



# SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

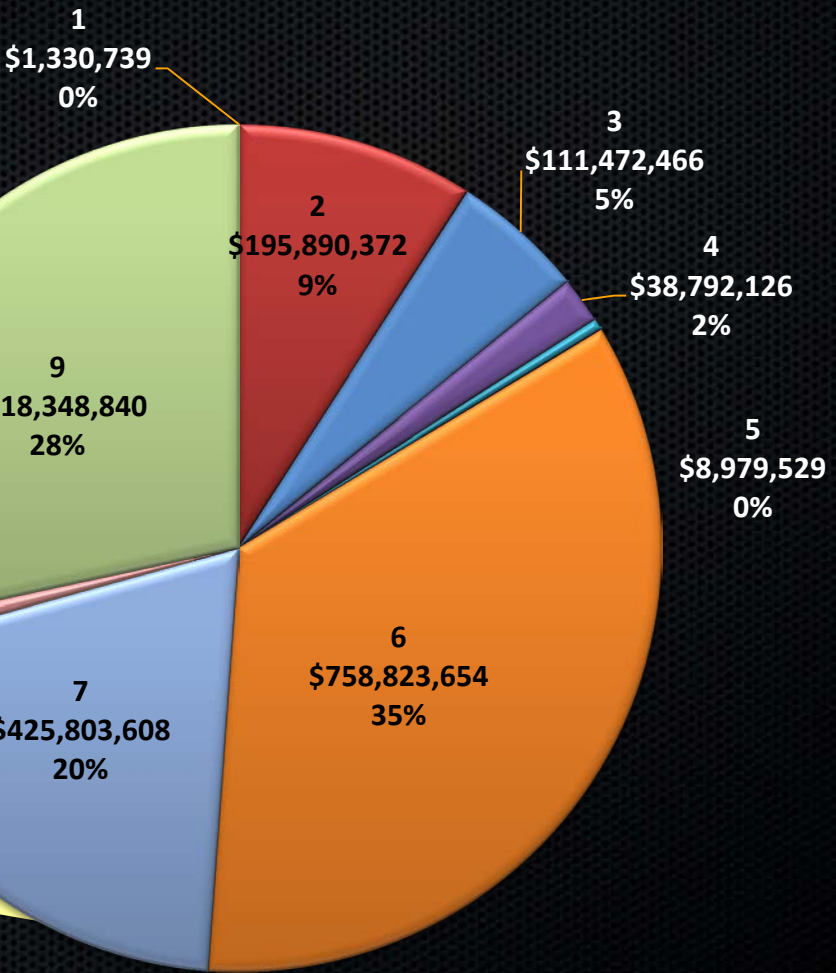
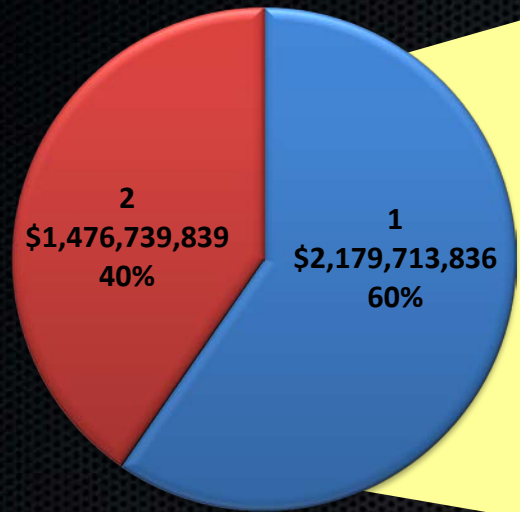
**Mr. Ted Koufas**  
PROGRAM EXECUTIVE OFFICER



SERVICES

# Service Contract Breakdown by Taxonomy

### Product/Service Breakdown



**FY16 Total Dollars Obligated**  
**\$3,656,453,675**

### Total Dollars by Portfolio Category

# Services Operating Environment

- **Policies for Management of Services**
  - **DoDI 5000.74 Rewrite in Progress**
    - Changes in Inventory of Contracted Services Level (\$3M and Above)
    - Changes to the IT Environment
    - Brings the DODI up to date (Services Definitions and Thresholds) according to Statute
  - **Traceability of Contract Execution Expenditures for Services as defined by the Services Requirements Review Boards (SRRB)**
    - NDAA 2020
  - **Electronic Contractor Manpower Reporting (eCMRA), 28 Nov 12**
- **Dynamic Environment**
  - **Operational and Mission Driven**
- **FY12 and FY13 Contracted Services Cap, 3 Jun 12**
  - Limited to no more than FY10 funding level for services
  - Drives offsets for any new services or growth to existing requirements
  - Cap is still valid

