



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Mr. Ted Koufas
Program Executive Officer

SERVICES

“Our Nation depends on SOF to provide Unique capabilities, innovative solutions And sustained presence in the most Challenging area --- and we will not fail”.
GEN Joseph L. Votel, Commander, USSOCOM

SERVICES

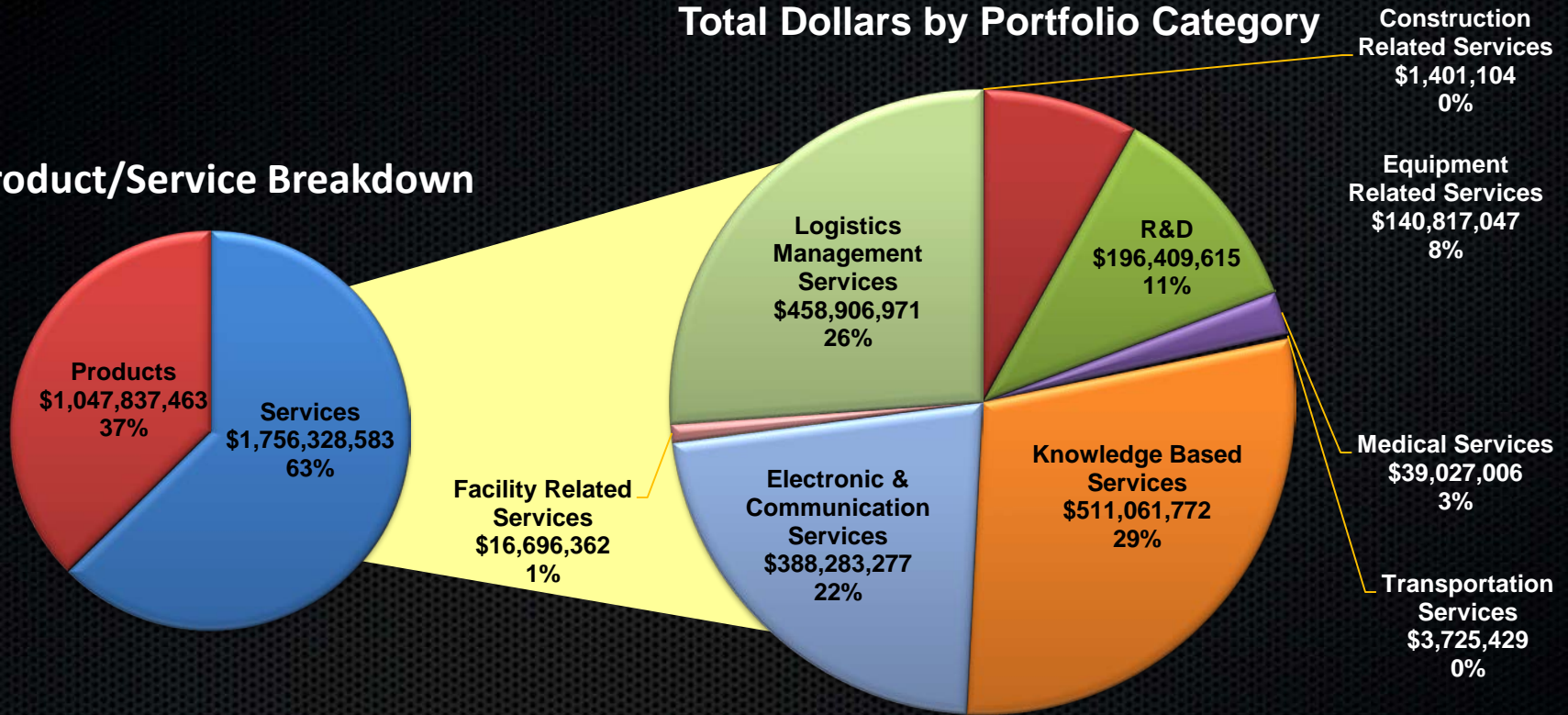
Services Operating Environment

- **New Policies for Management of Services**
 - **Services Requirements Review Boards (USSOCOM Contract Courts) Directed by OSD DCMO.**
 - Annual Services Review Panels (members include: CDR/DCDR/PDUSDAT&L/DCMO.
 - Cultural Change
- **Source Selection Changes**
 - **DoD Directive DFAR Supplement Procedures, Guidance and Information Subpart 215.3 – Source Selection dated March 31, 2016**
- **Contracted Services Cap**
 - Limited funding level for services
 - Drives offsets for any new services or growth to existing requirements
 - Cap is still valid

