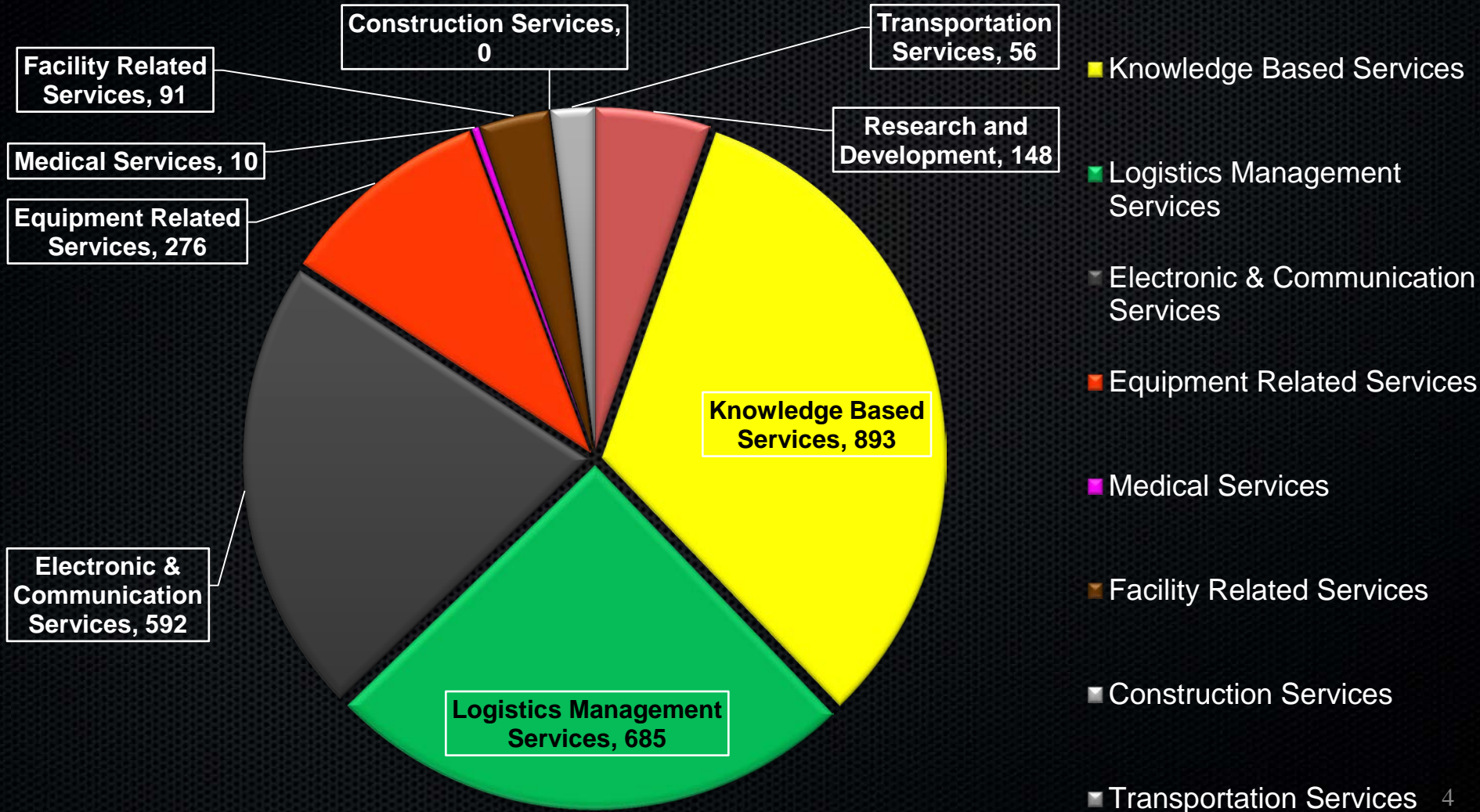
HQ USSOCOM

# PEO SERVICES ORGANIZATIONAL CHART



All new inquiries and marketing needs to come through the TILO

# SERVICE CONTRACTS BREAKDOWN BY TAXONOMY



\*Numbers reflect contract actions

SERVICES

# RECENT CONTRACTED SERVICES AWARDS

- **\$39M Care Coalition Service Consolidation Contract**
- **\$25M JSOU Educational Planning and Support**
- **\$20M Joint Pre-Deployment Training Facility at FT Bragg**
- **\$1.9M NSW Professional Development Training**
- **\$1.07M Innovation Lab Services**
- **\$1M Transition Software Services**
- **\$1.2M USASOC Silent Quest**



