



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE
Win • Transform • People

Mr. Ted Koufas *Program Executive Officer*
SERVICES



PEO Services



MISSION

Provide Rapid and Focused Services Acquisition to Special Operations Forces.



VISION

Trusted Experts

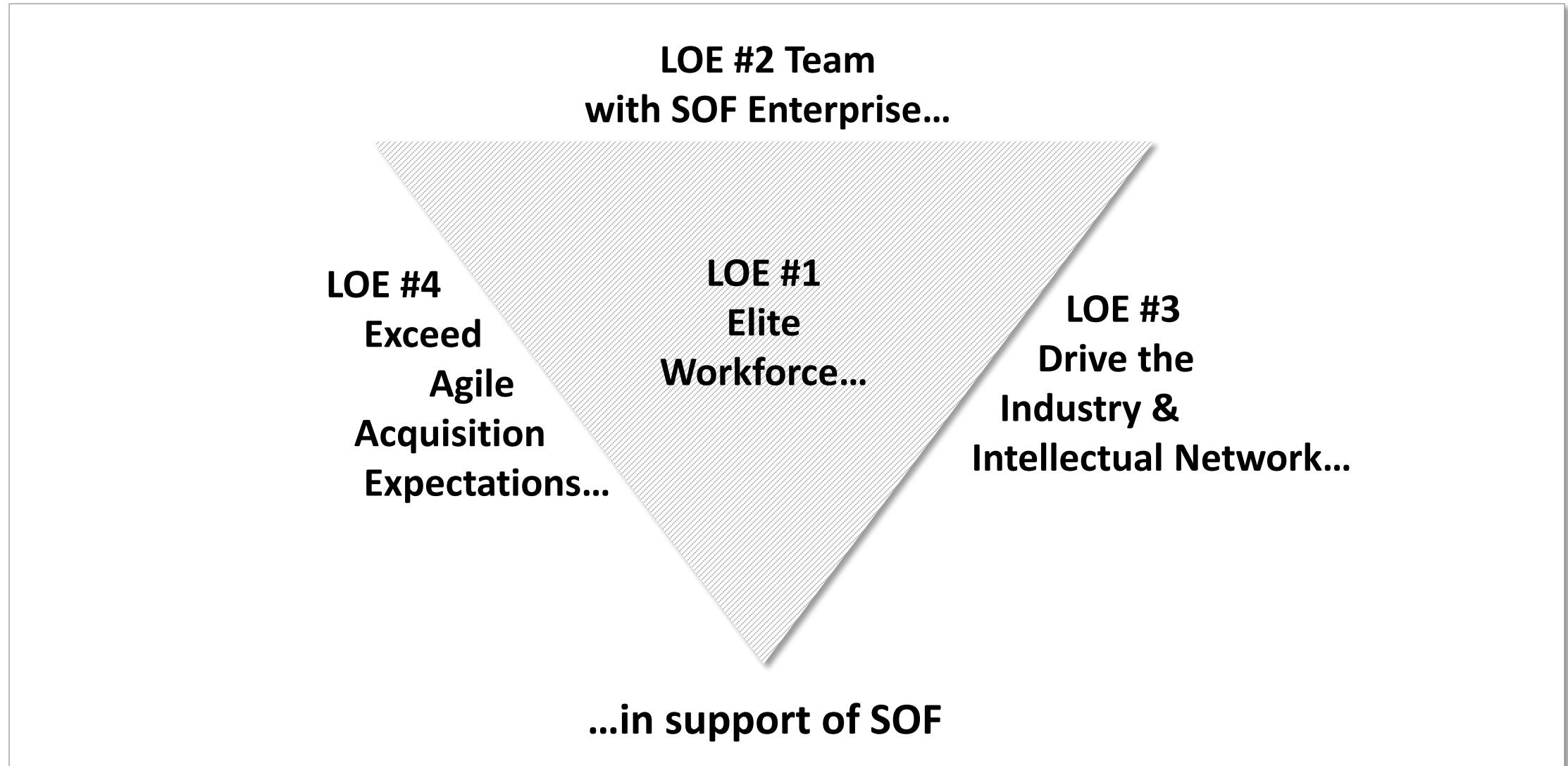


PRINCIPLES

**Deliver Capability to user Expeditiously;
Exploit Proven Techniques and Methods;
keep Warfighters Involved Throughout
Process; take Risk and Manage it!**

