

PEO Ammunian

Ammunition Enterprise



Director, Armament Research, Development & Engineering Center







Picatinny (Army Materiel Command)



Picatinny (Assistant Secretary of the Army for Acquisition, Logistics & Technology)



Rock Island (Army Materiel Command)

Mr. John Hedderich

Mr. James Shields

BG Richard Dix

Lead Research, Development and Engineering of Systems Solutions to arm those who defend the Nation against all current and future threats, at home and abroad Develop, equip, and sustain lethal armament and protective systems enabling joint warfighter dominance.

Provide America's Joint Forces with ready, reliable and lethal munitions at the right place and time in a cost effective manner to enable successful military operations.

RESEARCH & DEVELOPMENT:

- Life-cycle engineering support lead
- Manage/execute Tech Base (BA6.1-6.3)
- Rapid Prototyping & Manufacturing Process Development
- System Engineering & Integration
- R&D Evaluation & Experimentation
- Ammunition Packaging, Handling, Storage, and Transportation R&D
- Quality Engineering/System Safety (Products)
- Matrix Support to PMs

ACQUISITION:

- Single Manager for Conventional Ammo
- Systems Development
- Acquisition Strategy
- Hardware Production
- Components for Renovation
- Ammunition Peculiar Equipment (Maintenance Support)
- Research Development Test & Evaluation
- Industrial Base
- Demilitarization/Disposal

LOGISTICS/SUSTAINMENT

- Receipt / Issue
- Storage / Distribution Mgmt.
- Inventory / Accountability
- · Safety / Security
- Quality Assurance (Ammunition Stockpile Reliability Program/Surveillance)
- Maintenance
- Transportation
- Operations & Maintenance Army Program/ /Budget / Receive
- Funding





Other **Tenants**





JM&L LCMC







ARDEC

(UMR) since 2008 **Enabled fielding of 246 New** Munitions, Weapons and **Equipment since 11 Sep 2001**

· Transition of technologies to

- 70 Full Materiel Release (FMR)

91 Urgent Materiel Release

the field:

since 2009



- Steward of Govt Data Rights & Intellectual Property, FY09+:
 - 253 Patents Issued
 - 25% of all Army patents since 2010
 - **Design Authority**











CG/PEO Ammo







DCMA NE



Garrison







Marine Corps

G Co

Northern NJ HQ





- Population 5,404
- 6500 Acres
- **615 Structures**
- **64 Laboratories**

7245th IMSU

DoD Joint Specialty Site for Guns and Ammunition



Program Executive Office Ammunition Organization





Mr. Pete Burke

(acting)

Project Manager Combat Ammunition Systems

Indirect Fire Munitions and **Mortar Weapon Systems**

- Excalibur
- Guided Precision Munitions & **Mortar Systems**



PEO Ammunition Mr. James Shields



DPEO Ammunition BG Alfred F. Abramson III



Mr. Chris Grassano

Chief of Staff

- Systems Acquisition
- Business Management
- Human Resources
- International
- Chief Information Officer
- Science & Technology



COL Jonathan Slater

Project Manager Close Combat Systems

Networked Munitions, Force Application Systems, Explosive Hazard, and Countermine

- Counter Explosive Hazard
- Area Denial
- Combat Munitions
- Support Systems



APEO International **Doreen Chaplin**



Command Chief Warrant Officer CW5 Bill Lewis



Mr. Keith Gooding

Project Manager Towed Artillery Systems

Support Fires for Maneuver forces

- M777A2 Lightweight 155mm Howitzer
- M119A3 105mm Howitzer Digitization
- Target Acquisition



COL Moises Gutierrez

Project Manager Maneuver Ammunition Systems

Direct Fire Munitions

- Small, Medium and Large Caliber
- Non-Standard Ammunition



COL Joseph Chan

Project Director Joint Services

- SMCA Integration
- Demilitarization
- Ammunition Industrial Base
- Ammunition Logistics R&D
- · Technology and Prototyping

Develop, equip, and sustain lethal armament and protective systems enabling joint warfighter dominance

> **US ARMY US AIR FORCE US NAVY USMC**



Col Anthony **Puente USAF**

Project Director Joint Products

- Air Force and Navy Bombs
- Navy Deck Gun Ammo
- Energetics
- Cartridge Actuated Device / **Propellant Actuated Device**



CAPT Brian

Schorn USN

O/EDCA **Executive Director Conventional Ammunition**

SMCA Assessment

PEO Ammunition

Provides all Services with the Highest Quality & Cost Effective Ammunition



Artillery Systems

- 155mm M777A2
- 105mm M119A3
- Precision Survey



Mortar Systems

- 60mm
- Optical Fire Control
- 81mm • 120mm
- Digital Fire Control
- Mortar Stowage Kit