# FUTURE BUSINESS OPPORTUNITIES HQ

- **SOCOM Wide Mission Support (SWMS)**
  - \$1.5B Currently in Process (RFP Releases o/a June and August 2014)
- **SITEC**
  - \$3.5B scheduled for 2016
  - Any small business set asides are undetermined
- **SOFA**
  - \$5B scheduled for FY17
  - Currently 25% Small business
- **New/Emerging Requirements for GBPS Task Orders**
- **Global Mission Support Center (GMSC) Visualization**
- **TALOS Knowledge Based Services Support**
- **Cyberspace Integration into SOF**
- **Expansion of SOF Education Opportunities Through JSOU**

# SOCOM-WIDE MANAGEMENT SUPPORT SWMS

- **Planning for SWMS contract is ongoing - Current GBPS Contract ends 30 APR 2015**
- **SWMS scope similar to GBPS – Knowledge Based Services**
  - **Global Battlestaff and Intelligence Support**
  - **Acquisition and Logistics Management Support**
  - **Business Operations and Financial Management Support**
  - **Available to HQs, Components and TSOCs**
- **Estimated Timeline:**

– <b>Market Research</b>	<b>Ongoing</b>
– <b>Release Draft RFP</b>	<b>3 April 2014</b>
– <b>Release Final RFPs</b>	<b>o/a June and August 2014</b>
– <b>Contract Award</b>	<b>30 April 2015</b>
- **Acquisition Strategy has been shaped by input from Industry as part of various market research activities**

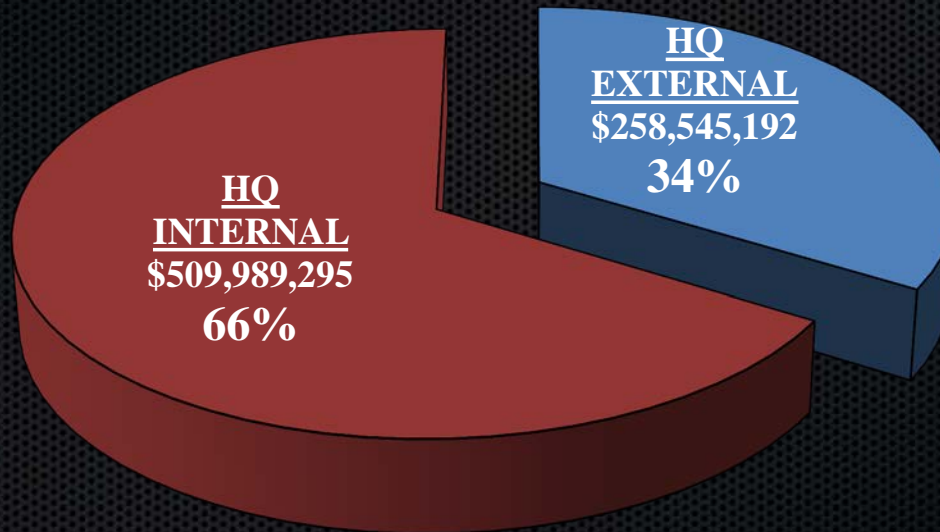
# ANTICIPATED TASK ORDER REQUIREMENTS SPLIT- BY ORGANIZATION

## HQ USSOCOM

### Internal

#### Organizations:

- J2
- J3
- J4
- J5
- J8
- SOFM
- COS
- SORDAC
- FMD



## HQ USSOCOM

### External

#### Organizations:

- AFSOC
- MARSOC
- USASOC
- JSOC
- C-JSOTF A
- NSW
- SOCAFRICA
- SOCEUR
- SOC SOUTH
- SOC NORTH
- FMD
- MISO
- GMSC
- SOCCENT