SOF AT&L Lines of Effort

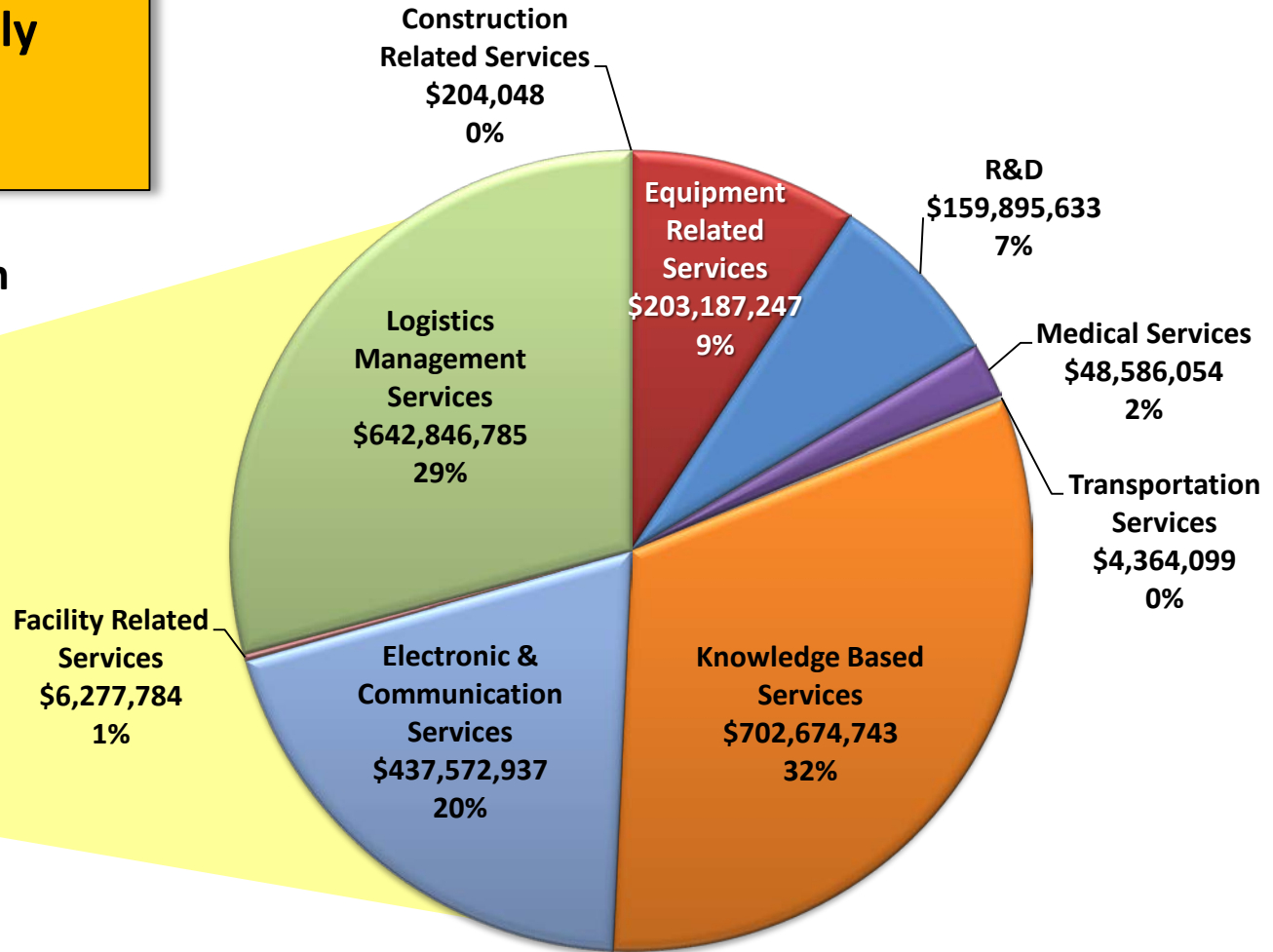
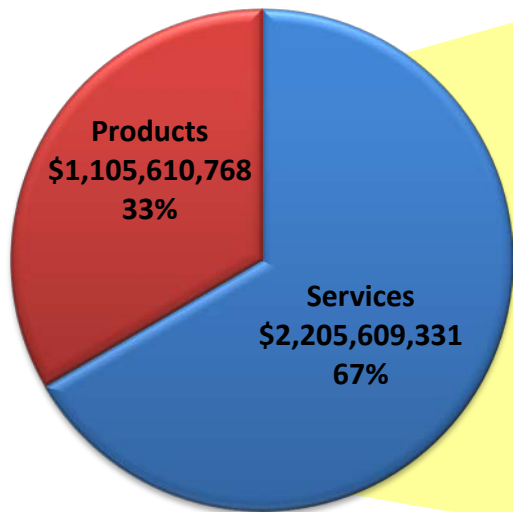
Acquisition Executive Guidance



