



Techniques for Conducting Effective Concept Design and Design-to-Cost Trade Studies

*National Defense Industry Association
17th Annual Systems Engineering Conference
27-30 Oct 2014*

*David A. Di Pietro
Senior Systems Engineer
NASA Goddard Space Flight Center
Mission Systems Engineering Branch, Code 599
Greenbelt MD 20771
david.a.dipietro@nasa.gov, ddipietro@erols.com
301 286-0240*



D.A. Di Pietro
Goddard Space Flight Center

Published and used by NDIA with permission



Today's Presentation

- ***Illustrates some key strategic aspects of conducting effective concept design & design-to-cost trade studies***
 - *What concept design is & why it's important*
 - *Fidelity needed in concept design solution*
 - *Techniques in designing mission level trade space*
 - *Challenges in determining credible design convergence*
 - *Recommended practices*





Important Note

- ***Concept design may be conducted using variety of methods***
 - *This presentation describes selected aspects of one method for conducting a concept design study*
 - ☐ *Uses a space observatory example*
 - *Method best suited to immature mission concepts that advance state of the art or that have high design uncertainty*





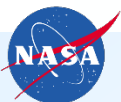
What Concept Design is & Why it's Important





Concept Design is Exploratory Process to Determine System Level Design Baseline

- ***Conducted in pre-Phase A & Phase A of Project Life Cycle to provide “feasible” system design baseline for new concept***
- ***As much an investigation of requirements as of design***
 - ***Concurrent investigation of:***
 - Concept of operations*
 - Requirements*
 - Design*
 - Performance*
 - Technology development*
 - Verification approach*
 - Flight dynamics*
 - Ground segment (ground stations, mission & science ops centers)*
 - Launch interface*
 - Cost*
 - Schedule*
 - Risks, etc.*



