



**DLA**  
DEFENSE LOGISTICS AGENCY  
*Established 1961*



The Nation's Combat Logistics Support Agency

# DLA Office of Small Business Programs

## Doing Business with DLA



**WARFIGHTER ALWAYS**

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# Agenda

- DLA: Who We Are and What We Do
- Getting Started
- Find Current DLA and Federal Opportunities
- Seek Assistance
- Conclusion





# The Defense Logistics Agency: Who We Are and What We Do



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# TRANSFORMING GLOBAL LOGISTICS

As the Nation's Combat Logistics Support Agency, we must lean forward to address new challenges that threaten our global environment. We will meet those threats and the evolving needs of the warfighter and nation with this Strategic Plan, which identifies our most critical priorities and will **transform our business processes over the next five years**. Though this transformation will not encompass all of DLA's day-to-day activities, these core objectives will have the greatest impact on our ability to achieve mission success.

## MISSION:

Deliver readiness and lethality to the Warfighter Always and support our nation through quality, proactive global logistics.

## VISION:

As the Nation's Combat Logistics Support Agency and valued partner, we are innovative, adaptable, agile, and accountable – focused on the Warfighter Always.

### Critical Capabilities

**People & Culture:**  
Supporting our people

**Fiscal Stewardship:**  
Investing in outcomes

**Digital-Business Transformation:**  
Embracing the future

### Lines of Effort



**Enterprise Key Performance Indicators (KPI) measure the success of this strategy:**

- Service Readiness
- Acquisition Timeliness
- Liquidity
- Customer Satisfaction
- Supply Availability
- Business Health
- Price Competitiveness

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# DLA's Roles & Mission



DEFENSE LOGISTICS AGENCY

## ROLES & MISSIONS

### BULK-PETROLEUM

- Nuclear Enterprise Support
- Aviation Systems
- Clothing & Textile
- Global Distribution
- Industrial Hardware
- IT Acquisition

### CONSTRUCTION & BARRIER MATERIEL



### MEDICAL MATERIEL

- Land Systems
- Maritime Systems
- National Defense Stockpile
- Whole of Government Solutions
- Worldwide Disposition Services

### SUBSISTENCE

EXECUTIVE AGENTS

GLOBALLY POSTURED  
RAPIDLY DEPLOYABLE

### Construction & Equipment

- Containers
- Fire & Emergency Equipment
- Force Protection Equipment
- Generator Leasing
- Maintenance Repair & Operation
- Material Handling Equipment
- Special Operational Equipment

### Medical

- DoD Influenza Vaccines

### Industrial Hardware

- Benchstock Service Contracts
- DoD Locks

### Clothing & Textiles

- Blankets for the Homeless
- Ecclesiastic Support
- Flags & Heraldry Support

### Subsistence

- School Lunches
- ALFOODACTs (food alerts)
- Food Kiosks
- Global Prime Vendor
- Indian Reservations Subsistence
- Job Corps Subsistence
- Mobile Food Trucks
- Religious Meal Support

### Product Test Center

- Additive Manufacturing
- Clothing & Textile R & D Lab

### Energy

- Bulk Helium
- Bulk Liquid Cryogenics
- Bulk Missile Fuels
- Energy Savings Performance Contracts
- Installation Energy
- Power Purchase Agreements
- Space Launch Support
- Utilities Privatization

### Disposition Services

- Computers for Learning
- Fire Fighter Support
- Humanitarian Assistance
- Law Enforcement Support Office
- VA Homeless Shelters Support

### Aviation

- Maps on Demand
- Environmental Products
- Industrial Gases
- Industrial Plant Equipment
- Packaged Petroleum

### Land & Maritime

- Defense Standardization Program Support
- Microcircuit DNA Marking
- Product Testing (Mechanical/Electronic)

### Distribution

- Depot Kitting
- Ozone Depleting Substance Management

### Document Services

- Electronic Data & Content Management Services
- Equipment Management Solutions
- Printing & Scanning Services (DoD Single Manager)
- Aircraft Decals

# 90 Roles & Missions Below the Surface



DID YOU KNOW DLA IS THE PRESIDENT'S?

#### FUELER

- Fuel for Presidential Aircraft Fleet
- Lab Testing/Quality Control for All Fuel

#### PRINTER

- Operate White House Print Services

#### FLAG-MAKER

- Hand-Sewn Flags for President and Vice-President

### Key Strategic Missions

- Space Support
- Strategic Materials
- Nuclear Support

### Mission Support

- Defense Logistics Management Standards Executive Agent
- Defense Working Capital Fund (DISA, DFAS, DLA)
- HR Support
- 11 Defense Agencies Field Activities
- USTRANSCOM
- Joint Contingency Acquisition Support Office
- Logistics Information Services
- Resource Conversation & Recovery Act Lead Agent

### 40+ Whole of Government & 118 International Partners

\* FY19 Customers:

- Congress
- Defense Contract Management Agency
- Department of Agriculture
- US Forest Service
- Department of Commerce
- Department of Energy
- Department of Health & Human Services
- Department of Homeland Security
- Customs & Border Protection
- Federal Emergency Management Agency
- US Coast Guard
- Department of Justice
- Department of Labor
- Department of State
- US Agency for International Development
- Department of Transportation
- Department of Treasury
- Environmental Protection Agency
- Foreign Military Sales (51 Countries)
- General Services Administration
- National Aeronautics & Space Administration
- State & Local Governments
- District of Columbia
- Tennessee Valley Authority
- US Army Corps of Engineers
- US Postal Service
- Veterans Administration

Strategic Initiatives Group  
POC: DLADirectorSIG@dlia.mil

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# End-to-End Global Supply Chain Management

- **\$39.0B** in Revenue
- Over **\$15B** in Small Business
- **\$8.0B** in support to Whole of Government
- **\$1.2B** in Foreign Military Sales
- ~100% Military Services' Consumables
- Over **12K** Suppliers
- **9K** Awards per day
- Manage over **6M** line items
- **\$150B** Active Contracts Managed
- **27K** Workforce, **2K** Forward Positioned
- Executive Agent for Bulk Fuel, Medical Materiel, Subsistence, Construction & Barrier Materiel

## SIX MAJOR BUSINESS UNITS

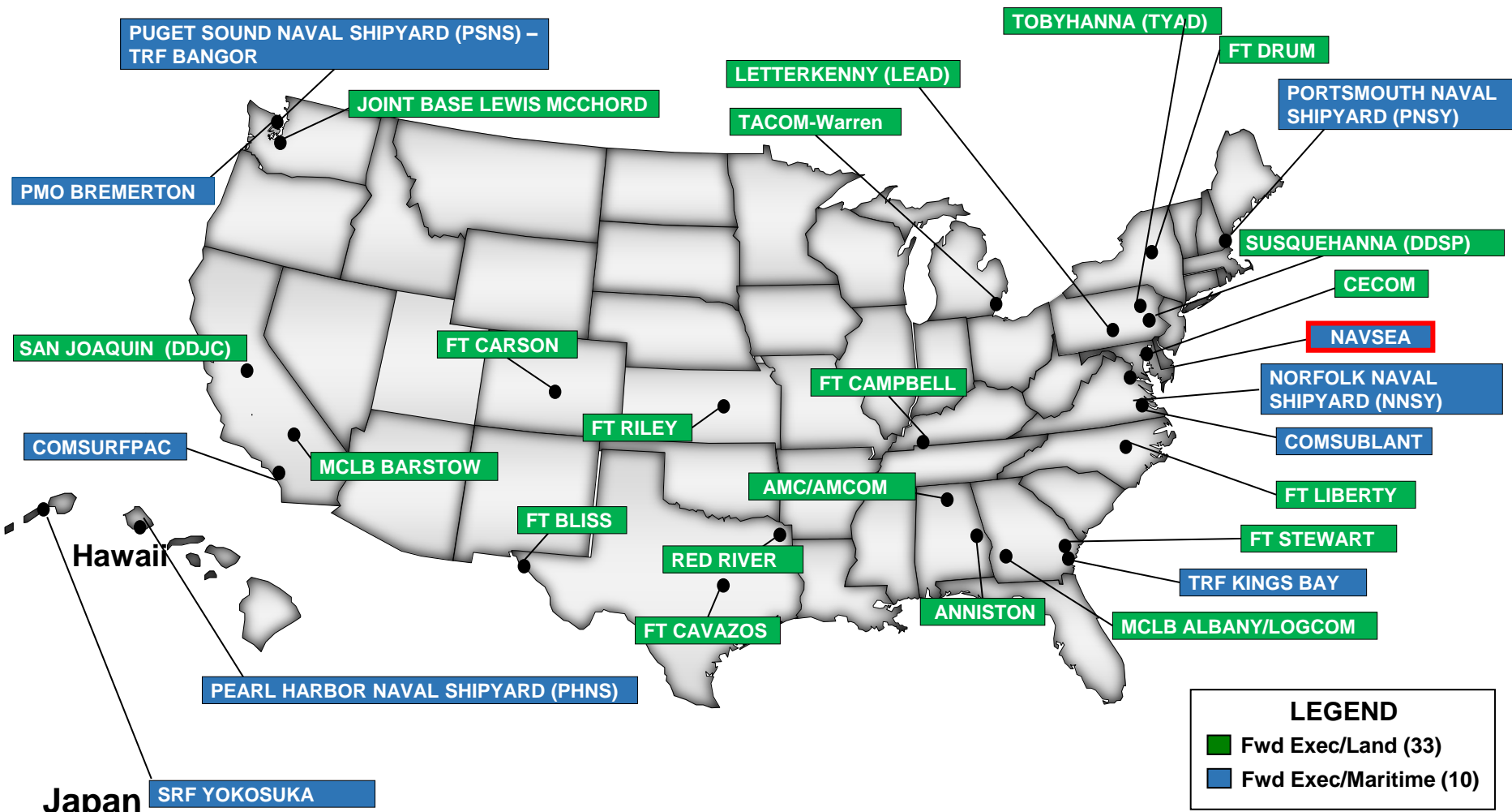
TROOP SUPPORT	LAND AND MARITIME	AVIATION	ENERGY	DISTRIBUTION	DISPOSITION SERVICES
PHILADELPHIA, PA	COLUMBUS, OH	RICHMOND, VA	FORT BELVOIR, VA	NEW CUMBERLAND, PA	BATTLE CREEK, MI
					
