



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Accelerating SOF Innovation

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SOFWERX



SOFWERX Origins

SOF AT&L Leadership Concerns and Interest in Seeking New Opportunities

- Commercial Industry Avoiding DoD
- Complexity and Burdensome Acquisition Process
- Lengthy Contracting Process
- Government Specific Terms and Conditions
- Intellectual Property Concerns
- Unstable Budget

SOFWERX Value to Gov & Non-Traditional Industry

CAPABILITIES

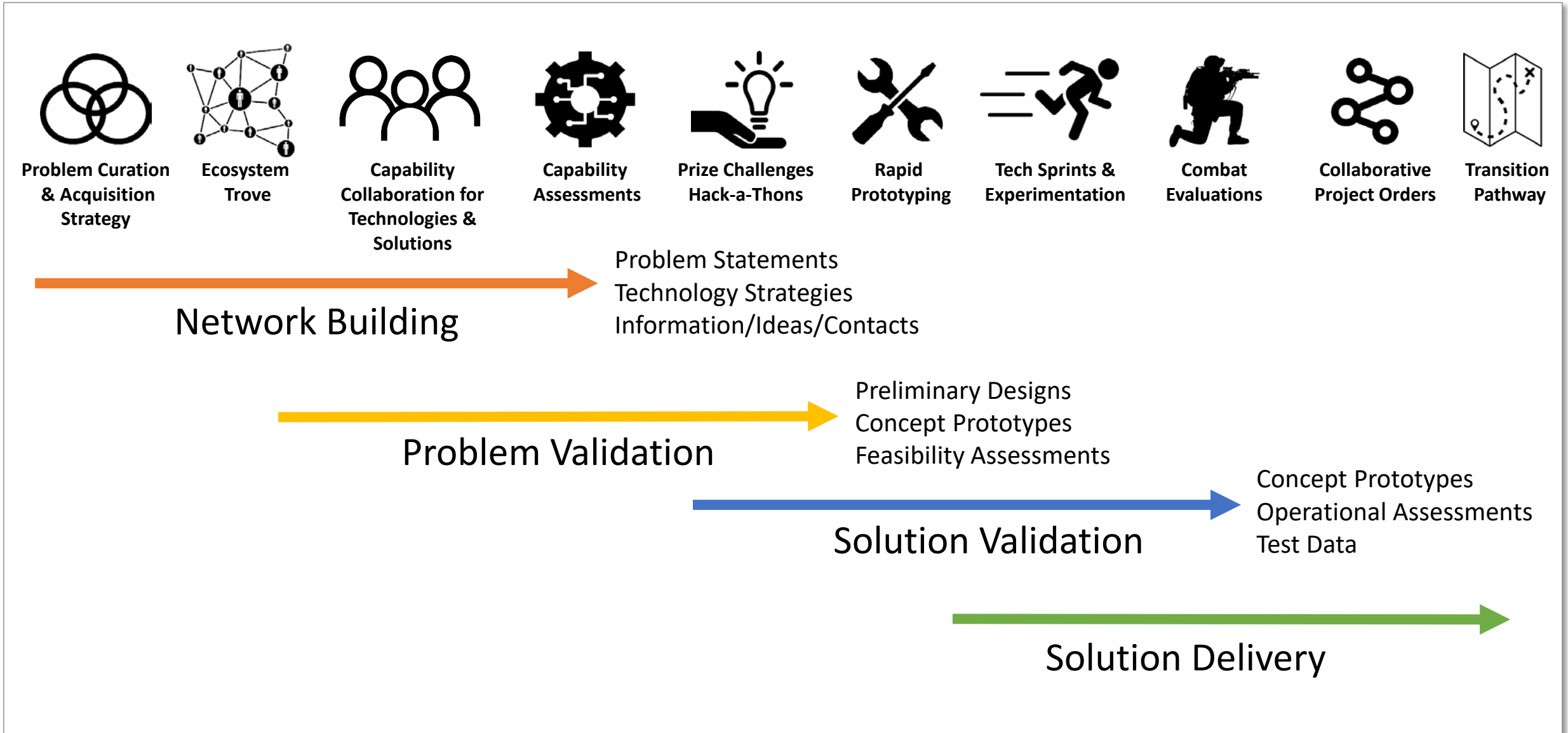
- SOF Focused Ecosystem ~40k+
- Ideation Sessions & Collaboration
- Prize Challenges, Prototyping, Experimentation, Combat Evals
- Fast and Flexible Agent
- Commercial Non-FAR Sub-Awards
- Off-Base Access
- Honest Broker