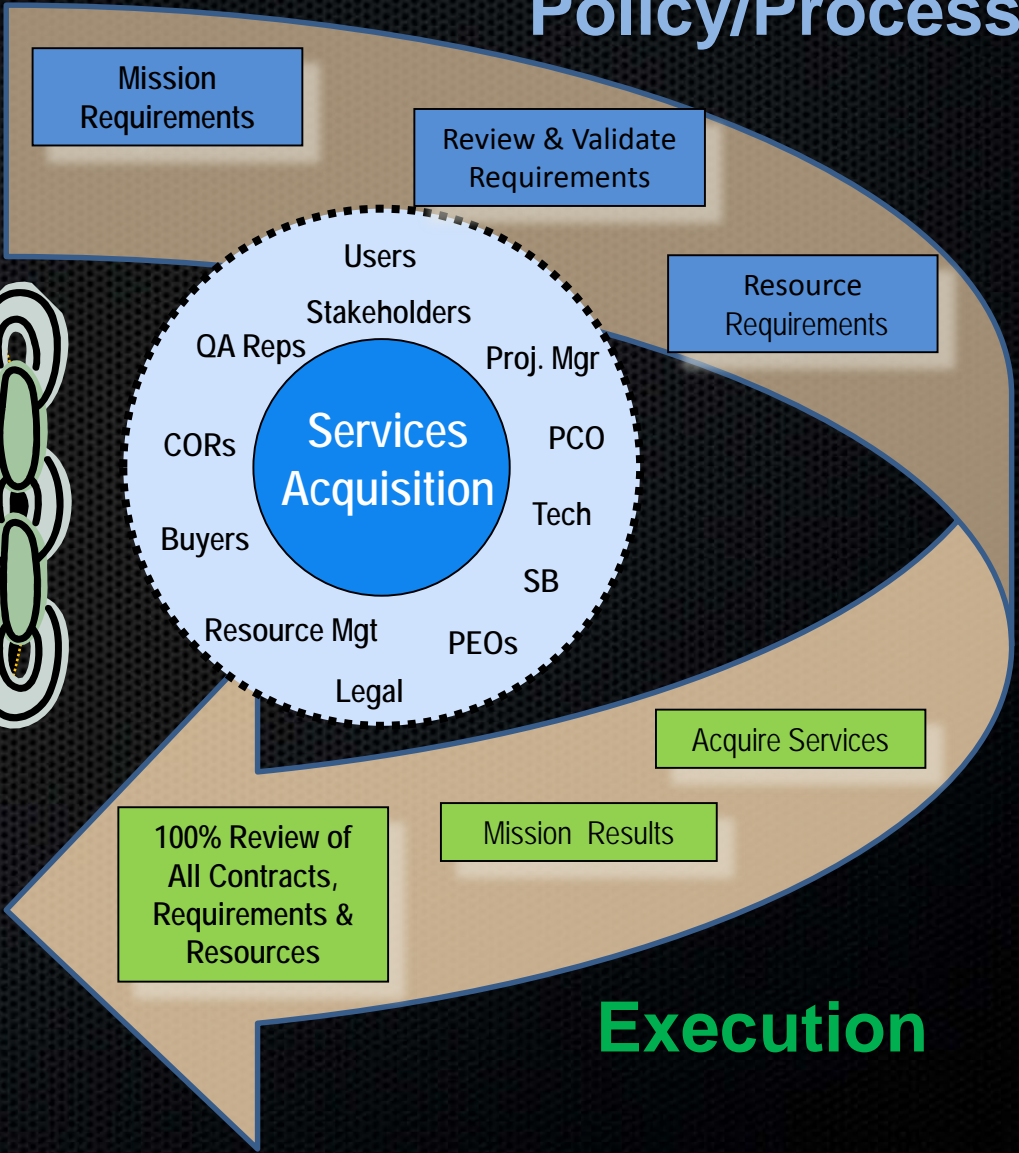
# SOCOM Service Requirements & Acquisition

## Policy/Process

**HQUSSOCOM**  
 Per USSOCOM Policy:  
 - 100% review of all service contracts  
 - Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload

**SOF Acquisition, Technology & Logistics**  
 Per USSOCOM Policy:  
 - 100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements  
 - Service Contracts reviewed in Services Execution and AE/PEO Portfolio Reviews monthly  
 - Efficiencies reinvested for emerging Capability Gaps, Urgent /Emergent Requirements, and Directed Workload  
 - Command Enterprise Service Contracts utilized for greater Efficiency/Effectiveness

**Operational Commands**  
 Per USSOCOM Policy:  
 100% Services Requirements/Contracts reviewed annually for validation and future year resourcing requirements  
 - COMPONENT COMMANDS review all contracts over \$5M  
 - TSOCs review all contracts over \$5M



## Execution

# SOF AT&L Acquisition Team

## PEO SERVICES

Knowledge Based Services  
Operating Environment

### Taxonomies

- Knowledge Based Services
- Research and Development
- Medical
- Facility Related

**SWMS**

- A - Full and Open
- B - SB Set Aside
- C - SDVOSB

**GSA**

- OASIS
- FEDSIM
- PSS

**Stand-Alone Contracts**

- POTFF
- UEWTEP
- Care Coalition

### Services Provided Enablers

- PEO Oversight
  - Strategic View of Enterprise Services
- Tools & Support
  - Acquisition Strategy

## USSOCOM ENTERPRISE



Coordinate  
Collaborate  
Synergize

## DIR PROCUREMENT Contracting

### 22 USSOCOM

- HQ USSOCOM
- SOFSA
- TAKO
- USASOC
- MARSOC
- WARCOM (E)
- WARCOM (W)
- SOJTF-A
- ROCs AID, RDA, POPE, Bragg, Joint
- SOCCENT / SOCCENT FWD