FY17 Services Portfolios

FY17 Total Dollars Internally Contracted
\$3,311,220,099

Product/Service Breakdown



Total Dollars by Portfolio Category

FPDS-NG data reporting 30 Sep 2017

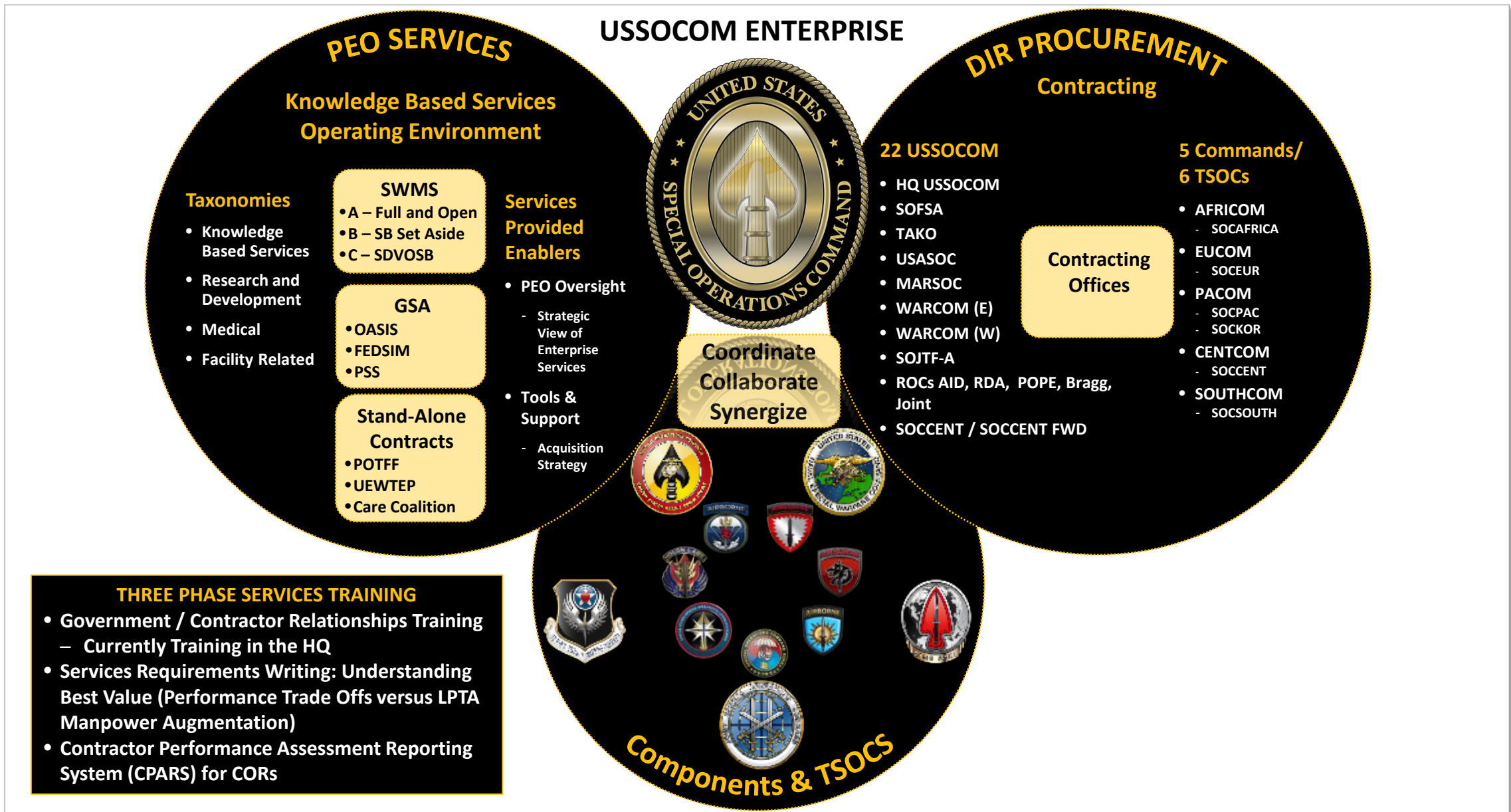
Services Operating Environment

- **Policies for Management of Services**
 - **DoDI 5000.74**
 - Changes in Inventory of Contracted Services Level (\$3M and Above)
 - Changes to the IT Environment
 - Brings the DODI up to date (Services Definitions and Thresholds) according to Statute
 - **Traceability of Contract Execution Expenditures for Services as defined by the Services Requirements Review Boards (SRRB)**
 - NDAA 2020
 - **Electronic Contractor Manpower Reporting (eCMRA), 28 Nov 12**
 - **DepSecDef Acquisition Reform Initiatives**
 - Category Management
 - Roles & Responsibilities for Accountability of Services Goods and Services
- **Dynamic Environment**
 - Operational and Mission Driven
- **FY12 and FY13 Contracted Services Cap, 3 Jun 12**
 - Limited to no more than FY10 funding level for services
 - Drives offsets for any new services or growth to existing requirements
 - Cap is still valid

