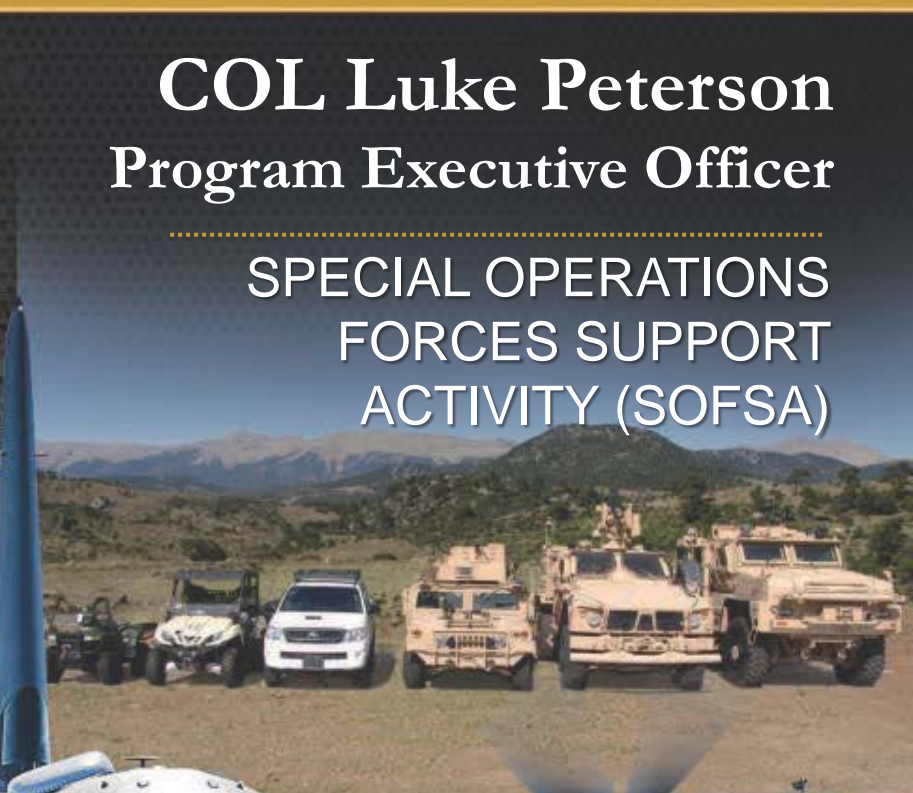




SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

COL Luke Peterson
Program Executive Officer

SPECIAL OPERATIONS
FORCES SUPPORT
ACTIVITY (SOFSA)



SPECIAL OPERATIONS FORCES SUPPORT ACTIVITY

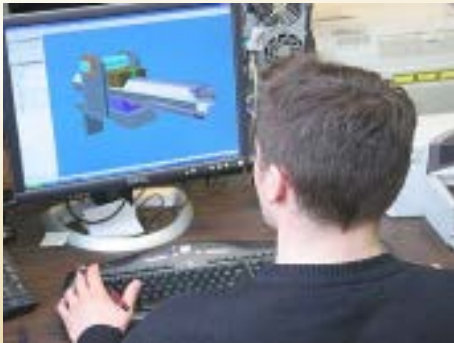


AGENDA

- **PEO SOFSA Core Competencies**
- **Support of the USSOCOM J4 Priorities:**
 - Linkages with SOF Joint Sustainment Enterprise
 - PEO SOFSA Transformation
 - Facilities Update
 - Mobile Technology & Repair Complex (MTRC)
 - PEO SOFSA Forward (FWD)
- **Operational Support for Global SOF (OSGS) Update**
- **Summary**

PEO SOFSA – CORE COMPETENCIES

STREAMLINED DESIGN & RAPID PROTOTYPING



PRODUCTION, MODIFICATION & INTEGRATION



LIFE-CYCLE SUSTAINMENT



SOF JOINT SUSTAINMENT ENTERPRISE – LINKAGES

Key Enablers

Policy

Process

People

Systems

Core Functions / Capabilities

Product Support Management:

- Log Support to PMs
- Develop & Exercise PSM Construct
- Measuring and Reporting

Supply Chain Management:

- SOF-ICP
- Std Requisitioning Procedures
- Provisioning, Cataloging
- Enterprise Processes / Materiel Mgt

Property Management:

- Enterprise Property Accountability
- Enterprise Asset Management and Visibility
- Financial Improvement and Audit Readiness (FIAR)

Readiness Reporting:

- Authorizations Management
- Maintenance Management
- Status Reporting

PEO SOFSA Support of SOF Enterprise Vision

- ✓ PEO SOFSA Program Management Services
- ✓ Partnering With J4 to Create SOCOM ICP Solutions
- ✓ H9D Enterprise Task Order
- ✓ Standardized Enterprise Processes
- ✓ FIAR Compliance – Auditability & Accountability
- ✓ MILSTRIP Capable IMS

PEO SOFSA Operations Nested Into J4 Policy & Guidance



PEO SOFSA TRANSFORMATION

Prior to 2010

OPERATIONS

- Decentralized operations
- Managed by spreadsheet
- Multiple disparate IT systems
- Multiple non-standard processes
- No Automated Identification Tech
- Limited auditability/accountability
- Reactive management
- Limited visibility
- SOW driven task orders
- CPAF

GOVERNMENT

- Contracting services
- Limited oversight
- Limited financial services
- Facilities partially funded in rates

FACILITIES

- Dispersed operations
- Insufficient storage capacity
- Inefficient use of square footage

TRANSFORMATION INITIATIVES

Implement Responsive Logistics Enterprise (RLE)

Instill Continuous Improvement

Establish PEO SOFSA Structure

Facility Optimization

Going Forward

OPERATIONS

- Enterprise operations
- Integrating IT Systems of Record
- Standard processes
- Automated Identification Tech
- Auditability/accountability
- Data driven proactive mgmt
- Unprecedented transparency
- SOO driven task orders
- CPFF-CPIF-FPIF-FFP

GOVERNMENT

- Program Management services
- Contracting services
- Broad oversight
- Comprehensive financial services
- Onsite legal services
- Facilities funded by PEO

FACILITIES

- Phase I - Supply & Logistics Ops
- Phase II - Maintenance & Training

FACILITY IMPROVEMENT PLAN

PHASE 1 – Supply Chain Management

- Bldg 341/R Lot – Complete
- Bldg 344/S Lot – Complete
- Bldg 197 – Complete
- Bldg 102 – Awarded Mar '15
- Adds 899K SqFt of Warehouse & Outdoor Storage
- Phase 1 ECD: March 2016

PHASE 2 – Preventative Maintenance, Training & PEO SOFSA Admin Space

- Bldg 352 – Requirements Definition
- Bldg 3 A Bay – Design Complete July '15
- 90K SqFt Added
- Phase 2 ECD: 01 Jan 2017

Need for the Facility Plan:

- *Enhance Capabilities*
- *Create Efficiencies*
- *Increase Capacity*





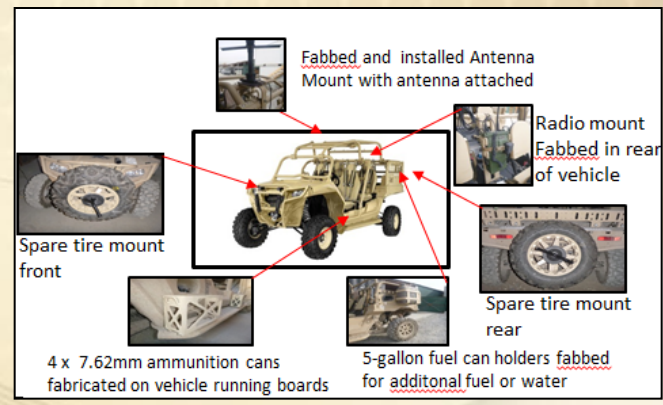
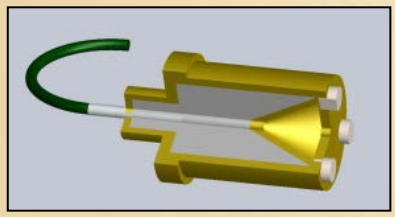
MOBILE TECHNOLOGY & REPAIR COMPLEX

MTRC Facilitates SOF Success Through Direct Support At Distributed Operations Sites By Providing On-Site Engineering & Technician Support With Specialized Skills

 x1 DoD Civilian Engineer  x1 SOF Technician



- Engineering (CAD, documentation, approvals)
- Welding
- Machining and Manufacturing (CNC, Additive)
- HVAC support
- Construction
- Electrical
- Generators
- Kydex & Sewing
- NVG Repair
- Weapons MX and Repair