Contracting  
Offices

### 5 Commands/ 6 TSOCs

- AFRICOM
  - SOCAFRICA
- EUCOM
  - SOCEUR
- PACOM
  - SOCPAC
  - SOCKOR
- CENTCOM
  - SOCCENT
- SOUTHCOM
  - SOCSOUTH



## Components & TSOCs

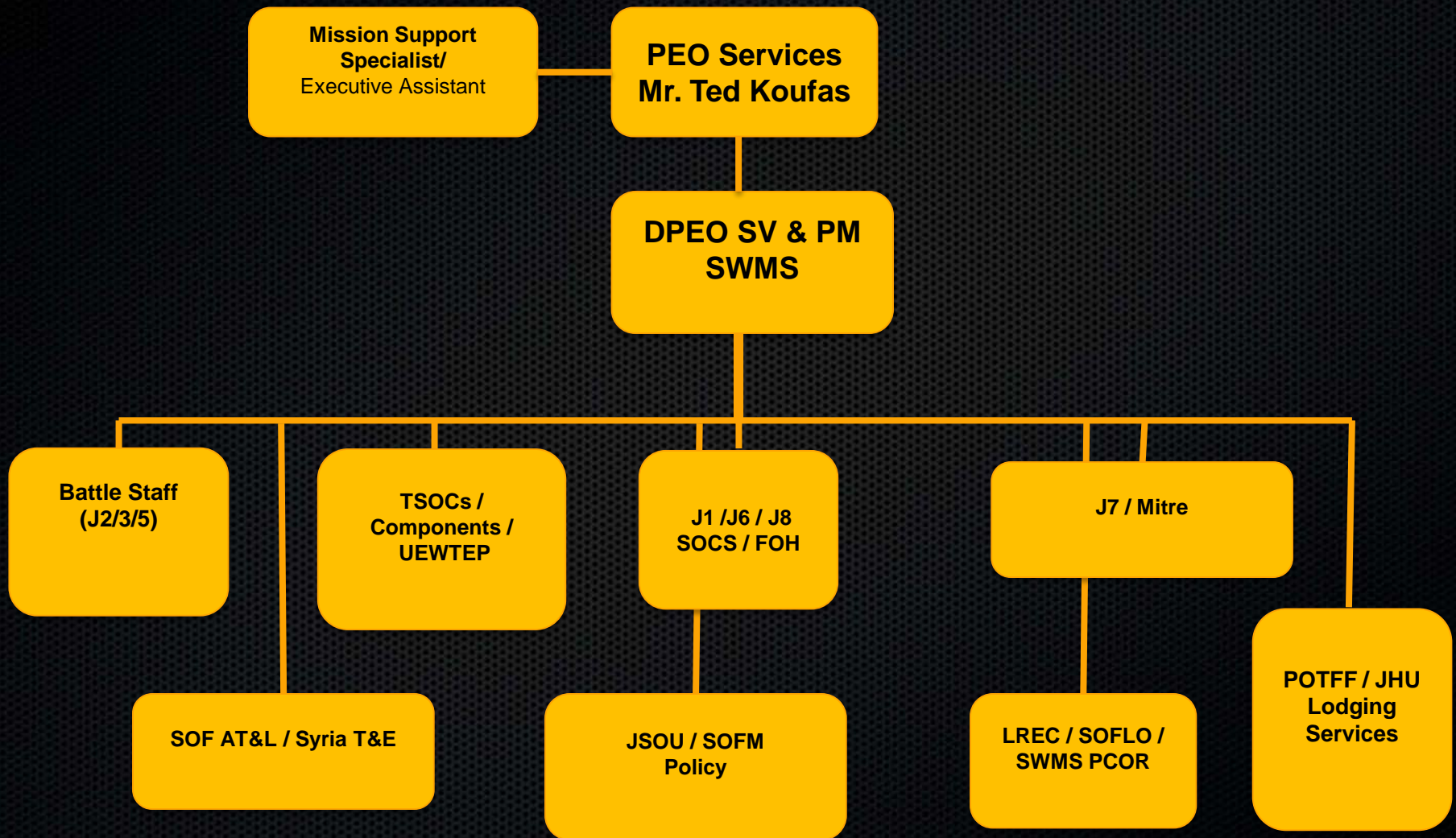
# Program Executive Officer- Services

- Strategic view of Enterprise Services & Strategic sourcing
- Acquisition Strategy Development
- Leverage HQs Contracting Framework
- Work With Requiring Activities To Reduce Gaps and Delays
- Procurement / Requirements Package
- Requirements Refinement
- Independent Government Cost Estimate (IGCE)
- Facilitate the Technical Evaluation Process
- Serve as the MDA / SSA for selected requirements
- Program Oversight for Cost / Schedule / Performance of Contract / Execution



**Trusted Provider with responsive and transparent service**

# We are PEO Services



# USSOCOM Preservation of the Force and Family (POTFF)

## SCOPE OF WORK

Provides near-term resourcing solution for over 300 POTFF Contractors to maximize the physical, behavioral, and spiritual support to the active duty service member (e.g., Sports Psychologists, Physical Therapists, Strength and Conditioning Specialists, etc.), while increasing PEER to PEER and FOCUS resources and outreach through specialized support services (e.g., Licensed Clinical Social Workers, Nurse Case Managers, PEER Coordinators etc).

## CONTRACT

- H92222-13-D-0004 awarded 18 January 2013
- Competed: Yes
- Contract Type: Firm Fixed Price
- Prime: Booz Allen Hamilton Inc.
  - Major Subs: EXOS/Quarterline/Potomac Healthcare Solutions/IMG/FSR

## FUNDS

FY16	FY17	FY18	FY19	FY20	FY21
\$43M	\$47M	\$47M	\$49M	\$49M	\$51M

## OPPORTUNITIES

- Obj Class: 25.61 PSC: Q999 Portfolio: Medical
- Contract Type: Considering FFP, LH, FPIF, CPIF, or CPFF for labor
- Competition: FY 17/18 – Full and Open



# USSOCOM Enterprise Wide Training and Exercise Program (UEWTEP)

## SCOPE OF WORK

- Scope: Collectively train and exercise Special Operations Forces (SOF) and build partner capacity worldwide
- Major deliverables:
  - 1) Conduct joint collective training and exercises
  - 2) Develop and provide joint SOF battlestaff C2 training
  - 3) Exercise the USSOCOM Battlestuffs to conduct joint SOF C2
  - 4) Provide direct training and exercise expertise to the TSOCs and Geographic Combatant Commands (GCCs)
  - 5) Synchronize all SOF participation in accredited Joint National Training Capability,
  - 6) SOF Integration and Interoperability product development, instructional briefings, data collection and enabling service training programs.
- Stakeholders: HQ USSOCOM, Joint/Special Operations (JSOTF/SOJTFs), SOF Battlestuffs, USSOCOM Components and Theater Special Operations Commands (TSOCs)