• EOD

Counter Explosive Hazard

- Detectors - SREHD
- Jackal Pre-Detonation

122mm D30 for Allies

Digital Fire Control

- Robotic
- Handheld



Close Combat Systems

- Area Denial/ Networked Munitions
- Grenades

 Shoulder Launched Munitions



Direct Fire Munitions

- 5.56/7.62mm/50 cal.
- 20/25/30/40mm
- 105&120mm Tank Rounds
- Non-Standard Ammo for Allies

Joint Service Munitions

- Navy/Air Force Bombs
- Navy Deck Gun Ammunition
- Energetics



Indirect Fire Munitions

- Precision
- Conventional Ammo & Fuzes
- Excalibur
- 105/155mm Artillery
- PGK Mortars
- 60/81/120mm Mortar



Combat Support

- Pyrotechnics
- Smoke Grenades
- Demolition
- Working Dogs Non Lethal



Industrial Base and Demil

- Ammunition Industrial Base
- DoD Lead for Demilitarization
- Ind. Base Technology and Prototyping
- Ammunition Logistics

SMCA Mission:

Manage DoD conventional ammunition, personnel and training functions to achieve the highest possible degree of efficiency and effectiveness in the DoD operations required to acquire top quality conventional ammunition for U.S. Forces.



Army Senior Leadership Changes Since 2016 Munitions Executive Summit



- HQDA approximately 36% turnover in senior staff
 - HON Robert M. Speer 20 Jan 17 Acting Secretary of the Army
 - Mr. Karl F. Schneider 20 Jan 17 Acting Undersecretary of the Army
- ASAALT More than 50% turnover in senior staff
 - Ms. Steffanie Easter New Acting ASA(ALT) and AAE Nov 2016
 - Mr. Chris Lowman New Acting Principal Deputy Nov 2016
 - LTG Michael Williamson, Principal MILDEP Retired 2 Mar 2017
- AMC Some change at the senior leader level (~15%)
 - GEN Gustav Perna AMC Commanding General 30 Sep 2016
- JMC
 - BG Richard Dix New Commanding General 20 June 2016
 - Ms. Melanie Johnson New "Deputy to the Commander". Ms Johnson came from the Army Contracting Command at Rock Island;
 - Ms. Rhonda VanDeCasteele Executive Director for Ammo
- ARDEC
 - Mr. Castellano New METC Director
- ACC Rock Island Mr. Jeff Carr replaced Ms. Melanie Johnson as the Executive Director and PARC
- ACC Picatinny Senior Contracting staff No Change



POTUS and SECDEF are committed to Strengthening our U.S. Armed Forces*





SECRETARY OF DEFENSE 1000 DEFENSE FENTAGON WASHINGTON DC 20301-1000

MEMORANDUM FOR: SEE DISTRIBUTION

JAN 3 1 2017

SUBJECT: Implementation Guidance for Budget Directives in the National Security Presidential Memorandum on Rebuilding the U.S. Armed Forces

In furtherance of the National Security Presidential Memorandum on Rebuilding the U.S. Armed Porces, issued on January 27, 2017, this memorandum provides my initial guidance for strengthening the U.S. Armed Forces through a Fiscal Year (FY) 2017 budget amendment, the FY 2018 President's Budget request, and the FY 2019-2023 Defense Program.

The President and I are committed to strengthening the U.S. Armed Forces, and the Department will approach the task in a campaign of three phases:

- 1. Improve warfighting readiness
- Achieve program balance by addressing pressing shortfalls
 Police by addressing pressing shortfalls
- 3. Build a larger, more capable, and more lethal joint force

The ultimate objective is to build a larger, more capable, and more lethal joint force, driven by a new National Defense Strategy. Phases one and two see intermediate objectives, but we should be working towards the ultimate phase three good throughout the process.

Phase 1: Improve Warfighting Readiness - the FY 2017 Budget Amendment

To address immediate and serious readiness challenges, we will prepare an FY 2017 budget amendment request. The amendment will address urgent warfighting readiness shortfalls across the joint force, and new requirements driven by acceleration of the campaign against ISIS. The amendment may increase force structure in critical areas where doing so would have an immediate readiness impact. The amendment will also include offsets from lower priority programs where appropriate, but will be a net increase over the FY 2017 topline requested by the previous Administration.

