



SPECIAL OPERATIONS FORCES INDUSTRY CONFERENCE

Accelerating SOF Innovation

Program Executive Office Special Operations Forces Support Activity (PEO SOFSA)

Trusted Experts for SOF Logistics

Fred Little

Program Executive Officer Special Operations Forces Support Activity



Agenda

- Operation
- Organization
- Programs
- Core Competencies
- PEO SOFSA Metrics
- Enterprise
- Mobile Technology and Repair Complex
- Points of Contact
- Customer Handbook





Program Executive Office Special Operations Forces Support Activity- PEO SOFSA

Trusted Experts for SOF Logistics & Modifications

**UNITED STATES
PROGRAM EXECUTIVE OFFICE
SPECIAL OPERATIONS FORCES SUPPORT ACTIVITY
SPECIAL OPERATIONS FORCES COMMAND**

STREAMLINE DESIGN & RAPID PROTOTYPING

PRODUCTION & INTEGRATION

SUPPORTING ALL OF USSOCOM

LIFE CYCLE SUSTAINMENT ACTIVITIES

**SPECIAL OPERATIONS FORCES
GLOBAL LOGISTICS SUPPORT SERVICES (GLSS)**

- Value: \$8B IDIQ Contract
- Period of Performance: 10 Years (Max)
- Awarded: August 2017 – Best Value Competition
- Scope: SOF Full Spectrum Logistics Support
- Type: Indefinite Delivery Indefinite Quantity (IDIQ) Performance Based Contract
- Prime: Lockheed Martin SOF GLSS

Visit our website: <https://home.sofsa.mil/peo>

SOF AT&L



MISSION

Provide rapid and focused acquisition, technology, and logistics to Special Operations Forces.



VISION

Trusted Experts



PRINCIPLES

Deliver capability to user expeditiously; exploit proven techniques and methods; keep Warfighters involved throughout process; take risk and manage it!

PEO SOFSA



MISSION

Enable Global SOF Operations Through
Dedicated Lifecycle Sustainment



VISION

Trusted Experts for SOF Logistics
& SOF Peculiar Modifications

Special Operations Forces Acquisition, Technology, & Logistics Organization



Speed of SOF

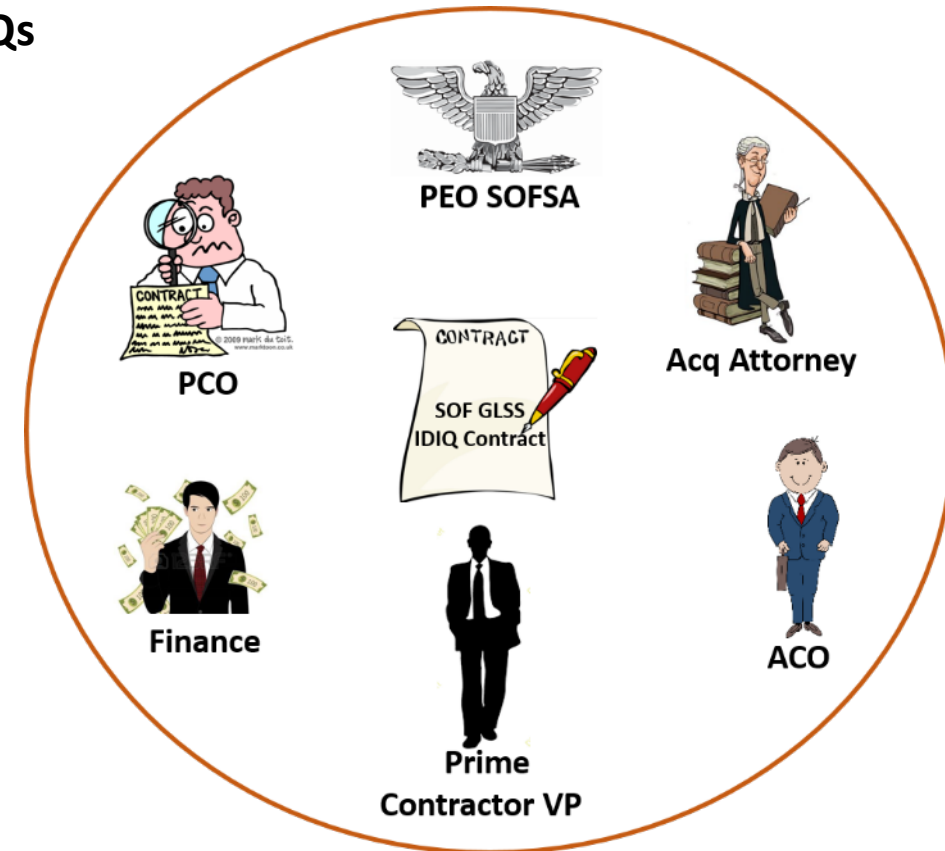


- **Key Decision Makers / Staff Located at PEO SOFSA HQs**
- **SOF GLSS Awarded 18 Aug 17**
 - Pre-competed IDIQ Contract
 - Single Prime
 - 10 year Period of Performance
 - \$8B Ceiling

Award Timelines

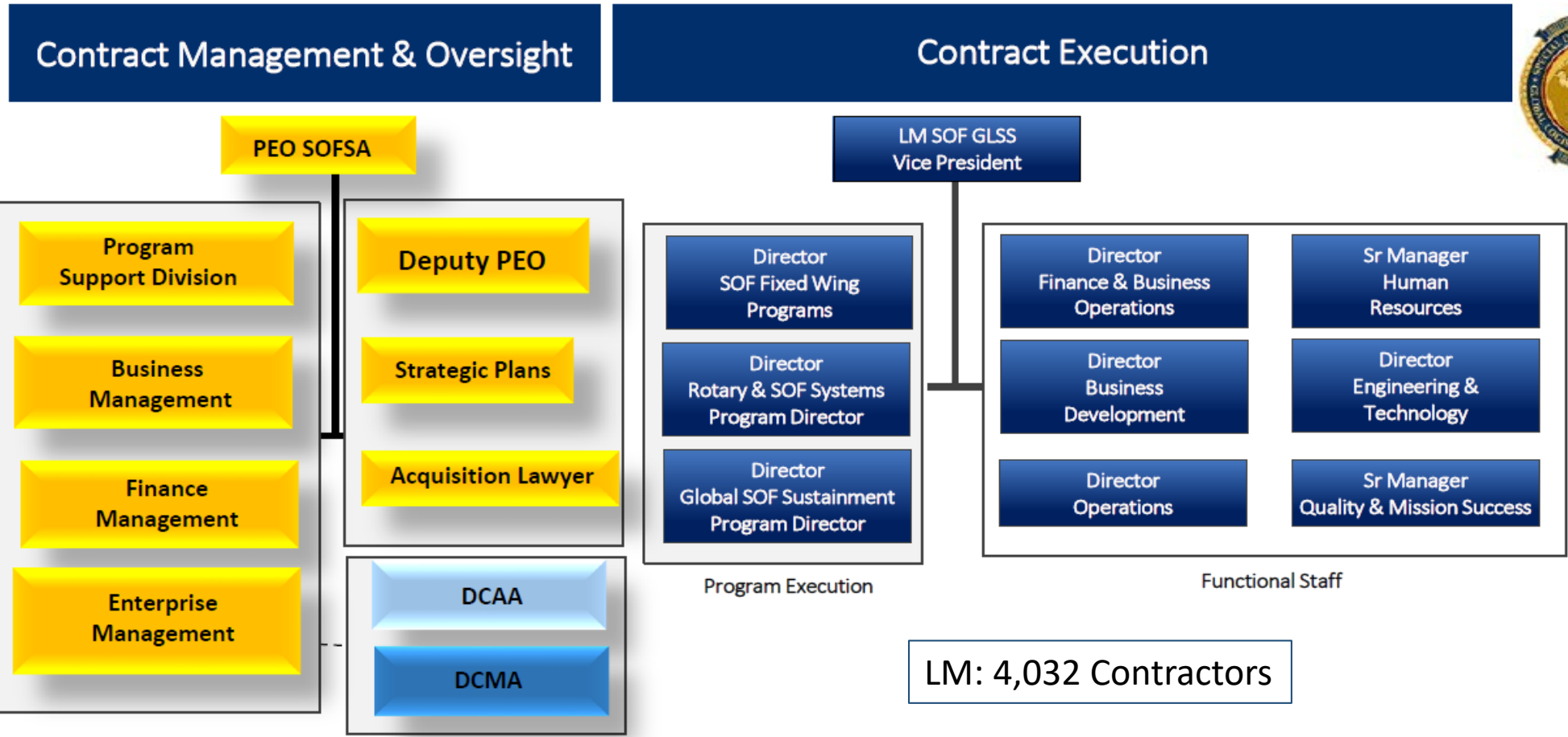
- **Simple Effort – 60 days ***
- **Moderate Effort – 90 days ***
- **Complex Effort – 135 days ***
- **As little as 10 days for Urgent Requirements**