## CONTRACT

- H92222-14-D-0015 awarded 9 June 2014
- Competed: Yes – 8(a)
- Contract Type: Firm Fixed Price
- Prime: Intelligence Communications & Engineering, Inc
  - Major Subs: VATC, RDR, Parsons

## FUNDS

FY16	FY17	FY18	FY19	FY20	FY21
\$36M	\$39M	\$40M	\$41M	\$43M	\$44M

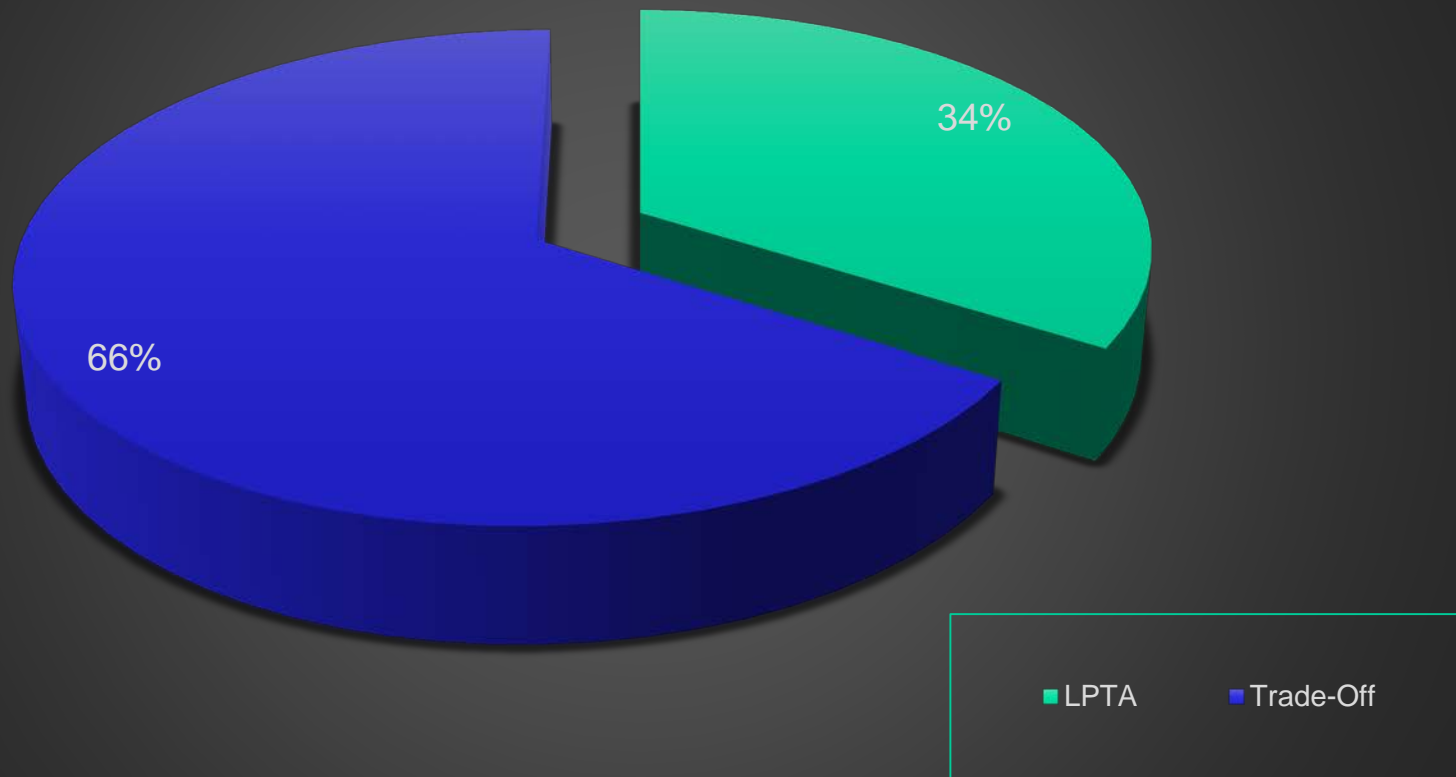
\* Includes both SOF and Other Peoples Money