The Deputy Secretary will manage the review process and make a recommendation to me on the budget amendment request. We will deliver the Department's budget amendment request to the Office of Management and Budget (OMB) no later than March 1, 2017.



- Excerpts from SECDEF Memo dated 31Jan17
- This memo is Distribution A, available and download-able off of the Internet

- The "ultimate objective is to build a larger, more capable, and more lethal joint force"
- Strengthen the Armed Forces by:
 - 1. Improve warfighting readiness with FY17 Budget Amendment
 - √ "Address urgent warfighting readiness shortfalls"
 - ✓ "Increase force structure in critical areas" to have an "immediate readiness impact"
 - Achieve program balance by addressing pressing shortfalls in the FY18 Pres Budget Request
 - ✓ "Focus on balancing the program, addressing programmatic shortfall, ... continuing to rebuild readiness"
 - ✓ Examples include "building more critical munitions"
 - 3. Build a larger, more capable, and more lethal joint force in the FY19-23 Defense Program
 - ✓ Determine the approach to "enhancing the lethality of the joint force against high-end competitors and the effectiveness of our military against a broad spectrum of potential threats"
 - √ "Improve how the Department does business" ... and include

 "horizontal integration across DoD components to improve efficiency

 and take advantage of economies of scale"

Improved Efficiency and More Lethal Joint Force



DOD – Army Strategic Linkage





Mission: Develop, equip and sustain lethal armament and protective systems enabling Joint Warfighter dominance.

Vision: Innovative and empowered teams efficiently and rapidly delivering dominant capabilities.

ASA(AL&T) 2017 Proposed Objectives

Identify & Correct Process Gaps

Commit
Resources –
Stability to
Execute

Robust Relationship with Industry Trained and Agile Acquisition Workforce

Ensure Overmatch & Dominance

Agility of Acquisition and Sustainment

Procure/Field
Solutions to
Address
Threats

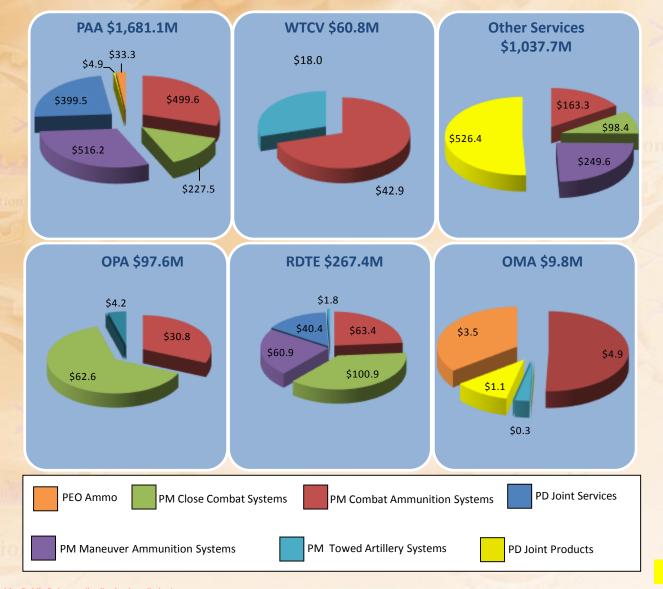
Deny
Unauthorized
Transfer of US
Technology

Defense
Exports &
Cooperation
Activities



PEO Ammunition FY17 Budget

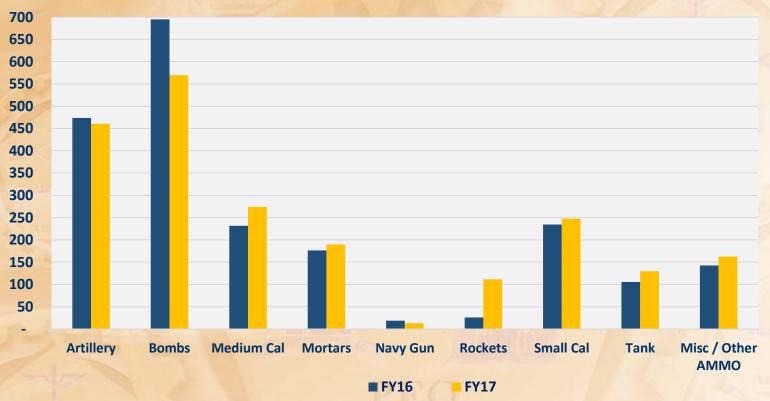






SMCA Hardware FY16 vs. FY17 17 PresBud Comparison by Ammunition Families (in \$M)