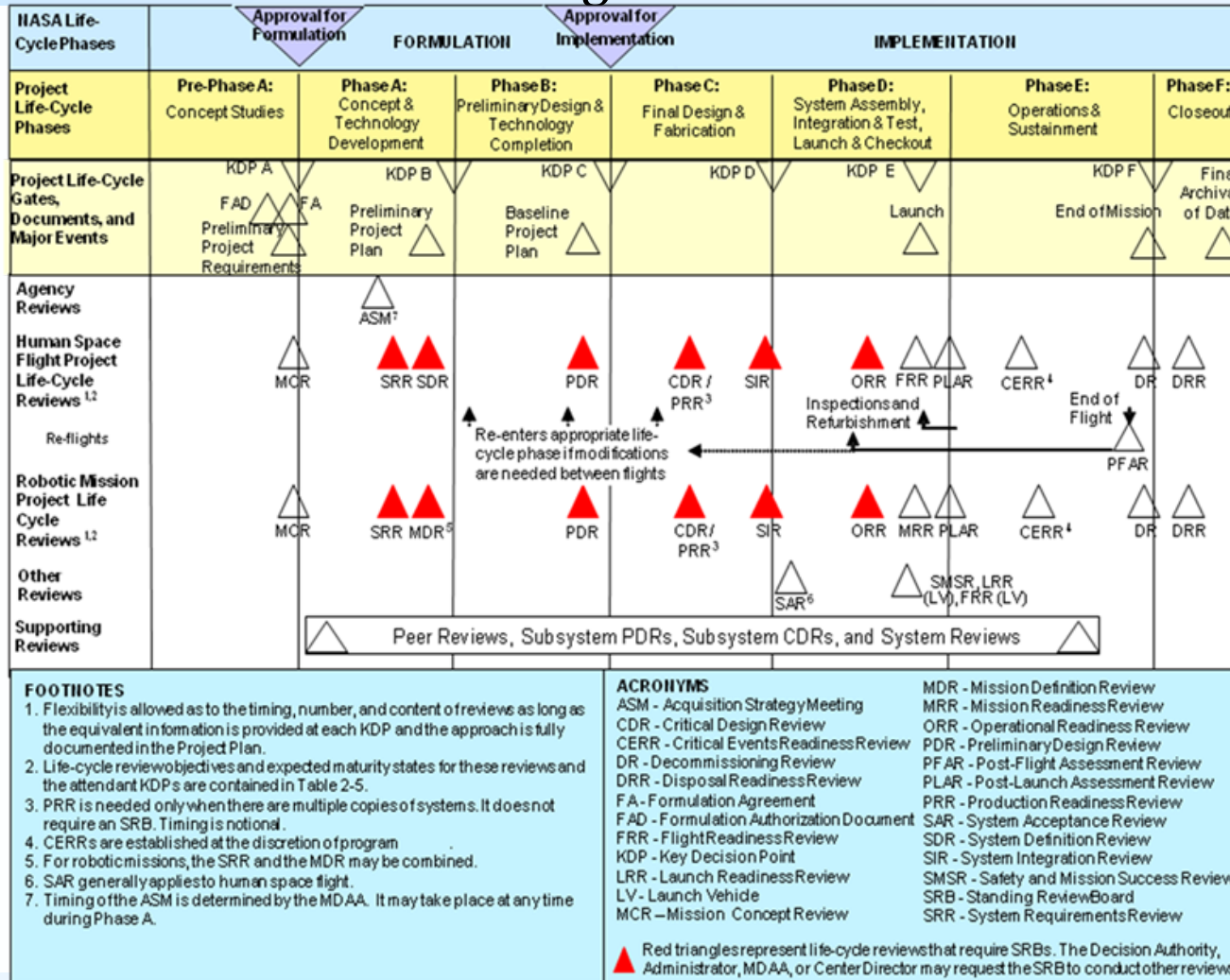


NASA Project Life Cycle

NASA Procedural Requirements 7120.5E

Figure 1

Concept Design Occurs in Pre-Phase A & Phase A of Project Life Cycle



Preliminary Design Occurs in Phase B
Detailed Design Occurs in Phase C





Concept Design Plays Central Role in Project Success

- *Earliest life cycle phases have most leverage over life cycle cost (LCC)*
 - *Concept design product effectively locks (or renders unchangeable) ~70% of system LCC*
 - ☐ *Per ref. (a) & ref. (b)*
- **Such extraordinary leverage presents business case for conducting concept design in pragmatic & rigorous fashion**
 - *Particularly important for immature mission concepts that advance state of the art or that have high design uncertainty*





Concept Design Plays Central Role in Project Success (Cont'd)

- ***Done well, provides executable system level design baseline for project teams in Phase B & later phases***
- ***Not done well, can subject project teams in Phase B & later phases to system level redesign – in some cases, to multiple system level redesigns accompanied by:***
 - *Fluid technical baselines with ever-decreasing capabilities*
 - *Cost overruns & recurring schedule delays*
 - *Contract disputes & cancellations*
 - *Challenges in retaining trained personnel*





Pre-Phase A / Phase A Offer Unique Venue for System Level Trades

- **Teams small, agile, closely coordinated**
 - *Typically operate absent many formalities of later project phases*
 - ❑ *e.g., typically no prime contracts, system level requirements not under configuration control until late in phase A*
 - *Can accommodate high rate of change in system level “requirements” & design characteristics (R&DC)*
 - ❑ *Enables broad investigation of trade space in relatively short time*
- **Note:**
 - *“requirements” in quotes denotes interim reference capabilities used to guide evaluation of point designs in trade space*
 - *System level requirements aren’t baselined until SRR for a final concept design that meets technical & programmatic (including cost & schedule) constraints*





Phase B & Later Development Phases Not Well Suited for System Level Trades

- **In Phase B, system level design is more difficult & expensive to change, e.g.,**
 - *Teams typically larger & more distributed*
 - *Prime contracts typically in place*
 - *System level requirements typically under configuration control*
 - *Preliminary design work assumes system level design complete*
- **In Phases C & D, system level changes even more difficult & expensive to change**
 - *Teams typically even larger than in Phase B*
 - *System & subsystem level requirements typically under configuration control*
 - *Detailed design work either underway or has been completed*





Fidelity Needed in Concept Design Solution





A Proposed Definition for “Feasible”

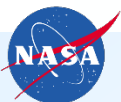
- ***The term “feasible” is used frequently in concept design, but its use is often problematic***
 - *Often left undefined & subject to interpretation*
- ***This presentation uses “feasible” mission concept to mean:***
 - *Technical, cost, & schedule characteristics for a single, baseline mission concept design have been credibly converged to the 1st order by the end of Phase A,*
 - *such that the design may be developed, launched, operated, & decommissioned by a competent project team starting in Phase B within customary technical & programmatic margins*





A Proposed Metric for Level of Convergence (1 of 2)

- ***Credible convergence to 1st order by end of Phase A means:***
 - *System level sizing & performance (SLSP) of mission elements is confidently determined to within 90% of SLSP when flight system is delivered*
 - *For given cost & schedule constraints*
 - *i.e., there is residual uncertainty that SLSP could change by $\pm \sim 10\%$ between end of Phase A & launch*

