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Army Public-Private Partnerships (P3) & AMC Opportunities

**Mr. Jesse Barber
Command Ombudsman**

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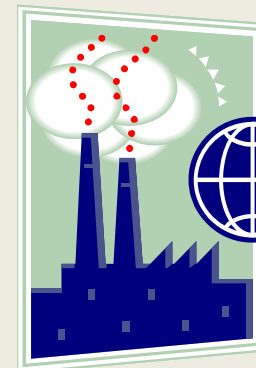
Situation



Declining
Defense
Spending



Transition
From
Wartime
Production



Increasing
Globalization &
Global Instability

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New Way to Do Business and Prepare for the Future



Arsenals & Depots "Open For Business"



ARSENALS

- Complete Manufacturing Plant
- Nat'l Security Insurance Policy
- Unique Capabilities:
 - ✓ New Weapons Prototyping
 - ✓ End Item Production
 - ✓ Spare/Repair Parts Production
- Two Types of Arsenals:
 - ✓ Hard Iron (WVA, RIA)
 - ✓ Chemical (PBA)

DEPOTS

- Complete End Item Overhaul
- Component Overhaul
- Remanufacturing
- Other Military Service Work
- Other Government Work
- P3 On-Site:
 - ✓ Manufacturing
 - ✓ Maintenance
- Fabrication of Commercially Unavailable Components & Parts:
 - ✓ Reverse Engineering
 - ✓ Flexible Light Mfg
- Depot Field Teams In-Theater

Aviation & Missile Lifecycle Management Command

Comms & Electronics Lifecycle Management Cmd

Tank & Automotive Lifecycle Management Command

Joint Munitions & Lethality Lifecycle Management Cmd

Sierra Army Depot

- ROWPU
- Petroleum & Water Dist
- Tool Kits / Dollies / MIL Vans
- Capabilities Include:
 - Mildred Geo-Coordinates
 - Tracking Machine

Rock Island Arsenal

- Towed Artillery
- Hydro-Pneumatic
- Recoil Mechanisms
- Capabilities Include:
 - 7-Axis Machining Center
 - 11-Axis Tube Cutter

Joint Services Manufacturing Center

- LIMA (GOCO)

- General Dynamics Land Systems
- Abrams Main Battle Tank

Watervliet Arsenal

- Tank Cannons
- Mortars
- Towed Artillery
- Capabilities Include:
 - Rotary Forge Machine
 - Vertical Heat Treat
 - Guided Boring / High Capacity

Tobyhanna Army Depot

- Communications & Electronics
- Avionics
- Missile Guidance & Control
- Capabilities Include:
 - Anechoic Chamber
 - Agilent 3070 Cirri Reverse Engineering Analyzer

Letterkenny Army Depot

- Tactical Missile
- Ground Support Equipment
- Missile Recertification
- Capabilities Include:
 - 100,000 watt spot welder
 - High Def Plasma Cutting Machines

Anniston Army Depot

- Combat Vehicles
- Small Arms
- Artillery
- Capabilities Include:
 - Laser Engineering Net Shaping (LENS)
 - High Volume Salt Bath Metal