	Artillery	Bombs	Medium Cal	Mortars	Navy Gun	Rockets	Small Cal	Tank	Misc. / Other AMMO	Total
FY16 (M)	474	695	232	176	19	26	234	106	143	2103
FY17 (M)	460	570	274	190	13	111	248	130	163	2158
% Change	-3%	-18%	18%	8%	-31%	330%	6%	23%	14%	3%

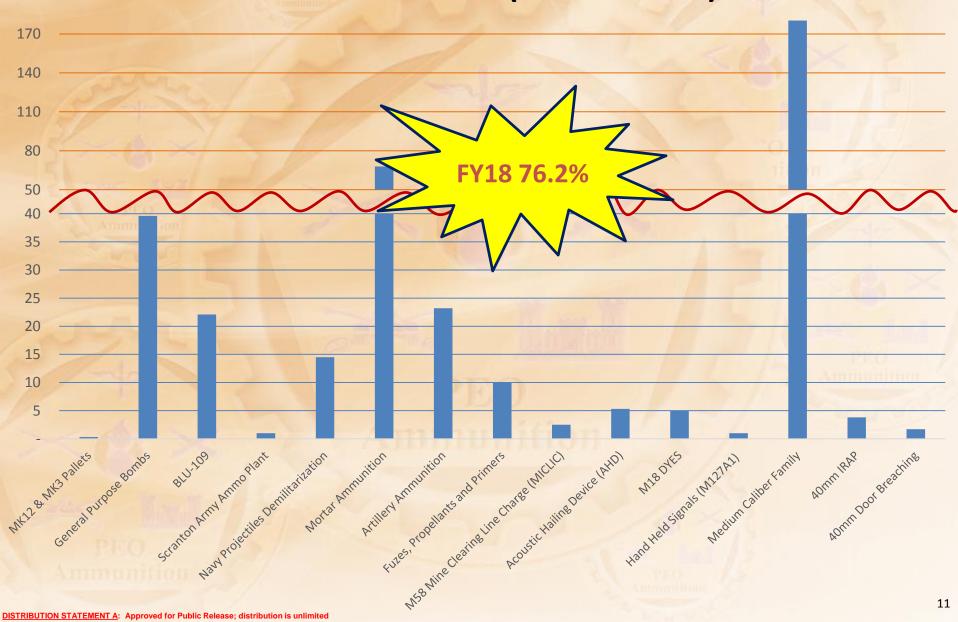
Source: 17 Pres Bud dated Feb 2016

*This data excludes FMS, Production Base and DEMIL



PEO Ammo FY18 Projected New Competitive Contract Awards (\$ in Millions)

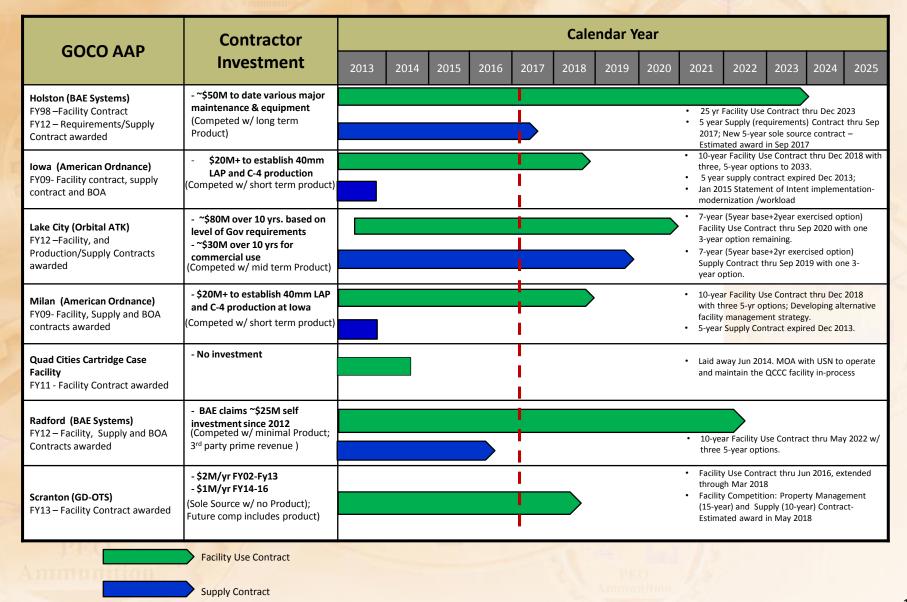






Government Owned, Contractor Operated (GOCO) Army Ammunition Plant (AAP) Contracts