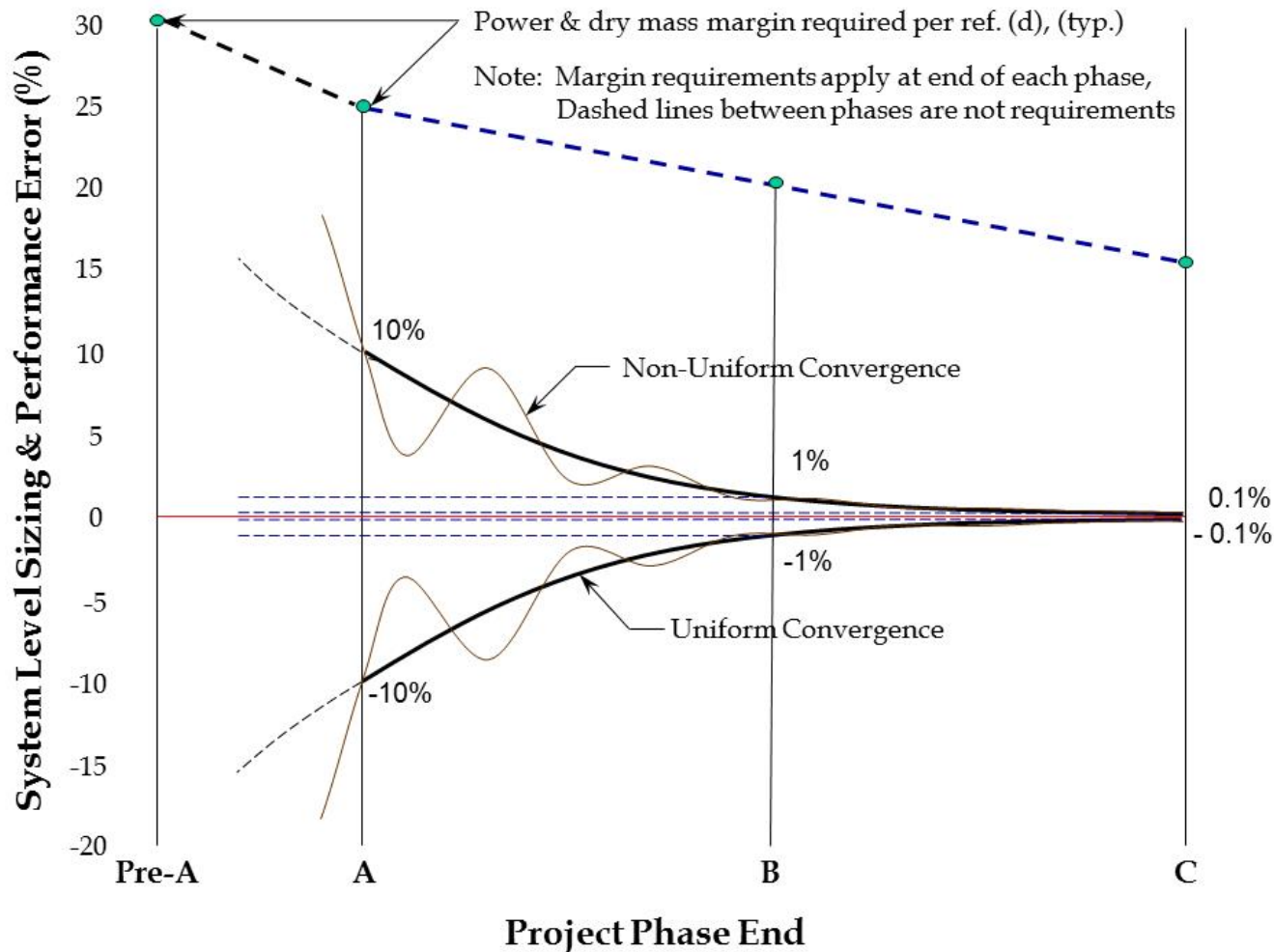




A Proposed Model for Product Fidelity During Design Phases (Solid Black Curve)*

Figure 2

*Adapted from ref. (c), Fig. 3-4





A Proposed Metric for Level of Convergence (2 of 2)

- **Solid black curve in Fig. 2 (uniform convergence) shows allowable SLSP error decreases as design moves from Phases Pre-A through C**
 - End Phase A: 1st order, or 90% (accurate to 1 digit, $\sim \pm 10\%$ error)*
 - End Phase B: 2nd order, or 99% (accurate to 2 digits, $\sim \pm 1\%$ error)
 - End Phase C: 3rd order, or 99.9% (accurate to 3 digits, $\sim \pm 0.1\%$ error)
- **Metrics for SLSP error are approximate guidelines only**
 - Coarse model that depicts an idealized trend of fidelity in each phase
 - Assume calculations done properly, but with incomplete or incorrect information / assumptions
- *** read as $9 \times 10^1\%$, accurate to 1 significant digit**