* Known Requirements; From Receipt of Complete Requirements Package to Award





PEO SOFSA / SOF GLSS Organizations Government Owned Contractor Operated (GOCO)



PEO SOFSA: 46 Gov Civilians

DCAA: 2 Gov Civilians
DCMA: 15 Gov Civilians

LM: 4,032 Contractors

PEO SOFSA Team & Support Agencies



PEO SOFSA



Acq Attorney



Strategic Plans



Business Management



SOF Requirements



Finance



Program Support



Enterprise Management



DCMA



LOCKHEED MARTIN

Prime Contractor



DCAA

Support Agencies



Defense Information Systems Agency



Department of Military Affairs



Army Corps of Engineers

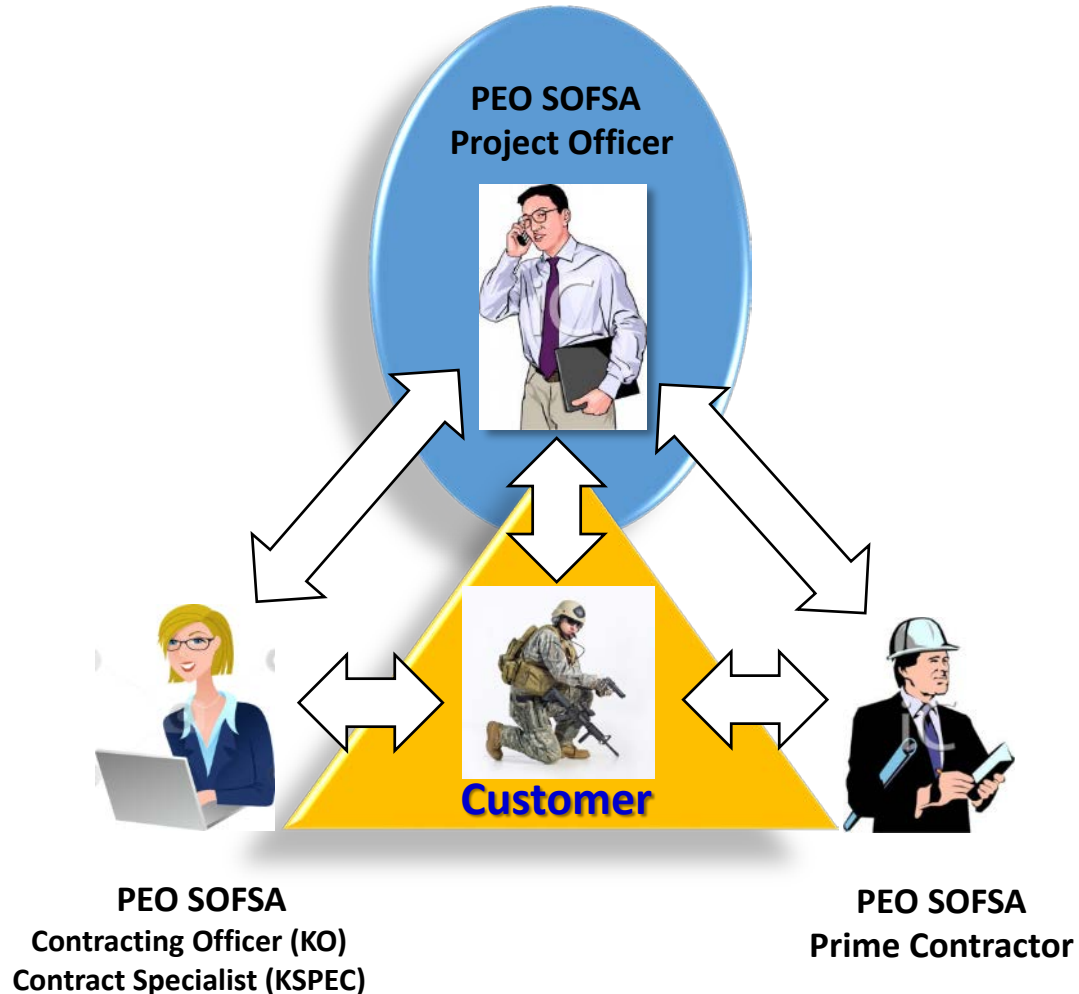


Defense Finance



PEO SOFSA Project Officers

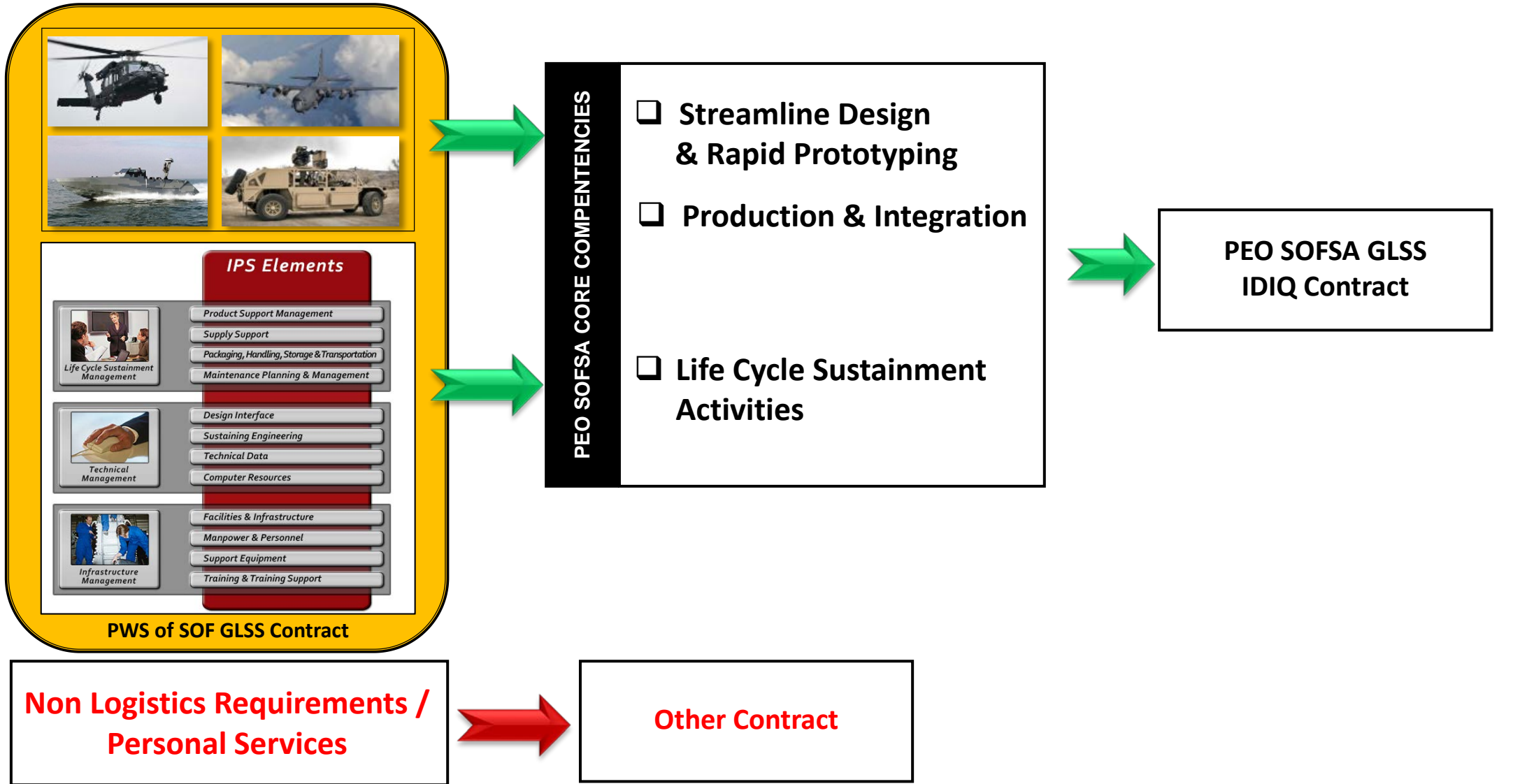
"Face to the Customer"



