

# **DLA Suppliers Conference**

**April 2024** 



#### **FDMC Overview**

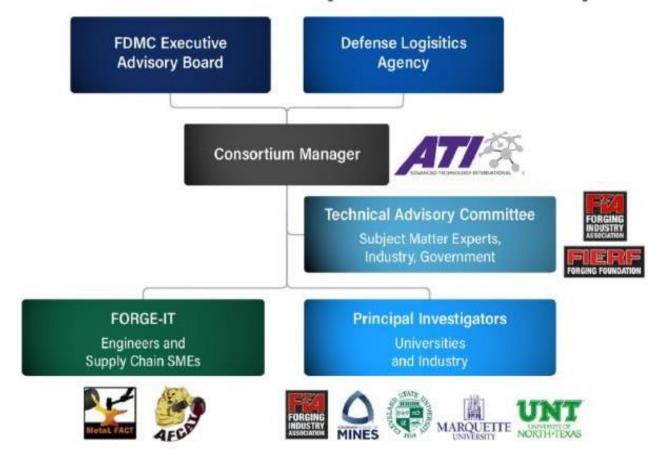


- Established 2000
  - First contract awarded 2000: 5 years, \$5M
  - Sponsor: Defense Logistics Agency Dean Hutchins, DLA PM
  - IFT, 5 years, 6 research projects, POP to 9/30/25
- Partners
  - The Forging Industry Association (FIA), approximately 200 industry members and 20 universities
  - Academic forging research institutions through the Forging Industry Educational and Research Foundation (FIERF)
  - FORGE-IT engineers and DLA procurement experts

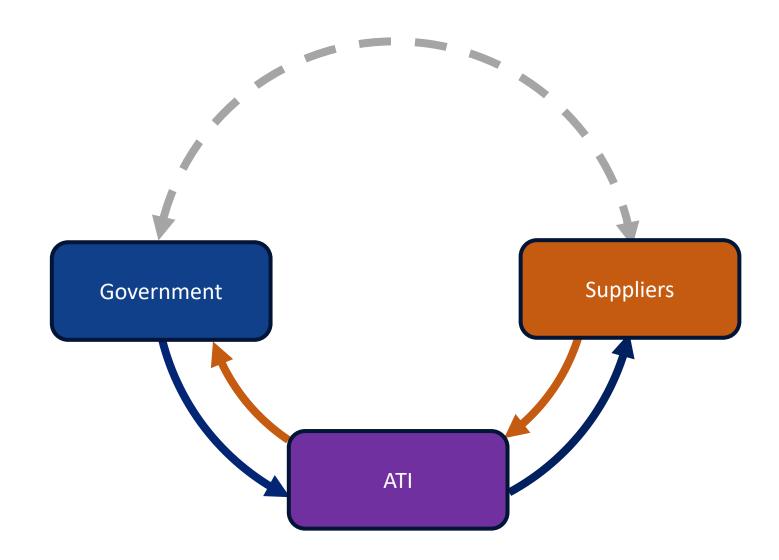
## **Organization Chart**



# **FDMC** A True Enterprise Partnership







#### **FDMC** Mission



- Identify, investigate, develop, and deploy technical and enterprise solutions to improve capability and competitiveness of the forging industry in support of US government forging supply chains
  - Identify forging production and tooling sources
  - Assist with technical and cost analysis
  - Implement technologies to improve forging quality and leadtimes
  - Develop new materials and manufacturing processes
  - Educate and develop the workforce
- Ensure rapidly procured, high quality, cost-effective forged parts for legacy weapon systems

### **Program Successes**



- DLA Supply Chain Savings
  - FORGE-IT provided a cost estimate on a wear plate for DLA to compare with buyer quote.
  - DLA realized an 47% reduction in cost from the original quote, resulting in \$64k savings for a quantity of 70.
- Industry Implementation
  - Forge shops participating in FDMC quenching project saw an annual savings between \$400k to \$700k and an ROI of 12 to 18 months