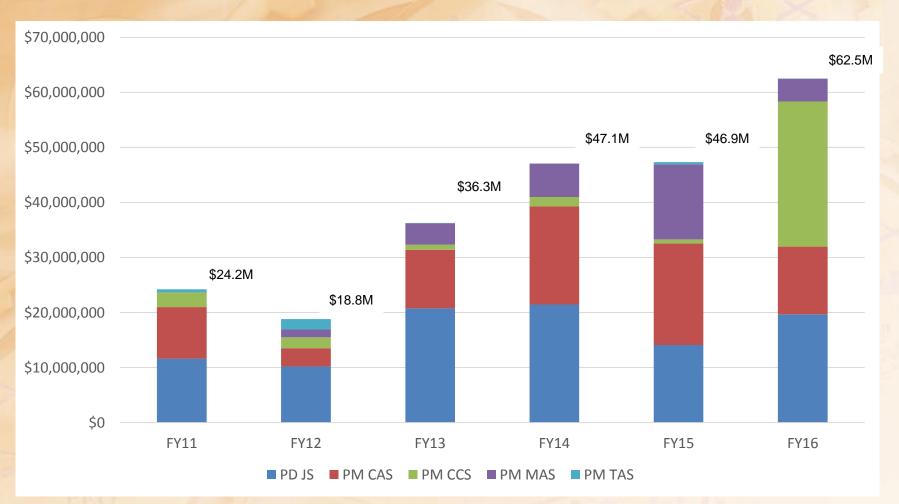




DOTC Financials



PEO Ammo's Use of DOTC (FY11-FY16) - Total Funding



(Through 30 SEP 2016)



FY19-23 Army Requirements



The munitions trend is an increase in both war reserve and training requirements

- Emerging factor that could further affect future requirements:
 - Potential increase in force structure
 - War reserve requirements increased due to changes to the war fight scenarios,
 number and type of BCTs in the campaigns, and changes to BCT structure
 - » Aviation Restructure Initiative
 - » 30mm on Stryker
 - » Mobilization training
 - Training requirements increased due to use of the current 1,015K personnel in force structure vice the 980K used in previous training requirements analysis
 - Priority is maintaining funding to replenish training expenditures to support the DA G3 ability to authorize 100% of the annual Training Requirements
 - The Army is expending more ammunition in training than it is acquiring
 - » ARSTAFF is assessing the funding needs to mitigate projected funding shortfalls as part of the POM 19-23 process

Assess the impact of increased requirements on the Organic and Key Commercial Ammo Production Capabilities



Trends in Army Ammunition Requirements (FY18-22 vs FY19-23)



- Increases in requirements are anticipated given the current world-wide political environment
 - Requirements for some ammunition items may see minimal increases (<15%) while others may see significant increases (50%+)
- Army is evaluating <u>all</u> requirements and establishing priorities for resourcing
- Likely scenario: Not all increases in ammunition requirements will be fully funded



2017 Change to the NTIB



Pub. Law 114-328 (FY17 National Defense Authorization Act) changed the NTIB

Defined in 10 USC 2500

Original NTIB

(1) The term "national technology and industrial base" means the persons and organizations that are engaged in research, development, production, integration, services, or information technology activities conducted within the United States and Canada.

New NTIB

(1) The term "national technology and industrial base" means the persons and organizations that are engaged in research, development, production, integration, services, or information technology activities conducted within the United States, United Kingdom of Britain and Northern Ireland, Australia, and Canada.

<u>Positive Impact for US Government</u>: Provides more sources of materiel & services; increased competition, less single points of failure

No Negative Impact for Industry: SMCA retains the authority to restrict as applicable



All Munitions FMS Buys: Reimbursable and Direct FY14 TO FY16







International Engagements 2017



СОСОМ	Air/Trade Show	Location	Dates
SOUTHCOM	Latin American Aerospace Defense	Rio de Janeiro, Brazil	4-7 April 2017
EUCOM	International Defense Industry Fair	Istanbul, Turkey	9-12 May 2017
PACOM	AUSA LANPAC Symposium & Exposition	Hawaii	23-25 May 2017
EUCOM	Paris Air Show	Paris, France	19-25 Jun 2017
EUCOM	Defense Security Equipment International	London, England	12-14 Sep 2017
EUCOM	MSPO International Defense Industry Exhibition	Kielce, Poland	Sep 2017



Single Manager for Conventional Ammunition (SMCA)