- Primary Interface w/ PEO SOFSA staff
- Project Officers:
 - Coordinate your visits to SOFSA (visit requests, security, itinerary)
 - Articulate capabilities of PEO SOFSA contract
 - Coordinate customer follow-on/new requirements
 - Assist with Requirements Package documentation prior to sending to contracting
 - Forecast timeline to award
 - Work issues concerning cost, schedule, performance, security, IT, warehousing, transportation, etc. throughout the life-cycle of your logistics requirement(s)
 - Coordinate your future logistics/sustainment requirements

Is PEO SOFSA Right for my Logistics Work?

Scope of the GLSS Contract





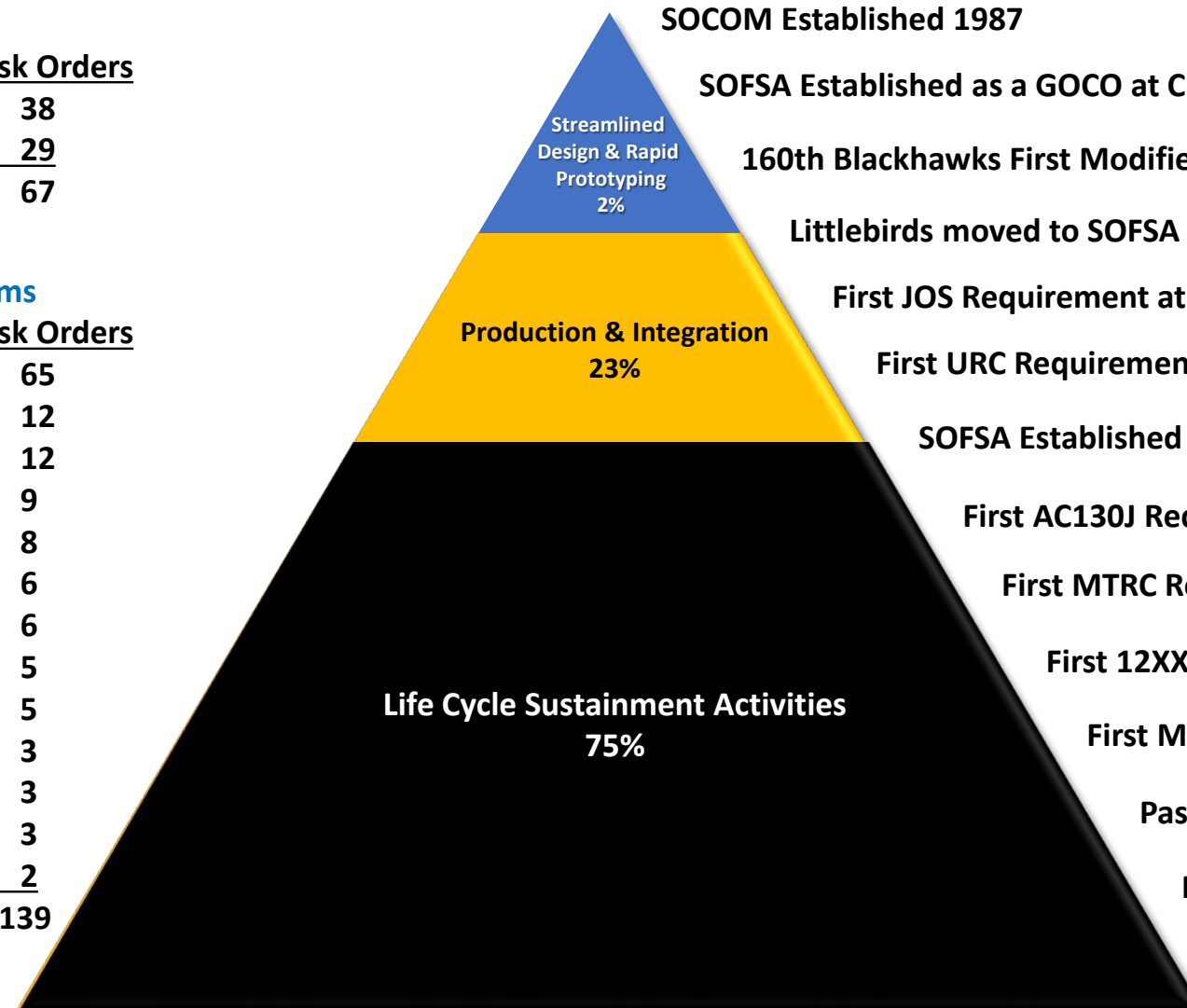
Capability / Work Load / History

Aviation Programs

Type Work	Contract Value	# Task Orders
Rotary Wing	\$213M	38
Fixed Wing	\$430M	29
Total	\$643M	67

Ground & Maritime Programs

Type Work	Contract Value	# Task Orders
Supported	\$137M	65
USASOC	\$53M	12
TSOCs	\$27M	12
PEO SW	\$92M	9
PEO C4	\$9M	8
PEO Maritime	\$26M	6
NSWC	\$20M	6
J4	\$13M	5
US Army	\$4M	5
12XX	\$31M	3
PEO SRSE	\$23M	3
PEO SOFSA	\$18M	3
MARSOC	\$.2M	2
Total	\$453M	139



SOCOM Established 1987

SOFSA Established as a GOCO at CECOM, Lexington, KY 1988

160th Blackhawks First Modified at SOFSA 1992

Littlebirds moved to SOFSA 1995

First JOS Requirement at SOFSA 2001

First URC Requirement at SOFSA 2002

SOFSA Established as a PEO SOFSA 2010

First AC130J Requirement at SOFSA 2012

First MTRC Requirement at SOFSA 2013

First 12XX Requirement at SOFSA 2014

First Maritime Requirement at SOFSA 2015

Pass Back Maint at 160th FTCKY April 2015

MH60M Production Completed Sep 2015

RW Consolidated at BGS Dec 2018

Program Executive Office Special Operations Forces Support Activity (SOFSA)



