



Department of the Navy
Office of Small Business Programs

NDIA National Small Business Conference 2014

Wednesday, September 10th

*Speaker: Mr. Sean F. Crean
DoN OSBP Director*

“Small Business...

T*he First Option”*

Where Do We Look For Small Businesses?



\$51.6B

DoN Total SBAM
Spend FY13

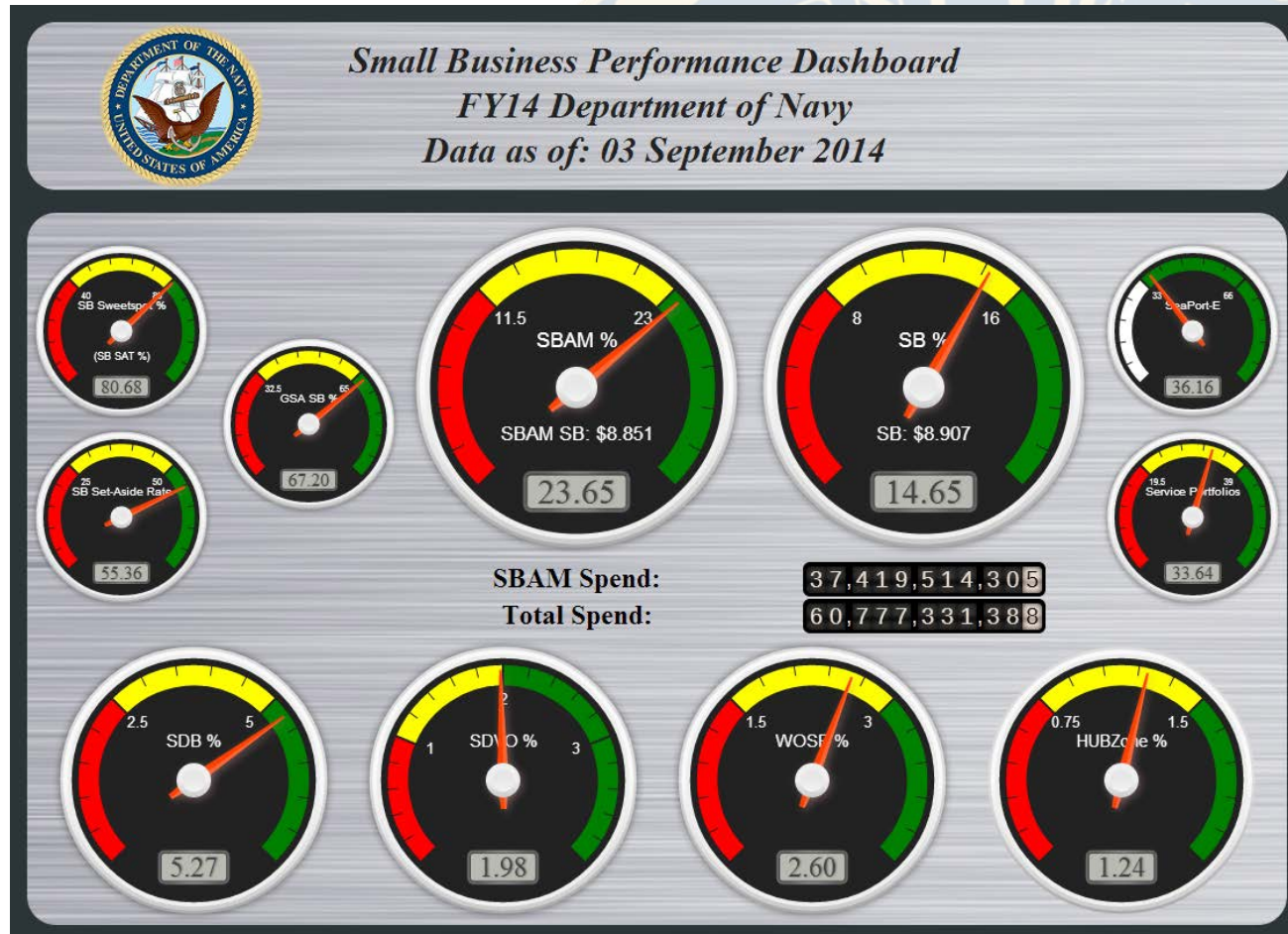
Top Small Business NAICS

541330	Engineering Services	\$2 B
236220	Commercial & Institutional Building Construction	\$1 B
541712	Research & Development in the Physical, Engineering & Life Sciences (Except Biotechnology)	\$851 M
336611	Ship Building & Repairing	\$838 M
561210	Facilities Support Services	\$463 M
483111	Deep Sea Freight Transportation	\$438 M
334220	Radio & TV Broadcasting & Wireless Communications Equipment Manufacturing	\$280 M
541519	Other Computer Related Services	\$228 M
336411	Aircraft Manufacturing	\$215 M
562910	Remediation Services	\$194 M



DoN Small Business Performance Dashboard

Department of the Navy Office of Small Business Programs



Where SPAWAR Looks For Small Business

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Top Small Business NAICS

541330	Engineering Services	\$497 M
334220	Radio & TV Broadcasting & Wireless Communications Equipment Manufacturing	\$224 M
541519	Other Computer Related Services	\$78 M
335999	All Other Misc Electrical Equipment & Component Manufacturing	\$64 M
334210	Telephone Apparatus Manufacturing	\$52 M