USSOCOM Service Contract Breakdown by Taxonomy

Total Dollars by Portfolio Category

Product/Service Breakdown



KNOWLEDGE BASED SERVICES FOR THE ENTERPRISE

- GLOBAL BATTLE STAFF & PROGRAM SUPPORT (GBPS) / SOCOM WIDE MISSION SPT (SWMS)
- LANGUAGE, REGIONAL EXPERTISE AND CULTURE (LREC)
- USSOCOM ENTERPRISE WIDE TRAINING AND EXERCISE PROGRAM (UEWTEP)
- PRESERVATION OF THE FORCE AND FAMILY (POTFF)
- CARE COALITION

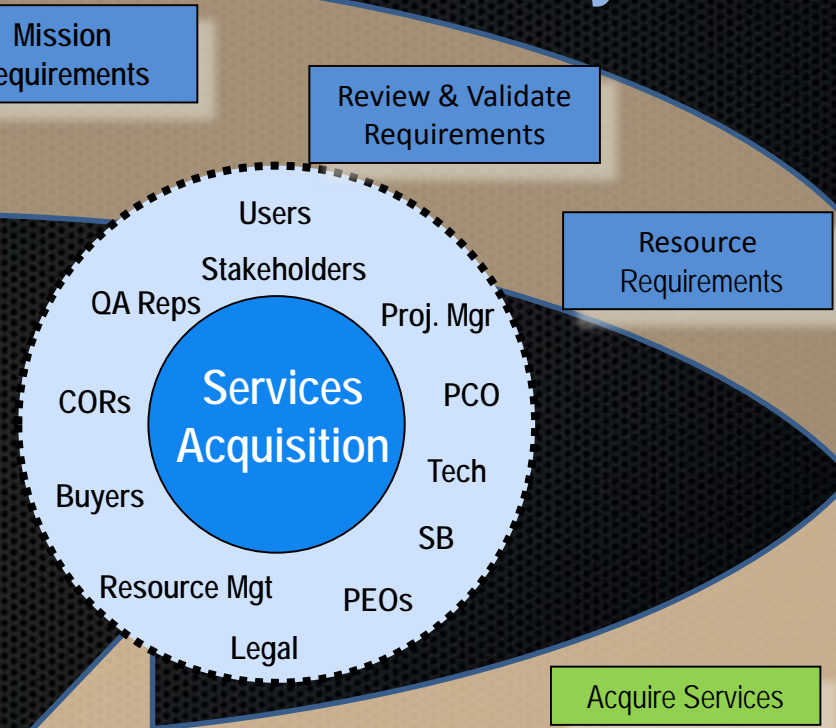
SOCOM Service Requirements & Acquisition

Policy/Process

HQUSSOCOM
 Per USSOCOM Policy:
 - 100% review of all service contracts
 - Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload

SOF Acquisition, Technology & Logistics
 Per USSOCOM Policy:
 - 100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements
 - Service Contracts reviewed in Services Execution and AE/PEO Portfolio Reviews monthly
 - Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload
 - Command Enterprise Service Contracts utilized for greater Efficiency/Effectiveness

Operational Commands
 Per USSOCOM Policy:
 100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements
 - COMPONENT COMMANDS review all contracts over \$5M
 - TSOCs review all contracts over \$5M