SOF AT&L GROUND & MARITIME PROGRAMS



FOSOV Ground Platforms



Maritime Platforms



C4I / SRSE / ECM Systems



SPEAR / TCCC Weapon Systems

COMPONENTS & TSOCS



Expeditionary Stock Storage



Joint Operational Stock



CONUS / OCONUS Logistics
Support Maintenance / Riggers PBO /
Supply Support



SOFSA FWD /
Mobile Technology & Repair Complex

AVIATION ROTARY WING



MH-60M
Medium Assault
Modifications

MH-47G
Heavy Assault
Modifications



AH/MH-6M
Light Assault
Production / Mods



SOF Non
Standard / FID



Depot Level
Flight line & Pass-Back Maintenance



AVIATION FIXED WING



AC / MC-130J Production / Mods
& Maintenance



CV-22 Osprey
Integration &
Maintenance



MQ-9
Maintenance



C27J Sustainment



UAS Sustainment



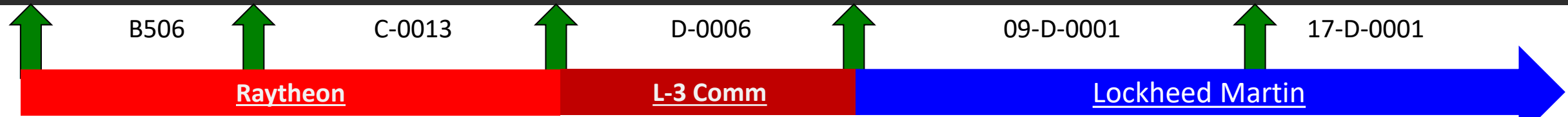
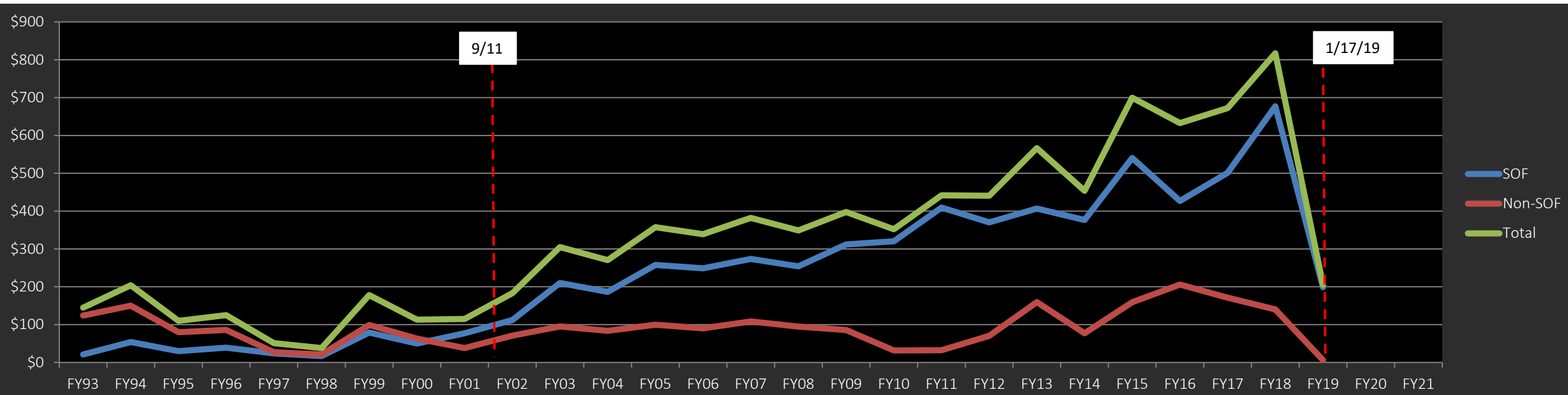


Mobile Technology Repair Complex

- **Capability.** MTRC currently provides the capabilities and processes to rapidly modify, repair, and fabricate SOF equipment and facilities, at the point of need, in order to bridge operational gaps and adapt to opposition or environment change.
- **Composition.** A typical MTRC Team is comprised of a two man team consisting of an USG civilian engineer and a contract technician that provide onsite engineering, innovation, and technical support. The MTRC team deploys with modular, scalable equipment sets that can meet a variety of expeditionary requirements and tasks.
- **Specialized Skills.**
 - Engineering (CAD, 3D printing, documentation, risk management)
 - Welding
 - Machining
 - Advanced Manufacturing
 - Carpentry
 - Electrical
 - Kydex & Sewing
 - Platform / Weapons / C4



PEO SOFSA – Obligation History



- Raytheon**
'93-9/11
- Averaged \$120M annually
 - More Non-SOF than SOF
 - Task Order focused operations
 - Managed by spreadsheet
 - Homogeneous workforce

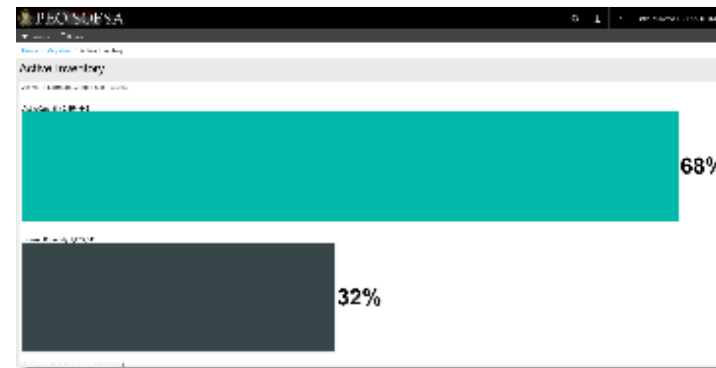
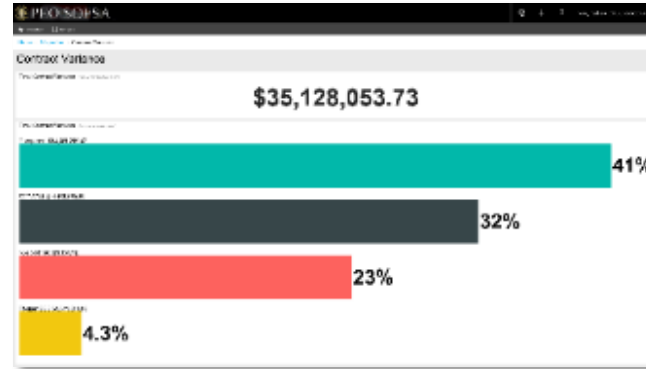
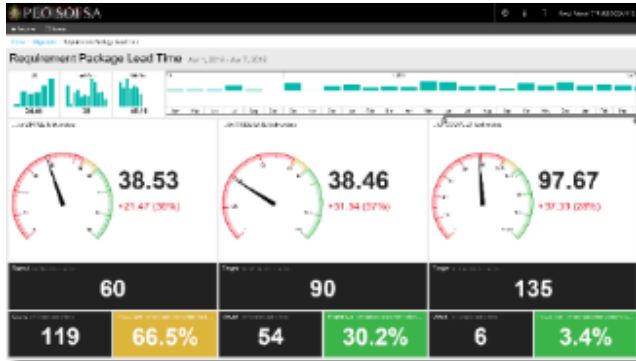
- L-3 Comm**
9/11-'10
- Averaged \$326M annually
 - Predominantly SOF
 - Task Order focused operations
 - Managed by spreadsheet
 - Homogeneous workforce

- Lockheed Martin**
'11-'17
- \$672M in FY17
 - \$615M in FY16
 - \$653M in FY15
 - \$453M in FY14
 - Predominantly SOF
 - Enterprise approach
 - Automated business systems
 - Mix with Subcontracted workforce