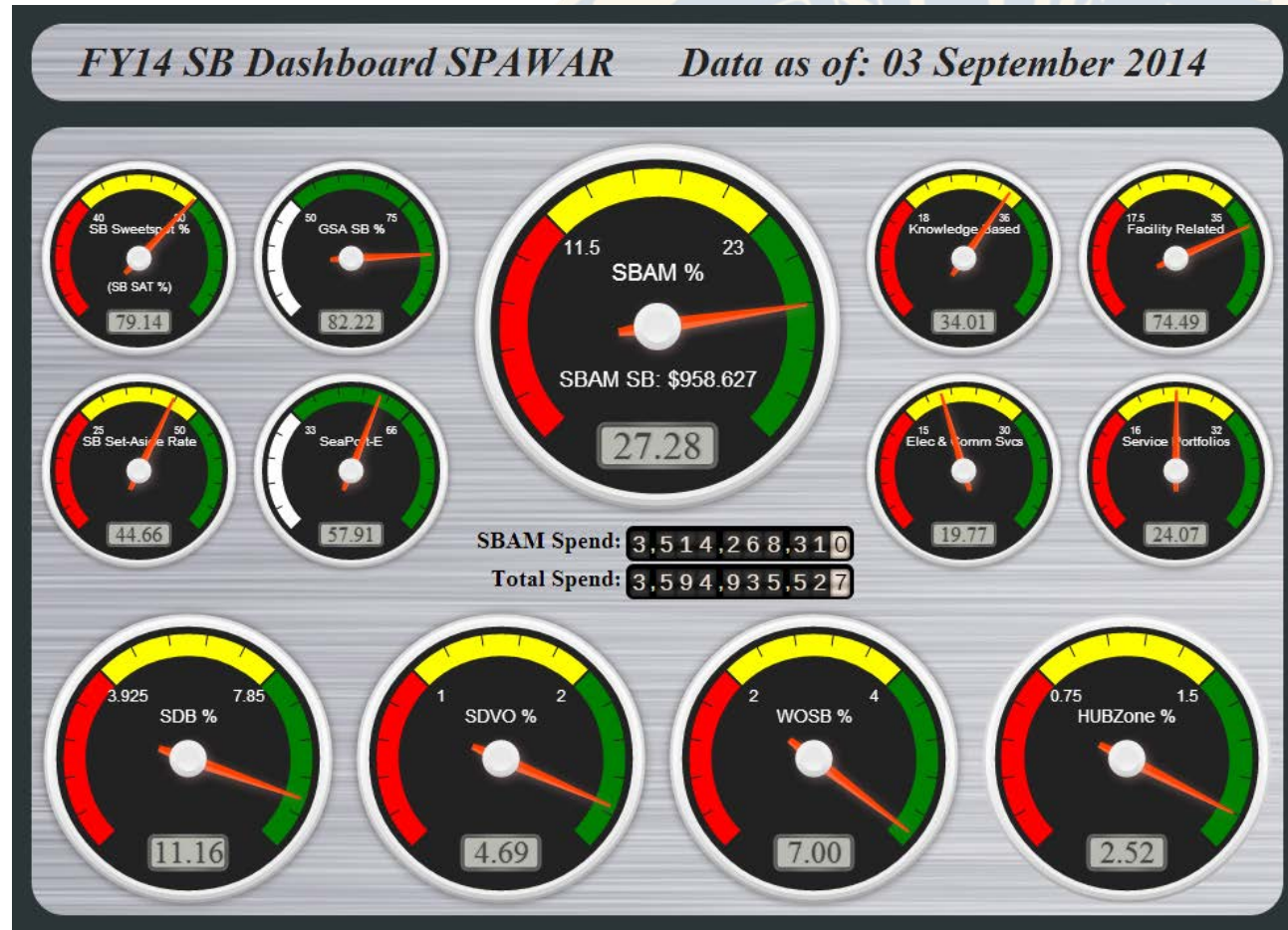
\$5.2B
Total SPAWAR
SBAM Spend

Insufficient
Small Business
Industrial Base
\$543M



SPAWAR Small Business Performance Dashboard

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Where NAVFAC Looks For Small Business

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Top Small Business NAICS

236220	Commercial & Institutional Building Construction	\$1.1 B
561210	Facilities Support Services	\$288 M
562910	Remediation Services	\$193 M
237990	Other Heavy & Civil Engineering Construction	\$172 M
238220	Plumbing, Heating & Air Conditioning Contractors	\$158 M