Corpus Christi Army Depot

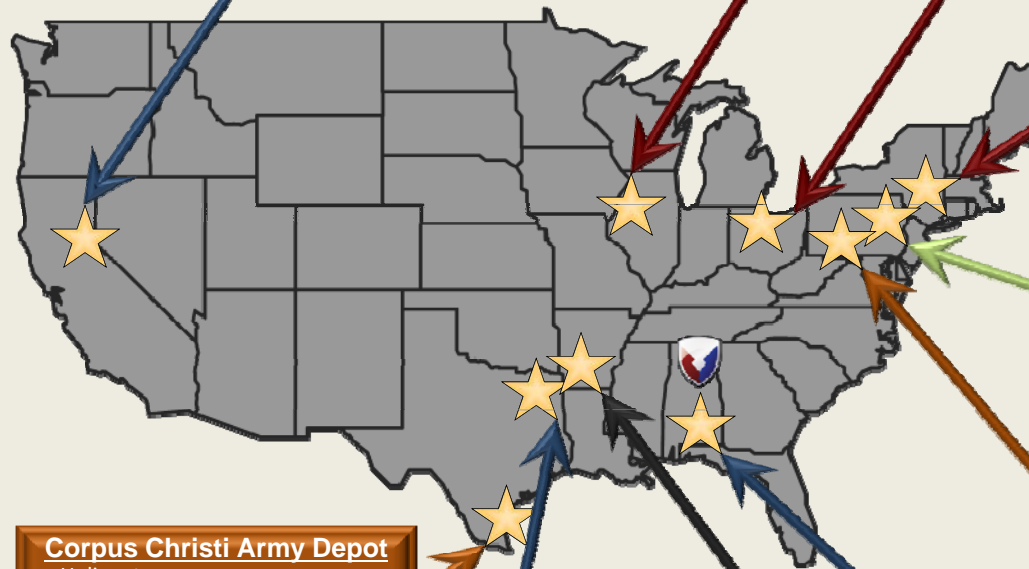
- Helicopters
- Capabilities Include:
 - Ultrasonic Shot Peen
 - Bearing Reclamation

Red River Army Depot

- Bradley and MLRS
- Tactical / Combat Wheeled Vehicles
- Capabilities Include:
 - Hot & Cold Rubber Compound
 - Fluidized Bed
 - Injection Mold Press

Pine Bluff Arsenal

- Smoke Munitions
- Chemical Defense Equip
- Ultrasonic Plastic Welding



Balancing Readiness and Risk . . .



Industrial Base Strategy

READINESS



**Organic
Industrial
Base**



Commercial



**Public
Private
Partnership**



***Share Results of Investment and Best Practices,
Reduce Overall Risks***



Where You Can Be A Part of Global Sustainment



Global Logistics Services*

Annually, AMC acquires logistics services...EAGLE is our mechanism for contracted services to our Logistics Resource Centers and more.



Maintenance Operations

- ✓ Field Level Logistics
- ✓ Sustainment
- ✓ Warranty work
- ✓ Modifications
- ✓ Tactical maintenance (trucks, tanks, weapons, etc)
- ✓ Calibrations

Supply Operations

- ✓ Supply Support Activity
- ✓ Property Accountability
- ✓ Shelf-Life Management
- ✓ Logistics Automation
- ✓ Equipment Retrograde
- ✓ Central Issue Facility
- ✓ Ammunition Operations

Transportation Services

- ✓ Central Receiving/Shipping
- ✓ NonTactical Vehicles
- ✓ HAZMAT shipment
- ✓ Railhead Operations
- ✓ Household Goods Opns
- ✓ Installation Trans Office
- ✓ Movement Planning / Arrival / Departure Control Group

EAGLE makes it easier for YOU to be a part of our operations!



Eagle Strategy



Regulated by the
**Federal Acquisition
Regulation
(FAR 15.202)**

Business Objectives

- ✓ Single Source of Logistics
- ✓ Governance Structure
- ✓ Standardization of Requirements
- ✓ Simplified Contract Oversight

Acquisition Objectives

- ✓ DOD Initiatives - Better Buying Practices
- ✓ Effective Competition
- ✓ Maximum Small Bus. Opportunity
- ✓ Streamline Task Order Competition
- ✓ Contractor Ramp On



Cost Benefit Analysis (CBA)

- ✓ Eliminates Redundant Capabilities
- ✓ Program Oversight
- ✓ Responsive Contract Vehicle
- ✓ Small Business Set-Aside - \$35.5M



**EAGLE Strategy
combines business
and acquisition
objectives to develop
a solution that meets
the needs of
customers and the
materiel enterprise.**

EAGLE Acquisition Strategy

- ✓ Increased Competition
- ✓ Small Business Opportunity
- ✓ Visibility – Contracts / Requirements
- ✓ Oversight / Control
- ✓ Efficient Contract Administration
- ✓ Cost Avoidance