PEO SOFSA FWD SUPPORT

Worldwide Capabilities:

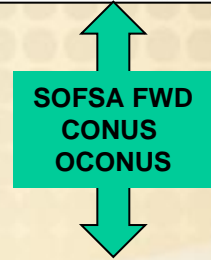
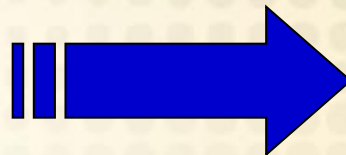
- **Full Range of Support Including Supply Chain Mgt, Warehousing, Distribution, Maintenance, Configuration Mgt, Inventory Mgt, Fielding and Training**
- **PEO SOFSA FWD Teams Are Linked To CONUS Support To Provide Direct Sustainment Support To Global Special Operations Forces**

CONUS Support



Key Capabilities

GLOBAL SOF





PEO SOFSA

Operational Support for Global SOF (OSGS) Update



OSGS PLANNED ACQUISITION

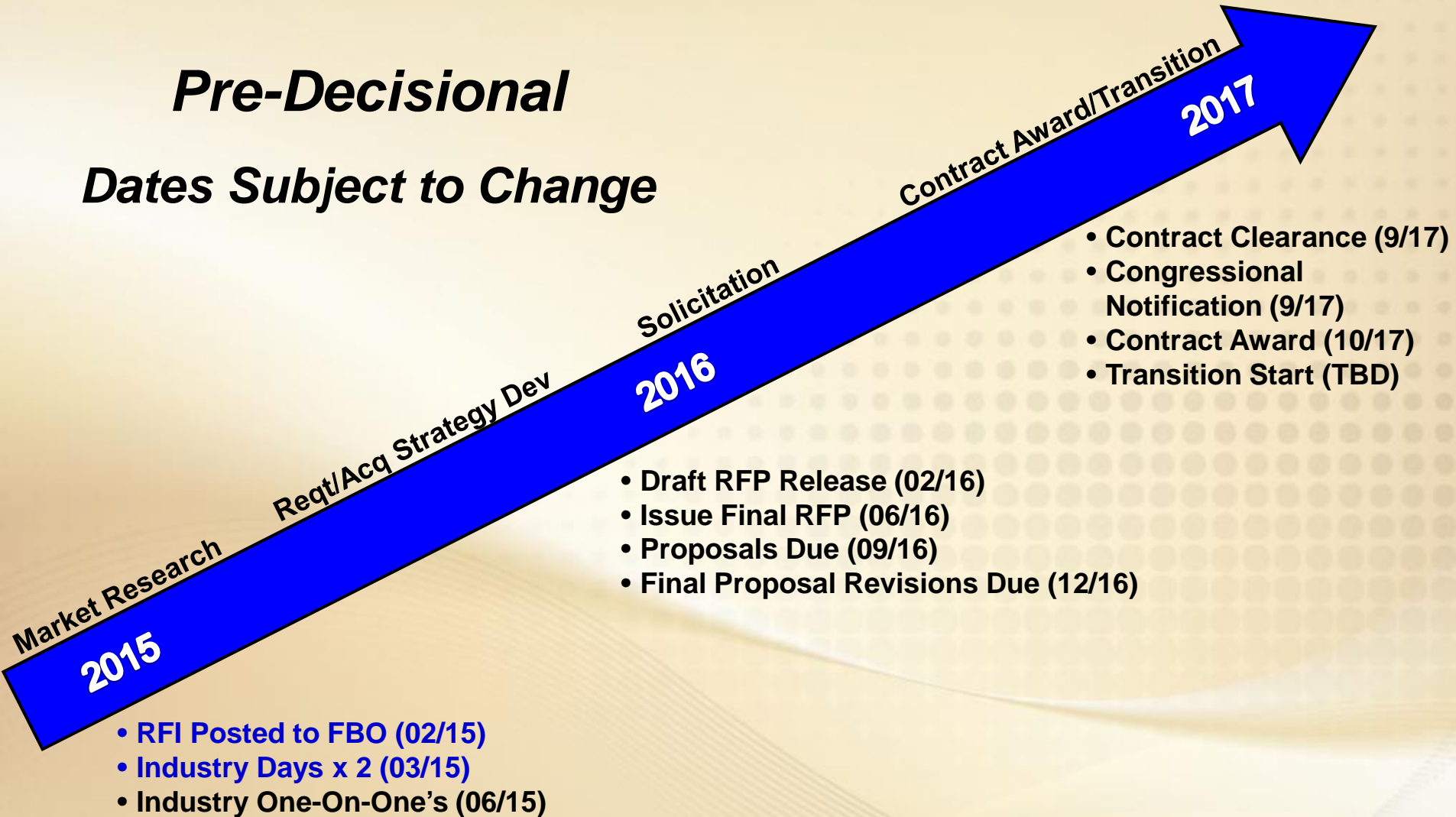
- **Purpose is to provide an update on the Operational Support for Global SOF (OSGS) planned acquisition**
- **PEO SOFSA is currently in the market research/ analysis phase to determine potential acquisition structure(s) in both DoD and throughout Industry**
- **Concurrently, the potential future requirement and acquisition strategy are being developed based on USSOCOM Commander's and Acquisition Executive's priorities**