Global Supply Chains: Subsistence, Clothing & Textiles, Construction & Equipment, Medical, and Industrial Hardware	Repair parts for ground-based and maritime systems	Repair parts for aviation systems, nuclear systems, maps and Industrial Plant Equipment	Global fuel and comprehensive energy solutions	Global storage and distribution solutions	Global solutions for disposal of excess property
<ul style="list-style-type: none"> <li>• <b>\$19.1B</b> Revenue</li> <li>• <b>51K+</b> Customers</li> <li>• <b>3</b> Locations</li> </ul>	<ul style="list-style-type: none"> <li>• <b>\$3.7B</b> Revenue</li> <li>• <b>13K+</b> Customers</li> <li>• <b>2K</b> weapon systems</li> <li>• <b>8</b> Locations</li> </ul>	<ul style="list-style-type: none"> <li>• <b>\$4.9B</b> Revenue</li> <li>• <b>13K+</b> Customers</li> <li>• <b>2K</b> weapon systems</li> <li>• <b>19</b> Locations</li> </ul>	<ul style="list-style-type: none"> <li>• <b>\$10.6B</b> Revenue</li> <li>• <b>4K+</b> Customers</li> <li>• <b>602</b> Fuel Locations</li> </ul>	<ul style="list-style-type: none"> <li>• <b>\$962M</b> in Revenue</li> <li>• <b>243K+</b> Customers</li> <li>• <b>\$105B</b> in Inventory</li> <li>• <b>43</b> Locations</li> </ul>	<ul style="list-style-type: none"> <li>• <b>\$338M</b> Revenue</li> <li>• <b>31K+</b> Customers</li> <li>• <b>Reutilization: \$2.5B</b></li> <li>• <b>89</b> Locations</li> </ul>

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# Land and Maritime Forward Execution



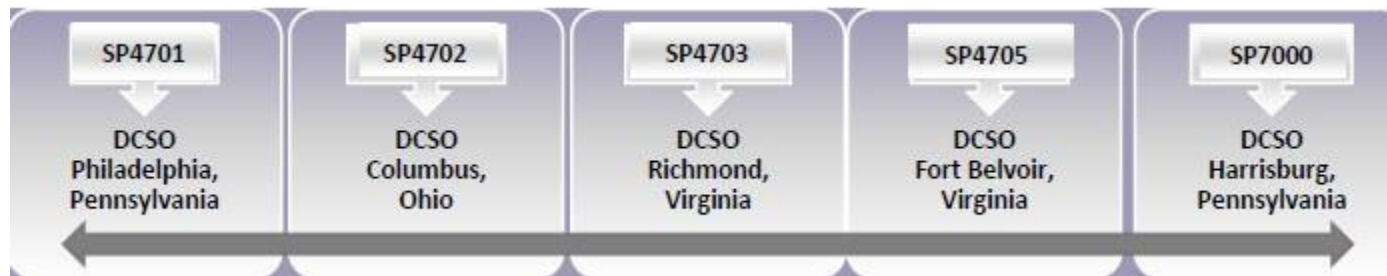
**30 Total Locations with 43 People**

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# Small Business Professional Services

- Information Technology Services
  - *DLA DCSO Small Business Programs Office:*
    - Phone: (215) 737-8514 Email: [DCSO.SmallBusiness@dla.mil](mailto:DCSO.SmallBusiness@dla.mil)



- Construction Services
  - *DLA Distribution Small Business Programs Office (New Cumberland, PA):*
    - Phone: (717) 770-8442 Email: [DLA.Distribution.OSBP@dla.mil](mailto:DLA.Distribution.OSBP@dla.mil)







## Disposition Services

*DLA Disposition Small Business Programs Office (Battle Creek, MI):*

Email:

[DLA.DispositionSvc.OSBP@dla.mil](mailto:DLA.DispositionSvc.OSBP@dla.mil)

## DLA Strategic Materials

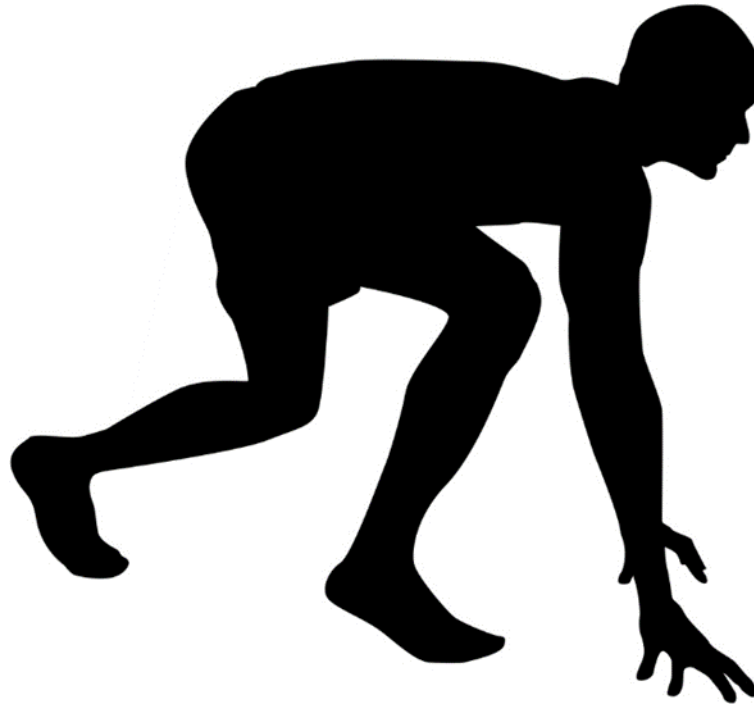
*DLA Strategic Materials Small Business Programs Office (Fort Belvoir, VA) Phone: 571-767-6500*

