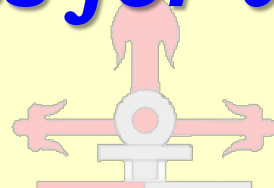




# THE INTERNATIONAL RELATIONS IN THE FIELD OF ARMAMENTS:

## *New challenges for the Spanish NAD*

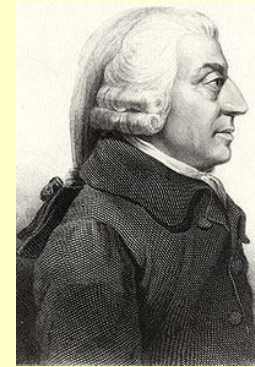


**BG Arturo ALFONSO MEIRIÑO**  
**Deputy NAD for International Relations**

**18 MAY 2015**



**1776**  
**Adam Smith**  
***“The Wealth of Nations”***



***“It is of importance that the Kingdom should depend as little as possible upon its neighbours for the manufactures necessary for its defence”***





**Feb 2011**  
**Anders Fogh Rasmussen**  
**NATO Secretary General**  
**Munich Security Conference**

***“We need a new approach: Smart Defense – ensuring greater security, for less money, by working together with more flexibility.”***





**April 2015**

**EU High Rep. & VP EC Federica Mogherini  
4th EU Symposium on S&D cooperation between  
the EU and USA. Washington DC**



***“At a time of reduced public spending, states seek ways to engage in pooling and sharing of capacities and resources, especially at the high-end capabilities. This can end up providing Europe with a good opportunity to reshape its defence spending”***



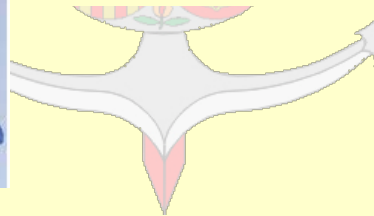


## **INTERNATIONAL RELATIONS (I.R.R.) AT THE SP NAD**



### **ONE MAIN OBJETIVE**

To contribute **in the International arena** to the development of the armament and materiel policy in order to obtain the necessary military capabilities for the Spanish Armed Forces.