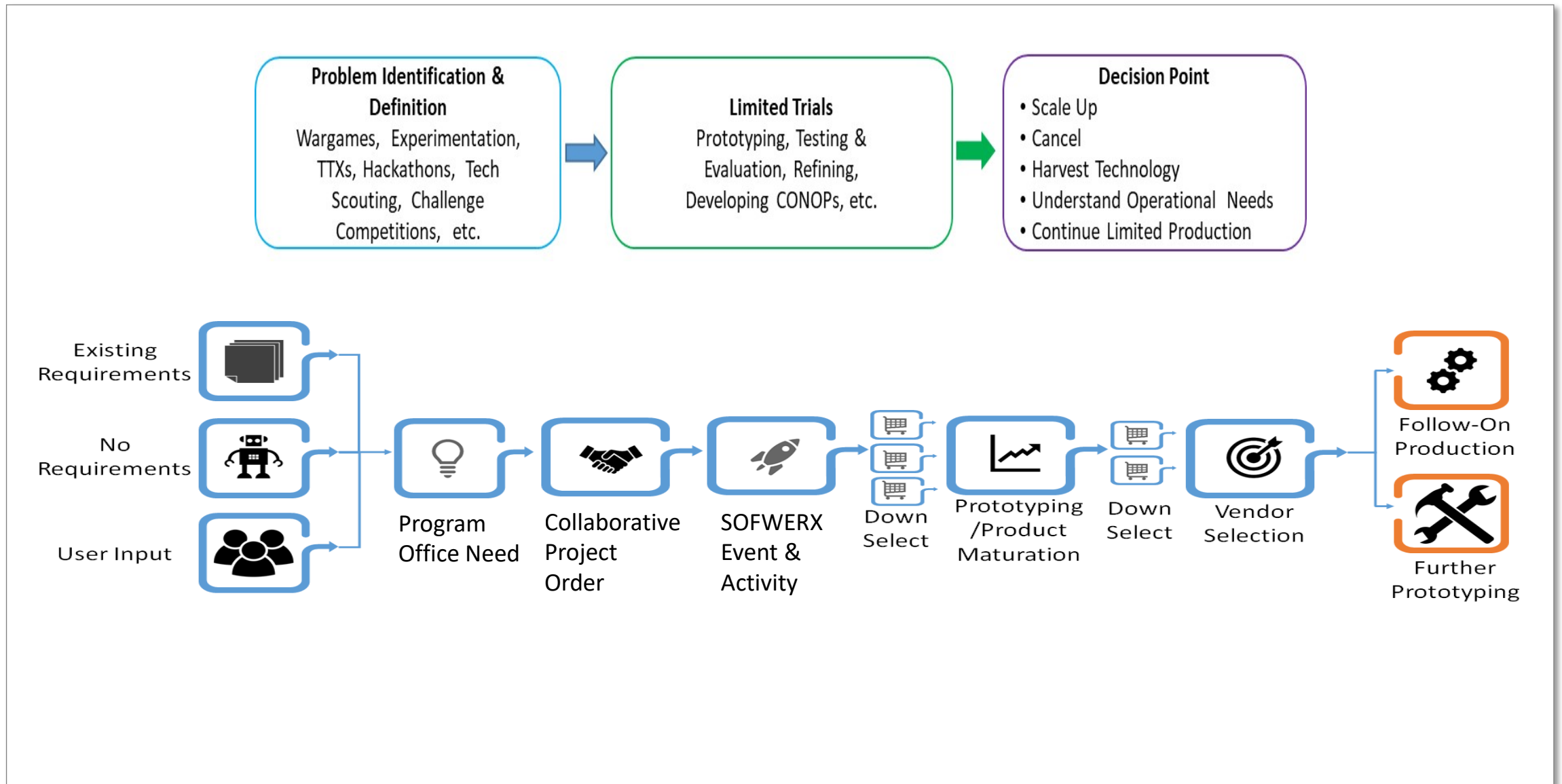
VALUE

- Making New Tech & Capabilities Available
- Pacing Tech Gains & Threats
- High Iterative Cycles, Low Cost
- Better Informed And Quality Decision Making
- Low Barriers to Entry for Industry
- Accelerate Entre into Acquisition Cycles
- Building Relationships

SOFWERX Pathways



Agile Acquisition Roadmap Using PIA



Collider & Disrupter Events

SOFWERX as an Enabler for Competitive Processes

SOFWERX hosted events that align SOF AT&L Technology Focus Areas (TFAs) planned for execution in 0-18 months to agile acquisition pathways.

Designed as a competitive acquisition process to agile acquisition pathways that may be developed or executed during the event using USSOCOM's agile authorities:

- 10 USC 2371 and 2371b (Other Transactions)
- 10 USC 2373 (Procurement for Experimental Purposes)
- 15 USC 3715 Business to Business SubAwards (Partnership Intermediary Agreements)
- 15 USC 3710a (Cooperative Research and Development Agreements)

***3 phased process for White Papers/Quad Chart Evaluations,
Pitch/Presentations and Requests for Proposals***

Collider Event by the Numbers



12 Tech Focus Areas



~60 Trained in Non-FAR Acquisition Pathways



7 PEO/Dirs Contributed



234 Companies Responded



7 Agreements Officers



65 Companies Invited



~50 Evaluators



68 Solutions Offered

Message to Industry

- Join the SOFWERX Ecosystem
- Become Knowledgeable of Non-FAR Acquisition Authorities
- Understand that SOFWERX Events may lead to Follow-On Activities
- Recognize that ROI comes in Many Forms: Contracts; Feedback; Insight to SOF Problem Sets; Relationships and Partnering Opportunities
- Seek out Opportunities to Collaborate with us

Join the SOFWERX Ecosystem: www.sofwerx.org

Contact Us!

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