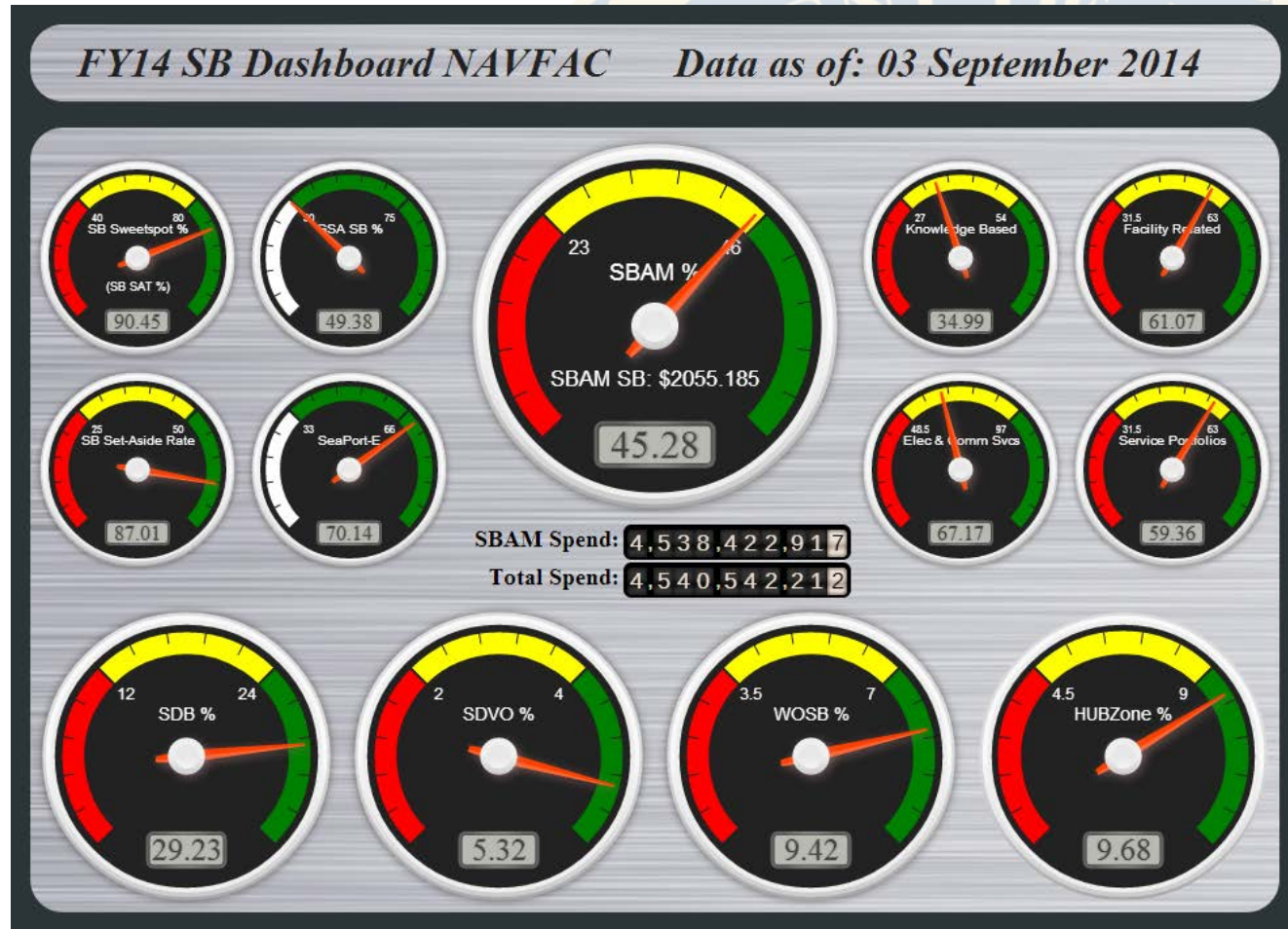
\$6B
Total NAVFAC
SBAM Spend

Insufficient
Small Business
Industrial Base
\$16M



NAVFAC Small Business Performance Dashboard

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Where NAVSEA Looks For Small Business

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Top Small Business NAICS

336611	Ship Building & Repairing	\$693 M
541330	Engineering Services	\$674 M
334511	Search, Detection, Navigation, Guidance, Aeronautical & Nautical System & Instrument Manufacturing	\$99 M
541712	Research & Development in the Physical, Engineering & Life Sciences (Except Biotechnology)	\$86 M
541711	Research & Development in Biotechnology	\$49 M