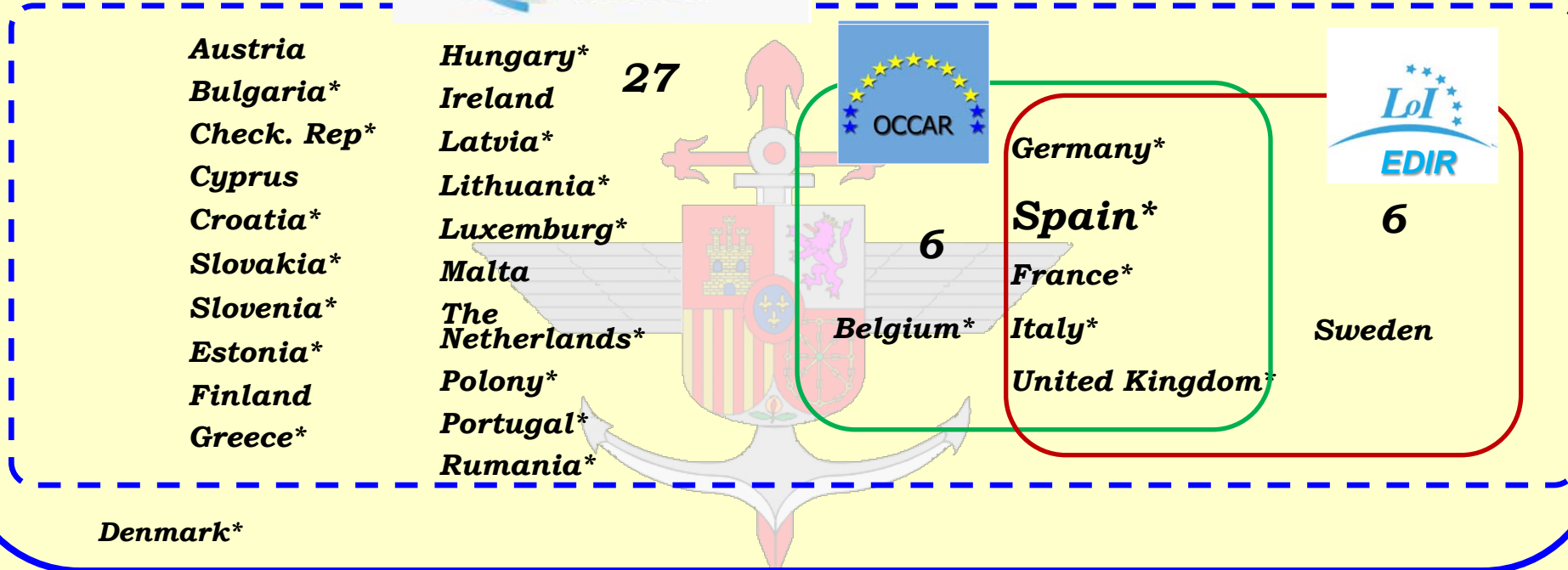




# INTERNATIONAL ARMAMENTS ORGANIZATIONS SPANISH INVOLVEMENT



28



28



22 UE\* +

- Norway
- Turkey
- Albany
- USA.
- Canada
- Island

**Spain member of all**



## **FOUR MAIN WORK STRANDS FOR THE II.RR. AT THE SP NAD**

- I. Active participation in the **Multilateral fora** in the field of armaments.
- II. Reinforcement of the **Bilateral relations** in armaments matters.
- III. **Institutional support** to the internationalization of the Spanish Defence Technological and Industrial Base.
- IV. In cooperation with other Ministries, duties on **export control** of defence material and on **foreign investments** related to defence.





## I. MULTILATERAL FORA

- **Active participation in the NATO CNAD initiatives and in coordination with the Spanish TEDAE also in the NIAG**
- **Heavy involvement in the promotion and building up of the EU CSDP working together with the EDA and the European Commission.**
- **Full commitment in the strategic management of international industrial and armaments programs organizations: OCCAR and LoI/EDIR**





## II. BILATERAL RELATIONS

- Reinforcement of the **Bilateral relations** in particular with those countries that share with us same interests and threats with a view to provide stability and contributing to improve the strategic position of Spain.

**Two main areas:**

- **NATO and EU countries**
- **South America, Asia-Pacific, Middle East and Africa.**





### III. INSTITUTIONAL SUPPORT

#### *Revitalization of the Foreign Support Office (OFICAEX)*

## **To the Internationalization of the Spanish Defence Technological and Industrial Base.**

### **Three main strands**

- **Support, institutionally, to the Spanish defence industrial base in their efforts to look for opportunities abroad.**
- **Promotion of Government to Government agreements. New legislation. (2012-2015)**
- **Commercialization of Surplus material. Including Spanish industries participation in possible modernizations and upgrades.**