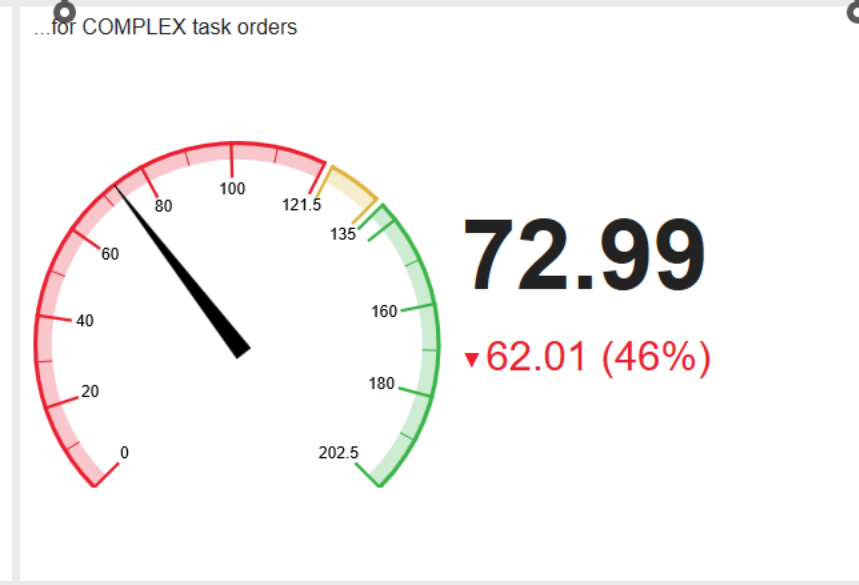
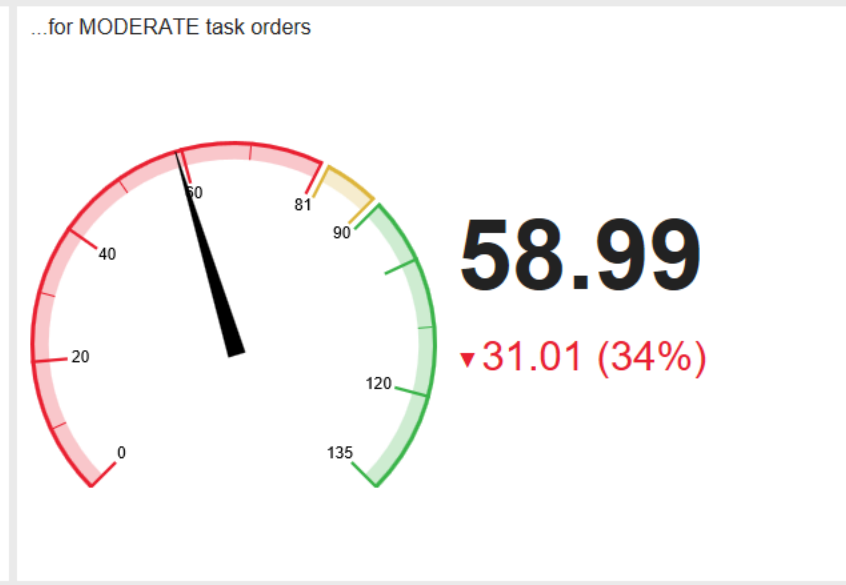
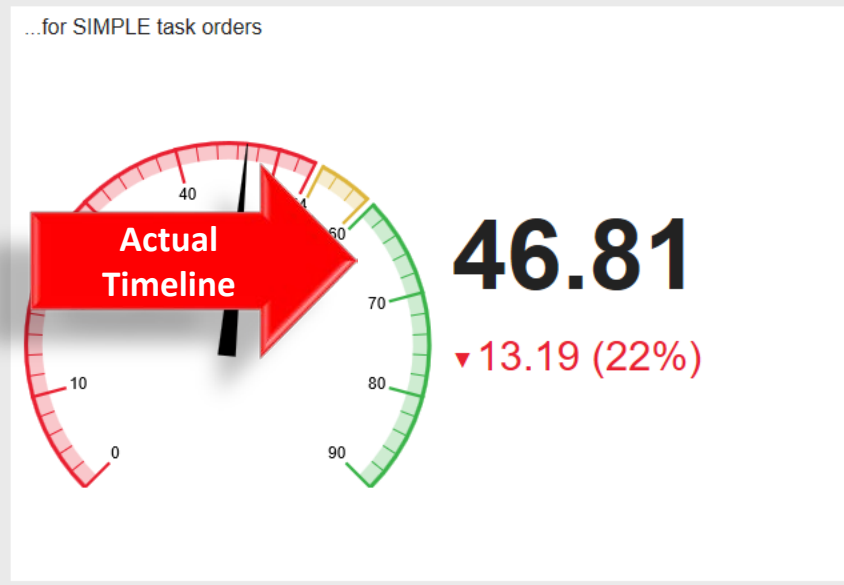
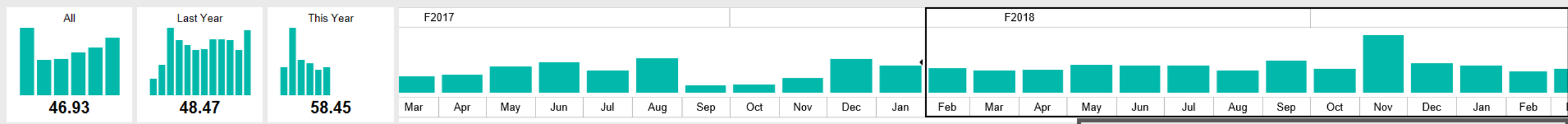
- Lockheed Martin**
'17-27
- GLSS \$597M in FY18
 - CLSS \$208M in FY18
 - Other \$13M FY18



PEO SOFSA Metrics



Requirement Package Lead Time Feb 1, 2018 - Mar 12, 2019



Target (for Simple task orders)

Target Timeline **60**

Target (for Moderate task orders)

90

Target (for Complex task orders)

135

Count (of Simple task orders)

115

UNCLASSIFIED

Proportion (of total task orders within this time)

58.1%

Count (of Moderate task orders)

65

Proportion (of total task orders within this time)