Email: [DLAStrategicMaterials@dla.mil](mailto:DLAStrategicMaterials@dla.mil).





# Getting Started





## Before You Can Sell To DLA

- DUNS to New Unique Entity Identifier – Occurred April 4, 2022
- Entities doing business with the federal government will use a Unique Entity Identifier (SAM) created in SAM.gov.
- If your entity is registered in SAM.gov today, you already have your Unique Entity ID (SAM) and it is viewable in SAM.gov.




# Before You Can Sell To DLA

- Register in SAM to get a Commercial and Government Entity (CAGE) Code: [www.sam.gov](http://www.sam.gov)

An official website of the United States government [Here's how you know](#) Sign In

Home Search Data Bank Data Services Help



**Official U.S. Government Website**  
100% Free

The Official U.S. Government System for:

- Contract Opportunities**
- Contract Data**  
(Reports ONLY from fpds.gov)
- Wage Determinations**
- Federal Hierarchy**  
Departments and Subtiers
- Assistance Listings**
- Entity Information**  
Entities, Disaster Response Registry, Exclusions, and Responsibility/Qualification (was fapiis.gov)
- Entity Reporting**  
SCR and Bio-Preferred Reporting

Are you searching for Federal Acquisition Supply Chain Security Act (FASCSA) orders? [View FASCSA Orders](#)

Register Your Entity or Get a Unique Entity ID

Register your entity or get a Unique Entity ID to get started doing business with the federal government.

[Get Started](#)

[Renew Entity](#)

[Check Entity Status](#)

Already know what you want to find?

Select Domain...  [Search](#)



# SBA Small Business Profile

- Capabilities Narrative:
  - Appears via NAICS Codes, Keywords, Location, etc.
- Performance History (Items for Consideration):
  - This provides a location to promote a company.
  - The company's best private, commercial or government completed contracts.
  - List the highest contract and the lowest contract - shows your range of capabilities.
  - Keep it current



# SBA Dynamic Small Business Search

[https://web.sba.gov/pro-net/search/dsp\\_dsbs.cfm](https://web.sba.gov/pro-net/search/dsp_dsbs.cfm)

Skip Navigation > Accessibility Options >

Mobile View Print Exit Help

DSBS Quick Market Search TM OnLine



DSBS

Welcome to the Dynamic Small Business Search

SBA has verified the following certifications in DSBS: 8(a), HZ, WOSB, EDWOSB, VOSB, SDVOSB. Any other certification presented in DSBS is self-certified by a firm and not verified by SBA. Contracting officers should diligently review a bidder's small business self-certifications before awarding a contract.

## Location of Profile

States: (any state) Searching within a State: (Requires exactly one state from the State list at left.)

- AL - Alabama
- AK - Alaska
- AA - American Atlantic (APO/FPO)
- AE - American Europe (APO/FPO)
- AP - American Pacific (APO/FPO)
- AS - American Samoa
- AZ - Arizona
- AR - Arkansas
- CA - California

County:  Congressional District  [Lookup](#)

Area Code or Phone Number Initial Fragment

Metropolitan Statistical Area

SBA Servicing Office

Zip Code or Zip Code Initial Fragment

[\(How to make multiple selections.\)](#)

## Government Certifications

### 8(a) Certified or 8(a) Joint Venture:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

### HUBZone Certification:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

### Veteran-Owned Small Business or Joint Venture:

- Required (Active Certifications only)
- Not Required

### Women Owned Small Business:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

### Economically Disadvantaged Women Owned Small Business:

- Required (Active Certifications only)
- Required (Active Certifications and Previously Certified)
- Required (Previously Certified only)
- Not Required

### Service-Disabled Veteran-Owned Small Business or Joint Venture:

- Required (Active Certifications only)
- Not Required

Last modified: 02/08/2024 12:00:00 AM

[FirstGov](#) > [E-Gov](#) > [Regulations.gov](#) > [White House](#)  
\* Privacy & Security \* Information Quality \* FOIA \* No Fear Act \* ADA

SBA Processing: 0.005 seconds Versi  
Session timeout

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# SBA Dynamic Small Business Search



SBA Search Results

- Mobile View
- Print
- Exit
- Help
- DSBS
- Quick Market Search
- TM OnLine

SBA Search Results

## Table Listing, where

the firm is small in any of these NAICS codes: [REDACTED]  
 because criteria include SBA certification(s), profile statuses are expanded;  
 the profile's status can be Active or Inactive;  
 the profile may have expired in SAM;  
 the business is not necessarily registered in SAM (no CAGE code issued yet);  
 the business is not necessarily small;  
 at least one word of the Capabilities Narrative, Special Equipment/Materials or Keywords is plastic;  
 the firm is currently HUBZone-certified;  
 and randomized by original start time of search: 2020-02-18 11:25:56 AM.

