

**PROMOTING NATIONAL SECURITY SINCE 1919** 

# 30<sup>TH</sup> ANNUAL NATIONAL LOGISTICS FORUM

**OPERATIONALIZING THE DOD-INDUSTRY PARTNERSHIP:** REALIZING BETTER BUYING POWER AND JOINT FORCE 2020



**EVENT #4730** 

APRIL 14-16, 2014 www.ndia.org/meetings/4730

### **30<sup>TH</sup> ANNUAL NATIONAL LOGISTICS FORUM**



Welcome to the 30<sup>th</sup> Annual National Logistics Forum, the premier forum on logistics support to our nation's warfighters. What a pivotal time...completing redeployment out of Afghanistan, resetting and reshaping the force to face new challenges in a dangerous world, and doing it under huge budget constraints. To do this right will take our best and brightest. Our Forum theme, "Operationalizing the DoD-Industry Partnership: Realizing Better Buying Power and Joint Force 2020," comes at a perfect time as we look for ways for DoD and Industry to collectively take our logistics capabilities to even higher levels.

For 2014 and 2015, the NDIA Logistics Division, in coordination with OSD, Joint Staff, and Service leadership, has established four initial strategic Focus Areas where the Department and Industry can partner to even better support our warfighters. The focus areas are: Best Contracting Practices; Public/Private Partnerships; Multiyear Funding; and People (required workforce and training to support the other three). We have top Industry and DoD leadership co-chairing senior-level teams looking at how we can improve performance in all these focus areas. The leadership and teams have already moved out and you will hear more about their efforts during the Forum.

We are opening the Forum with the presentation of three highly coveted national logistics awards. The Honorable Alan Estevez, Principal Deputy Under Secretary of Defense for AT&L, will present the Edward M. Greer Award for industry leadership excellence, the Logistician Emeritus Award for outstanding leadership in a governmental position, and the DoD Award for Supply Chain Excellence. Immediately following, MajGen Arnold Punaro, USMC (Ret), NDIA's new Chairman of the Board, will provide the opening keynote address.

On Tuesday and Wednesday, we have a great line up of keynotes led by the Honorable Frank Kendall, Undersecretary of Defense for AT&L. Also joining us is the Honorable Katrina McFarland, Assistant Secretary of Defense for Acquisition, Mr. Paul Peters, acting ASD, LM&R, Mr. Dennis Muilenburg, Vice Chairman, President and COO of The Boeing Company, Honorable Thomas Davis, Deloitte Director of Federal Government Affairs, LtGen Bob Ruark, USMC, Joint Staff J4, and VADM Mark Harnitchek, USN, Director of DLA. Intermixed with the keynotes are a number of focused panels on the strategic issues we face, including the renowned "Fire Side Chat" by our most senior military logisticians.

Our collective Military Logistics capability is one of our Nation's greatest asymmetric advantages. That said, we must be able to deliver even more for our warfighters while also making sure we maximize every defense dollar. This Forum offers an open exchange between senior government, military, and industry leaders on national security sustainment priorities through 2020 and beyond. Thank you for being here and being part of this critical discussion. I encourage you to take full advantage of this exceptional opportunity to fully participate and help influence the future of national defense logistics.

#### Sincerely,

Gen Duncan McNabb, USAF (Ret) Chairman, NDIA Logistics Management Division

### **MONDAY, APRIL 14**

12:00 pm - 5:00 pm	EXHIBITOR MOVE-IN - ATRIUM HALL	
12:00 pm - 7:30 pm REGISTRATION OPEN - ATRIUM BALLROOM FOYER		
5:00 pm	<ul> <li>OPENING REMARKS - ATRIUM BALLROOM</li> <li>Gen Duncan McNabb, USAF (Ret), Chairman, NDIA Logistics Management Division</li> </ul>	
5:10 pm	<ul> <li>PRESENTATION OF AWARDS</li> <li>Presented by Hon Alan Estevez, <i>Principal Deputy Under Secretary of Defense (AT&amp;L)</i></li> <li>DoD Award for Supply Chain Excellence</li> <li>NDIA Edward M. Greer Award</li> <li>NDIA Logistician Emeritus Award</li> </ul>	
5:40 pm	<ul> <li>OPENING KEYNOTE</li> <li>▶ MajGen Arnold Punaro, USMC (Ret), <i>Chairman of the Board, NDIA; CEO, The Punaro Group</i></li> </ul>	

**TUESDAY, APRIL 15** What the Department Needs from its Industry Partners: Affordable Sustainment for Uninterrupted Global Operations