32.8%

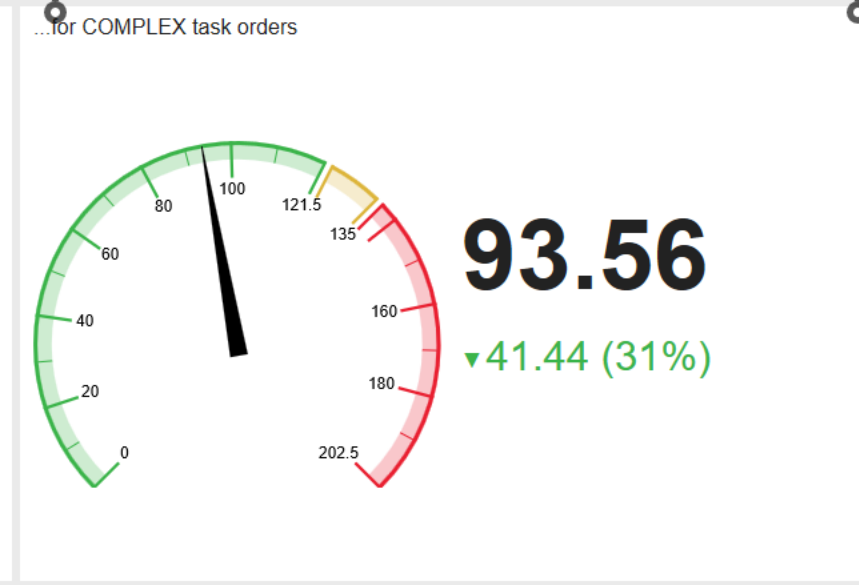
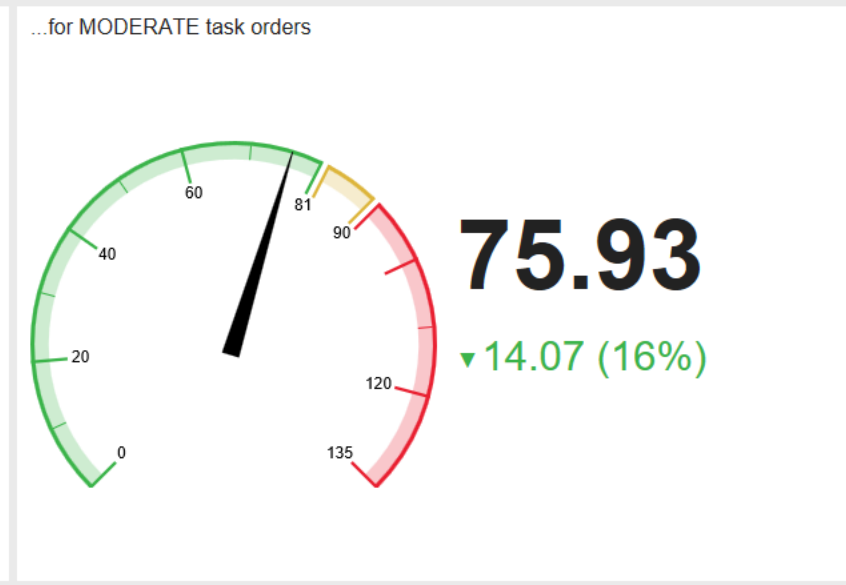
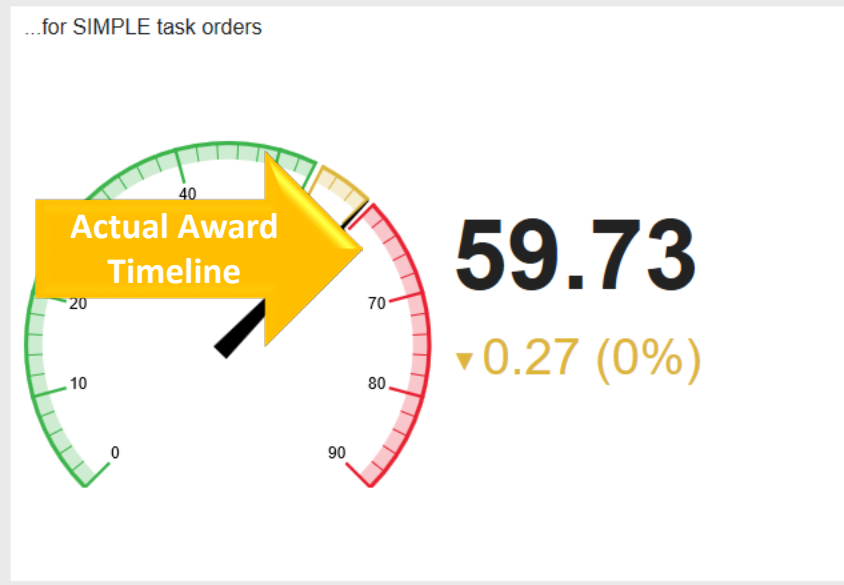
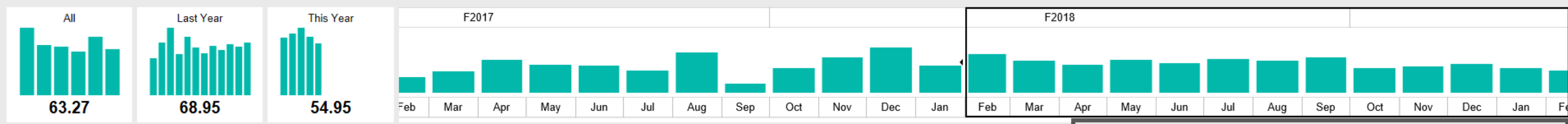
Count (of Complex task orders)

18

Proportion (of total task orders within this time)

9.1%

Time To Award Feb 1, 2018 - Feb 15, 2019



Target (for Simple task orders)

Target Award Timeline **60**

Target (for Moderate task orders)

90

Target (for Complex task orders)

135

Count (of Simple task orders)

92

Proportion (of total task orders within this time)

63.4%

Count (of Moderate task orders)

44

Proportion (of total task orders within this time)

30.3%

Count (of Complex task orders)

9

Proportion (of total task orders within this time)

6.2%

Active Inventory

Active-to-Dormant Comparison (Quantity) 