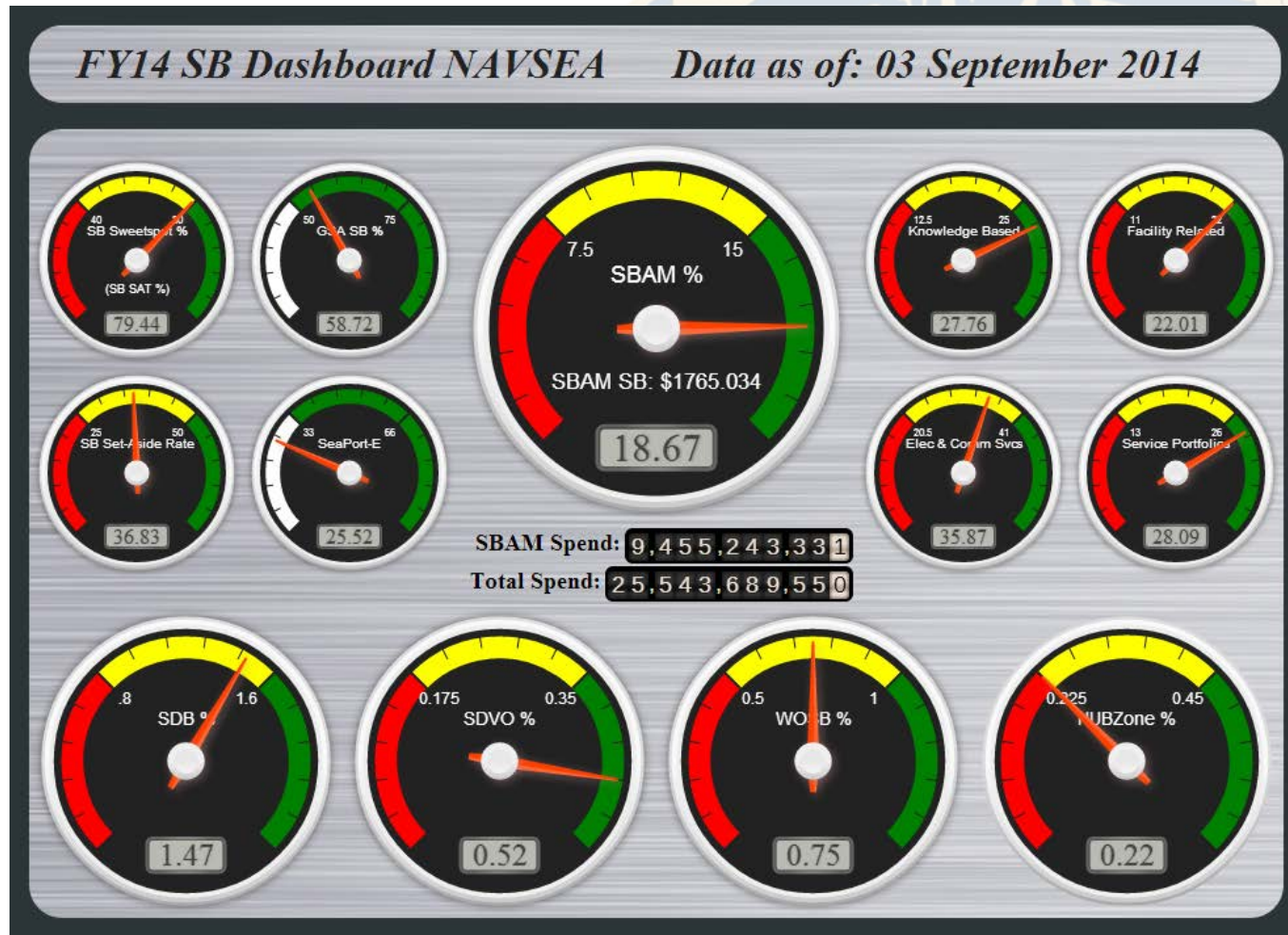
\$16.9B

**Total NAVSEA
SBAM Spend**



NAVSEA Small Business Performance Dashboard

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Where NAVSUP Looks For Small Business

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Top Small Business NAICS

541330	Engineering Services	\$195 M
622110	General Medical & Surgical Hospitals	\$190 M
561320	Temporary Help Services	\$102 M
561210	Facilities Support Services	\$70 M
541519	Other Computer Related Services	\$60 M