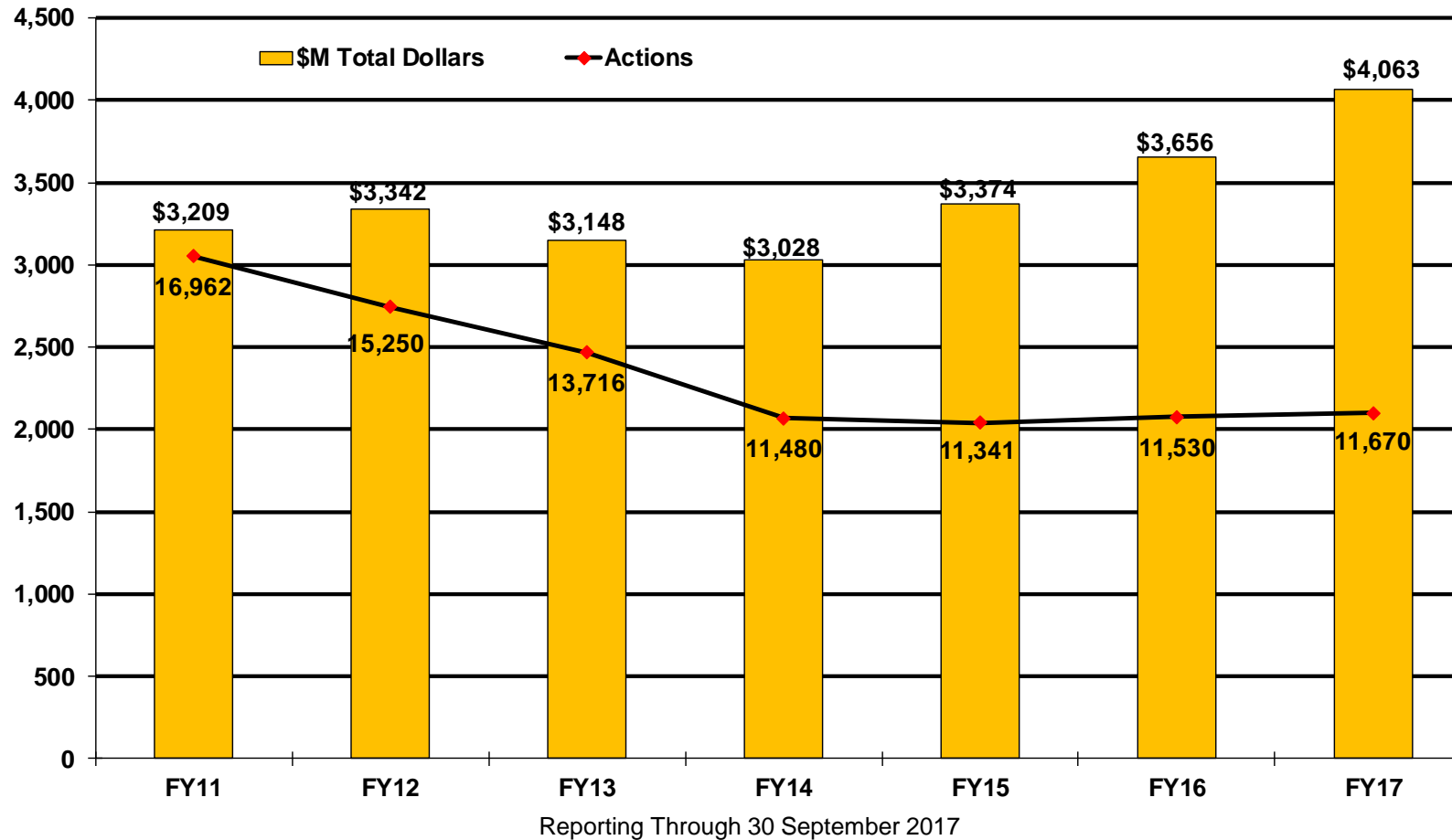
Services Operating Environment

- Transition to a data driven, managed spend model
- Increase transparency of requirements, performance, schedules and spend
- Enable better “make/buy” decisions
- Use policies and “best in class” training to effect positive acquisition outcomes
- Introduce and train acquisition workforce on new tools, capabilities and processes
- Enable cross-functional visibility, alignment and prioritization of requirements with commander’s priorities
- Identify savings for mission reprioritization