Example SLSP Error Convergence for Mass

- ***For a 4,000 kg space observatory, system level mass should be known to:***
 - ❑ *End Phase A: Within $\sim \pm 10\%$, or $\sim \pm 400$ kg of final launch mass*
 - ❑ *End Phase B: Within $\sim \pm 1\%$, or $\sim \pm 40$ kg of final launch mass*
 - ❑ *End Phase C: Within $\sim \pm 0.1\%$, or $\sim \pm 4$ kg of final launch mass*





Role of (Selected) Resource Margins on Required Convergence

- **Solid black curve in Fig. 2 must be within allowable margins**
 - *Power & Dry Mass Margin requirements (per ref. (d)) are shown in Fig. 2*
 - ❑ *End Phase A: $\geq 25\%$*
 - ❑ *End Phase B: $\geq 20\%$*
 - ❑ *End Phase C: $\geq 15\%$*
- **Cost (not shown in Fig. 2) serves as design constraint**
 - *Cost margin (per ref. (e))*
 - ❑ *Cost through Phase D: $\geq 30\%$ (guideline at Phase B start)*
 - ❑ *Cost through Phase D: $\geq 25\%$ (requirement at Phase C start)*
- **Other programmatic margin requirements apply as well, e.g.,**
 - *Schedule margin (per ref. (e)), not shown in Fig. 2*





Importance of Concept Design Convergence to Project Manager

- **Project Manager at start of Phase B holds 25% margins for power & dry mass resources (Fig. 2)**
 - Can accommodate concept design credibly converged to within 10% of flight sizing & performance values for power & dry mass
 - ❑ Even if 10% error occurs in direction of needing more resources
 - Can't accommodate concept design credibly converged to within 30% of flight sizing & performance values for power & dry mass
 - ❑ if 30% error occurs in direction of needing more resources
 - ❑ Design de-scope likely required





Techniques in Designing Mission Level Trade Space

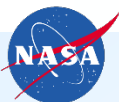
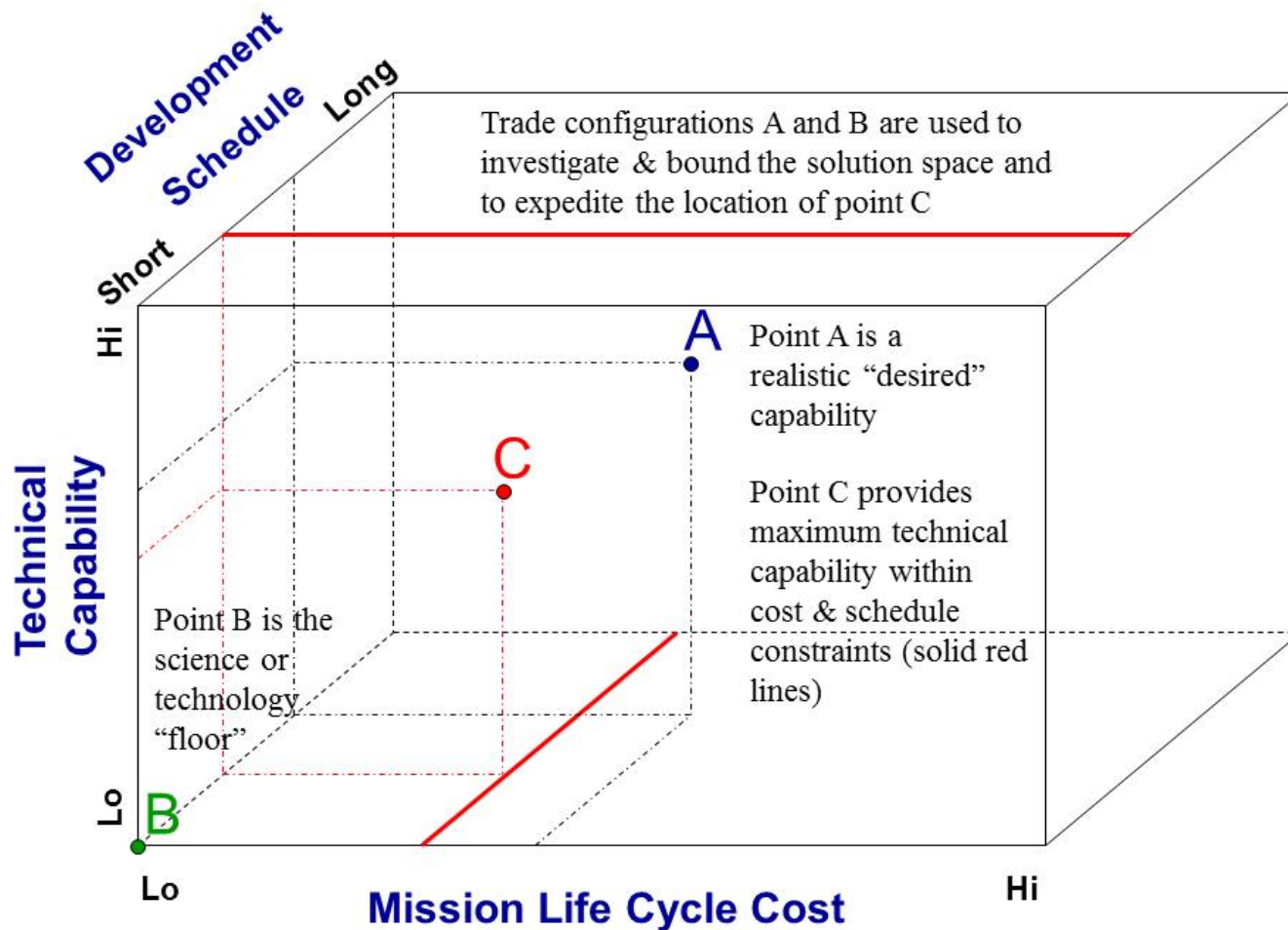