Est. 1977



Customer Satisfaction Survey

FY15 SMCA Customer Survey Results

Category	Individual Metric		Service Ratings					FY15 Avera
		USAF	USMC	IWS3C	PMA 201	PMA 242	USSOCOM	Score
ransition	Participation in the transition of SMCA-assigned conventional ammunition	Satisfactory	† Excellent	Good	↑ Good	Good	† Excellent	†† 1.25
	2. Management of the transition process	Needs Improvement	† Good	↓ Satisfactory	Needs Improvement	Good	† Excellent	↑ 0.50
roduction Base	3. Identification & incorporation of new manufacturing technologies	Needs Improvement	Good	Good	↑ Satisfactory	Satisfactory	† Good	† 0.38
	4. Industrial Preparedness Planning	Needs Improvement	Good	† Good	↓ Satisfactory	Satisfactory	† Excellent	† 0.63
	5. Coordination on significant production base issues	Needs Improvement	Excellent	Good	† Good	↑ Satisfactory	† Excellent	† 0.94
	6. Management & investment in the conventional ammo production base	Satisfactory	Excellent	Good	↑ Satisfactory	Satisfactory	† Excellent	†† 1.13
	7. Section 806 processing	Good	Good	Good	Satisfactory	Satisfactory	† Excellent	† 1.13
	8. Participation and influence in the IPT process	Good	Excellent	↓ Satisfactory	† Satisfactory	Good	† Excellent	† 1.31
	9. Procurement Planning	Needs Improvement	↑ Excellent	Needs Improvement	Needs Improvement	Satisfactory	† Excellent	↑ 0.56
	10. Procurement Administrative Lead Times (PALT) (NEW)	Needs Improvement	↑ Good	Satisfactory	† Satisfactory	Satisfactory	† Excellent	↑ 0.50
	11. Source Selection Process	Good	† Excellent	Good	Satisfactory	Satisfactory	† Good	†† 1.13
	12. Accurate and timely program status	† Satisfactory	† Good	Needs Improvement	↑ Satisfactory	Good	† Excellent	†† 0.69
	13. Cost (all cost factors)	Satisfactory	† Good	Good	Satisfactory	Satisfactory	† Excellent	† † o.88
	14. Configuration managmenet	Good	Satisfactory	↓ Satisfactory	Satisfactory	Satisfactory	Excellent	↓ 0.75
-	15. Product quality	Satisfactory	Excellent	Good	† Good	Satisfactory	† Excellent	† 1.19
	16. On-time delivery	Needs Improvement	† Good	Satisfactory	Needs Improvement	↑ Satisfactory	† Excellent	†† 0.44
	17. Management of customer funds	↑ Good	↓ Good	↓ Satisfactory	Good	Satisfactory	↓ Satisfactory	♦ 0.56
ogistics	18. Requisition processing for items in inventory	Good	Good	Good	Satisfactory	Satisfactory	Excellent	1.13
	19. Inventory management	Satisfactory	↓ Satisfactory	† Good	Needs Improvement	Satisfactory	↑ Excellent	↑ o.56
	20. Ammunition surveillance (NEW)	Satisfactory	Good	Good	Satisfactory	Satisfactory	† Excellent	†† o.88
	21. Wholesale storage (NEW)	Satisfactory	Good	Satisfactory	Satisfactory	Satisfactory	† Excellent	†† 0.75
	22. Transportation and handling (NEW)	Satisfactory	↓ Good	† Good	Satisfactory	Satisfactory	† Excellent	† 0.88
ustomer Service	23. Accommodate specific requirements/requests	Good	Excellent	† Good	Satisfactory	Satisfactory	↑ Excellent	† 1.38