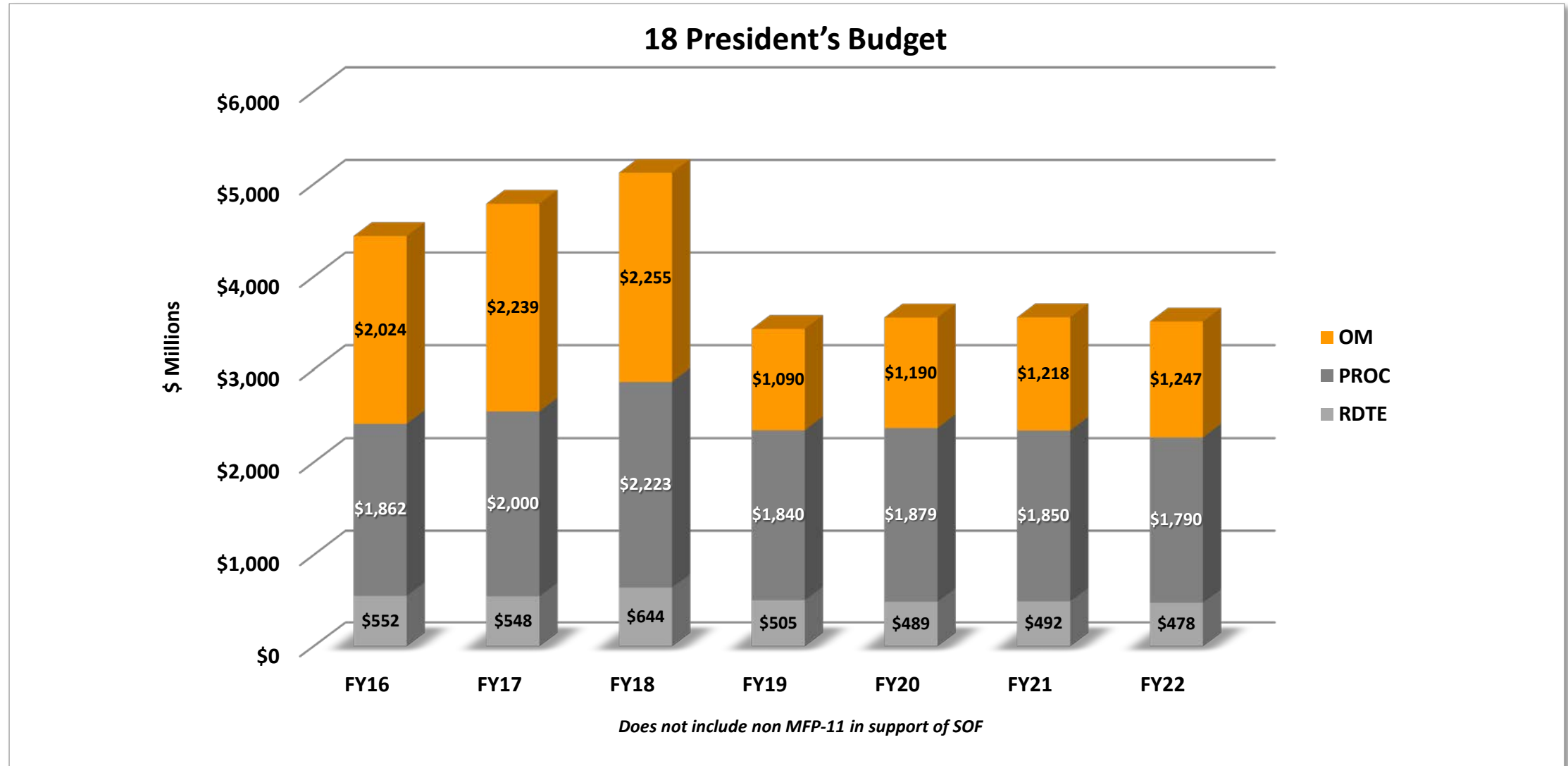
SOF AT&L Services Acquisition Team