Concept Design Mission Level Trade Space Selecting Trades to Expedite Convergence – 3 Cycle Example

Figure 3

Goal: Maximize Technical Capability within Cost & Schedule Constraints (Solid Red Lines)

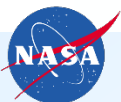




Concept Design Mission Level Trade Space

Selecting Trades to Expedite Convergence – 3 Cycle Example (Cont'd)

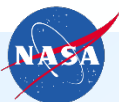
- **Approach in Fig. 3 deduces R&DC for C design by interpolating on results from A & B designs (bounding cases)**
 - *Technical capability of point C isn't known at outset of study*
- **More like root finding algorithm than like successive refinement design process typically used in Phases B & C**
 - *In Phases B & C, each design is refinement of “baseline” system level design from prior phase*
 - *In concept design process discussed here, typically there isn't a “baseline” system level design until concept design is complete*
- **Purposely views design problem from multiple perspectives**
 - *Illuminates aspects that otherwise may have remained hidden*
 - Helps stimulate creative thinking & mitigate biases*
 - Helps discover “unknown unknowns” (UUs)*





Why Selecting Bounding Cases is Important

- **Failure to select bounding cases may cause extrapolation to determine R&DC for final solution**
 - Adds risk in technical, cost, & schedule estimates
 - May result if both A & B designs exceed cost & schedule constraints
 - ❑ Implies R&DC for B design didn't identify "true" science or technology floor (presumes a solution exists)
- **Or, may cause need for more design cycles**
 - Deadline may not permit, or may drive significant team overtime
- **Optimistic A designs & "false" science floors for B designs are common**
 - Customer's vision often isn't cost / schedule constrained
 - Customer may resist identifying "true" science or technology floor
- **Teams that recognize, or adapt to, these considerations pragmatically & quickly fare better than teams that don't**





Selecting R&DC (Typical Case)

- **Typical Approach**

- *A Design: Most* parameters reflect realistic desired capability*
- *B Design: Most* parameters reflect science or technology floor*
- *C Design: Most* parameters are between A & B capabilities*
** but not necessarily all*

- **R&DC for B design reevaluated after A design to assure solution space bounded**

- *Presumes A design done first*

- **Many parameters varied concurrently due to need to cover broad solution space in limited time****

- *Experience shows teams can sufficiently understand parameter sensitivities*

*** after approach originally used by Mr. John Oberright, NASA / GSFC Emeritus, for Space Technology-5 concept design study (1999)*