PROPOSED MAJOR MILESTONES

Pre-Decisional

Dates Subject to Change



(Blue indicates completed milestone)



RESULTS FROM INDUSTRY DAYS

UNCLASSIFIED

- **PEO SOFSA recently hosted two Industry Day events on 19 & 26 March**
 - **Attended by:**
 - **66 Companies; 127 Vendor Representatives**
 - **List of attendees published to FBO**
 - **Questions received from industry:**
 - **47 RFIs from industry**
 - **Responses published to FBO**
 - **White papers are being reviewed by the PEO SOFSA staff**

UNCLASSIFIED

WHAT WE LEARNED FROM YOUR WHITE PAPERS

- **Industry has a lot of expertise in this field**
- **We expect robust competition from highly qualified vendors**
- **Industry feedback is very important to determining the acquisition strategy:**
 - **USG has started formulating our market research report (MRR)**
 - **Will begin formalizing the acquisition strategy after the MRR is complete**

WHITE PAPER THEMES

Industry feedback indicates the need for:

Enterprise/Logistics

- Capitalizing on partnerships (both Government and Commercial)
- Maximum use of automation to create efficiencies
- Just-in-Time support to reduce inventory and storage costs
- Performance Based Logistics (PBL) concept
- Transparency of operations with customers and the value of data

Operational

- Program managers who are empowered to make decisions
- Systems to ensure accountability for material and property
- Rapid access to material (i.e., bench stock)
- Consideration of collaborative property disposition



WHITE PAPER THEMES

Industry Feedback Indicates The Need For:

Business Management

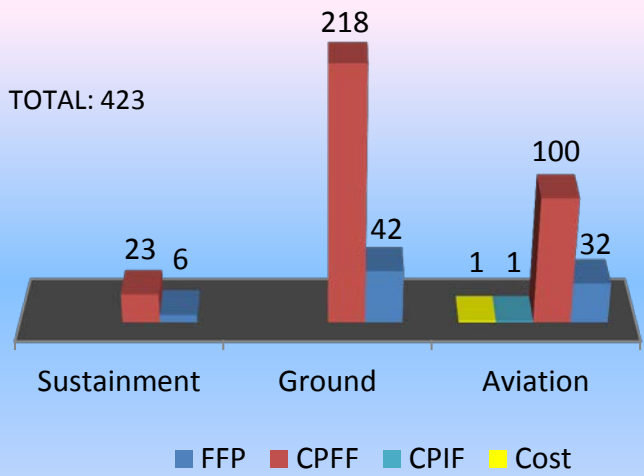
- Management teams (finance, contracts, etc.) located at BGS
- Dashboards and portals to convey financial data
- Automation and metrics for tracking performance and future planning

