



U.S. ARMY SUSTAINMENT COMMAND

Munitions Executive Summit 2019

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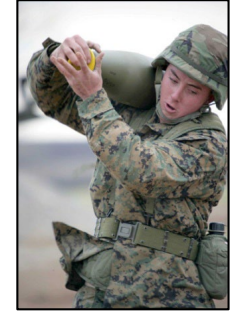
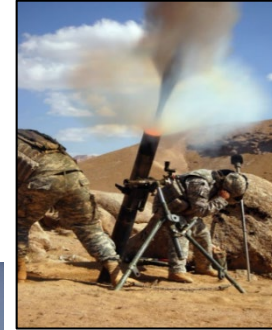




ACC-RI MIB Contracting Support



Key Enabler for **Readiness** and Modernization Functions
Contracting Support to Joint Munitions Command and JPEO A & A



GOCO Support

- Lake City – Small Caliber
- Radford – Propellants
- Holston – Explosives
- Iowa/Milan – Med/Large Caliber LAP
- Scranton – Metal Parts
- Hawthorne – Storage and Demilitarization

GOGO Support

- Blue Grass Army Depot
- Crane Army Ammunition Plant
- McAlester Army Ammunition Plant
- Pine Bluff Arsenal
- Tooele Army Depot

Conventional Ammunition

- Tank Ammunition
- Small/Medium Cal Ammunition
- Artillery, Mortars, Fuzes
- Bomb Bodies
- Demo & Pyro
- Ammunition Demil
- Non-Standard Ammunition





Small Business Challenges

Challenge: Identifying Contracting Opportunities

Possible Solutions:

Visit www.fbo.gov frequently which lists requirements for solicitation and highlights information about future actions via Sources Sought notifications.

Recommend responding to Sources Sought notices and Requests for Information (RFIs). Contracting Officers use these notices to aid in market research. Responding to sources sought and RFIs let Contracting Officer's know that there are potential small business sources that can meet the Government's requirements.

Communicate with Contracting Office as well as Requirements office often





Small Business Challenges

Challenge: Small Business Contracting is Not an easy process

Possible solutions:

Utilize available resources to aid in understanding the process:

Office of Small Business Programs (DoD, Army, AMC, ASC)

DoD - <https://business.defense.gov/>

AMC - <https://www.amc.army.mil/Connect/Business-Connections/>

ASC - <https://www.aschq.army.mil/home/SmallBusiness.aspx>

Small Business Administration – www.sba.gov

Procurement Technical Assistance Centers - <http://www.aptac-us.org/>





Small Business Challenges

Challenge: A large portion of the industrial base is restricted under FAR 6.302-3

Possible solutions:

Look for opportunities to partner with large business through:

DoD Mentor Protégé Program

Joint Ventures

Teaming Agreements





Seek out Subcontracting Opportunities

Use sites such as:

- SBA SubNet Solicitation Map - <http://web.sba.gov/subnet/search/index.cfm>
- Department of Defense Subcontracting Opportunity Directory - [Directory Link](#)
- SBA's Directory of Federal Government Prime Contractors with a Subcontracting Plan - [Directory Link](#)
- Small Business Liaison Offices
- FedBizOpps Interested Vendors - <https://www.fbo.gov/>





What the Office is Doing for Small Business?

- Advocate for SB participation as both Prime and Subcontractors on ammo actions
- Updating Office of Small Business Rock Island public website
- Vendor Database used for Market Research Tool and mailings
- Meeting with Small Businesses
- Supporting Advanced Planning Briefing to Industry
- Developing ways to better publicize Subcontracting Opportunities

WE ARE HERE TO HELP

Office E-mail:

usarmy.ria.asc.list.sb@mail.mil

Website:

<https://www.aschq.army.mil/home/SmallBusiness.aspx>