Mission Requirements

Review & Validate Requirements

Resource Requirements

Acquire Services

100% Review of All Contracts, Requirements & Resources

Mission Results

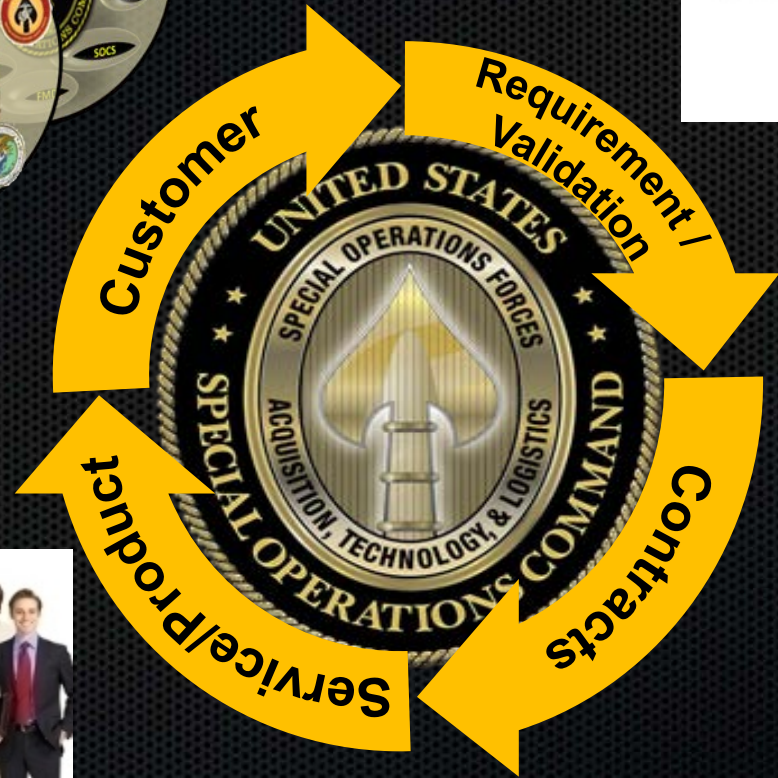
Execution

Program Executive Officer - Services

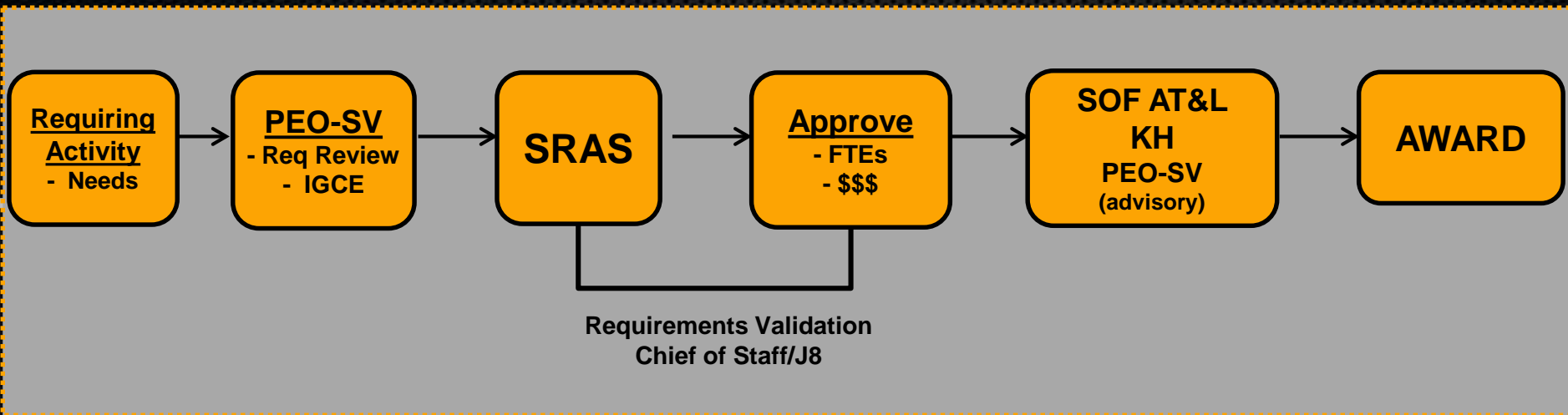
HQ
USSOCOM

COCOMs

TSOCs



Services Process



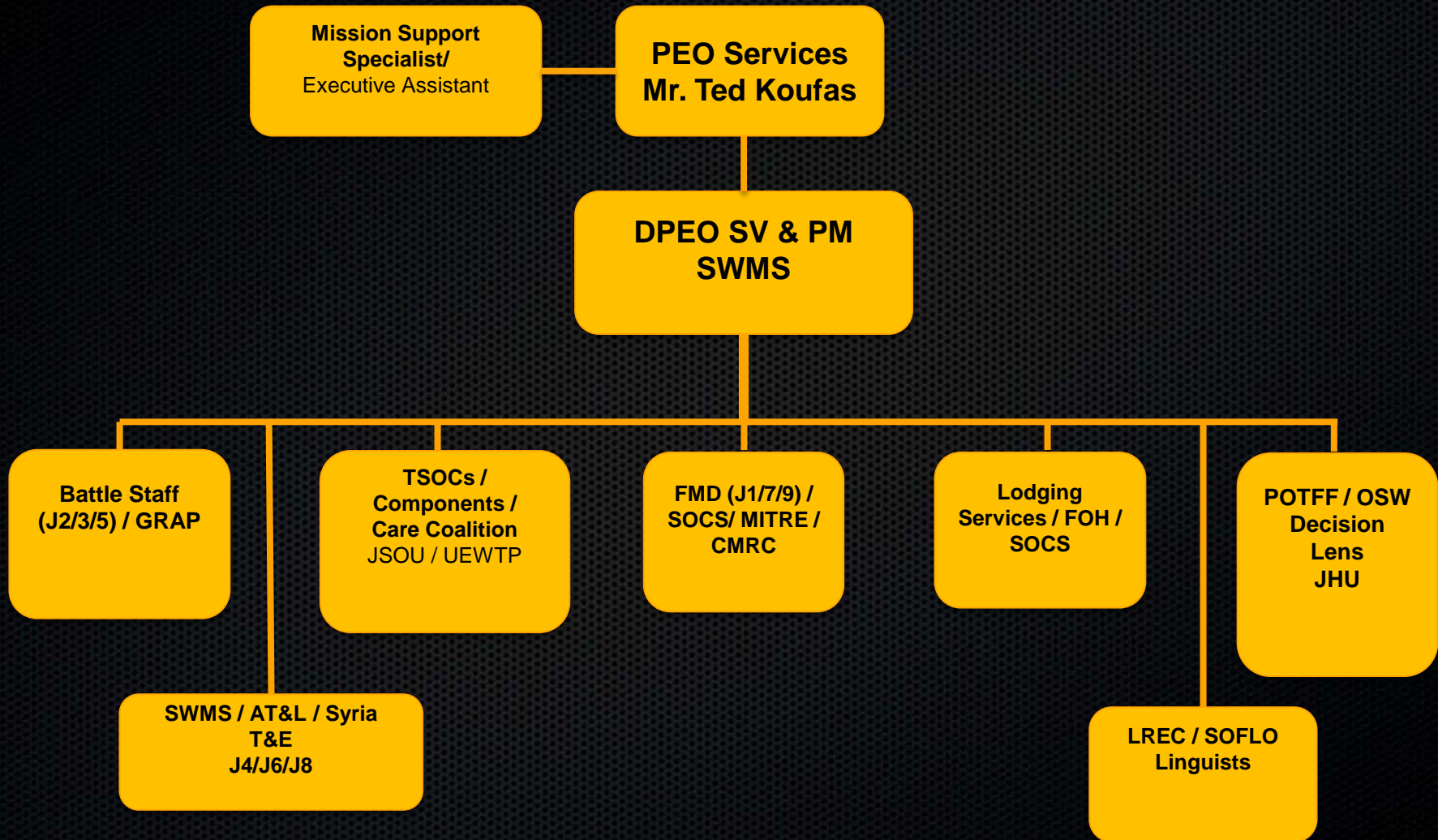
Program Executive Officer- Services

- Strategic view of Enterprise Services & Strategic sourcing
- Acquisition Strategy Development
- Leverage HQs Contracting Framework
- Work With Requiring Activities To Reduce Gaps and Delays
- Procurement / Requirements Package
- Requirements Refinement
- Independent Government Cost Estimate (IGCE)
- Facilitate the Technical Evaluation Process
- Serve as the MDA / SSA for selected requirements
- Program Oversight for Cost / Schedule / Performance of Contract / Execution