Data validation took 0.00 seconds. The count and search queries took 0.69 seconds and 0.79 seconds, respectively.

Displaying profiles 1 - 1 (of 1 profiles matching criteria):

View	Name and Trade Name of Firm	Contact	Address and City, State Zip	Capabilities Narrative
<a href="#">1</a>	[REDACTED]	[REDACTED]	[REDACTED]	Supply and Services for: Industrial, Construction, Hardware, Data Communication, Electrical, Fire Fighting/ Emergency Preparedness, Hand Tools, Heavy Equipment, Hose Assemblies, HVAC, Hybrid Light Generator Trailer/Tower, Industrial, Janitorial, Landscaping, Nuts/Bolts/Screws/Fasteners MFG, Packing and Crating, Medical, Painting, Piping, Plastic MFG, Power Tools, Rope, Safety, Sporting Athletic Goods, Telecommunication, Waterworks Supplies



# Before You Can Sell To DLA

- Register in DLA Internet Bid Board Systems (DIBBS)

<https://www.dibbs.bsm.dla.mil/>

**DEFENSE LOGISTICS AGENCY**  
ENTERPRISE BUSINESS SOLUTIONS  
DLA INTERNET BID BOARD SYSTEM

Home | Solicitations | RFQs | RFP/IFB/Other RFQs | Tech Data | Downloads | Awards

Navigation: Navigation/Documents | GO | Database Search: Choose Search | Value: | GO

**Notice:** The Link - Connecting Suppliers with DLA - Issue 32 » [Read Notice](#)

Please read notices posted on the [Notices page](#).

Location: Home

LOGGED OFF [ 102 ] 4/11/2024 2:30:47 PM

**The DLA Internet Bid Board System (DIBBS)** is a web-based application that provides the capability to search for, view, and submit secure quotes on Requests For Quotations (RFQs) for **Defense Logistics Agency (DLA)** items of supply. DIBBS also allows users to search and view Request For Proposals (RFPs), Invitations For Bid (IFBs), Awards and other procurement information related to DLA.

[Registered User Log In](#)

- Help**
  - [On-Line Help](#)
    - [Frequently Asked Questions ~ FAQ](#)
    - [DIBBS On-Line Quoting Help](#)
    - [Batch Quoting Help](#)
  - [Contact Us](#)
- Solicitations**
  - [Requests for Quotation \(RFQ\)](#)
    - [Batch Quoting](#)
    - [Submitted Quote Searching](#)
  - [Requests for Proposal \( RFP \) / Invitation For Bid \(IFB\)](#)
  - Other DLA Opportunities
    - [Contracting Opportunities \(FBQ\)](#)
- References**
  - [Global Search](#)
  - [DLA Master Solicitation for Automated Simplified Acquisitions](#)
  - [Defense Logistics Agency Directive \(DLAD\) Procurement Notes](#)
  - [Defense Logistics Agency \(DLA\) Technical and Quality Master List of Requirements](#)
  - [Regulation Extracts used for DIBBS quoting](#)
  - [Virtual Library](#)
- Vendor Registration**
  - [Vendor Registration](#)
  - [Registration Guidelines](#)
  - [DLA Small Business Programs](#)
- Awards**
  - [Awards](#)
  - [Subsistence Market Ready Orders](#)
  - [Post Award Request \(PAR\)](#)
    - Allows vendors to submit post award requests.
  - Other DLA Awards
    - [Contracting Opportunities \(FBQ\)](#)
- Technical Data**
  - [DLA Collaboration Folders \(cFolders\)](#)
  - [DLA Packaging](#)
  - [Defense and Federal Specifications and Standards via ASSIST Quick Search](#)
  - [Military Engineering Data Asset Locator System \(MEDALS\)](#)
  - [Federal Stock Classes \(FSC\) managed by DLA](#)





# What is on DIBBS?

## **DLA Internet Bid Board System (DIBBS):**

- View Solicitations and Submit Quotes
- View RFPs
- View Long Term Contracts Opportunities
- View Provisions, Clauses, and Packaging Specifications
- View Award History
- Access Drawings and Technical Data (\*cFolders)
- Access Forecast (estimate) Information  
(Supplier Requirements Visibility Application or SRVA)
- Access the Supplier Performance Risk System (\*SPRS)

\*Additional Account Needs Established



# DIBBS Registration Steps

1. Register in System for Award Management (SAM) ([www.sam.gov](http://www.sam.gov))
  2. DIBBS CAGE code entry (DIBBS will prefill company data entered in SAM)
  3. Physical mailing address verification (post card mailed to address entered in SAM)
  4. User personal data entry for the DIBBS account administrator/Super User
  5. Email Personal Identification Number (PIN) verification
  6. Physical address verification number request and entry
  7. Accept DIBBS user agreement
  8. Create password
  9. Create challenge questions & responses
  10. Complete supplier information
  11. Review and submit
  12. Completion of registration
- E-mail [dibbsbsm@dla.mil](mailto:dibbsbsm@dla.mil) for questions



