



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

COL Joe Capobianco

Program Executive Officer

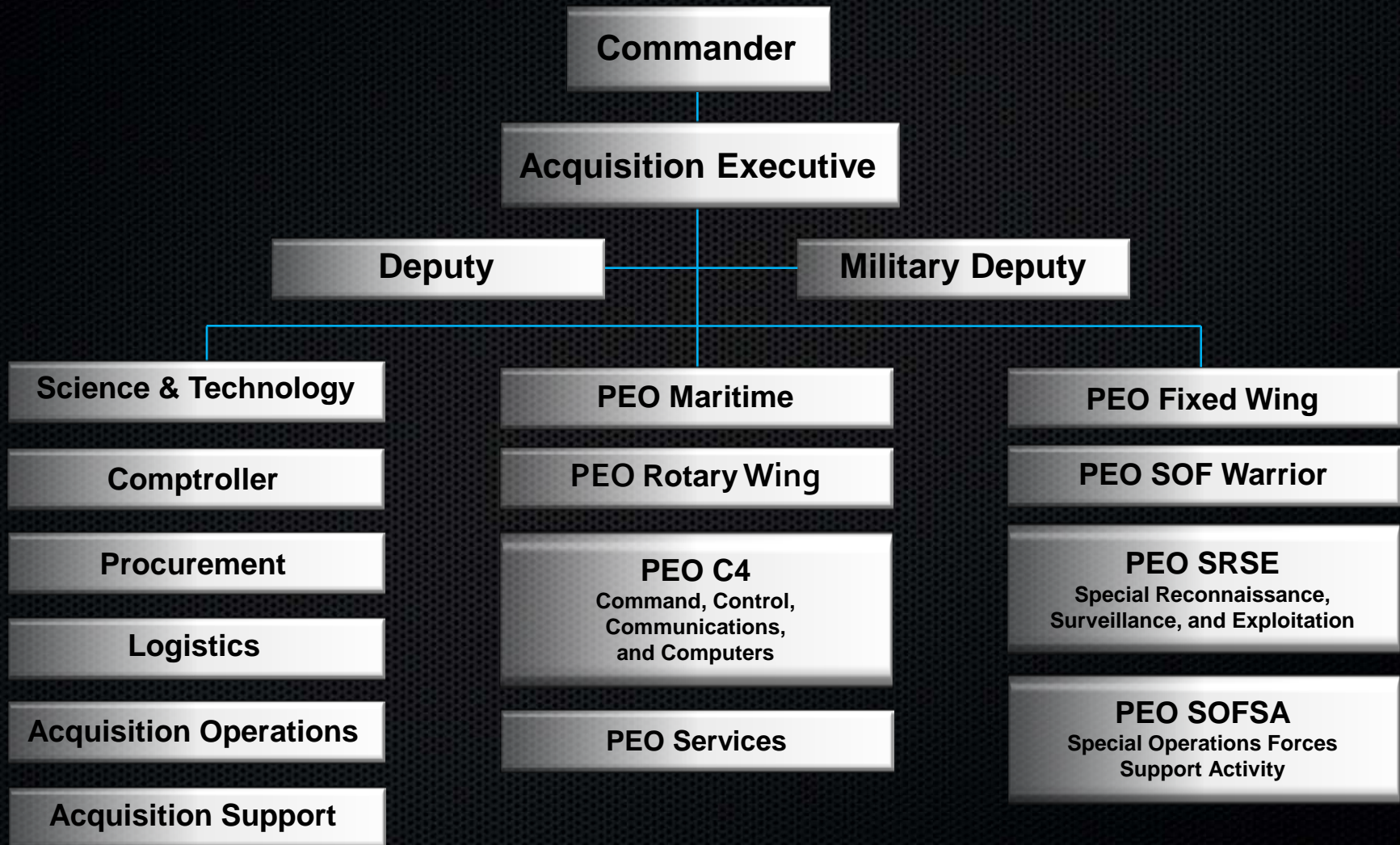
SOF WARRIOR



Operator Focused: On Time, On Target!