# **FORGE-IT Support Team**



- Review procurement items needed by the warfighter and connect forge shops to current solicitations based on their capabilities
  - Leverages industry expertise to provide technical and cost estimations to DLA and DoD
- Conduct onsite workforce development seminars for DoD employees at no cost to the site or attendees
- Work directly with the supply chains of DLA Aviation as well as DLA Land and Maritime on forging procurement efforts and initiatives
- Proven track record of working directly with forging suppliers to aid in navigating DoD business processes

# **FORGE-IT Supporting Suppliers**



- All Suppliers FORGE-IT works directly with forging suppliers to aid in navigating DoD business processes
- Forge Shops Forge-IT can assist in trying to locate dies needed to fill government orders
- Machine Shops Forge-IT can assist in trying to locate a supplier for forged blanks
- Assistance requests Our Team

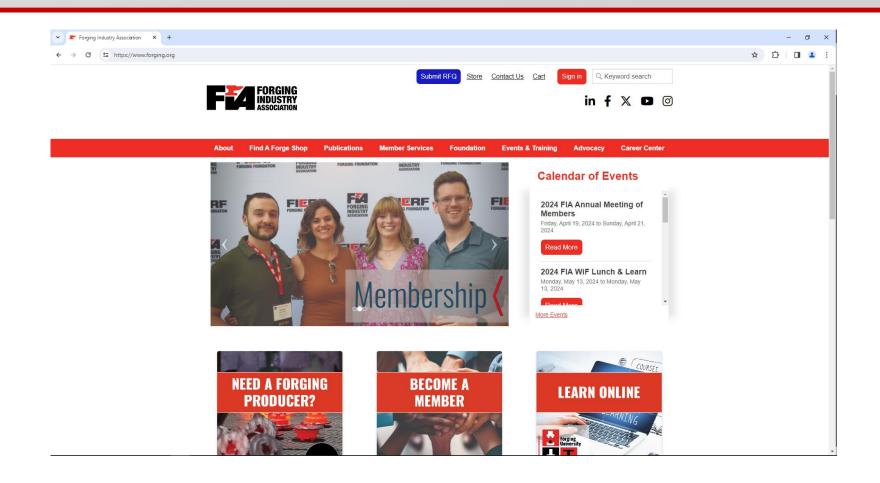
# **FORGE-IT Assistance Requests**



FDMC	FDMC OVERVIEW	LEADERSHIP	PROJECT TECHNOLOGIES	WHAT'S HOT	CONTACT US
Contact Us				Но	me >> Contact Us
charles.edens@ati.org	315 Sigma Driv SC 2	ve, Summerville, 19486		(843)760-3376	
Your Name *					
Your Email **  Subject					
Your Message					
Send				<u>le</u>	

#### **FDMC Partner - FIA**





https://www.forging.org/

#### FIA Website- Find a Forge Shop





Use the "Submit an RFQ" tab to receive bids from FIA forging producers to manufacture your forged component. This service is free.