# DIBBS Terms of Use

To avoid disrupting in accessing DIBBS be aware of the DIBBS Terms of Use:

- Reasonable suspicion that a vendor's account has been compromised or is being used to adversely impact the automated procurement system.
- Sharing account information with unregistered and/or unauthorized users.
- Any violation of these terms and conditions.
- Use of data, accessed through DLA systems, in violation of the Export Administration Regulations (EAR) and/or International Traffic in Arms Regulations (ITAR).
- Material misrepresentation made in DIBBS.
- A vendor fails to comply with the requirements, when applicable, regarding controlled technical information and covered defense information as set forth in DFARS clauses 252.204-7008, 525.204-7009, 252.204-7012, 252.204-7019, 252.204-7020, and 252.204-7021.
- A vendor fails to provide required documentation requested by a contracting officer under any purchase order (e.g., FAR 52.246-2, Procurement Note C03), necessary to validate contractor information submitted in DIBBS.



# Useful Links

- GSA System for Award Management: <https://sam.gov/SAM/>
- DUNS Registration: <https://www.dnb.com/duns-number.html>
- DoD CAGE Code Program: <https://cage.dla.mil/>
- DLA Internet Bid Board (DIBBS): <https://www.dibbs.bsm.dla.mil/>
- DLA Export Control Data:  
<https://www.dla.mil/HQ/LogisticsOperations/EnhancedValidation/>
- DLA Procurement and Technical Assistance Program  
<https://www.dla.mil/SmallBusiness/PTAP/>



## Find Current DLA and Federal Opportunities

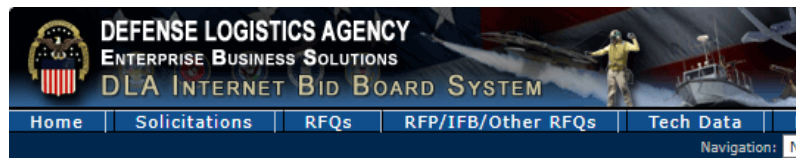




# Common Solicitation Types at DLA Supply Centers

- Request for Quotations – Under SAT
- Most common type - Average award is <\$4,000
- <https://www.dibbs.bsm.dla.mil/RFQ/>

- Request For Proposals (RFPs) - Over SAT
- Solicitation must be completed and returned by determine date & time
- <https://www.dibbs.bsm.dla.mil/RFP/>



**Notice:** · The Link - Connecting Suppliers with DLA - Issue 32 » [Read Notice](#)

Please read notices posted on the [Notices page](#).

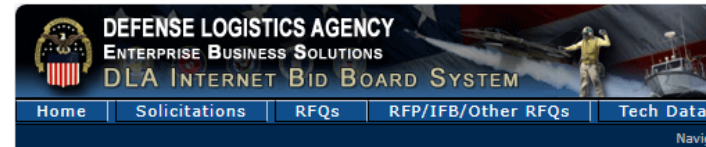
Location: Home » Solicitations » **RFQs**

[ RFQ Search - [Recent RFQs](#) - [RFQs by Issue Date](#) - [RFQs by Return By Date](#) - [RFQs by FSC](#) ]

### Custom Queries

Search the RFQ Database.

RFQ DATABASE SEARCH	
<b>Search Categories:</b>	NSN/Part Number
<b>Search Value(s):</b>	<p><b>NSN/Part Number</b> Enter search values on a single line with or without a comma separator.</p> <p>Wildcard Permitted: Yes MIN Value Length: 5 MAX Value Length: 45 Acceptable Chars: a-z A-Z 0-9 * , -</p> <p>Example »5962011231234</p>



**Notice:** · The Link - Connecting Suppliers with DLA - Issue 32 » [Read Notice](#)

Please read notices posted on the [Notices page](#).

Location: Home » Solicitations » **RFP/IFB/Other RFQs**

[ RFP/IFB/Other RFQs Search - [RFP/IFB/Other RFQs by Issue Date](#) - [RFP/IFB/Other RFQ](#)

### Search the RFP/IFB/Other RFQs Database.

RFP/IFB/Other RFQs Database Search	
<b>Search Categories:</b>	Solicitation #
<b>Search Value(s):</b>	<p><b>Solicitation #</b> Enter search values on a single line with or without a comma separator.</p> <p>Wildcard Permitted: Yes MIN Value Length: 5 MAX Value Length: 13 Acceptable Chars: a-z A-Z 0-9 * , -</p> <p>Example »SPM40005R1503</p>
<b>Sorted by:</b>	Solicitation
<b>Show only:</b>	<input type="checkbox"/> Items with Technical Documents
<input type="button" value="CLEAR"/> <input type="button" value="SUBMIT"/>	

### Other DIBBS Solicitation Searches:

[Request For Quote \( RFQ \) Search](#)



## How DLA MSCs Buy

- Approved CAGE Code & Part Number
  - Manufacturer(s) Already Approved
  - Approved Source(s) for Dealers and Distributors
- Fully Competitive
  - Drawings Available
- Source-Controlled via Approved Sources
- Qualified Products/Manufacturers Lists (QPLs/QMLs)





## What is on DIBBS?

- 90+% of our solicitations are AUTOMATED via DLA Internet Bid Board System
- These procurements are system generated, web based, evaluated and potentially awarded by the computer.
- Automated procurements have a T or U in the 9th position of the solicitation number.(Ex.SPE7M114T0123)
- 15% of NSNs actively purchased are 1G items.





