

# Realizing Efficiencies Through Public-Private Partnerships

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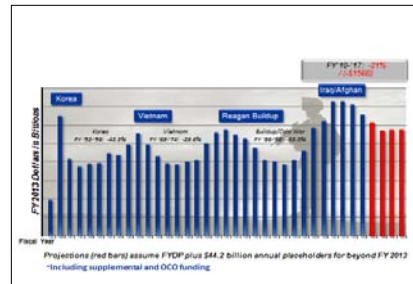
**Moderator:**

**Mr. Lou Kratz,**

**Vice President and Managing Director,  
Logistics and Sustainment,  
Lockheed Martin Corporation**

# Critical Choices in a Time of Austerity

- Post-conflict drawdown
- Persistent threats of terrorism
- Modernizing aging systems
- Continuing Forward Presence
- Support of Allies and global security



# Allied Experience

- **Significantly reduced defense expenditures**
- **Shed infrastructure**
  - Privatized
  - Public/Private Partnership
- **Honed new business models**
  - 25+ year contracts
  - Third party financing



# DoD Partnerships

## The Best of Government and the Best of Industry

- Facilities and Installations
- Transportation
- Energy
- Weapon System Support
- Healthcare
- Outcomes as a Service



# Panel

**Panelists:**

**Mr John Johns Deputy Assistant Secretary of Defense for Maintenance Policy & Programs**

**LTG Patricia McQuiston, USA, Deputy Commanding General, Army Materiel Command**

**LTG Mitch Stevenson, USA (Ret), General Account Manager, LEIDOS**

**Mr Steven Zander, Director, Air Force Community Partnership Initiative and Air Force Encroachment Management (SAF/IEIM), Office of the Deputy Assistant Secretary of the Air Force for Installations**