<b>7:00</b> am	CONTINENTAL BREAKFAST & REGISTRATION - ATRIUM BALLROOM FOYER	
8:00 am	<ul> <li>OPENING REMARKS - ATRIUM BALLROOM</li> <li>Gen Duncan McNabb, USAF (Ret), Chairman, NDIA Logistics Management Division</li> </ul>	
8:10 am	WELCOME REMARKS ▶ Lt Gen Larry Farrell, USAF (Ret), <i>President &amp; CEO, National Defense Industrial Association</i>	
8:15 am	<b>KEYNOTE ADDRESS</b> ▶ Hon Frank Kendall, <i>Under Secretary of Defense for Acquisition, Technology &amp; Logistics</i>	
9:00 am	KEYNOTE ADDRESS ▶ LtGen Robert R. Ruark, USMC, Director for Logistics, Joint Chiefs of Staff	
9:45 am	EXHIBIT HALL OPEN / NETWORKING BREAK IN THE EXHIBIT HALL - ATRIUM HALL	
10:15 am	<ul> <li>JOINT LOGISTICS FIRESIDE CHAT</li> <li>Moderated by LTG Chris Christianson, USA (Ret)</li> <li>LtGen Robert R. Ruark, USMC, Director for Logistics, Joint Chiefs of Staff</li> <li>LTG Raymond Mason, USA, Deputy Chief of Staff for Logistics, Office of the Chief of Staff of the Army</li> <li>VADM Phil Cullom, USN, Deputy Chief of Naval Operations for Fleet Readiness and Logistics, Office of the Chief of Naval Operations</li> <li>Mrs. Patricia M. Young, Assistant Deputy Chief of Staff for Logistics, Installations and Mission Support, Headquarters U.S. Air Force</li> <li>VADM William A. Brown, USN, Deputy Commander, United States Transportation Command</li> <li>LtGen William M. Faulkner, USMC, Deputy Commandant, Installations and Logistics (Plans), HQUSMC</li> <li>VADM Mark Harnitchek, USN, Director, Defense Logistics Agency</li> </ul>	
11:45 am	NETWORKING LUNCHEON IN THE ATRIUM	
1:00 pm	<ul> <li>JCS J-4 LED PANEL: PARTNERING WITH INDUSTRY FOR OPERATIONAL SUPPORT</li> <li>Moderated by Maj Gen Lee K. Levy, II, USAF, Vice Director for Logistics, J4, Joint Chiefs of Staff</li> <li>Brig Gen James Johnson, USAF, Director for Logistics, U.S. Africa Command</li> <li>BG (P) Timothy M. McKeithen, ARNG, Director of Logistics and Engineering, North American Aerospace Defense Command and U.S. Northern Command</li> <li>Mr. Guy Beougher, SES, Executive Director of Support, Policy and Strategic Programs, DLA Logistics Operations</li> <li>LTG Bob Dail, USA (Ret), Chief Commercial Officer, Supreme Group</li> </ul>	
2:30 pm	NETWORKING BREAK IN THE EXHIBIT HALL	
3:00 pm	<ul> <li>KEYNOTE ADDRESS</li> <li>Hon Thomas M. Davis, III, Director of Federal Government Affairs, Deloitte &amp; Touche LLP; Former Virginia Congressman and Chairman of the House Government Reform Committee</li> </ul>	
3:45 pm	<ul> <li>KEYNOTE ADDRESS</li> <li>► VADM Mark Harnitchek, USN, Director, Defense Logistics Agency</li> </ul>	
4:30 pm	<b>KEYNOTE ADDRESS</b> <ul> <li>Mr. Dennis Muilenburg, Vice Chairman, President and Chief Operating Officer, The Boeing Company</li> </ul>	

5:15 pm - 6:45 pm NETWORKING RECEPTION IN THE EXHIBIT HALL

### WEDNESDAY, APRIL 16

#### Delivering the Department's Partnership Needs: Affordable Sustainment Solutions

#### 7:00 am CONTINENTAL BREAKFAST & REGISTRATION - ATRIUM BALLROOM FOYER

#### 8:00 am KEYNOTE ADDRESS

Mr. Paul Peters, SES, Assistant Secretary of Defense, Logistics and Materiel Readiness (Acting)

#### 8:45 am INDUSTRY LEADERSHIP FIRESIDE CHAT

- Moderated by Mr. Paul Peters, SES, Assistant Secretary of Defense, Logistics and Materiel Readiness (Acting)
- Mr. Heath Patrick, Vice President, Defense Aftermarket Americas, Honeywell Aerospace Defense & Space
- Mr. Tom Captain, Vice Chairman and U.S. Aerospace & Defense Leader, Deloitte
- Mr. Lou Kratz, Vice President and Managing Director, Logistics and Sustainment, Corporate Engineering & Technology, Lockheed Martin Corporation

#### 10:15 am EXHIBIT HALL OPEN / NETWORKING BREAK IN EXHIBIT HALL

#### 10:45 am REALIZING EFFICIENCIES THROUGH PUBLIC-PRIVATE PARTNERSHIPS

Moderated by Mr. Lou Kratz, Vice President and Managing Director, Logistics and Sustainment, Corporate Engineering & Technology, Lockheed Martin Corporation

- Mr. John B. Johns, Deputy Assistant Secretary of Defense for Maintenance Policy & Programs, OASD (L&MR)
- LTG Patricia McQuistion, USA, Deputy Commanding General, Army Materiel Command
- Mr. Steven Zander, Director, Air Force Community Partnership Initiative and Air Force Encroachment Management (SAF/IEIM), Office of the Deputy Assistant Secretary of the Air Force for Installations
- LTG Mitch Stevenson, USA (Ret), Senior Account Manager, LEIDOS

#### 12:15 pm NETWORKING LUNCHEON IN THE ATRIUM

#### 1:30 pm END-TO-END SUPPLY CHAIN

Moderated by Mr. John B. Johns, *Deputy Assistant Secretary of Defense for Maintenance Policy & Programs, OASD (L&MR)* 

- Mr. James Harry, Director, Supply Chain and Operations, PricewaterhouseCoopers LLP
- Mr. Redding Hobby, SES, Deputy Director, DLA Logistics Operations
- Ms. Lisa Mahlmann, Sustainment Deputy, Integrated Fighter Group, Lockheed Martin Aeronautics
- Mr. Jeff Bennett, Senior Vice President, Logistics Management, LMI