# DLA Detachments and Shipyards

## **DLA Aberdeen Procurement Organization - SPRBL1**

<https://sam.gov/content/opportunities>

## **DLA Mechanicsburg Procurement Organization - SPRMM1**

<https://sam.gov/content/opportunities>

<https://www.neco.navy.mil>

Detachment Small Business Program Manager: Amelia Zyski:

Email: [amelia.zyski@dla.mil](mailto:amelia.zyski@dla.mil)

Phone – 443-206-6264

Detachment Mission: Procurement support to the Army CECOM's Integrated Logistics Support Center (ILSC) and Navy NAVSUP Weapons System Support (WSS) for the acquisition of new Depot Level Repairable (DLR) Spares for weapon systems in the sustainment lifecycle phase.

## **DLA Shipyard Organizations - SPMYM1; SPMYM2; SPMYM3; SPMYM4**

<https://sam.gov/content/opportunities>



# DLA Land-Warren (DLA-WRN)

## DLA-WRN Small Business Program Manager - Carlo Daleo:

- Email: [Carlo.Daleo@dla.mil](mailto:Carlo.Daleo@dla.mil)
- Phone: (586) 467-1235
- Procure: Reparable Spare Parts
- DoDAAC: SPRDL1

## U.S. Army Tank-Automotive & Armaments Command (TACOM):

- Detroit Arsenal, Warren, MI: <https://www.tacom.army.mil/>
- TACOM Office of Small Business Programs (OSBP):
  - Supports the Army Contracting Command-Detroit Arsenal (ACC-DTA)
  - Email: [usarmy.detroit.tacom.mbx.lcmc-osbp@mail.mil](mailto:usarmy.detroit.tacom.mbx.lcmc-osbp@mail.mil)
  - Phone: (586) 282-5388
  - Website: <https://www.tacom.army.mil/osbp>
  - Procure: Consumable Spare Parts, Systems, & Services
  - DoDAAC: W56HZV
- TACOM Competition Management (CMO): <https://www.tacom.army.mil/cmo>
  - Source Approval Request (SAR) process, future & potential buys (CASL & APPL)...

**\*\*\* Contracting Opportunities (e.g., solicitations, notices): [www.SAM.gov](http://www.SAM.gov)**



## Seek Assistance





# DLA Office of Small Business Programs

## What Can the OSBP Office Do For You?

- Explain Government Procurement Terminology, Procedures and Regulations
- Identify Points of Contact
- Facilitate Communication with Agency Small Business and Contracting Personnel
- Identify Federal Supply Classes for Items and Services Your Business Provides
- Direct you to Useful Resources and Websites
- Act as an Ombudsman for Small Businesses
- Provide Free Training through Seminars and Webinars

**DEFENSE LOGISTICS AGENCY**  
THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY

Search Defense Logistics Agency

HOME WHAT DLA OFFERS WORKING WITH DLA ORGANIZATIONS CUSTOMER SUPPORT CAREERS ABOUT DLA

### DLA Office of Small Business Programs

The DLA Office of Small Business Programs provides training, advice, guidance and strategies to maximize opportunities for small businesses to participate in DLA's acquisition program, both as prime contractors and subcontractors.

#### Getting Started with DLA

The Office of Small Business Programs can help you get started doing business with the Defense Logistics Agency

- Learn How DLA Buys From Industry
- Web Apps for Working With DLA
- Free Training

#### Opportunities and Forecasts

Find ways to do business with the Defense Logistics Agency by checking out the opportunity and forecast resources below.

- DLA Internet Bid Board System
- Federal Contract Opportunities on SAM
- Small Business Innovation Programs
- Mentor-Protégé Program

#### Resources and Contacts

Learn about available resources provided by DLA's Office of Small Business Programs and who to reach out to for help.

- DLA Small Business Outreach Events
- Educational Flyers
- Cybersecurity and other DoD Resources
- About DLA's OSBP
- DLA's OSBP Contacts

<https://www.dla.mil/Small-Business/>



# DLA Office of Small Business Programs

## DLA Office of Small Business Programs – Contact Information:

DLA Headquarters, Fort Belvoir, Virginia: (571) 767-0192

DLA Aviation, Richmond, Virginia: (800) 227-3603, Email: [DLAAVNSMALLBUS@dla.mil](mailto:DLAAVNSMALLBUS@dla.mil)

DLA Contracting Services Office, Philadelphia, Pennsylvania: (215) 737-8514, Email: [DCSO.SmallBusiness@dla.mil](mailto:DCSO.SmallBusiness@dla.mil)

DLA Disposition Services, Battle Creek, Michigan: (269) 961-4071, Email: [DLA.DispositionSvcs.OSBP@dla.mil](mailto:DLA.DispositionSvcs.OSBP@dla.mil)