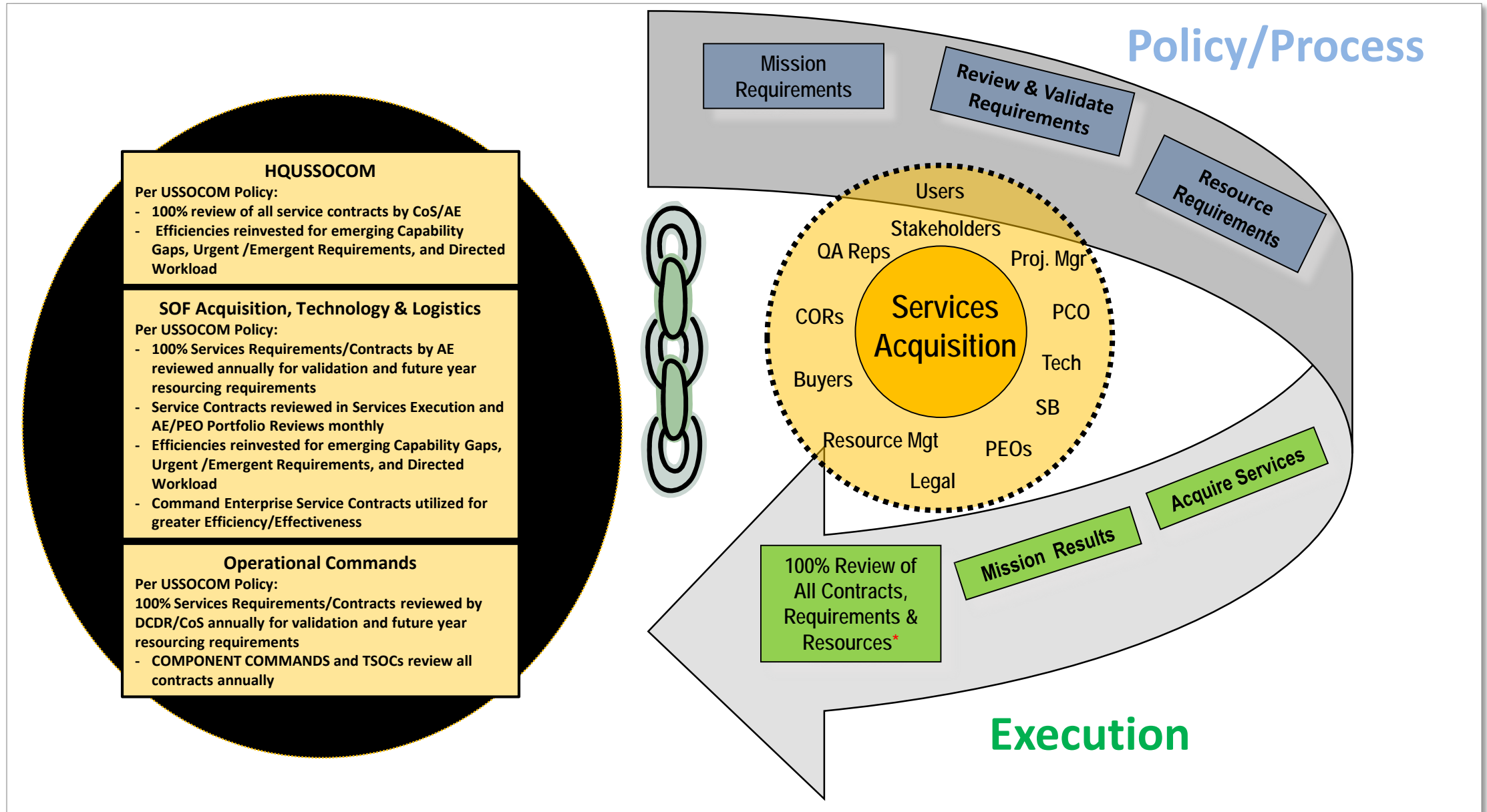
Procurement Activity Levels FY17



SOF AT&L Funding (MFP-11)