#### 2:45 pm NETWORKING BREAK IN THE EXHIBIT HALL

#### 3:15 pm - 7:00 pm EXHIBITOR MOVE-OUT

#### 3:15 pm BEST CONTRACTING PRACTICES TO ACHIEVE OPTIMAL SERVICE OUTCOMES

Moderated by Mr. Vernon Wallace, Director, Mission Support Programs, U.S. Business Development, Raytheon Company

- Mr. Richard Ginman, Director, Defense Procurement and Acquisition Policy, OASD (Acquisition)
- Maj Gen Wendy M. Masiello, USAF, Deputy Assistant Secretary for Contracting, Office of the Assistant Secretary of the Air Force for Acquisition
- Mr. Tommy Marks, Senior Services Manager, HQDA, ASA (ALT), Office of the Deputy Assistant Secretary of the Army (Procurement)
- Maj Gen Darryl Scott, USAF (Ret), Corporate Vice President, Contracts & Pricing, The Boeing Company
- Mr. David Wilkins, Vice President, Contracts and Supply Chain, Raytheon Company

#### 4:15 pm KEYNOTE ADDRESS

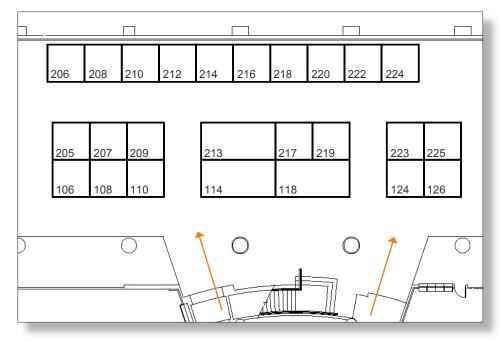
▶ Hon Katrina McFarland, Assistant Secretary of Defense (Acquisition)

#### 5:00 pm CLOSING REMARKS AND ADJOURN

▶ Gen Duncan McNabb, USAF (Ret), Chairman, NDIA Logistics Management Division

THANK YOU TO OUR EVENT EMCEE MR. AL BANGHART, VICE CHAIRMAN, NDIA LOGISTICS MANAGEMENT DIVISION; DEFENSE SUPPLY CHAINS LEAD, DELOITTE CONSULTING LLP.

### **EXHIBIT HALL INFORMATION**



#### UPS

UPS provides government customers with specialized services including electronic invoicing, automated shipping solutions, website tracking with ITV for CONUS and OCONUS and an array of Transportation Protective Services (TPS). UPS has earned multiple SDDC Quality Awards, which recognize UPS's exceptional service delivery and our contribution to ensuring global military readiness.

#### WPI SYSTEMS & LOGISTICS OPTIMIZATION 108

WPI provides analysis tools and services to optimize availability, lower total ownership costs, and transform the way enterprises analyze technically complex systems. Our customers recognize the competitive advantage that results from our work. Our tools, Opus Suite, used by more than 150 customers in 30 countries, are changing the game by optimizing readiness and demonstrating ROI.

#### CACI

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CACI provides information solutions and services in support of national security missions and government transformation for Intelligence, Defense, and Federal Civilian customers. A Fortune magazine World's Most Admired Company in the IT Services industry, CACI is a member of the Fortune 1000 Largest Companies, the Russell 2000 Index, and the S&P SmallCap 600 Index. CACI provides dynamic careers for over 15,800 employees in 120 offices worldwide.

#### POLARTHERM

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Polartherm is a Finnish manufacturing company specializing in Thermal Technologies. Polartherm is a prime contractor to the United States Air Force and has delivered more than 10,000 support systems to the USAF since 1999. On display are our BEAR Shelter Heater; the NEW Field Hot Water Heater which produces hot water on demand whilst protecting both the water heater and the source of water from freezing; and the Teuvan Defence line of advanced field feeding equipment for rapid deployment.

#### Easy Street JD&S, LLC

Easy Street JD&S is a full service dealer for Combilift and Aisle-Master products throughout the Midwest and an exclusive supplier to the Defense Logistics agency per their contract # SPE8EC14D0001. Combilift / Aisle-Master provide a complete line of sideloaders and VNA machines for all types of narrow aisle applications.

#### **HEICO**

HEICO Corporation is a successful and growing technology-driven aerospace, industrial, defense and electronics company. For more than 50 years, HEICO has thrived by providing customers with innovative and cost-saving products and services. HEICO supports over 1 million square feet of design, manufacturing, repair, overhaul, distribution, sales and support facilities.

#### **EXHIBIT HALL - ATRIUM HALL**

#### J.B. HUNT

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J.B. Hunt utilizes an integrated, multimodal approach to provide capacity- oriented solutions centered on delivering customer value and industry-leading service. Our services include intermodal, LTL, flatbed, refrigerated, expedited, truckload, LTL consolidation, and pool distribution. With more than 70,000 company-owned trailers and containers, we have the capacity you need, when you need it. J.B. Hunt is proud to support our country and stands ready to serve.

#### AMREL

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AMERICAN RELIANCE (AMREL) manufactures the ROCKY line of rugged laptops, tablets, and handhelds, which are designed to operate in the harshest environments. Our MIL-STD 810G/461F certified platforms integrate devices for communications, data collection, logistics, and other applications. We customize, design, prototype, and deliver your solution faster than any competitor.

