



"Seeking ways to overcome barriers to entering the US market"

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1. Company Profile

Company History

2006. Established corporation

2011. World-First succeeded in zinc-air

battery powered EV drive test (307km)

2015. Awarded Prime Minister's Technology

Grand prize

2015. **First delivery** of communication radio use zinc-air battery to the **Ministry of National**

Defense of South Korea

2015. World-First export of emergency use zinc-air battery to Japan (1 million USD)

Zinc Air Battery by EMW Energy

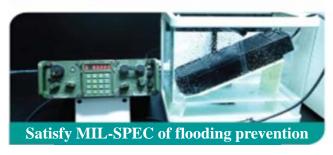
Exclusive by EMW Energy

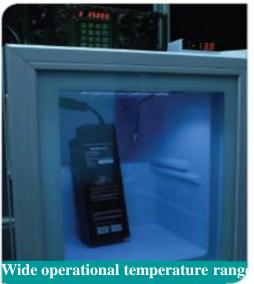
- 1. **SECOND IN THE WORLD** to have developed high-output zinc-air battery
- 2. WORLD FIRST EMERGENCY USE high-output zinc-air battery
- 3. **IN-HOUSE MANUFACTURING PROCESS** from mixing raw material to product
- 4. **COMPLETELY EXCLUSIVE TECHNOLOGY** with over 60 patents worldwide

2. Technical Capabilities & Main Product

Non-explosive Zinc Air Primary Battery







- •Non-explosive even under shock, vibration, short-circuit, over-discharge and gunshot
- Does not contain **restricted materials** such as lead, mercury and radioactive substances
- No self-discharge when air-sealed







3. Difficulties in approach to US military equipment

Compatible US military equipment with Zinc Air Battery

Lack of information

- Dimension, Weight, Voltage/Current, Capacity
- Performance Test Criteria
- Pin Configuration
- Certification Procedures



Javelin CLU



SINCGARS









M-22 ACADA SATCOM/HF

AN/PRC-117G

MBITR

4. Suggestion to US Military and contractors

Sharing information for required products between ROK and USA



BA-8140/U BA-8180/U





- Sharing related **specification and list** of required and available products between ROK and USA
- Mil-Spec standards such as dimension, weight, voltage/current, capacity, power consumption, connector, pin configuration for each equipment, etc.
- Performance certification procedures for related forms, institutions, standards, law, etc.
- Offering an opportunity of **being tested** by the US military with our products or **information for testing** on our own
- Advance notice of US military hardware required for development in future
- Opening of an on-line commercial service website

5. Benefits to both USA and ROK

I. Benefits to USA

- **Diversification** of vendors
- Being supplied for equivalent or superior products in performance currently used at lower price and **reducing costs**
- Securing stable and continuous supply from ROK vendors who can afford to establish a local subsidiary and factory production lines in USA
- Using ROK exclusive technology & products first

II. Benefits to ROK

- Entering into the **US market**
- Enhancement of competitive power in the worldwide market
- Research & development for various products
- Having an opportunity to inform the excellence of ROK products

6. Conclusion

By offering related information for US military specification to ROK vendors at an acceptable level, the US military and contractors can acquire products with lower cost and better quality.

- 1. Sharing information for related specification and list of products required by the US military.
- 2. Offering US Mil-Spec standards for development and performance testing