Status of EAGLE Task Orders



- ✓ Eight EAGLE Task Orders awarded to date: USARC, Fort Benning, Fort Campbell, Fort Gordon, Presidio of Monterey, Redstone Arsenal, Fort Hood, and Detroit Arsenal
- ✓ Eleven ongoing proposal evaluations: APS-5 Kuwait, Fort Polk, APS-4 Korea and Watercraft, Fort Irwin, Schofield Army Barracks, Fort Huachuca, Aberdeen Proving Grounds, Fort Lee/JBLE, Fort Bliss, Fort Knox, and Fort McCoy.
- ✓ Two open solicitations: West Point and APS-3 Charleston

AFSB/ Other	2013	2014	2015	2016	2017	2018
APS/Other	<input checked="" type="checkbox"/> USARC <input checked="" type="checkbox"/> APS-5 Kuwait	<input checked="" type="checkbox"/> APS-4 Korea and Watercraft	APS-5 Qatar			USARC
404 th	<input checked="" type="checkbox"/> Presidio	<input checked="" type="checkbox"/> Huachuca <input checked="" type="checkbox"/> Irwin <input checked="" type="checkbox"/> Schofield	<input checked="" type="checkbox"/> Yuma PG <input checked="" type="checkbox"/> Dugway Wainwright JBER	JBLM		Presidio
406 th	<input checked="" type="checkbox"/> Benning <input checked="" type="checkbox"/> Campbell <input checked="" type="checkbox"/> Gordon <input checked="" type="checkbox"/> Polk <input checked="" type="checkbox"/> Redstone	<input checked="" type="checkbox"/> Aberdeen <input checked="" type="checkbox"/> Lee/JBLE <input checked="" type="checkbox"/> Detroit <input checked="" type="checkbox"/> APS-3/ Charleston	Drum Rucker Detrick Stewart	Bragg		Benning Campbell Gordon Redstone RIA
407 th	<input checked="" type="checkbox"/> Hood	<input checked="" type="checkbox"/> Bliss <input checked="" type="checkbox"/> Knox	<input checked="" type="checkbox"/> Riley	Sill	Carson	
ASC DRU		<input checked="" type="checkbox"/> West Point <input checked="" type="checkbox"/> McCoy				

- ☒ Task Order Awarded
- ☒ Solicitation Closed / **Evaluations Ongoing**
- ☒ Solicitation Issued
- ☒ Solicitation Pending Issuance



AMC Centers of Excellence APBI



- ✓ **Four AMC Centers of Excellence –**
 - Aberdeen Proving Ground, Maryland
 - Redstone Arsenal, Alabama
 - Warren, Michigan
 - Rock Island Arsenal, Illinois
- ✓ **Each MSC Commander serves as the local host for a concentrated installation-wide CE-APBI in which all local assets are invited to participate.**
- ✓ **These events bring industry and government leaders together to promote ideas that support all parties' interests in the future.**
- ✓ **The CE-APBI provides an open venue for government and industry to collaborate, network, and explore opportunities.**



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Center of Excellence APBI Schedule



1QFY15

Aberdeen Proving Ground, MD

- ✓ Communications & Electronics Command
- ✓ Research, Development & Engineering Command

17-21 Nov 2014

- ✓ Communications & Electronic Equipment
- ✓ Science & Technology

2QFY15

Redstone Arsenal, AL

- ✓ HQ Army Materiel Command
- ✓ Army Contracting Command
- ✓ Aviation & Missile Command
- ✓ U.S. Army Security Assistance Command

(T) 3-5 Mar 2015

- ✓ Aviation & Missile Support
- ✓ Foreign Military Sales & Training
- ✓ Contracting

3QFY15

Rock Island, IL

- ✓ Joint Munitions Command
- ✓ Army Sustainment Command

3-4 Jun 2015

- ✓ Munitions Production & Support
- ✓ Installation & Operational Support
- ✓ Materiel Management

4QFY15

Warren, MI

- ✓ Tank-Automotive and Armaments Command

? Aug 2015

- ✓ Tactical Wheeled Vehicles
- ✓ Ground Based Distribution & Sustainment Systems

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Fiscal Year Basis



Conclusion

Winning Opportunity for all...



Warfighter



Industry



Government

Enabling The Warfighter Through Collaboration With Industry