#### NDTA THE ASSOCIATION FOR GLOBAL LOGISTICS AND TRANSPORTATION 207

The National Defense Transportation Association (NDTA) is a non-political, nonprofit educational association of government, military, and industry professionals dedicated to fostering a strong and efficient global transportation and distribution system in support of national security. NDTA promotes exchange on current matters of transportation, travel, distribution, logistics and security, allowing for knowledge sharing in a nonpartisan, fair, and objective environment.

#### CSA

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CSA helps clients improve performance and results through strategic guidance and operational solutions. Our expertise optimizes the planning, buying, implementation, operation, maintenance and support of complex systems, processes and infrastructures. Our strategic and operational solutions help clients analyze, improve and execute operations while managing cost and performance trade-offs. CSA is an SDVOSB.

#### UNIVERSAL

Universal is a multi-faceted provider of Transportation Services having the ability to handle the most complex projects providing the planning, procurement and on-site project management, to meet our customer's various demands regardless of transportation mode. Universal consistently delivers exceptional value through sustainable, innovative solutions by utilizing our broad base of service offerings through our network of offices worldwide.

#### PARTNET

Partnet is the expert in online marketplaces for government—providing costeffective, web-based solutions that enable more efficient government-to-business, government-to-citizen, and governmentto-government connections. For more than 20 years, Partnet has supported defense and civilian agency web-application requirements—serving as a trusted partner and providing the expertise to meet the government's unique challenges.

#### AMERICAN ROLL-ON ROLL-OFF CARRIER 212

American Roll-On Roll-Off Carrier (ARC) is the leading U.S. Flag Ro-Ro carrier operating liner services in the U.S.-International trades. ARC provides port-to-port and end-to-end transport of heavy vehicles, helicopters and other equipment for the U.S. government and its various agencies. We also carry agricultural and construction equipment for developing nations, Federal Transit Administration public transportation cargoes, U.S. Export-Import Bank preference cargoes, and other commercial break-bulk and Ro-Ro business.

#### LOCKHEED MARTIN

Lockheed Martin goes beyond delivering products, focusing on the lifecycle of products through engineering, production, supply chain and sustainment, ensuring operational capability of national security systems. Lockheed Martin builds upon global leadership in lifecycle integration and industry-leading partnerships to drive the necessary actions to successfully grow affordable lifetime performance offerings.

#### SOURCEAMERICA

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SourceAmerica<sup>®</sup> is a national nonprofit that creates job opportunities for a skilled and dedicated workforce: people with significant disabilities. We are the vital link between this exceptional workforce, the network of community-based nonprofits, and the Federal Government and commercial companies that need the products and services they provide. SourceAmerica is an AbilityOne<sup>®</sup> authorized enterprise.

#### 209 INSTITUTE FOR DEFENSE AND BUSINESS 216

The Institute for Defense and Business (IDB) is a non-profit research and education institute formed in 1997 by UNC-Chapel Hill and the state of North Carolina. The IDB offers a series of educational programs for the military, government, non-governmental organizations, and private industry, in the areas of logistics and technology, life cycle management, organizational leadership and change, and economic stabilization.

#### MILITARY LOGISTICS FORUM

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MLF is the publication of record for the military logistics community. We detail every aspect of the supply chain from contracting and acquisition, development, life cycle management, reset and recap, asset management, and process improvement from factory to fort and beyond. Congress, senior Pentagon leadership, the service's logistics communities and the logistician in theater all turn to MLF.of 350+ offices and 240+ logistics centers in 50+ countries enables us to develop and implement clientcentric, global solutions.

#### ESTES FORWARDING WORLDWIDE 218

EFW is a domestic and international freight forwarder. Unparalleled flexibility in domestic and international air, ocean and ground transportation. Direct access to assets of Estes Express Lines. Leveraging over 500 different vetted, fully insured and prescreened carriers from around the world. EFW is committed to providing dedicated personal customer service.

#### SUPREME GROUP USA

Supreme has successfully supplied combat service support to high profile military customers in developed and underdeveloped markets for over 50 years (1957) provision of food supplies to US and Allied military installations in Germany. Starting in the 1990's, Supreme's entire current customer base includes military contingents from more than 20 nations and we are responsible for supply chain operations of various commodities servicing more than 125,000 soldiers and accompanying forces each day.

#### LMI

LMI is a not-for-profit government consultancy with a long, rich history of public service by bringing the best management and technical minds together for superior performance to address intricate issues across the government. LMI has comprehensive experience in the following areas: defense, intelligence, homeland security, healthcare, energy, environment, and sustainability.

#### DEFENSE LOGISTICS AGENCY (DLA) 222

As America's combat logistics support agency, the Defense Logistics Agency provides nearly 100% of consumable items America's military needs to operate: food, fuel and energy, uniforms, medical supplies, and construction and barrier equipment. DLA supplies 84% of spare parts, provides reutilization, disposition, cataloging, and document automation & production services.

### 223

Esri software forms a critical IT infrastructure and for defense organizations and the Sustainable Range Program throughout the world to support missioncritical and time-sensitive decisions.

**ESRI** 

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#### UTI, UNITED STATES, INCORPORATED 224

UTi is an industry-leading, non-assetbased supply chain management company that delivers competitive advantage to our clients' supply chains. With innovative, integrated solutions configured to your specific requirements within any major vertical market, we can design, manage and service your supply chain efficiently and cost-effectively. UTi's global footprint of 350+ offices and 240+ logistics centers in 50+ countries enables us to develop and implement client-centric, global solutions.

