

HOW DIUx WORKS

The toughest challenges...

...are given to DIUx experts with diverse backgrounds

...to pilot and transition commercial technologies for the Warfighter



COMMERCIAL SOLUTIONS OPENING (CSO) VS. FAR

CSO

Simple diux.mil solicitation
<60 days to award
Unprotestable award
Negotiable payment milestones
Negotiable terms/conditions
Negotiable IP/data rights
Commercial accounting standards
Sole source justification for
follow on procurement

VS

FAR

Complicated fbo.gov solicitation
18+ months to award
Protestable award
Set payment milestones
Gov't terms/conditions required Stringent
IP/data rights
DCAA accounting standards
Sole source procurement difficult



SUCCESS STORIES - March 2017

20 CONTRACTS

43 MILLION DOLLARS

78 DAYS

\$1 DIUx : \$3 DoD



DIUx PORTFOLIOS



Networking & Security



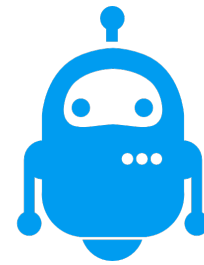
Systems & Analytics



Life Sciences



Space



Autonomy

Task Forces: PNT, C-UAS, Computer Vision



LOOKING AHEAD

**DIUx welcomes your suggestions on how we can
collectively best serve the DoD needs.**

Thank you.