Challenges in Determining Credible Design Convergence





Convergence Indicators Difficult to Define Objectively

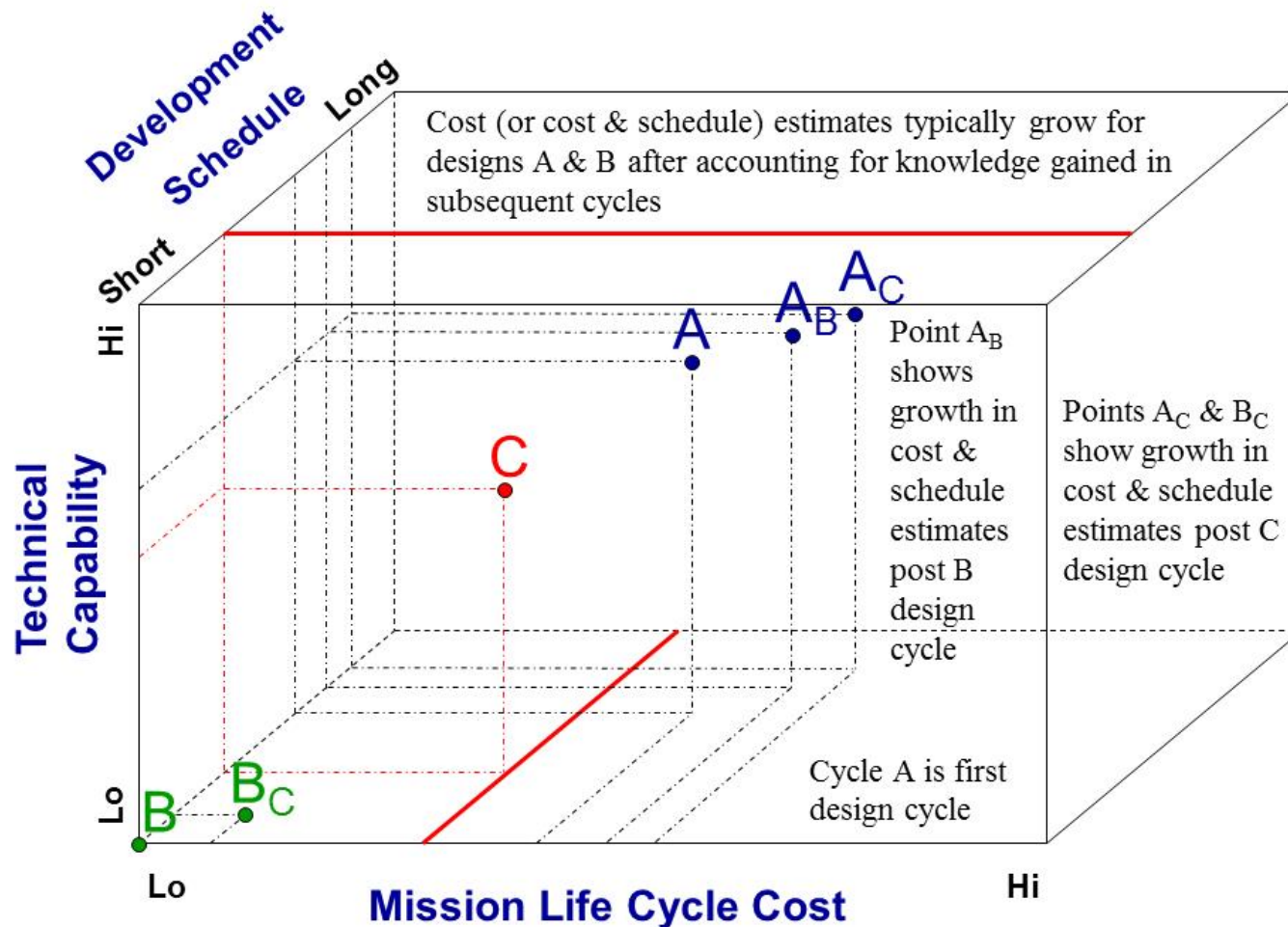
- **Concept design is inherently an exploratory process with relatively high uncertainty**
- **Concept design teams learn at high rate**
 - *Early assumptions & conclusions may be invalidated by later findings or by unpredictable discovery of UUs*
 - ☐ *Convergence can appear non-uniform (see copper line in Fig. 2)*
- **Yet, indicators are desired to help avoid inferring convergence prematurely, e.g., due to:**
 - *Insufficient rigor*
 - *Study funds or time being exhausted*
 - *Pressure to meet a milestone deliverable, etc.*
 - *Biases*





Convergence Determinations Often Evident Only in Hindsight

Figure 4





Why Early Cost Estimates Tend to be Optimistic

- **A common characteristic of concept design is costs for a given design tend to increase with each design cycle**
 - *Particularly true for immature mission concepts that advance state of the art or that have high design uncertainty*
- **As teams progress through cycles, they learn more of what may have been omitted / incorrectly assumed in prior cycles**
 - *After B cycle, cost of A design may increase*
 - *After C cycle, cost of A design may increase again, & cost of B design may increase*
 - ❑ *Causes A & B points to move to right in Fig. 4*
 - *When accompanied by schedule increases, A & B points also move into page*
 - *After C cycle, learning tapers off for most designs*
 - ❑ *Occasionally, a D cycle is needed (or may be planned from outset)*





Why Early Cost Estimates Tend to be Optimistic (Cont'd)

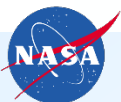
- ***Cost analysis is normally performed using multiple methods***
 - *One method is “grass roots” - uses relatively detailed work breakdown structure (WBS)*
- ***WBS dictionary for most space mission elements is relatively well known & largely existing, e.g.,***
 - *Spacecraft, launch, ground systems, etc.*
- ***Conversely, WBS dictionary for new instruments is unique***
 - *Design dependent, evolves as instrument design evolves*
 - *Key aspect for designs dominated by new instruments*
- ***Multiple cost cycles typically needed to develop well understood WBS free of significant gaps & overlaps***
 - *Cost fidelity improves with understanding of design and WBS*
 - *Gaps common in design & cost in early cycles as team learns*