### **AWARD RECIPIENTS**

### **DOD AWARD FOR SUPPLY CHAIN OPERATIONAL EXCELLENCE**

The DoD Award for Supply Chain Operational Excellence provides a showcase for innovative management and technology tools, which are used to improve our supply chain efficiency and effectiveness in order to enhance our support to the warfighter. The award honors organizations that have made exceptional progress through innovative development or adoption of the best supply chain practices.

#### **ARMY MATERIEL COMMAND**



The team of supply chain professionals at the Army Materiel Command (AMC) earned the 2013 DoD Award for Supply Chain Excellence for their Supply Chain Transformation initiative that dramatically and radically transformed their organization to address the key challenges of warfighter support, budget reductions, war drawdown, process consistency, and business intelligence. Through the AMC team's implementation of three key initiatives of Sales and Operations Planning, Strategic Sourcing and Supplier Relationship Management, and Metrics, they were able to recognize a 16% reduction in backorders, a decrease of \$762M in inventory, and supplier-related savings of between \$15M-\$27M. The impact of these transformative initiatives have had a profound cultural shift throughout

the enterprise that positions AMC to meet the needs of the warfighter with improved efficiency, better financial stability, and optimized supply chain capabilities.

#### PAST RECIPIENTS OF THE DoD AWARD FOR SUPPLY CHAIN OPERATIONAL EXCELLENCE

2012 Air Force Sustainment Center 448th Supply Chain Management Wing 2011 Supply Management Unit, 2nd Supply Battalion (Forward), 2nd Marine Logistics Group 2010 U.S. Air Force Global Logistics Support Center 2019 USTRANSCOM and NDN Partners, Northern Distribution Network 2008 USTRANSCOM, Distribution Process Owner Strategic	2005 DLA DSCP Army Direct Ordering Program 2004 USTRANSCOM CDDOC 2003 U.S. Marine Corps Supply Management Unit Combat Service Support Group 15,1st Force Service Support Group, I Marine Expeditionary Force 2002 U.S Air Force Materiel Command Supply Management and Management Division 2001 U.S. Air Force Oklahoma city Air Logistics Center (OC-ALC) Supply
Opportunities 2007 U.S. Air Force Acquisition and Sustainment Integration	Chain Transformation Team 2000 U.S. Army Single Stock Fund
2006 USTRANSCOM Joint Deployment and Distribution Architecture	1999 U.S. Marine Corps Integrated Logistics Capbility Center

### **AWARD RECIPIENTS**

### THE LOGISTICIAN EMERITUS AWARD

The Logistician Emeritus Award is presented to an individual who has demonstrated outstanding competence and has made a substantial contribution in the field of national security logistics while serving in a governmental position. The award was established by the Logistics Management Division in 1980 as a means of recognizing deserving individuals.

#### MG KEVIN A. LEONARD, USA (RET), VICE PRESIDENT OF OPERATIONS, GOVERNMENT, FLUOR



Kevin A. Leonard joined Fluor in January of 2013 as Vice President of Contingency Operations (CONOPS) for FGG. Based in Greenville, South Carolina, Kevin directs the company's contingency operations programs and services, primarily in support of U.S. Department of Defense requirements.

Kevin is a retired U.S. Army Major General with a distinguished 33-year career leading complex transportation and logistics organizations, including the Military Surface Deployment and Distribution Command at Scott Air Force Base and the 1st Sustainment Command for the U.S. Army Central Command in Kuwait. As an accomplished strategic planner, logistician, and transportation specialist, Kevin developed the logistics and transportation architecture for all U.S. forces in Kuwait, Iraq, and Afghanistan. As the Commander of Special Operations Support Command, he also

opened the first logistics base in Uzbekistan in support of the global war on terror.

Kevin has command experience in Operation Iraqi Freedom and Operation Enduring Freedom and served in numerous military units throughout the United States, the Middle East, and Europe.

Following his military career and prior to joining Fluor, Kevin served as the Director of Launch Operations for Amazon. He and his team of supply chain experts launched 16 new fulfillment centers for Amazon.

Kevin holds a bachelor of science degree in sociology from Emporia State University in Kansas and a master's of business administration from Oklahoma City University. He is a graduate of the U.S. Army Command and General Staff College and U.S. Army War College.

#### PAST RECIPIENTS OF THE LOGISTICIAN EMERITUS AWARD

2013 Ms. Debra Tune, OASAF (IE&L) (Ret)
2012 Gen Duncan McNabb, USAF (Ret)
2011 VADM Justin McCarthy, USN (Ret)
2010 LTG Robert Dail, USA (Ret)
2009 LTG C.V. Christianson, USA (Ret)
2008 LTG John J. Cusick, USA (Ret)
2007 VADM Keith Lippert, USN (Ret)
2006 Gen John Handy, USAF (Ret)
2005 VADM Gordon Holder, USN (Ret)