ActiveQuantity **3,154,363**



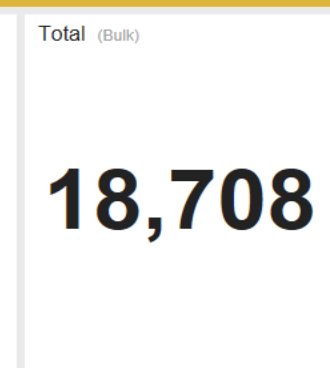
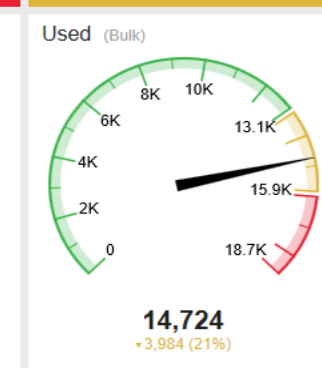
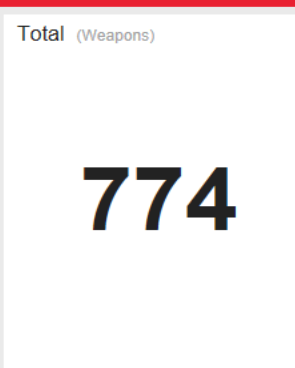
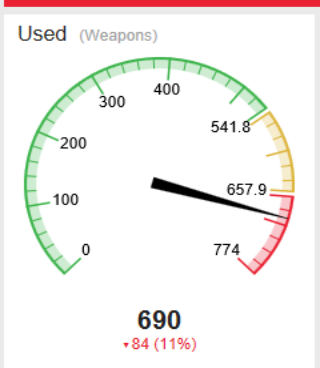
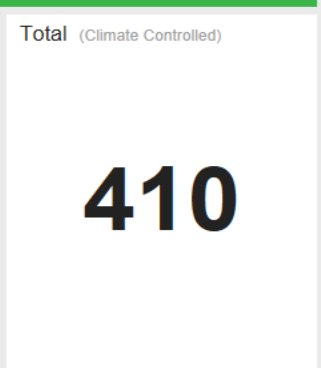
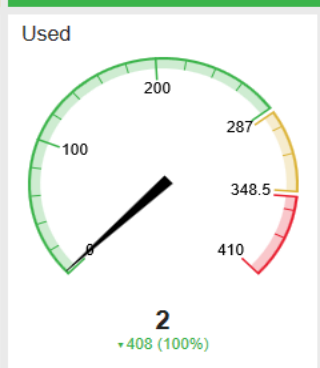
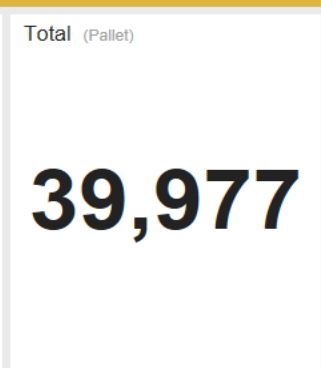
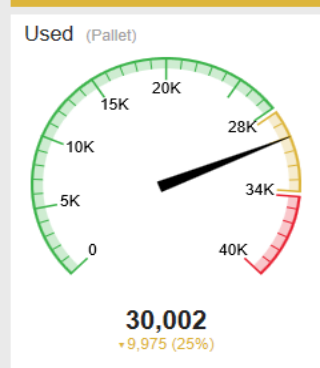
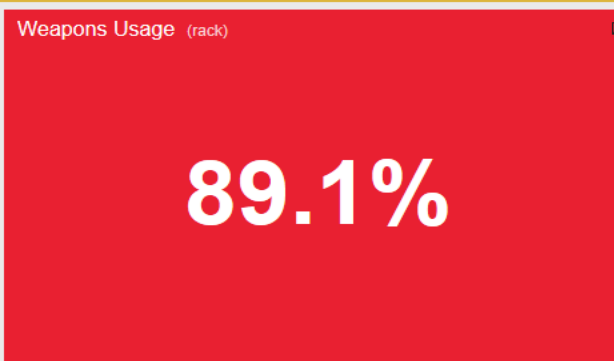
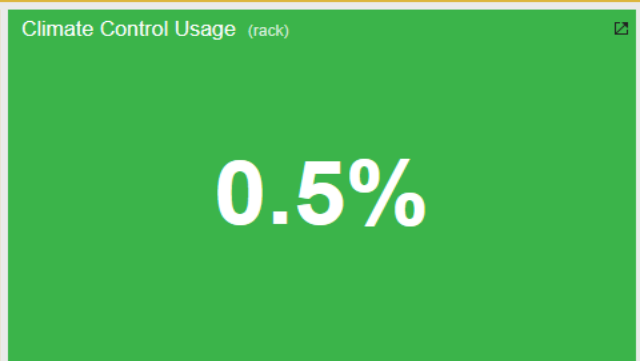
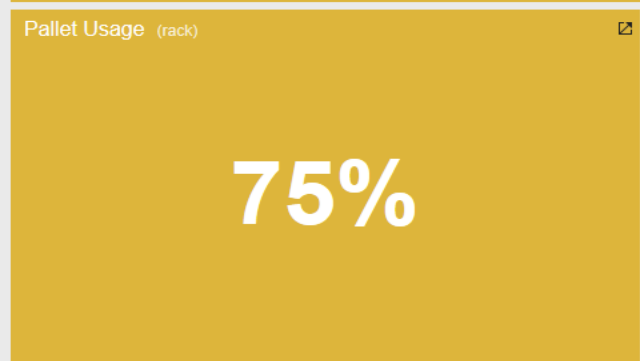
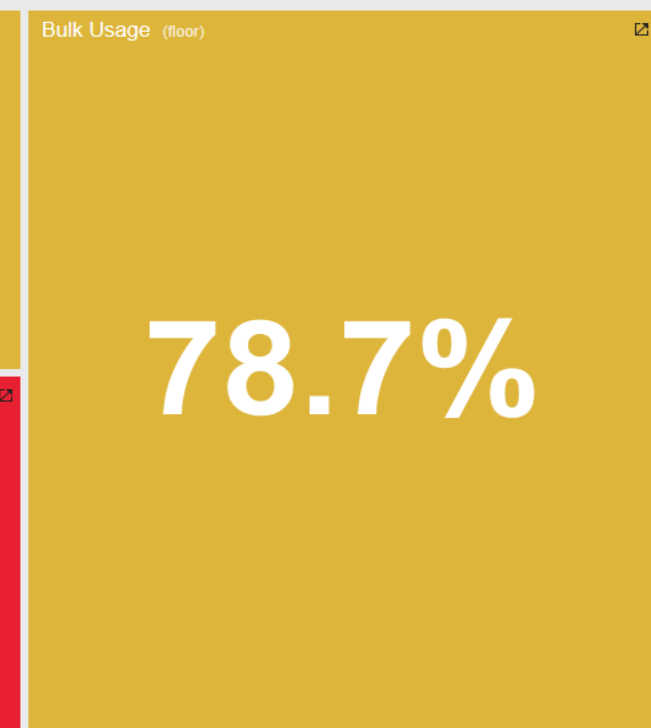
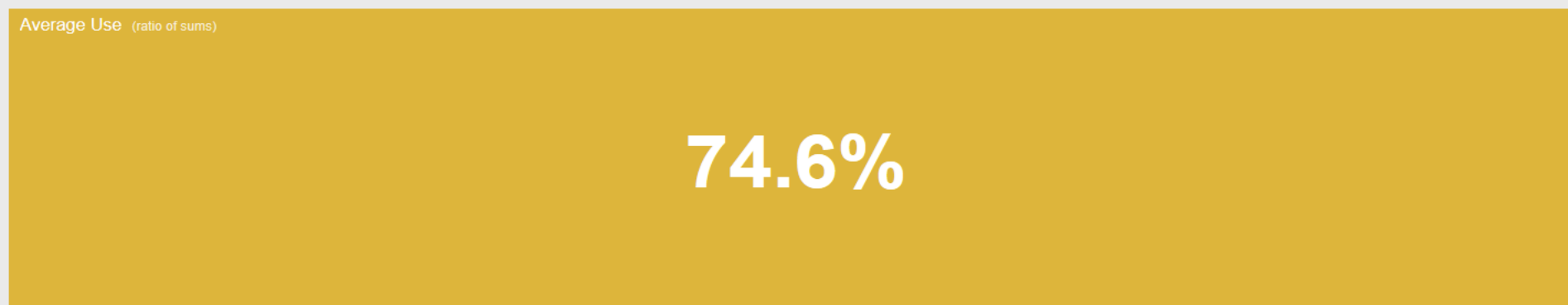
68%

DormantQuantity **1,485,669**



32%

Warehouse Usage Summary



Warehouse Usage Details

Used %
75.3%

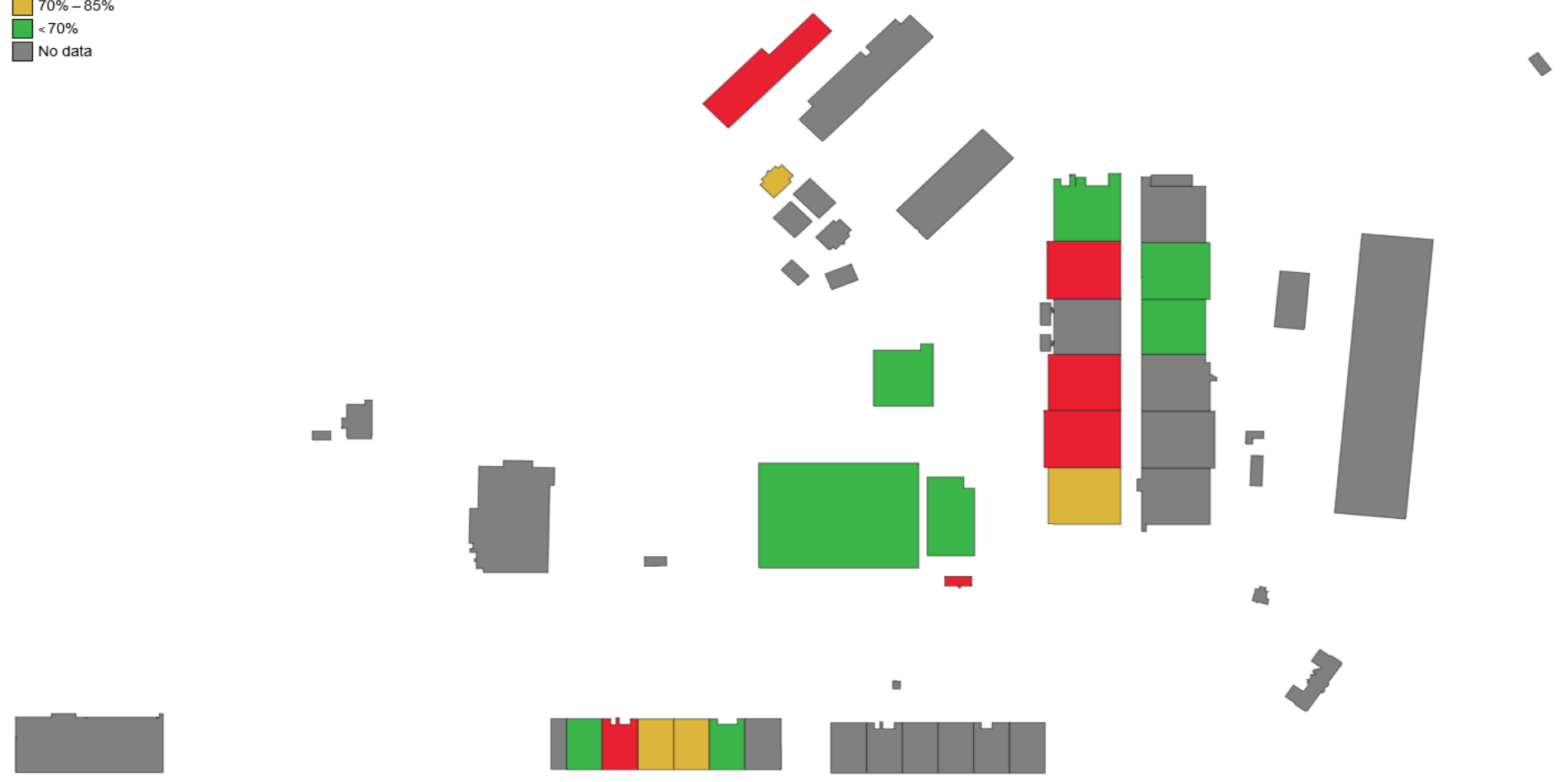
Used
29,739 ▼9,738 (25%)