Subjective Criterion for Convergence Determination – Significant Surprises

- ***One subjective criterion for credible convergence is whether team has experienced significant surprises***
- ***Team that hasn't experienced at least a few significant surprises should be cautious of its results***
- ***Lack of surprises may indicate:***
 - *Team hasn't progressed sufficiently down learning curve*
 - *Team didn't sufficiently exercise trade space or mitigate biases*
 - *Concept design study objective wasn't sufficiently challenging*





Recommended Practices





General Guidance

- **Treat design cycles as precious resource**
 - *Essential, but in limited supply due to time & resources available*
- **Don't retrofit A & B designs with insights from later cycles**
 - *Time better spent just applying learning to final design*
- **Document design results in reports (not briefings) at end of each cycle (see rationale in backup charts)**
 - *Reports (functional, not pristine) are record documents*
 - *Briefings, if needed, are built exclusively from approved reports*
- **Focus on what “should” be done vs. what “can” be done**
 - *Address 1st order items that demand attention early*
 - ☐ *Defer lower order items to later phases*
 - *Focus team efforts on developing product, omit peripheral tasks*





Analogy for 1st Order Level of Analysis Depth in Concept Design

- **Pre-Phase A & Phase A teams evaluate multiple designs in broad trade space in relatively short period**
 - *Analysis tools used typically are 1st order precision, agile enough to adapt to frequent / significant system level changes*
 - ☐ *Analogy: “Hacksaw”*
- **By comparison, analysis tools typically used in:**
 - *Phase B are 2nd order precision, assume system level design stable*
 - ☐ *Analogy: “File”*
 - *Phase C are 3rd order precision, assume both system & subsystem level designs stable*
 - ☐ *Analogy: “Polisher”*





Analogy for 1st Order Level of Analysis Depth in Concept Design (Cont'd)

- **Team using “hacksaw” in Phase C has done something wrong**
 - *Didn't credibly converge 1st order solution by end of Phase A*
 - *Re-doing concept design work late & out of sequence*
- **Team using “polisher” in Phase A is doing something wrong**
 - *Won't move quickly or broadly enough to rough-out & credibly converge 1st order solution**
 - ❑ *Recognize some design elements may not even exist in final concept design*

* *Some high risk elements may selectively warrant added scrutiny*





Avoid Significant Rounding Errors

- **To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits**
 - *Should not be taken to imply there is 3-digit accuracy in concept design work -- there usually is not*
 - *Simply a numerical safeguard to avoid propagating rounding errors that could overwhelm ability to adequately determine design or performance margins*
 - *See margin example in backup charts*





Recognize Typical (but Unofficial) Phases of Concept Design

- ***Concept design teams developing immature mission concepts that advance state of the art often experience four phases of work***
 - *1) Unbridled Optimism*
 - *2) Shock*
 - *3) Denial*
 - *4) Acceptance*
- ***The quicker a team moves through phases 1,2, & 3 and arrives at Phase 4, the better that team will fare***
 - *See backup charts for additional discussion*





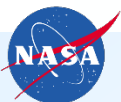
Closing Thoughts





Closing Thoughts (1 of 2)

- **Concept design phases have extraordinary leverage over project success, it's important they be:**
 - *Conducted in rigorous & pragmatic fashion*
 - ❑ *Particularly for immature mission concepts that advance state of the art or that have high design uncertainty*
 - *Credibly converged to 1st order prior to Phase B*
 - ❑ *Project Manager relies upon this*
- **Unknowns dominate for designs that advance state of art**
 - *Be cautious of early results, they may not be as initially appear*
 - *Use bounding trades to help discover major UUs & mitigate biases*
 - *Look for evidence of significant surprises / unexpected findings*
 - ❑ *Indicate team progressing down learning curve, results becoming more credible*
 - *Don't let first cost estimate be final cost estimate*





Closing Thoughts (2 of 2)

- ***Concept design phases provide unique venue to facilitate exploring & converging system level design***
 - *Use the opportunity in these phases well*
 - *Not used well, the work of these phases usually will have to be re-done*
 - ☐ *The later this realization occurs, the more expensive the resulting redesign is likely to be*





References

- a) *Intermediate Systems Acquisition Course, Volume 2 Technical, Defense Acquisition University, Oct – Dec 1998, p. SE-1-24 and p. LM1-15*
- b) *Fundamentals of Systems Engineering (5th Ed., day 3, chart 44), Strategy Bridge International, Inc., Academy of Program / Project & Engineering Leadership, presented 11-15 Feb 2013 at NASA / GSFC*
- c) *The NASA Mission Design Process, An Engineering Guide to the Conceptual Design, Mission Analysis and Definition Phases; the NASA Engineering Management Council; 22 Dec 1992*
- d) *GSFC-STD-1000F (with Administrative Changes), Rules for the Design Development, Verification, and Operation of Flight Systems*
- e) *Goddard Procedural Requirements 7120.7, Schedule Margins and Budget Reserves to be Used In Planning Flight Projects and In Tracking Their Performance*