## OPPORTUNITIES

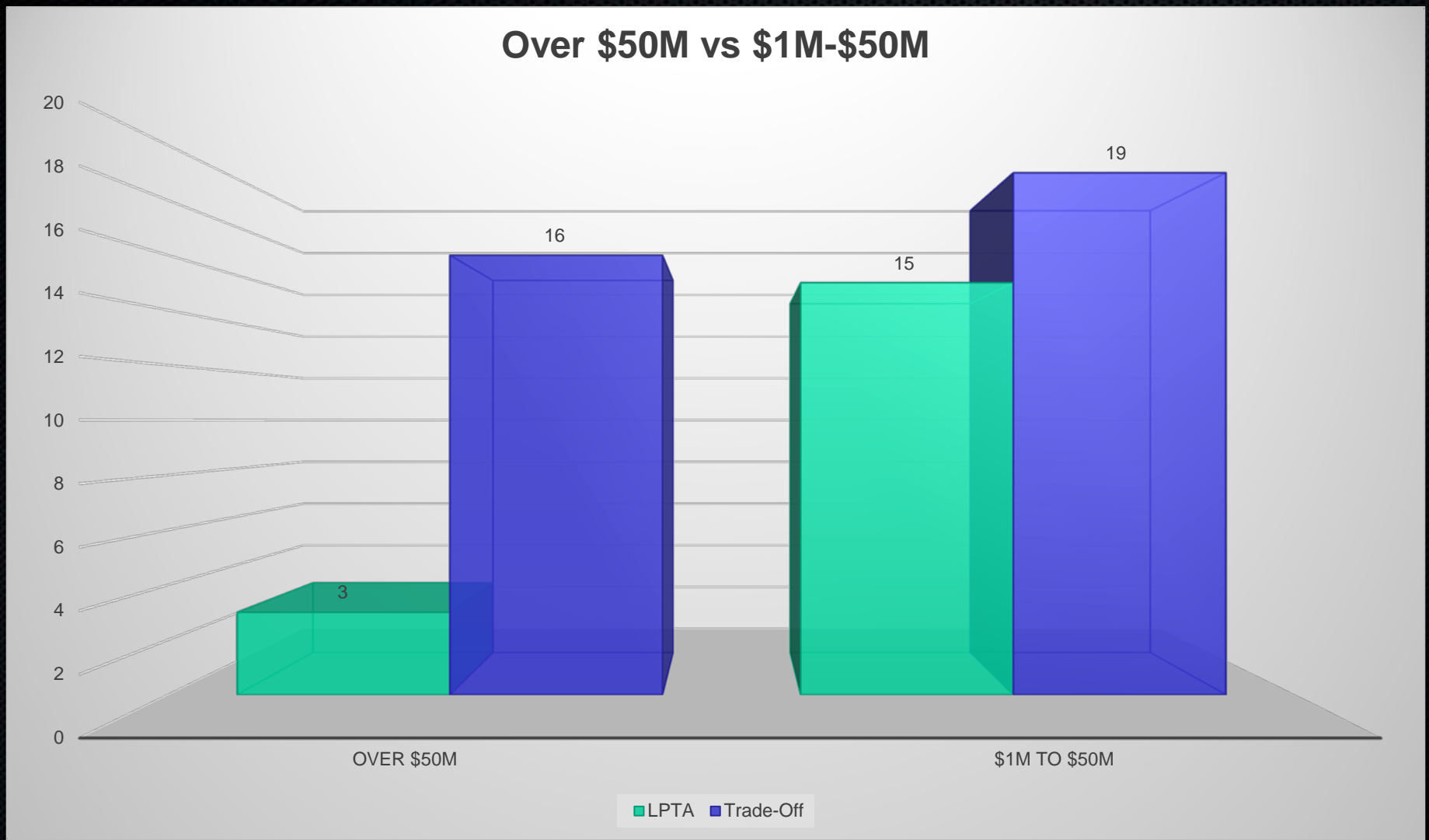
- Obj Class: 25.21 PSC: R408 Portfolio: KBS
- Contract Type: Firm Fixed Price
- Competition: FY18 TBD 8(a) competition