Trusted Provider with responsive and transparent service

Who are PEO Services



USSOCOM Preservation of the Force and Family (POTFF)

SCOPE OF WORK

Provides near-term resourcing solution for over 300 POTFF Contractors to maximize the physical, behavioral, and spiritual support to the active duty service member (e.g., Sports Psychologists, Physical Therapists, Strength and Conditioning Specialists, etc.), while increasing PEER to PEER and FOCUS resources and outreach through specialized support services (e.g., Licensed Clinical Social Workers, Nurse Case Managers, PEER Coordinators etc).

CONTRACT

- H92222-13-D-0004 awarded 18 January 2013
- Competed: Yes
- Contract Type: Firm Fixed Price
- Prime: Booz Allen Hamilton Inc.
 - Major Subs: EXOS/Quarterline/Potomac Healthcare Solutions/IMG/FSR

FUNDS

FY16	FY17	FY18	FY19	FY20	FY21
\$43M	\$47M	\$47M	\$49M	\$49M	\$51M

OPPORTUNITIES

- Obj Class: 25.61 PSC: Q999 Portfolio: Medical
- Contract Type: UNDETERMINED
- Competition: FY18 – Full and Open

Global Research and Assessment Program (GRAP)

SCOPE OF WORK

- Scope: Development, planning, synchronizing, and execution of global social science research in support of USSOCOM and TSOC target audience identification/analysis, program assessment/evaluation, and Congressionally-mandated quarterly reporting of Military Information Support Operations (MISO) effectiveness
- Major deliverables: Quantitative and qualitative reports with summary briefings, data, and analyses
- Stakeholders: HQ USSOCOM, COCOMs, TSOCs

CONTRACT

- Solicitation: H92222-14-R-0022
- Competed: Yes – SB Set Aside
- Contract Type: CPFF
- Not awarded

FUNDS

FY16	FY17	FY18	FY19	FY20	FY21
\$6.3M	\$7.0M	\$7.3M	\$7.4M	\$7.6M	\$7.7M

OPPORTUNITIES

- Contract 4th Qtr FY16 or 1st Qtr FY17
- RFI 3rd Qtr or 4th Qtr FY16

USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)

SCOPE OF WORK

- Scope: Collectively train and exercise Special Operations Forces (SOF) and build partner capacity worldwide
- Major deliverables:
 - 1) Conduct joint collective training and exercises
 - 2) Develop and provide joint SOF battlestaff C2 training
 - 3) Exercise the USSOCOM Battlestuffs to conduct joint SOF C2
 - 4) Provide direct training and exercise expertise to the TSOCs and Geographic Combatant Commands (GCCs)
 - 5) Synchronize all SOF participation in accredited Joint National Training Capability,
 - 6) SOF Integration and Interoperability product development, instructional briefings, data collection and enabling service training programs.
- Stakeholders: HQ USSOCOM, Joint/Special Operations (JSOTF/SOJTFs), SOF Battlestuffs, USSOCOM Components and Theater Special Operations Commands (TSOCs)

CONTRACT

- H92222-14-D-0015 awarded 9 June 2014
- Competed: Yes – 8(a)
- Contract Type: Firm Fixed Price
- Prime: Intelligence Communications & Engineering, Inc
 - Major Subs: VATC, RDR, Parsons

FUNDS

FY16	FY17	FY18	FY19	FY20	FY21
\$36M	\$39M	\$40M	\$41M	\$43M	\$44M

* Includes both SOF and Other Peoples Money

OPPORTUNITIES

- Obj Class: 25.21 PSC: R408 Portfolio: KBS
- Contract Type: Firm Fixed Price
- Competition: FY17
TBD 8(a) competition

QUESTIONS AND COMMENTS

TILO Office
TILO@SOCOM.MIL
813-826-9482