Contract Administration

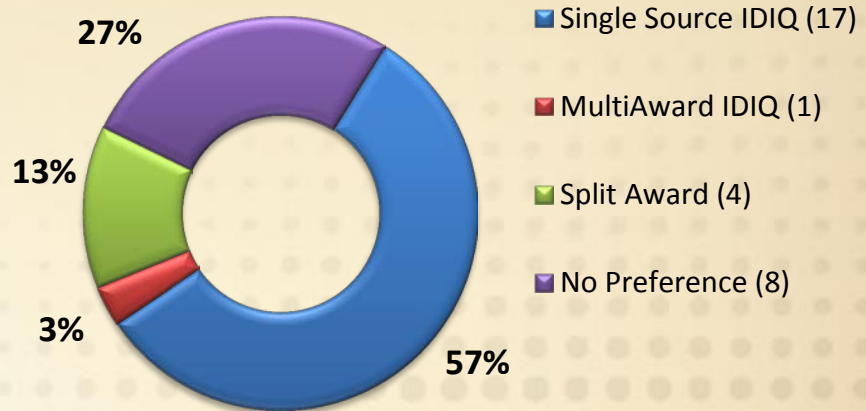
- Open lines of communication with the USG before, during, and after award of task orders, to include status updates
- Delegation of authority to negotiate autonomously
- Consideration of split awards amongst functional areas
- Choice of contract types at the TO level vs. base contract

DEMOGRAPHICS

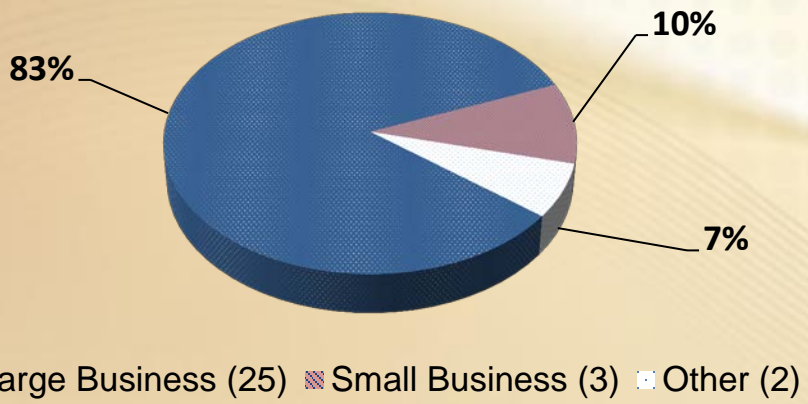
Current Task Orders



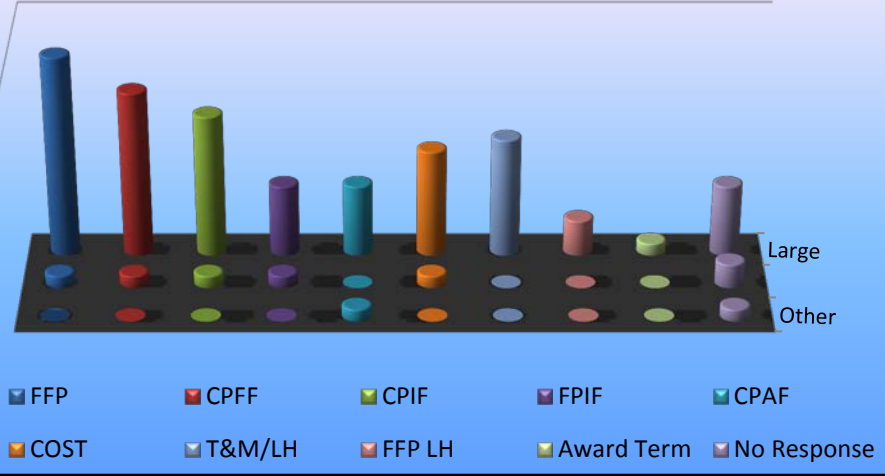
Respondent Preferences



Respondents



Suggested Contract Type





MARKET RESEARCH EVENT

- **DATE**: 08–11 June 2015
- **LOCATION**: Lexington, KY
- **FORMAT**: One-on-One Q&A Conversation (30 min/vendor)
- **PURPOSE**: Further explore ideas presented in the white papers received from industry. USG intends to post potential acquisition strategies in late May.
- **OTHER**: Registration ended 07 May 2015

*****See FedBizOpps For More Information*****

SUMMARY

- **PEO SOFSA directly supports the J4 SOF Joint Sustainment Enterprise Initiative**
 - Our role/responsibility serves as a logistics and sustainment enabler for J4 policies and initiatives
- **PEO SOFSA's mission continues to evolve based on the Commander's priorities and Customer requirements**
- **The planned re-compete of the PEO SOFSA contract is currently in the Market Research Phase:**
 - Soliciting Industry ideas and best practices for the potential structure and terms
 - Canvassing our Customers for feedback and input
 - Next major event is the Industry One-on-One's 08-11 June 2015

Responsive, Flexible, Tailorable