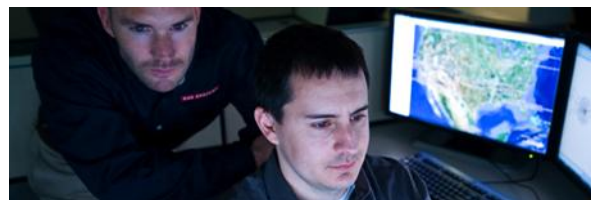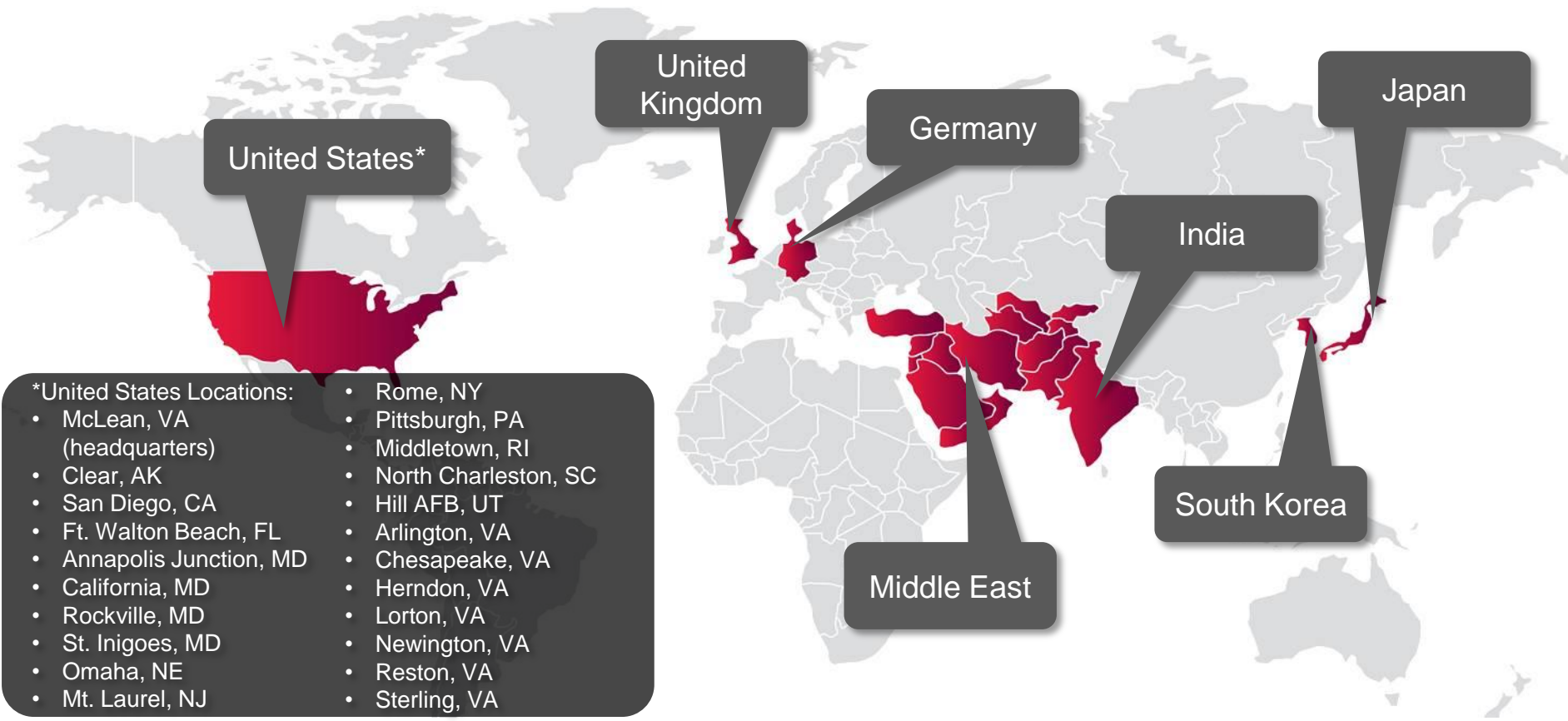# Intelligence & Security

Overview

2014

Our Mission

- **Employees:** ~10,000
  - 84% cleared
- **Headquarters:** McLean, VA
- **Mission:** BAE Systems Intelligence & Security enables the U.S. government to transform data into intelligence as well as engineering, integrating and sustaining critical military platforms and systems.
- **Customers:** We provide services and products to the Department of Defense, the intelligence community, federal law enforcement officials troops deployed around the world.