# LPTA vs. Trade-Off Stats

Overall: LPTA vs Trade-Off



# LPTA vs. Trade-Off Stats



# LPTA vs. Trade-Off Stats

OVERALL: TOTAL CONTRACT VALUE AMOUNT

\$947,906,851.38

\$5,760,440,374.11

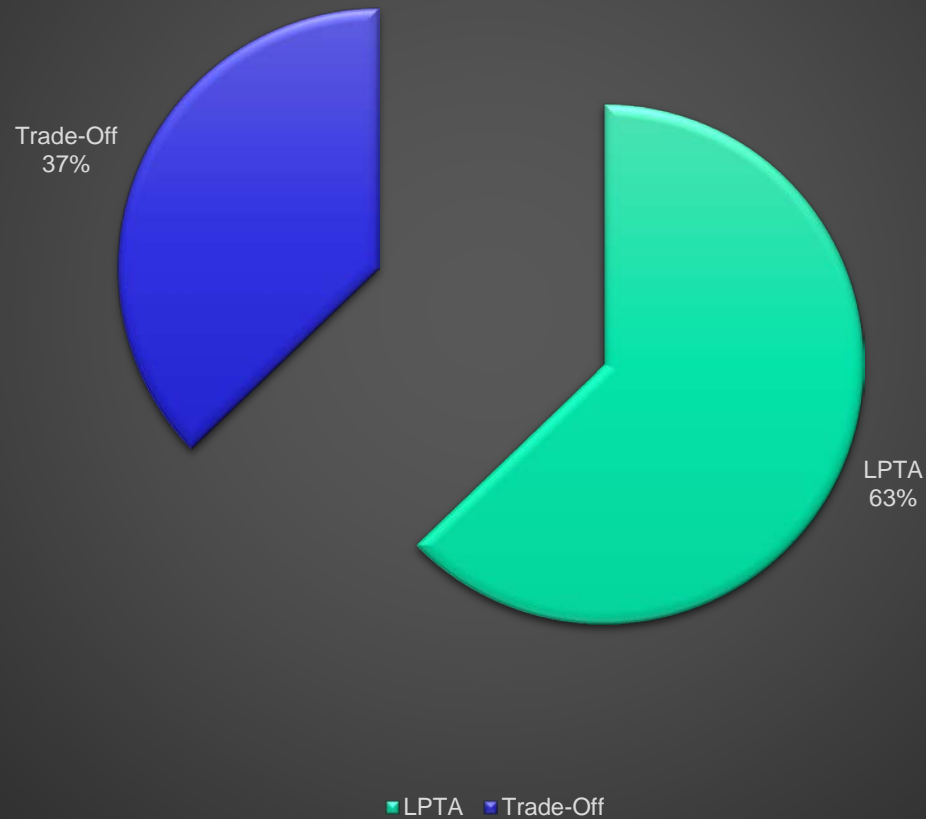
LPTA Total

Trade-Off Total

# LPTA vs. Trade-Off Stats

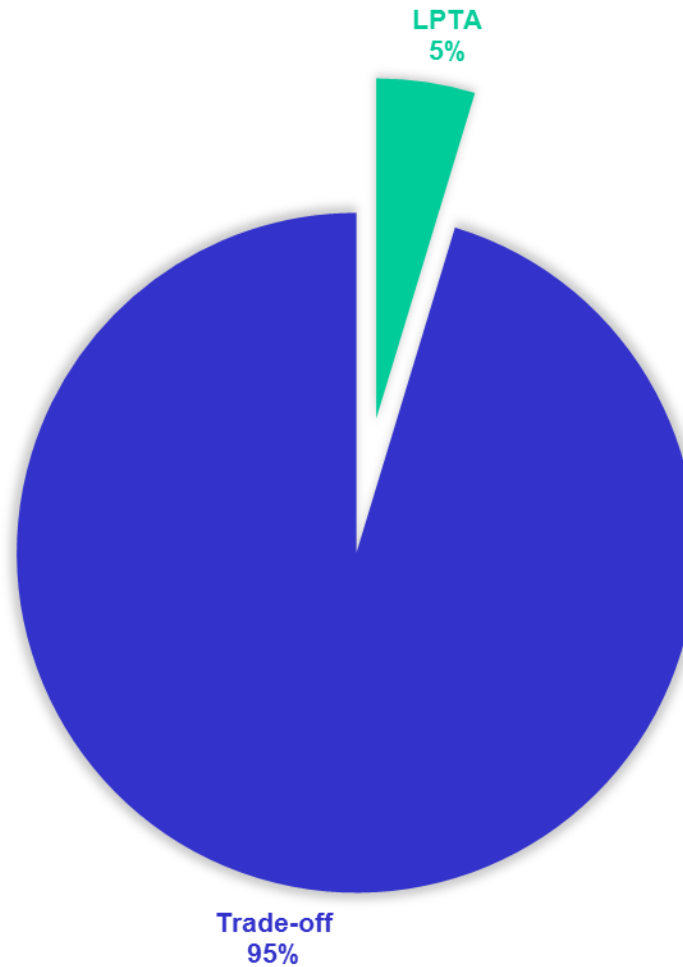