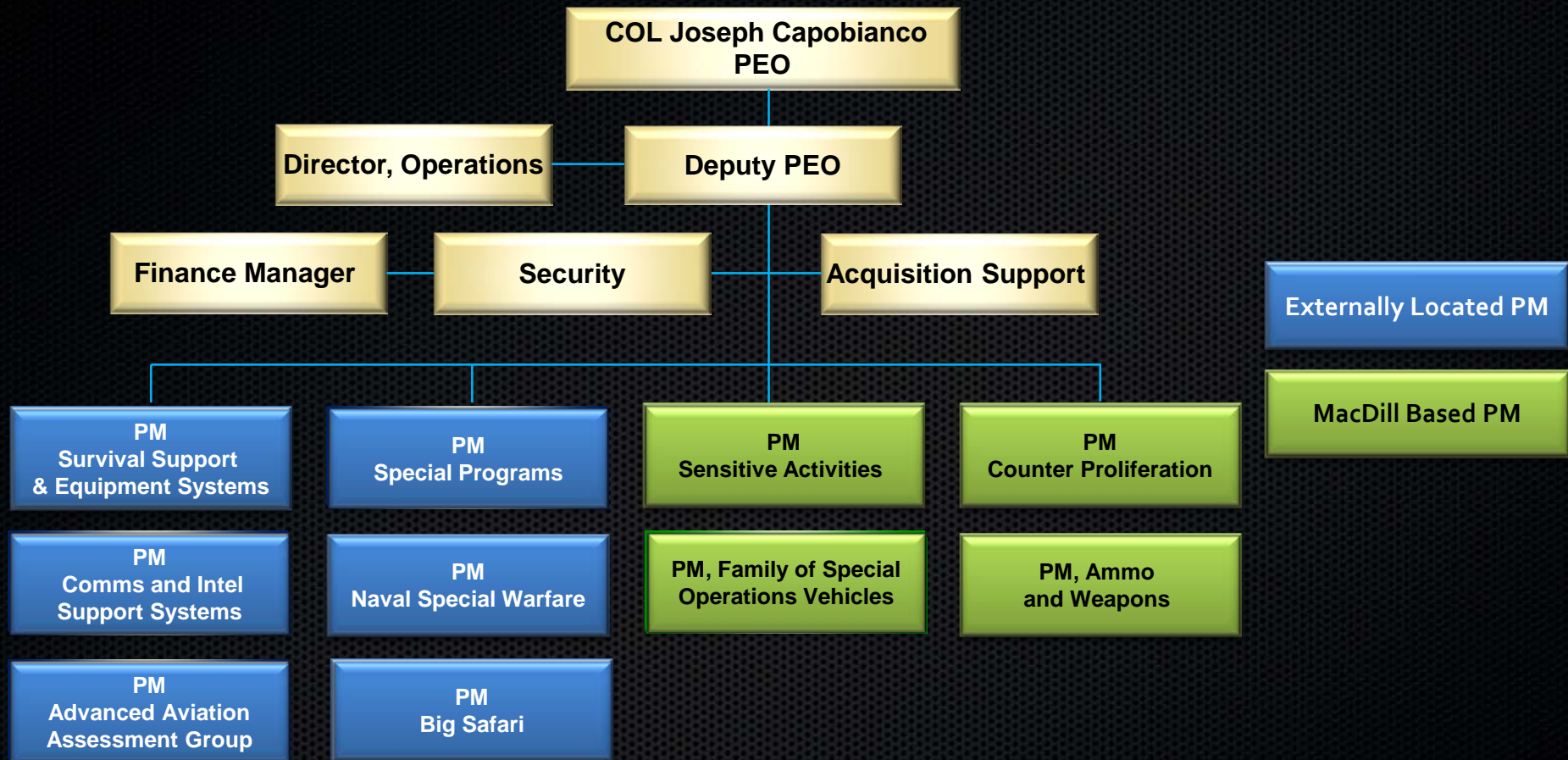
SOF WARRIOR

SPECIAL OPERATIONS RESEARCH, DEVELOPMENT, & ACQUISITION CENTER



SOF WARRIOR

PEO SOF WARRIOR



MISSION

“Provide rapid and focused acquisition of SOF-unique capabilities to USSOCOM operators conducting decisive SOF activities and global operations against terrorist networks”