Usage Breakdown

Building	Bay	Used	Total	Used (%)	Last Update
5	B	10	18	55.56%	
5	C	271	348	77.87%	
5	D	469	637	73.63%	
5	E	275	291	94.50%	
5	F	465	680	68.38%	
101		2,418	3,564	67.85%	
102		10,821	15,724	68.82%	
140		70	90	77.78%	
195		1,487	2,871	51.79%	
197		2,837	3,288	86.28%	
220	A	1,169	1,432	81.63%	
220	B	3,185	3,214	99.10%	
220	C	4,014	4,150	96.72%	
220	E	1,409	1,448	97.31%	
221	D	433	1,132	38.25%	
221	E	44	80	55.00%	
118		29	30	96.67%	

Usage Details

- > 85%
- 70% - 85%
- < 70%
- No data





PEO SOFSA Enterprise

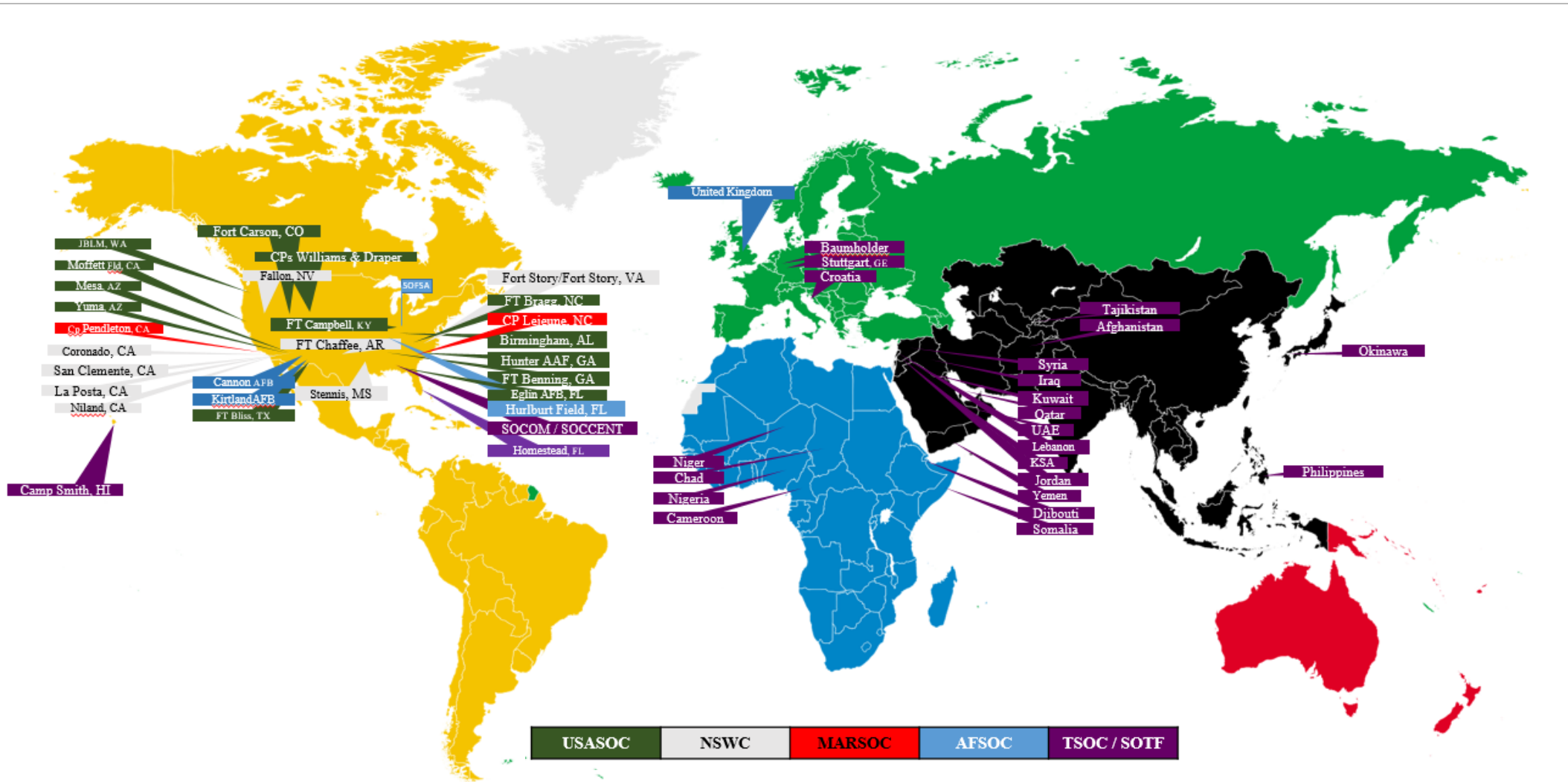
- **Logistics Operations** – Provide supply and transportation services to the SOF community while accounting for a **\$3.0B** inventory (57K lines of Inventory and 4.7M units of inventory) and processing 36K receipts and 98K issues annually (FY18).
- **Facility Management** – Manage and maintain over **2.7M** square feet of PEO SOFSA leased facilities/outdoor storage. Purpose of the facilities include storage, administrative, and industrial space; these facilities are located in two states.
- **Environmental, Safety, and Health** – Operate ground and aviation safety programs that comply with all applicable Federal, state, and local environmental, safety, and health laws, regulations, policies, and procedures.
- **Security Management** – Ensure a comprehensive security program is maintained that includes information, personnel, and physical security, OPSEC, COMSEC, and Force Protection IAW DoD standards and guidance.
- **Information Technology Management** – Maintain and support all NIPRnet operations to execute the PEO SOFSA mission via the SOFSANet. This includes the management of all hardware and software related IT assets.





Global Logistics Reach

Deployed Field Reps: ~400 Average



Supporting Global SOF Initiatives – “Where SOF Is, SOFSA Goes”

Customer Handbook & Capabilities Guide

- <https://home.sofsa.mil/peo> *This site is only accessible by users with a CAC*

Customer Handbook

Program Executive Office,
Special Operations Forces Support Activity
(PEO SOFSA)



VERSION 1.0
JANUARY 2018

How to Leverage
PEO SOFSA



Capabilities of
PEO SOFSA



Key Take-Aways

- **Responsive**

- PEO SOFSA's Capabilities Provides a Broad Spectrum of Solutions to SOF
- Dedicated to SOF Community for Logistics Services
 - SOF Customers do not Compete with DoD, Services, or other Industry Priorities

- **Flexible**

- “Pre-competed” Base Contract Competitively Awarded as Best Value
- “Speed of SOF” – Ability to Rapidly Process Requirements Needs to Task Order Award (In as little as 10 days, Depending on Complexity)

- **Tailorable**

- Task Orders Utilize All Contract Types Based on Need and Best Value
- Data Driven Metrics and Management
- Visibility through Dashboard/Portal
- Cost-effective through Low Overhead, Low Direct Costs, Stable Rates