UNCLASSIFIED

## SWMS A/B Total



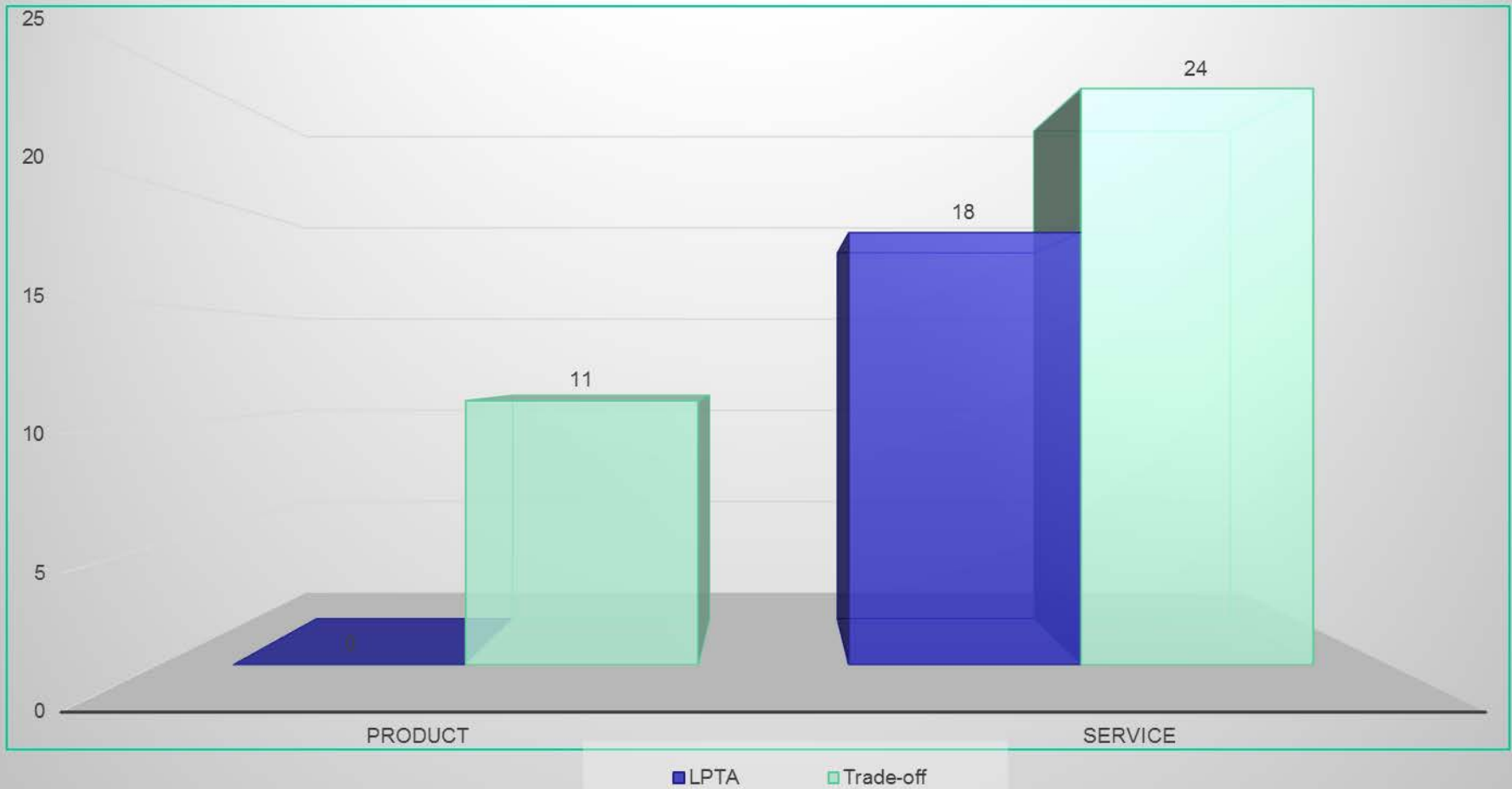
# LPTA vs. Trade-Off Stats

## SITEC TOTAL



# LPTA vs. Trade-Off Stats

## Overall: Product vs Service



# QUESTIONS AND COMMENTS

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