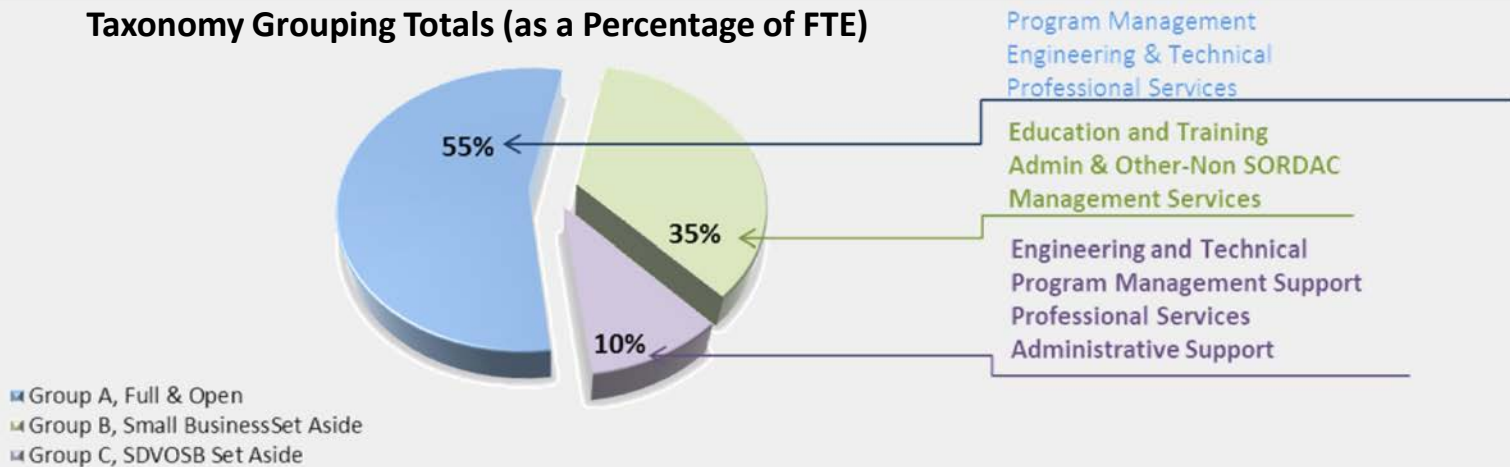


# SWMS TAXONOMY BREAKOUT

## SWMS Taxonomy Groupings

Group A*			Group B		Group C**		
Multiple Award	Full & Open	~ % of Total Requirement	Multiple Award Small Business Set Aside	~ % of Total Requirement	Single Award SDVOSB Set-Aside	~ % of Total Requirement	
Program Management		27.0%	Education & Training	16.0%	Engineering and Technical	0.2%	
Engineering and Technical		11.0%	Admin & Other-Non SORDAC	5.0%	Management Support Services	8.0%	
Professional Services		18.0%	Management Support Services	14.0%	Professional Services	0.2%	
					Administrative Support	1.5%	
~\$404M	~ # of FTE: 394	<b>55%</b>	~\$259M	~ # of FTE: 253	~\$ 71M	~ # of FTE: 70	<b>10%</b>
The global scope, complexity, and dollar value of the expected work favors Full & Open competition vice a Small Business Set-Aside			Industry input and market research indicate a Small Businesses Set-Aside will yield multiple offers from multiple quality vendors		Set-aside for high OCI risk requirements improves overall competitive environment for Groups A & B; single award reduces B&P cost at the task order level.		
*Includes SORDAC Line PEO Acquisition Support: PEO-FW, PEO-RW, PEO-SW, PEO-ST, PEO-SR, PEO-M,PEO-C4					** Includes SORDAC Acquisition Support-(OCI): PEO-SV, K, AS, AO, AC; and negligible PM support		

Taxonomy Grouping Totals (as a Percentage of FTE)



# QUESTIONS?

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10

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