SOF WARRIOR

PORTFOLIO OVERVIEW

MOBILITY

“Individual to Heavy
Ground Vehicles”



Light Tactical All
Terrain Vehicles



Non-Standard
Commercial Vehicles



GMV 1.1



Ground Mobility
Vehicle (Medium)



MRAP-ATV (Heavy)

SURVIVAL

“Protection, Load
Carriage & Medical”



Combat Uniform & Helmets



Integrated
Comms



Body Armor / Load
Carriage System



Individual
& Combat
Medic Kits



Casualty Evacuation

LETHALITY

“Munitions, Visual Augmentation,
Lasers & Weapons”



Night Vision Goggles



Combat Assault Rifles



Aviation Ammo



Multi-purpose Anti-armor
Anti-personnel Weapon System



Demolition Kits



Handheld
Laser Marker



Laser Acquisition Markers

Sniper Weapons
& Accessories



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ACCESS TO USSOCOM/SORDAC

How to get my “foot” in the door



The Teams

- TILO
- S&T
- Combat DEV
- PEO/PMs
- Material DEV



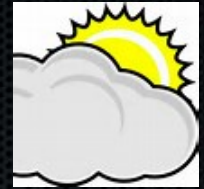
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Yesterday

TIMES HAVE CHANGED

How SOCOM Interacts w/Industry



Today

- Declared Theater Active Armed Conflict (DTAAC) Iraq / Afghanistan
- DoD / SOCOM Resourced to Win (\$\$\$\$)
- Overseas Contingency Operating (OCO) = Norm
- Demand – Large Force / High Volume / Specialized
- Conferences/Conventions = Industry Collab
- CBT MSN Need Statements – Fast Rrmts
- Continuous Fielding Capabilities (High Volume)
- Outside Declared Theater Active Armed Conflict (ODTAAC) Everywhere / TSOC
- DoD Resource Constrained (\$\$)
- Base Dollars (O&M Shortages) impact Investment Dollars
- Demand – Capable Force / Broad Range
- DoD Guidance on Travel, attendance at Conferences/Conventions = Less Uniform in crowd
- Deliberate Requirements / Funding
- Sustaining High Volume of Fielded Capability

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WHO IS BRIEFING TODAY

Opportunities in:

- PM-FOSOV - Mobility
- PM-A&W - Lethality
- PM-SSES - Survival
 - TCCC



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Win the Current Fight

Expand the Global SOF Network

Preserve the Force / Families

Responsive Resourcing

- Sustain Current Programmatics
- Increase Acquisition Agility
- Protect the Budget
- Strengthen the SOF Information Enterprise



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AE'S KEYS TO SUCCESS

1. We are as **proud** of our people as the **capabilities** we field and sustain
2. We seek **simplicity** in a time of ever increasing **complexity**
3. We should not fear **failure** as we try **new** things
4. Achieving **greatness** requires intense **commitment** to high standards
5. We are a **continual** work in process

BETTER BUYING POWER

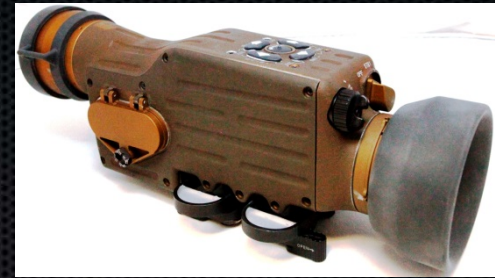
- **Incorporated performance based payments to improve contractor schedule performance and increase expenditures**
- **Incorporated step ladder pricing to reduce unit costs**
- **Increase the use of IDIQ contracts to reduce lead time for follow on efforts**
- **Effective market research provided a 100% small business set aside solicitation**
- **Used competitive acquisition on traditionally sole source efforts**

SPECIAL OPERATIONS FORCES WARRIOR INDUSTRY COLLABORATION (SOFWIC) DAY

Oct 2014

Location to be distributed
through FEDBIZOPPS

To include collaboration
with other PEOs



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