# THE NEW LAW FOR G2G CONTRACTS (2012-2015)

**International Agreement**



**International Commercial Contract**

**FOREIGN GOVERNMENT**

**Monitoring commission**

**Program Office**

**Monitoring Office**

**Administrative Contracts**

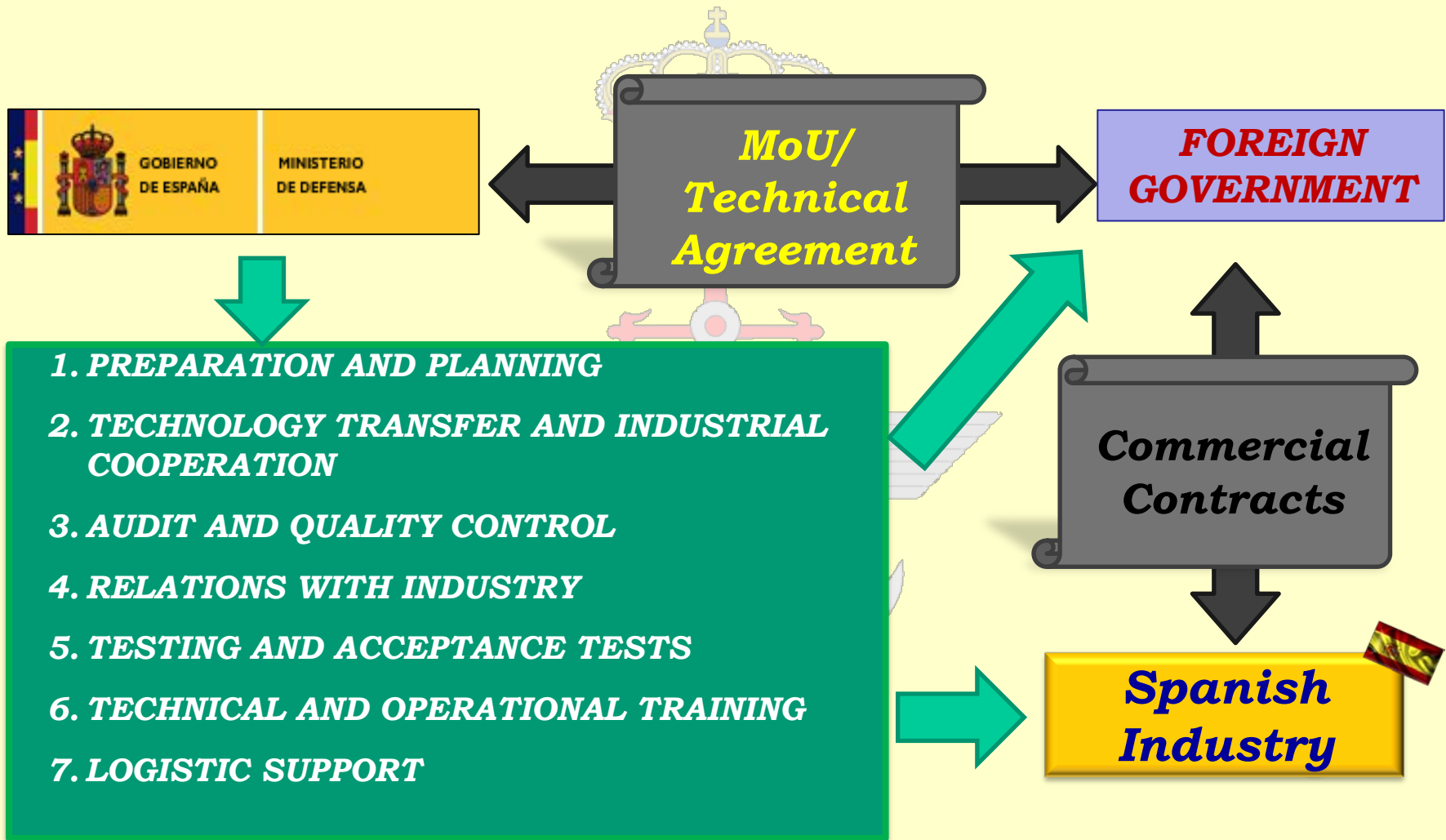
**Spanish Industry**

1. PREPARATION AND PLANNING
2. CONTRACT
3. ECONOMIC AND FINANCIAL MANAGEMENT
4. RISK MANAGEMENT
5. TECHNOLOGY TRANSFER AND INDUSTRIAL COOPERATION
6. AUDIT AND QUALITY CONTROL
7. RELATIONS WITH INDUSTRY
8. TESTING AND ACCEPTANCE TESTS
9. TECHNICAL AND OPERATIONAL TRAINING
10. LOGISTIC MANAGEMENT

1. DEFINE TECHNICAL REQUIREMENTS
2. PAY ON TIME AND MANNER
3. RECEIVE THE FINAL PRODUCT



# THE NEW LAW FOR G2G CONTRACTS (2012-2015)



## **IV. FOREIGN TRADE AND INVESTMENTS IN THE DEFENSE SECTOR**

### **Contribution to the:**

- **Control** of Exports of defence and dual-use material
- **Control** of Foreign investments in Spanish defence industries



### ***In full compliance with:***

- ***The Spanish Law for the control of exports of defense and dual use material***
- ***The Spanish law for foreign investments in Spanish defense industries***
- ***The International Commitments for control of arms signed by Spain in the context of the U.U.N.N. and the European Union.***



## OUR MAIN STAKEHOLDERS

NADREPs NATO & EU

SPANISH ATTACHES ABROAD

FOREIGN/ARMMENTS ATTACHES IN SPAIN

ODC USA

OTHER DEPARTAMENTS WITHIN SP MoD:  
*Defence Policy, Joint Satff, Services*

OTHER MINISTRIES:  
*Industry and Tourism, Economy and Competitvness, Foreign Affairs*

EXPORT CONTROL AND FOREIGN INVESTMENTS COMMITTEES WITHIN M o ECONOMY

DEFENCE INDUSTRY and DEFENC INDUSTRY ASOCIATIONS:  
TEDAE, AESMIDE



## CHALLENGES

- ✓ *Many / Important **national interests** are at stake in the international environment*
- ✓ *The Multinational approach to the military capability development: **Smart Defence (NATO) and Pooling&Sharing (EU)***
- ✓ *Looking for an adequate international presence in the armaments forum: **Limited presence= Limited influence***
- ✓ *Transversal dimension: **coordinated responsibility for international issues** within the other Spanish NAD Under-Directorates*
- ✓ *International structures versus National structures*
- ✓ *Spanish Defence industry roll in the international arena*



# ADDED VALUE

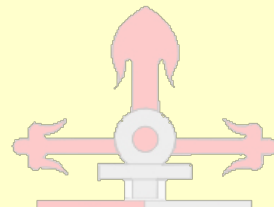
- **International vision:** planning for the future, lessons learnt, policy options, perspective, coherence...
- **Integration** of NAD (DGAM) efforts, in the Spanish MoD international activity as well as in the rest of State Departments.
- **Information gathering:** Cooperation opportunities, selling opportunities in foreign markets, industrial interests, third party strategies ...
- **Boost:** Involvement of SP NAD at bilateral and multilateral level







# Thank you for your attention



**BG Arturo ALFONSO MEIRIÑO**  
**Deputy NAD for International Relations**

**18 MAY 2015**