**Career Center** 





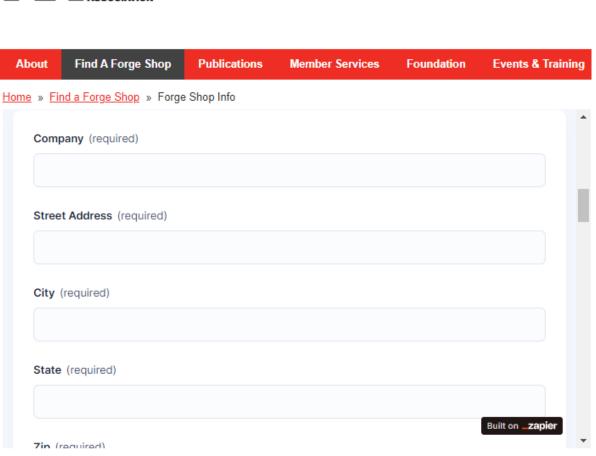




Store Contact Us Cart

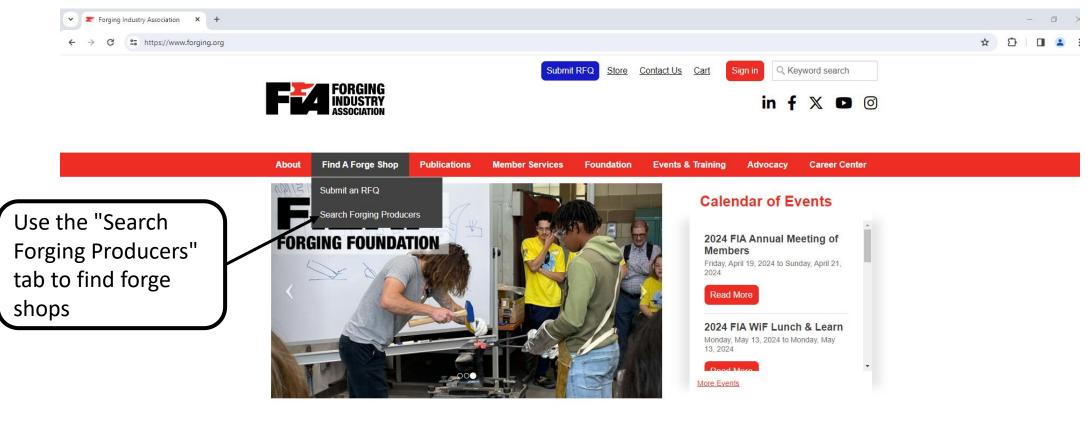
Fill in the form about your component requirements and click submit. FIA member companies subscribing to receive RFQs will automatically be emailed your RFQ. Those interested will reach out to you directly.





# FIA Website- Search Forging Producers FDVC





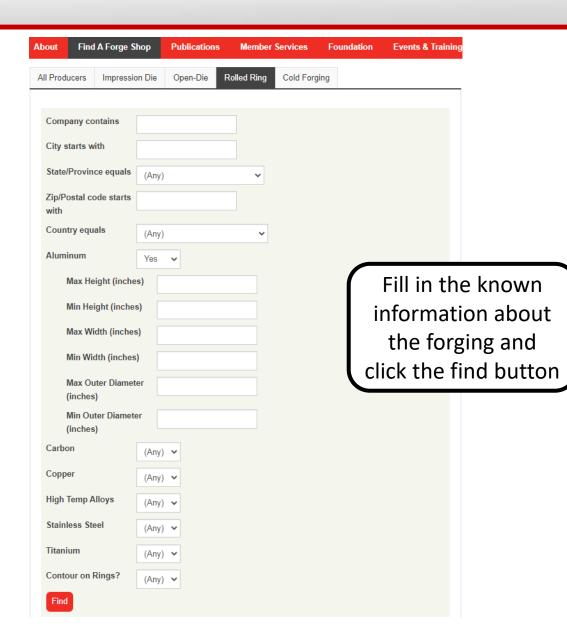






### FIA Website- Find a Forge Shop





URL Company name Location WorkPhone Brantford, (519) 758-Patriot Forge Co. www.patriotforge.com 8100 ON (414)747-**ATI Forged Products** www.atimetals.com Cudahy, WI 2611 (773) 772-Charles E. Larson & Sons, Inc. www.larsonforge.com Chicago, IL 9700 (773) 287-Anderson Shumaker Company www.andersonshumaker.com Chicago, IL 0874 (814) 459-McInnes Rolled Rings www.mcinnesrolledrings.com Erie. PA 4495 thyssenkrupp rothe erde USA. (330)562https://www.thyssenkrupp.com/en/home Aurora, OH 4000 Inc. Richmond. (859) 626-Asahi Forge Group www.asahiforge.co.jp KY 4100 (847) 587-Spring Scot Forge Co. www.scotforge.com Grove, IL 1000 Michigan Forge Company (815) 758-Division of Forge Resources Lansing, MI www.forgeresourcesgroup.com Group If potential sources Canada Forgings Inc. www.canforge.com are found, a list of

companies will be

displayed