FY16 SMCA Customer Survey Results

	FY16 Average	FY16 Average						
USAF	USMC	Service Ratings IWS3C PMA 201 PMA 242			USSOCOM	Score	Category Score	
Satisfactory	Excellent	↓ Satisfactory	↓ Satisfactory	↓ Satisfactory	↓ Good	↓ 0.75		
↑ Satisfactory	† Excellent	Satisfactory	† Satisfactory	↓ Satisfactory	↓ Good	† 0.75	0.75	
† Good	Good	↓ Satisfactory	Satisfactory	Satisfactory	Good	↑ 0.75		
↑ Satisfactory	Good	Good	Satisfactory	Satisfactory	Excellent	↑ 0.88	1.11	
↑ Good	↓ Good	Good	↓ Satisfactory	Satisfactory	Excellent	† 1.13		
† Good	↓ Good	† Excellent	† Good	Satisfactory	Excellent	† 1.31		
Good	† Excellent	† Excellent	Satisfactory	Satisfactory	Excellent	1.50		
Good	Excellent	Satisfactory	Satisfactory	Good	Good	↓ 1.06		
↑ Satisfactory	Excellent	↑ Satisfactory	Needs Improvement	† Good	↓ Good	↑ 0.75		
↑ Satisfactory	↓ Satisfactory	Satisfactory	Needs Improvement	Satisfactory	↓ Satisfactory	↓↓ -0.06		
Good	Excellent	Good	Satisfactory	Satisfactory	Good	1.13	0.79	
Satisfactory	Good	↑ Satisfactory	Needs Improvement	Good	Excellent	↑ 0.75		
Satisfactory	Good	Good	Satisfactory	Satisfactory	Excellent	0.88		
Good	Satisfactory	† Excellent	Satisfactory	Satisfactory	Excellent	1.00		
Satisfactory	↓ Good	Good	↓ Satisfactory	↑ Good	↓ Good	↓ 0.69		
† Satisfactory	Good	† Good	Needs Improvement	Satisfactory	Excellent	↑ 0.81		
Good	↓ Satisfactory	↑ Good	↓ Satisfactory	↑ Good	↑ Excellent	↑ 0.94		
Good	Good	↑ Excellent	Satisfactory	Satisfactory	Excellent	† 1.25		
Satisfactory	Satisfactory † Excellent Satisfactory Good		↑ Satisfactory	Satisfactory	Excellent	†† 1.13		
Satisfactory			Satisfactory	Satisfactory	Excellent	88.0	1.00	
Satisfactory	Good	↑ Good	Satisfactory	Satisfactory	Excellent	↑ 0.88		
Satisfactory	† Excellent	Good	Satisfactory	Satisfactory	↓ Good	0.88		
† Excellent	Excellent	Good	Satisfactory	Satisfactory	Excellent	† 1.63	1.63	

ns: Positive Indicator

Amber = Needs Improvement (performance does not meet most expectations)

Dark Green = Good (performance meets most expectations)

Increase in Rating/Decrease in Rating compared to FY15 results (no symbol means no change in rating)

↑↑ Increase in Rating/Decrease in Rating with > or < 0.5 delta from FY15 results



Industrial Base Challenges



- Explosives -- Increased Requirements Driving Need for Expansion at HSAAP
 - Target capacity expansion is 15-16M lbs/yr RDX production.
 - Expected Online by FY19
- NC Rebaseline at RFAAP
 - Replacing the current aging facility, which is the only source of Nitro
 Cellulose within the US and Canada
 - Expected Online in early FY19
- Package Boilers Maximum Achievable Control Technology (MACT) Compliance at RFAAP
 - EPA is driving the switch from coal-fired boilers for environmental benefits



PEO Ammo Focus Areas



Flares & Signals

Near-term:

- Defeating increased threats to aircraft
- Lighter and more tunable countermeasures (multi-purpose)

Multi-

Purpose

Family of

Ammo CDD

Mid-term:

Defeating advanced aircraft threats

Long term:

Fully tunable effects (user selectable)

Tank Ammo

Near-term:

Advanced KE and AMP

Mid-term:

DU alternates

Long-term:

· Guided extended range for advanced targets

Small Cal

Near-term:

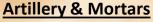
- OWL; Training Flexibility
- RRA; Mobility
- Lightweight Sm. Cal Ammo (LSCA)

Mid-term:

Precision

Long-term:

- Extended range guided with user tunable effects
- "Trace" capability in smart sight on the weapon vs. on the round
- "Ammo on demand" user has the capability to "produce" the ammo as needed.



Near Term:

Fielding light-weight wpns / Precision ammo

Producing High Explosive rounds with insensitive munition fills

C-DAEM Bridging Strategy

Compatibility with M-Code GPS

High Explosive Guided Mortar (HEGM)

Lightweight digital fire control

Improved HOB (iMOFA/iMOFM)

Assured PNT

Increased

Range

Mid-term:

Longer range through ammo improvements

Increased lethality for 155mm (cluster munition replacement)

Affordable

Precision

Long-term:

- Longer range through weapon upgrades
- Extended Range Autonomous Weapons

Demolitions:

Near-term

 Improving producibility of Modernized Demolition Initiators components (i.e., blasting cap)

Mid-term

- Reducing collateral damage
- Developing more IMX compliant items

Long-term

Non-kinetic neutralization of explosives from standoff

Improved Safety

Increased

Lethality

Bomb Production:

Near-term:

· Address increases in Bomb requirements









PEO Ammo Focus Areas (cont.)