\$6.6B
Total NAVSUP
SBAM Spend

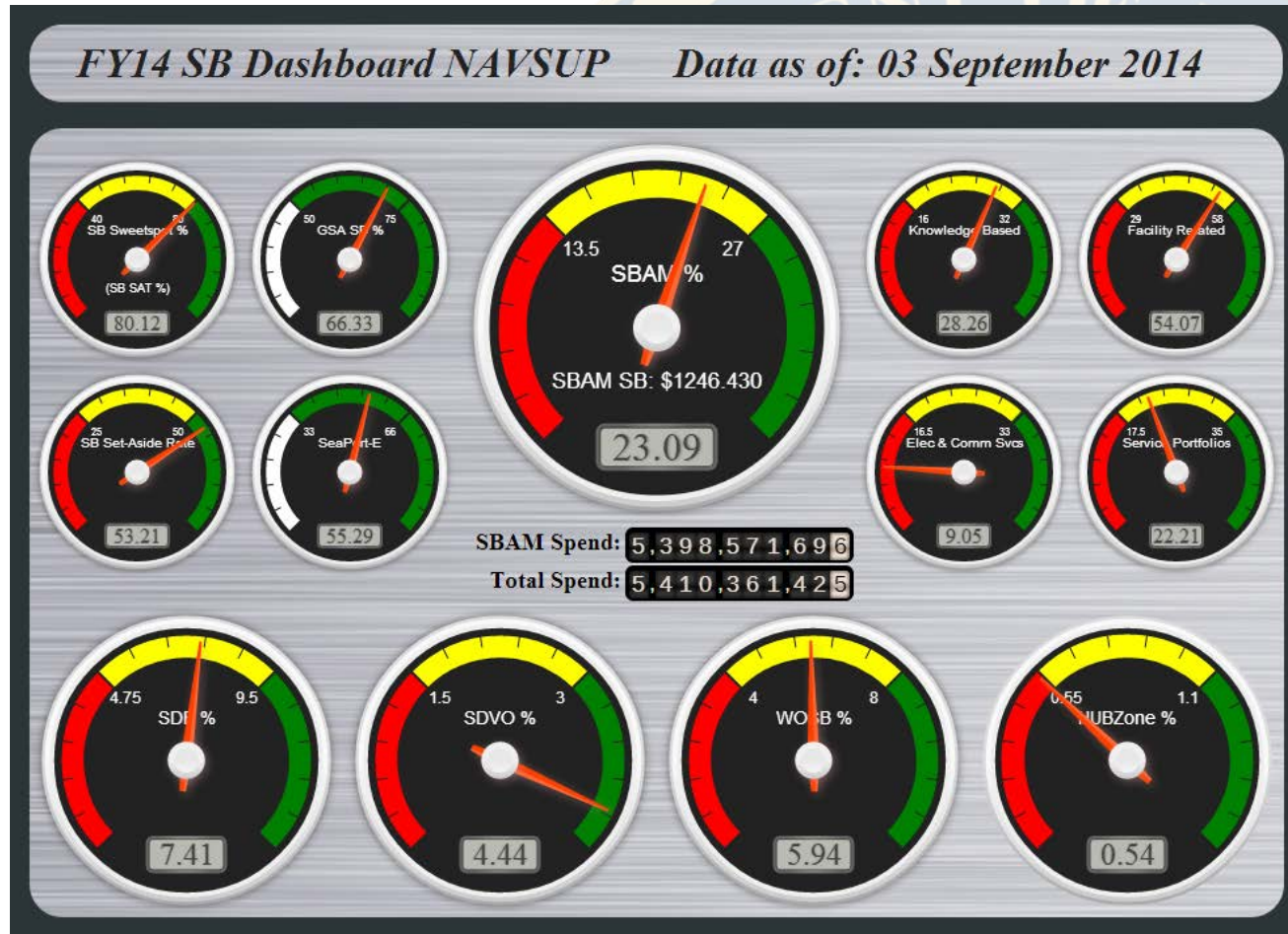
Insufficient Small
Business
Industrial Base
\$64.5M

<http://SmallBusiness.Navy.mil>



NAVSUP Small Business Performance Dashboard

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Tuesday, September 09, 2014



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Marketing to the DoN

"Whether it is your first time, or your tenth, take the time to learn about the DoN's Acquisition Process."

[Read More >>](#)

Message From the Director

Welcome to the Department of the Navy's (DoN) Office of Small Business Programs (OSBP) website. The mission of OSBP is to promote acquisition opportunities where small business can best support the needs of our Sailors and Marines.

[Continue Reading >](#)

Major Command Portional Share of FY11-13 Small Business Spend

Three year visualization of contribution of each Major Command to overall Navy SB.

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Resources

The Department of the Navy (DoN) Office of Small Business Programs (OSBP) prides itself on providing the highest quality of resources and information to small businesses.

[Continue Reading >](#)

Connect With Us!

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Resources



Links

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Trusted sites | Protected Mode: Off

100%

<http://SmallBusiness.Navy.mil>