2004 LTG Charles Mahan, Jr., USA (Ret) 2003 LTG Roy Beauchamp, USA (Ret) 2002 LTG Mike McDuffie, USA (Ret) 2001 Mr. James Emahiser, DoD (Ret) 2000 Maj Gen John Phillips, USAF (Ret) 1999 Mr. Eric Orsini, Dept. of the Army (Ret) 1998 GEN William Tuttle, Jr., USA (Ret) 1988 Mr. Richard Bruner, Former Executive Director, DLA (Ret) 1987 Maj Gen Monroe Smith, USAF (Ret)
1986 Mr. Edwin Greiner, United States Army
Materiel Command (Ret)
1985 ADM Isaac Kidd, Jr., USN (Ret)
1984 RADM Duncan McGillivary, USN (Ret)
1983 Maj Gen Graham Rider, USAF (Ret)
1982 Maj Gen Martin Fulcher, USAF (Ret)
1981 Lt Gen George Rhodes, USAF (Ret)
1980 LTG Joseph Heiser, USA (Ret)

### EDWARD M. GREER AWARD

The Greer Award is presented annually to an industry individual in recognition of noteworthy contributions or meritorious service to the Department of Defense in the area of integrated logistics support engineering and its implementation in maintenance and product support. The award was established in 1956 by Greer Hydraulics, Inc., to stimulate thought and develop programs which will benefit industry and the public. The award program encourages solutions to troublesome maintenance problems or to the development of integrated logistics support planning techniques to be employed in their solution. The award is presented in honor of its originator, Edward M. Greer.

#### MR. KEVIN CODY, SENIOR VICE PRESIDENT, OPERATIONS SUPPORT & MARKET EXPANSION, MANTECH INTERNATIONAL



Kevin C. Cody has been with ManTech since 1990. As Senior Vice President, Corporate Operations Support and Market Expansion, Cody oversees program management support and line/operations training and brings a wealth of expertise and insight to ManTech's expansion efforts. Prior to his current role, he served as president of ManTech's Mission Solutions & Services Group Systems Sustainment and Integrated Logistics business unit where he successfully led both CONUS and OCONUS personnel in providing program and deployed sustainment management, deployed logistics, and resource management support to the U.S. Army's route clearance/countermine and MRAP programs.

Cody has more than 32 years of experience in support of CECOM, TACOM, Army Sustainment Command, SOCOM, and other DoD Service branches. His career includes 12 years as a program manager in support of multiple critical platforms and systems fielded and sustained during major deployment operations in Bosnia, Kosovo, Kuwait, Afghanistan, and Iraq. Additionally, his knowledge of Army tactical systems and logistics strategies proved critical in evaluating system fielding and sustainment for deployed systems and in-process review for Army system operational performance in tactical environments. Cody has also worked extensively with Army program managers and senior logisticians on sustainment and integration plans prior to fielding or upgrading military subsystems and systems.

Cody earned a bachelor's degree in business management from Saint Leo University and an executive master's degree in information systems from The George Washington University. He holds certifications from the Project Management Institute (Project Management Professional), the Federal CIO Council, and CIO in Federal Executive Competencies.

Kevin Cody, his wife, and son reside in Northern Virginia.

#### PAST RECIPIENTS OF THE EDWARD M. GREER AWARD

2013 Mark Schroeder Raytheon Company 2012 Gustavo M. (Gus) Urzua Globemaster III Integrated Sustainment Program (GISP) 2011 Denise Richards SPLO Production Programs 2009 Joe Davis Saddle Butte Systems 2008 George Pearl SAIC 2007 Eric Stange Accenture National Security Services 2006 John Bezner Lockheed Martin Corp. 2005 Joseph Grosson Lockheed Martin Corp. 2004 David Spong Boeing Integrated Defense Systems 2003 Hyman Shulman Rand Corp. 2002 Timothy Raupp Oshkosh Truck Corp. 2001 Carl Albero American Systems Engineering Corp.

2000 James Restelli The Boeing Company 1999 Jack Garrison Lockheed Martin Corp. 1996 Curtis Barton Raytheon Company 1995 W. B. Zimmerman Lockheed Martin Corp. 1994 John Tiller Raytheon Company 1993 R. Noel Longuermare Westinghouse Electronics Systems Group 1992 William Rogers (Posthumously) Martin Marietta Corp. 1991 Donald Hall Logistics Management Engineering, Inc. 1990 Russell Van de Steeg Hughes Aircraft Company 1989 Thomas Roberts Lockheed Electronics Company 1988 Harold Stromfeltz Northrop Grumman Corp. 1987 Edwin Curll Westinghouse Electronics Corp. 1986 Siegfried Goldstein Siegfried Enterprises, Inc.

1985 Ralph Shapiro Hughes Aircraft Company 1984 Richard Hale Westinghouse Electric Corp. 1983 Ernest Manuel ITT Corp. 1982 Vernon Teig McDonnell Aircraft Corp. 1981 Richard Webster Westinghouse Electric Corp. 1980 Joseop Garafolo Hughes Aircraft Company 1979 George Beck, Jr. Westinghouse Electric Corp. 1978 Barry Shillito Teledyne, Inc. 1977 Walter Klass McDonnell Douglas Astronautics 1976 Paul Boyer Westinghouse Electric Corp. 1975 Donald Earles Raytheon Company 1974 Edwin Fallon, Jr. Logistics Management Engineering 1973 Reynold Gardner Hughes Aircraft Company