BAE SYSTEMS
INSPIRED WORK

Where We Are

- 45 states and the District of Columbia
- India, Germany, Japan, the Middle East, South Korea and the United Kingdom

United States*

United Kingdom

Germany

Japan

India

South Korea

Middle East

*United States Locations:
- McLean, VA (headquarters)
- Clear, AK
- San Diego, CA
- Ft. Walton Beach, FL
- Annapolis Junction, MD
- California, MD
- Rockville, MD
- St. Inigoes, MD
- Omaha, NE
- Mt. Laurel, NJ
- Rome, NY
- Pittsburgh, PA
- Middletown, RI
- North Charleston, SC
- Hill AFB, UT
- Arlington, VA
- Chesapeake, VA
- Herndon, VA
- Lorton, VA
- Newington, VA
- Reston, VA
- Sterling, VA

GEOINT-ISR

Develops, delivers and supports systems for the C4ISR customer community with an emphasis on information dominance, mission management and mission-focused information technology services.

Capabilities:

- Knowledge management and information sharing
- Mission planning for manned and unmanned fixed-wing air vehicle
- UXS Common Ground Station
- Ground vehicle command and control
- Precision targeting and operational support
- Mission IT services
- Automatic test systems for Weapon System Avionics

Global Analysis & Operations

Provides innovative, mission-enabling analytic solutions and support to operations to U.S. federal, state and local agencies across the homeland security, law enforcement, defense, intelligence and counterintelligence communities.

Capabilities:

- All-source analysis
- Geospatial analysis
- Motion Imagery analysis
- Counter-surveillance, CI/HUMINT analysis and training
- Analytic gaming
- Cybersecurity analysis
- Infrastructure vulnerability analysis
- Analytic Training
- Counter-IED analysis and support to operations
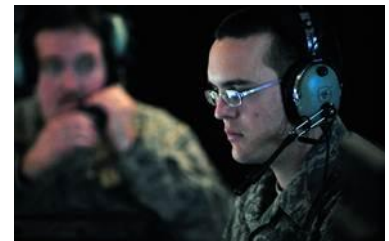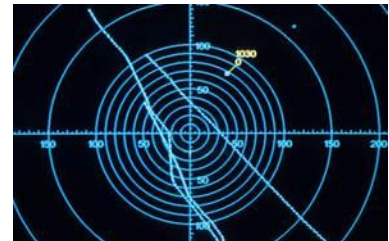
Global IT Solutions

Delivers operational secure solutions that enable national security and critical infrastructure customers to perform operations and protect their data and networks.

Capabilities:

- Advanced analytics for cybersecurity and signals intelligence
- Public-key and crypto-key management expertise
- Information assurance
- Computer network operations and investigations
- Cyber analysis
- Real-time network forensics
- Cyber integration and solution development
- Trusted Computing and Cross Domain Solutions
- Enterprise IT infrastructure architecture, design, development and operation support
- Systems engineering, integration, optimization and sustainment
- Application development, fielding and operation
- Mission systems operations and support
- Management identity and biometrics

Areas of opportunities to partner with BAE Systems

- All military branches
- Intelligence community (IC)
- Department of Homeland Security
- Department of State
- Department of Labor
- Department of Energy
- Department of Justice
- US Courts

Interested in pursuing a relationship with BAE Systems?

- Be prepared & informed:
- Conduct market research and be prepared to engage in meaningful discussions with a BAE Systems Supplier Diversity Advocate.
- Visit the BAE Systems website to see if your offerings align with BAE Systems' capabilities and if your company shares a similar customer footprint
- Target your message. Reach out to the Small Business Office in regards to a specific business area or niche where you see a potential fit.
- **Complete a Supplier Profile**
- BAE Systems encourages small businesses that have worked with BAE Systems in the past, are currently supporting BAE Systems, or have an interest in pursuing business with BAE Systems, to complete a company profile.
- BAE Systems' Small Business Website: www.baesystems.com/supplierdiversity

Interested in pursuing a relationship with BAE Systems?

- Value of the opportunity?
- What customer requirements do you wish BAE Systems to fill?
- What resources are you asking for? Pre award? Post award?
- How has the customer been engage get to a more favorable position?
- Who are the stakeholders?
- Detailed knowledge about the current environment and customer issue
- What differentiate ourselves with the solution we will propose to the government? (Not just technical)
- What are the constraints will we have to overcome and how will we do that (e.g., past performance, LPTA, gaps, key resources, etc.)
- What are the major steps in the path to a winning position
- What are the key milestones/decision points and resource requirements
- What are the specific outcomes that will put us in a favorable position
- When will we come together again to assess our progress/position
- What is the growth potential for more positions the contract
- What other opportunities are available in this office?