Backup





Documenting Concept Design Results in Reports at End of Each Design Cycle

- ***Provides official study record of what team did, how team did it, & what team found for present (& future) team use***
- ***Reports are developed for each subsystem / discipline***
 - *Built from standardized templates*
 - ☐ *Include analysis methods & example calculations*
 - *Provide coherent technical waypoints that enable team to recall designs & performance from prior cycles, often needed for scaling or comparison*
 - ☐ *High rate of design changes makes recollection difficult otherwise*
 - *Used for system level review, subsystem integration, independent review, new / follow-on team member orientation*
- ***Once approved, reports typically are under informal configuration control of Mission Systems Engineer***
 - *Briefings can be generated quickly from approved reports*
 - *Briefings contain only information in approved reports*





Effect of Rounding Errors on Margin Determination

- ***Rounding errors can significantly affect margin determination if adequate care isn't exercised***
 - *In some cases, rounding errors can fully mask margins such as those for mass & power shown in Fig. 2*





Effect of Rounding Errors on Margin Determination (Cont'd)

Example

$$\begin{aligned}\text{Case 1: Power Available} &= 200 \text{ W} \\ \text{Max. Estimated Power Required} &= 249 \text{ W} \\ \text{Power Margin} &= 100 (200 \text{ W} - 249 \text{ W}) / 249 \text{ W} = -19.7\%\end{aligned}$$

$$\begin{aligned}\text{Case 2: Power Available} &= 200 \text{ W} \\ \text{Max. Estimated Power Required} &= 151 \text{ W} \\ \text{Power Margin} &= 100 (200 \text{ W} - 151 \text{ W}) / 151 \text{ W} = 32.5\%\end{aligned}$$

The margins for Cases 1 and 2 are -19.7% and +32.5%, respectively

Now consider a third case in which a designer rounds calculations to the first digit in Cases 1 and 2

$$\begin{aligned}\text{Case 3: Power Available} &= 2 \times 10^2 \text{ W} \\ \text{Max. Estimated Power Required} &= 2 \times 10^2 \text{ W} \\ \text{Power Margin} &= 100 (2 \times 10^2 \text{ W} - 2 \times 10^2 \text{ W}) / 2 \times 10^2 \text{ W} = 0\%\end{aligned}$$

The margin for Case 3 is 0%





Effect of Rounding Errors on Margin Determination (Cont'd)

Example

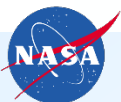
- **Required power margin at end of pre-Phase A is 30% (Fig. 2)**
 - Comparing Case 3 to Case 2 shows how rounding to 1st digit can fully mask a margin of over 30%
 - Additional errors can accrue when combinations of rounded results are used in successive calculations
- **To avoid masking resource margins, bookkeep design & performance calculations to 3 significant digits & report out to 2 significant digits**
- **Notes:**
 - This should not be taken to imply there is 3-digit accuracy in concept design work -- there usually is not
 - This practice is simply a numerical safeguard to avoid propagating rounding errors that could overwhelm ability to adequately determine design or performance margins
 - Margin calculation method is per ref. (d), Table 1.06





Recognize Typical (but Unofficial) Phases of Concept Design

- **Concept design teams developing new designs that advance state of the art often experience four phases of work**
- **1) Unbridled Optimism**
 - *This phase features unbridled, optimistic performance desires levied as “requirements” before team gains credible understanding of associated cost & schedule*
 - *Meetings often not well-focused on study objectives*
 - ❑ *Often feature unproductive, run-on advocacy discussions of why mission has best science of all competing missions & why it has best chance to win*
- **2) Shock**
 - *This brief phase usually begins after team completes its first credible cost estimate*





Recognize Typical (but Unofficial) Phases of Concept Design (Cont'd)

- **3) Denial**

- *This phase features abundant rationalizations as to why models used to estimate costs weren't representative*
- *Team points to anything but excessively high technical capability as reason costs are too high in order that science return remains compelling relative to competition*
 - ❑ *Seeks to reduce costs in areas other than technical capability / science return below normal allocations*
 - ❑ *Theorizes why partner no-cost contributions will be higher than initially planned*
 - ❑ *Argues why the request for proposal is incorrect, etc.*

- **4) Acceptance**

- *This phase features the ultimate realization technical capability / science return must be lowered to design a credible mission concept*
 - ❑ *One that meets cost & schedule constraints according to established independent review standards*