1972 John Breehl Grumman Aerospace Corp. 1971 John Losee McDonnell Douglas Corp. 1970 James Carpenter, Jr. Martin Marietta Corp. 1969 Fred Carlson The Boeing Company 1968 Jay Reddicks Hughes Aircraft Company 1967 Richard Hagland Collins Radio Company 1966 Robert Johns Douglas Aircraft Company 1965 Douglas Aircraft Company, Inc. 1964 A. C. Martin Westinghouse Electric Corp. 1963 North American Aviation, Inc. 1962 Dr. E. T. Ferraro General Precision, Inc. 1961 P. N. Jansen, Sr. The Boeing Company 1960 Hughes Aircraft Company 1959 B. Edelman Western Electric Company

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**PLATINUM SPONSOR** 



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Lockheed Martin also provides a broad range of management, engineering, technical, scientific, logistics and information services. We serve both domestic and international customers with products and services that have defense, civil and commercial applications, with our principal customers being agencies of the U.S. Government. In 2013, 82% of our \$45.4 billion in net sales were from the U.S. Government, either as a prime contractor or as a subcontractor (including 61% from the Department of Defense), 17% were from international customers (including foreign military sales contracted through the U.S. Government), and 1% were from U.S. commercial and other customers. Our main areas of focus are in defense, space, intelligence, homeland security and information technology, including cyber security.

Lockheed Martin operates in five business segments: Aeronautics, Information Systems & Global Solutions (IS&GS), Missiles and Fire Control (MFC), Mission Systems and Training (MST), and Space Systems. We organize our business segments based on the nature of the products and services offered.

Lockheed Martin goes beyond delivering products, and focuses on the life cycle of the products through a blend of engineering, production, supply chain and sustainment, ensuring operational capability of national security systems at continuously reduced costs. Through a culture of honesty and integrity, Lockheed Martin builds upon global leadership in life cycle integration, best-inclass technology insertion and industry-leading partnerships to drive the necessary actions to successfully grow affordable lifetime performance offerings.

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Raytheon Company, with 2013 sales of \$24 billion and 63,000 employees worldwide, is a technology and innovation leader specializing in defense, security and civil markets throughout the world. With a history of innovation spanning 92 years, Raytheon provides state-of-the-art electronics, mission systems integration and other capabilities in the areas of sensing; effects; and command, control, communications and intelligence systems, as well as cyber security and a broad range of mission support services. Raytheon is headquartered in Waltham, Mass. For more about Raytheon, visit us at www.raytheon.com and follow us on Twitter @Raytheon.

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SAIC is a leading technology integrator providing full life-cycle services and solutions in the technical, engineering, and enterprise information technology markets. SAIC's deep domain knowledge and customer relationships enable the delivery of systems engineering and integration offerings for large, complex government and commercial projects. SAIC's approximately 14,000 employees serve customers in the U.S. federal government, state/local, and global commercial markets, specializing in providing a broad range of higher-end, differentiated technical capabilities. Headquartered in McLean, Va., SAIC has annual revenues of about \$4 billion. For more information, visit www.saic.com.

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Boeing has a long tradition of aerospace leadership and innovation. The company continues to expand its product line and services to meet emerging customer needs. Its broad range of capabilities includes creating new, more efficient members of its commercial airplane family; integrating military platforms, defense systems and the warfighter through network-enabled solutions; creating advanced technology solutions; and arranging innovative customer-financing options.

With corporate offices in Chicago, Boeing employs more than 168,000 people across the United States and in more than 65 countries. This represents one of the most diverse, talented and innovative workforces anywhere.

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CACI provides information solutions and services in support of national security missions and government transformation for Intelligence, Defense, and Federal Civilian customers. A Fortune magazine World's Most Admired Company in the IT Services industry, CACI is a member of the Fortune 1000 Largest Companies, the Russell 2000 Index, and the S&P SmallCap 600 Index. CACI provides dynamic careers for over 15,800 employees in 120 offices worldwide.

Its full suite of Logistics and Material Readiness solutions and service offerings plan for, implement, and control the efficient, effective, and secure flow and storage of goods, services, and information in support of U.S. government agencies.

CACI develops and manages logistics information systems, specialized simulation and modeling toolsets, and provides logistics engineering services. Its operational capabilities span the supply chain, including advance logistics planning, demand forecasting, total asset visibility, and lifecycle support for weapons systems in support of defense readiness and combat sustainability objectives.

To support continued program and mission success, CACI fulfills these customer needs:

- Reduced logistics costs for both acquisition and in-service support
- · Logistics data integration and access through World Wide Web services and shared data environments
- Agile, seamless, and modular logistics support systems to sustain operations ranging from small to complex
- Engineering logistics for all levels of maintenance
- Leading edge logistics capability and technology, including radio-frequency identification (RFID), to help manage assets
- Ability to lighten deployment loads through information technology; integrated, tailored service support packages for predeployment and sustainment support; and streamlined logistics
- Logistics decision support through the facilitated fusion of information and transportation to provide rapid crisis response and the ability to track and shift
- Material condition readiness to enhance calculation and report readiness for equipment and systems, prioritize supply and maintenance actions based upon their contribution to readiness, and identify required funding
- Proven logistics program management support and adaptive solutions to complex logistics challenges
- Demonstrated ability to develop the framework for long-range logistics plans and headquarters level logistics policy

Since its creation in 1962, CACI has grown into a leading provider of logistics and material readiness solutions throughout the Department of Defense. For everything from reducing logistics costs, to logistics planning and policy development, to comprehensive supply chain management, CACI aligns its solutions with the nation's priorities.