OF MANY

Medium Caliber

Near-term:

- Increased lethality through warhead and round design
- Door Breach

Mid-term:

Extended range and guidance

Long-term:

- Collaborative/swarming effects
- "Ammo on Demand"

Increased Range

Multi-

Purpose

Airburst

Capability

OF FS CANTEC NOI-18

Non-Lethal

Near-term:

 Improvements to the 40mm and 12 ga ammunition

Mid-term:

More covert and passive marking of targets

Long-term:

 Integrated lethal and non-lethal effects and nonkinetic engagement

A Control of the Cont

Shoulder Launched

Near-term:

 FMR of Multi-role Anti-armor Anti-personnel Weapon System (MAAWS)

Mid-term:

Development of IAM

Long-term:

- Fielding of IAM
- Longer range defeat of advanced targets

Area Denial

Near-term:

- Spider (all increments)
- Remote/autonomous emplacement and scalable effects Gator Landmine Replacement Program (GLRP)

Mid-term:

Close-Terrain Shaping

Long-term:

Mid-Terrain Shaping Obstacles

Counter Explosive Hazard (CEH)

Near-term:

 Development of autonomous operations

Mid-term:

 Greater speed and standoff for detection marking and lower cost technologies

Long-term:

 Detection and non-kinetic neutralization of explosives from standoff

Lightening

the Load

Grenades

Near-term:

Benign smoke & fuze/primer upgrades

Mid to long term:

Dual use grenades

Long-term:

Non-kinetic effects and lighter weight

Scalable Effects



Standoff Neutralization







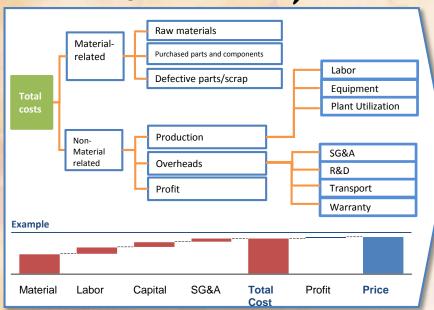
Tools to Gain Efficiencies



Do More with Fewer Dollars



Cleansheeting

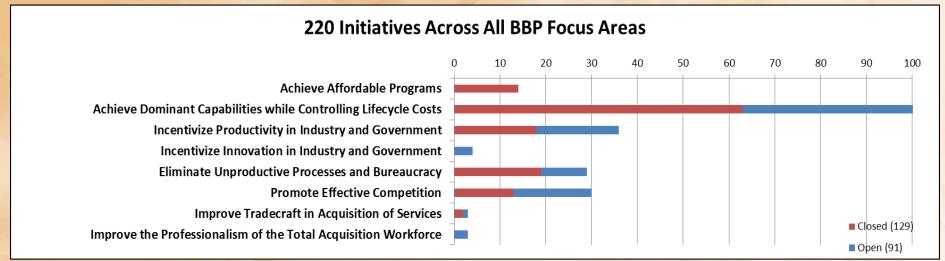


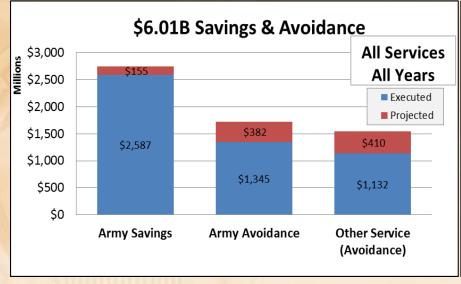
- Better Understanding Cost from Components to Final Assembly
- Identify Cost Savings Opportunities
- Similar to Engineering Cost Estimation Method – "Bottoms Up"
- Model Material and Non-Material Costs in an Optimized Manufacturing Scenario

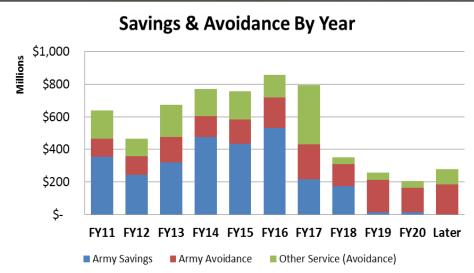


PEO Ammunition Better Buying Power











Message to Industry



- Industry/ Government partnership is key
- Affordability remains critical
 - Will/Should Cost (Cleansheet Analysis)
 - Better Buying Power
- More thorough/quality proposals will accelerate capability of delivery
- Non NATO munitions to allies continues to increase
- Foreign Military Sales increasing
- Increased emphasis on Assured PNT, M-Code/Pseudolites/ Anti-Jam for precision munitions
- Continued push for Insensitive Munitions



Meeting Joint Warfighter's Needs!