SOCOM Service Requirements & Acquisition Continuous Process



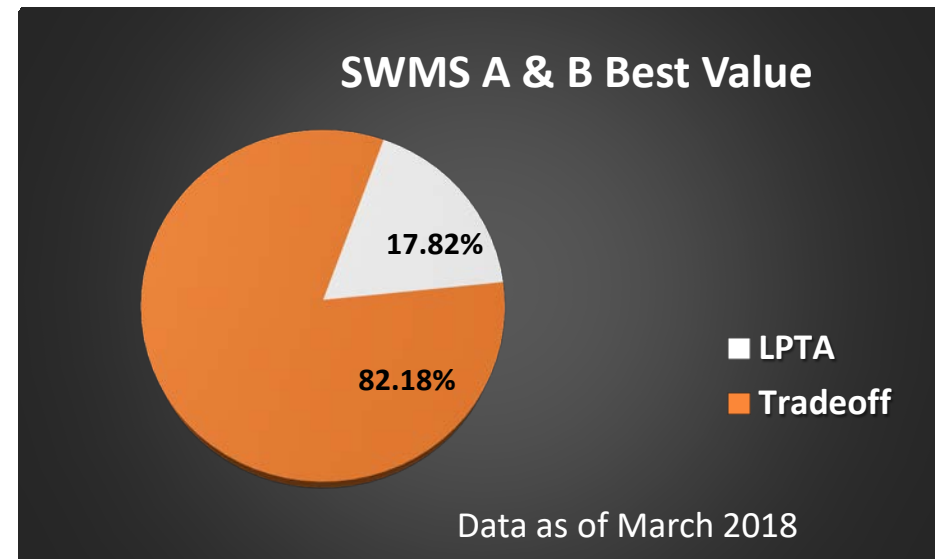
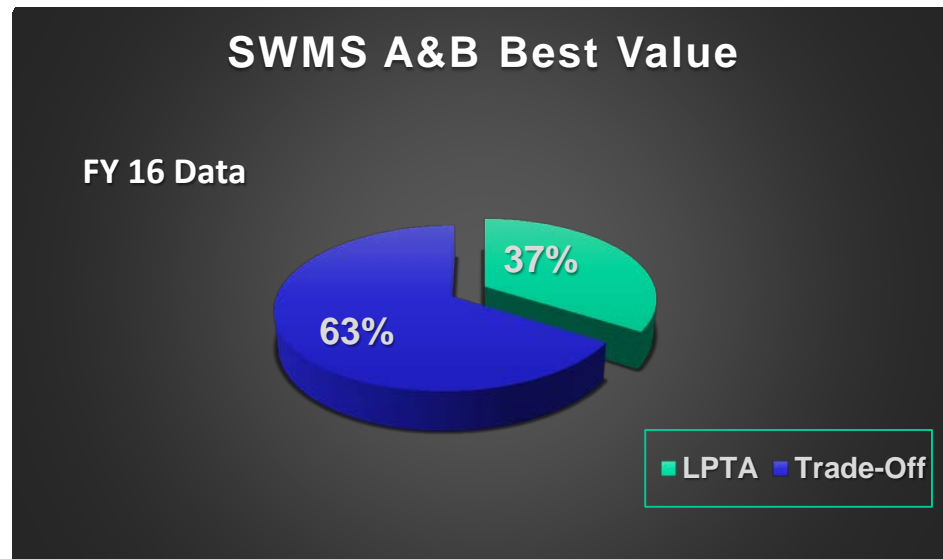
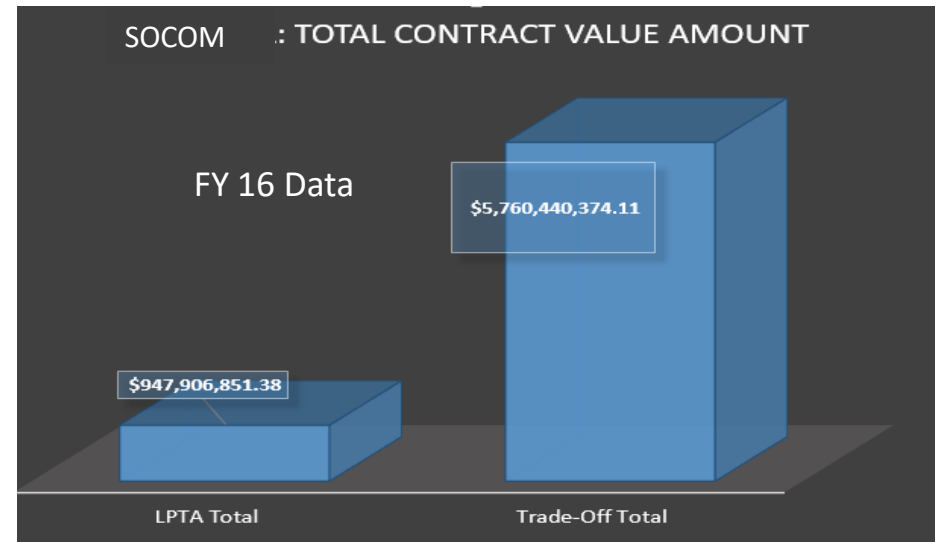
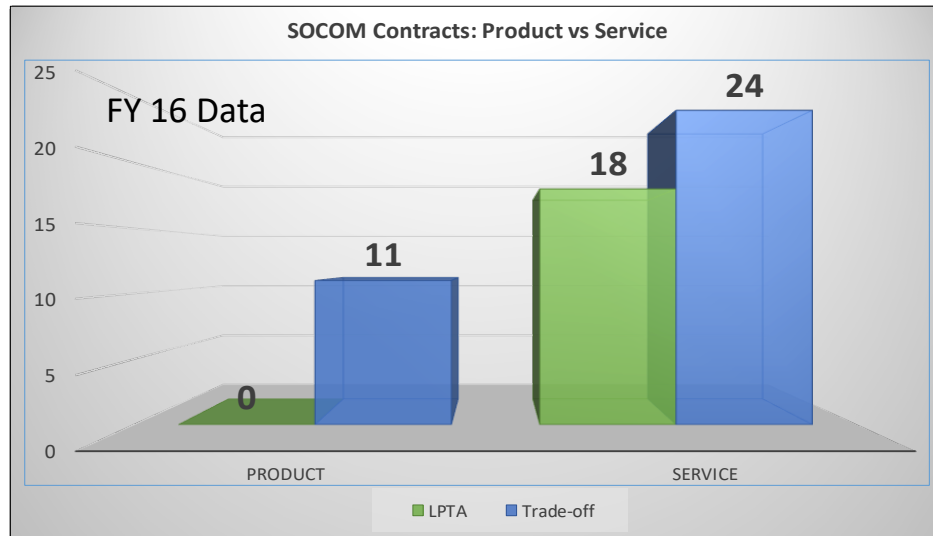
Program Executive Office - Services

- Strategic view of Enterprise Services & Strategic sourcing
- Acquisition Strategy Development
- Leverage HQs Contracting Framework
- Work With Requiring Activities To Reduce Gaps and Delays
- Procurement / Requirements Package
- Requirements Refinement
- Independent Government Cost Estimate (IGCE)
- Facilitate the Technical Evaluation Process
- Serve as the MDA / SSA for selected requirements
- Program Oversight for Cost / Schedule / Performance of Contract / Execution



Trusted Provider with Responsive and Transparent Service

Best Value Continuum Analysis



We are PEO Services