## Deloitte.

Deloitte's Department of Defense (DoD) practice works with clients in all branches of the DoD. Serving the world's largest companies across 20 industry sectors, Deloitte has reach back to leading practices from industry to help tackle the increasingly complex, global, and performance-driven environment faced by the DoD. Drawing upon deep industry and DoD experience, a global network, and sophisticated business approaches, Deloitte works to help our clients in the DoD be efficient in the face of decreasing assets and increasing mission.

From technology, to data analytics, to supply chain—Deloitte's breadth of capability is virtually unmatched. Deloitte was ranked as the largest consulting provider and largest management consulting provider globally based on 2009 aggregate revenue in Kennedy Consulting Research & Advisory's Global Consulting Marketplace Report 2010-2013 and as the #1 Supply Chain Management Consultancy based on 2009 revenue in Kennedy's Supply Chain Management Consulting Marketplace Report 2010-2013. Deloitte's supply chain specialists work globally across a host of industries such as aerospace and defense, retail, healthcare, and beyond. Our supply chain specialists serving the DoD focus on improving supply chain performance and reducing costs, offering services in supply chain strategy, supply chain planning, strategic sourcing, and performance based logistics (PBL).

Deloitte is proud to support the 2014 Warrior Games as Presenting Sponsor for the fifth year in a row. To learn more about Deloitte's Department of Defense practice and our insights from across industry and government, please visit www.deloitte.com/us/dod.

### **GENERAL DYNAMICS** Information Technology

We Meet Logistics Needs - Anytime, Anywhere, Any Mission

The customers we serve are diverse – and so are their requirements. In an era of process improvement, workforce reshaping and cost avoidance initiatives, the government finds itself in a quest to capture a full-spectrum array of logistics, maintenance, and engineering support sufficient to handle emergent and surge requirements. General Dynamics' understanding and continuous experience of our customers' needs provide the insight needed to focus world class experts on the Warfighters' logistics requirements - from strategic, though operational to tactical, CONUS and OCONUS.

General Dynamics is a leading force in providing logistics services and sustainment support at all levels. We are working with the U.S. Army to transform the way it supports forces – from achieving an agile logistics infrastructure to supporting the soldier in the field. We are an industry leader in production and sustainment of land and expeditionary combat systems, armaments and munitions; shipbuilding and marine systems; and information systems and technologies. This combined expertise offers a comprehensive capability that provides global sustainment support.

As our reputation has grown, so has our customer base. We support the military service branches and joint commands, Department of Defense (DoD) agencies, the intelligence community, federal agencies such as the U.S. Departments of State and Homeland Security, law enforcement agencies and major corporations.

Your Logistics Service partner of Choice

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Fluor Corporation is one of the world's largest engineering, procurement, construction, maintenance (EPCM), and project management companies. For more than 65 years, we have served U.S. government agencies, executing challenging projects worldwide. Known for our rapid-response capabilities, we have a first-class reputation among our customers within the Department of Defense, Department of Homeland Security, Job Corps and Department of Energy. As a result, we are one of the top providers for delivering complex projects and contingency operations in remote and austere environments.

Our services to our government customers include large program management, environmental management/remediation, base operations and maintenance, contingency response, IT infrastructure, contingency construction, rapid deployment/mobilization, heavy equipment sourcing, and comprehensive life cycle services. Fluor is trusted by our customers to accomplish a wide variety of critical missions - from providing base life support to tens of thousands of soldiers in Afghanistan, to managing nuclear materials and performing decontamination and decommissioning, and environmental remediation at DOE sites, to responding quickly to natural disasters.

Our exceptional record of integrity, dependability, expertise, and safety distinguishes us among competitors. Fluor has safety rates that are significantly better than the construction industry average. We are rated among the best in *Ethisphere* magazine's Government Contractor Ethics Program and have been named one of G.I. Jobs' Top 100 Military Friendly Employers eight years in a row.

Fluor's experience; flexibility; responsiveness; and commitment to integrity, performance, and safety result in unparalleled service delivery. We are a proud partner in our customers' mission success.

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### **WELCOME EMERGING PROFESSIONALS!**

NDIA's Logistics Management Division would like to welcome our 2014 class of Emerging Professionals!

#### **Mr. Mark Clemmons**

Logistics Management Specialist, Marine Corps Systems Command; Institute for Defense and Business Division Mentor: Col Gil Diaz, USMC (Ret), Raytheon Company

#### **Ms. Nadia Doutcheva**

Research Assistant, LMI; Virginia Tech Division Mentor: Mr. Vernon Wallace, Raytheon Company

#### **CPT Victor Hogan, USA**

Deputy Munitions Branch Chief, U.S. Army 1st Sustainment Command; Institute for Defense and Business *Division Mentor: Mr. Bob Reeves, CALIBRE Systems, Inc.* 

#### **Ms. Christine King**

Logistics Management Specialist, HQDA G-4; Institute for Defense and Business Division Mentor: CAPT Joe Spruill, USN (Ret), Lockheed Martin Corporation

#### Mr. Scott Trump

Student, University of Tennessee at Knoxville Division Mentor: CAPT Pete Eltringham, USN (Ret), At Turning Point, LLC

#### **Mr. Tyler Walton**

Research Assistant, LMI; Rochester Institute of Technology *Division Mentor: Ms. Kirstin Knott, FedEx* 

#### **Ms. Amber Watson**

National Service First Liaison, Federal Government/Old Dominion University Division Mentor: CDR Dale Cottongim, USN (Ret), SNTC

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