DLA Distribution, New Cumberland, Pennsylvania: (717) 770-8442, Email: [DLA.Distribution.OSBP@dla.mil](mailto:DLA.Distribution.OSBP@dla.mil)

DLA Energy, Fort Belvoir, Virginia: (571) 767-9732, Email: [DLA.Energy.OSBP@dla.mil](mailto:DLA.Energy.OSBP@dla.mil)

DLA Land and Maritime, Columbus, Ohio: (800) 262-3272, Email: [SMBIZLandCOLS@dla.mil](mailto:SMBIZLandCOLS@dla.mil)

DLA Strategic Materials, Fort Belvoir, Virginia: (571) 767-6500, Email: [DLAStrategicMaterials@dla.mil](mailto:DLAStrategicMaterials@dla.mil)

DLA Troop Support, Philadelphia, Pennsylvania: (800) 831-1110, Email: [DLATroopSupportsbo@dla.mil](mailto:DLATroopSupportsbo@dla.mil)





# Land and Maritime Points of Contact

- “Contact Us” Homepage Land and Maritime: <https://www.dla.mil/Land-and-Maritime/Contact-Us/>
- Land and Maritime “Vendor Assistance” <https://www.dla.mil/Land-and-Maritime/Business/Selling/Vendor-Assistance/>
- DLA Internet Bid Board System (DIBBS) Helpdesk: [dibbsBSM@dla.mil](mailto:dibbsBSM@dla.mil)
- C-Folders Administrative Team: [dsc.cddwgs@dla.mil](mailto:dsc.cddwgs@dla.mil)
- Vendor Shipping Module (VSM) Support Staff: [delivery@dla.mil](mailto:delivery@dla.mil)
- DLA Packaging: [dla\\_pkg\\_sr@dla.mil](mailto:dla_pkg_sr@dla.mil)
- Casting and Forging: [DSCC.cast.forge@dla.mil](mailto:DSCC.cast.forge@dla.mil)
- Replenishment Parts Purchase or Borrow Program: [DSCC.Partrequest@dla.mil](mailto:DSCC.Partrequest@dla.mil)
- Submitting Alternate Offer Questions: [DSCC.AltOffer.PM@dla.mil](mailto:DSCC.AltOffer.PM@dla.mil)
- Source Approval Request Monitor: [dsccao-sar@dla.mil](mailto:dsccao-sar@dla.mil)
- Value Management Program Division (VE): [DSCC.VE@dla.mil](mailto:DSCC.VE@dla.mil)
- Supplier Performance Risk System (SPRS): [LMPPIRS@dla.mil](mailto:LMPPIRS@dla.mil)
- Post-Award (Land): [DLA.Land.Postaward.FLS@dla.mil](mailto:DLA.Land.Postaward.FLS@dla.mil)
- Post-Award (Maritime): [dla.maritime.postaward.fmse9@dla.mil](mailto:dla.maritime.postaward.fmse9@dla.mil)



# DLA Training Opportunities

## Seminars and Webinars

- Getting Started
- Small Business Programs
- Pricing
- Solicitations Quoting on DIBBS
- Alternate Offers – approval process
- Understanding Quality Requirements
- Packaging
- How to Acquire Drawings
- Wide Area Work Flow (WAWF)
- And much more!

Training  
Knowledge  
&  
Opportunities



View Schedule and Make Reservations at:

<https://www.dla.mil/Small-Business/Resources/Outreach-Calendar/>







# Other Small Business Resources



DEFENSE LOGISTICS AGENCY  
THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY

- HOME
- WHAT DLA OFFERS
- WORKING WITH DLA
- ORGANIZATIONS
- CUSTOMER SUPPORT
- CAREERS
- ABOUT DLA

HOME > SMALL BUSINESS > RESOURCES > OTHER RESOURCES

- DLA Small Business
- Getting Started +
- Vendor Opportunities
- Resources -**
- Outreach Calendar
- Web Apps for Business
- Training
- Educational Flyers
- Cybersecurity and Other Resources**
- About Small Business
- Contact Small Business

## Other Small Business Resources

*The links on this page lead to resources outside of DLA's Office of Small Business Programs. The information provided should not be interpreted as an endorsement, sanction, approval, or authorization by DLA.*

## Cybersecurity Resources

- **DoD's Small Business Programs Cybersecurity webpage:** providing small businesses with what they need to know. Have more questions about complying with the Cybersecurity requirements? Contact DoD OSBP at 571-372-6191.
- **DFARS 252.204-7012 Safeguarding Covered Defense Information and Cyber Incident Reporting**
- **Cybersecurity Maturity Model Certification (CMMC) - Project Spectrum:** Designed to help vendors understand CMMC, Project Spectrum is an initiative supported by the DoD OSBP. Project Spectrum provides information, training, and risk assessments to help vendors improve cyber readiness and comply with DoD requirements.
- **Cybersecurity Resources:** are available in the DoD Procurement Toolbox website.
- **DoD's Controlled Unclassified Information (CUI) Program:** Learn more about DoD's CUI Program on their website which provides policy, training, desktop aids, CUI registry, and latest news information.
- **APEX Accelerators:** Can assist with understanding compliance with DoD's cybersecurity requirements.
- **NSA Cybersecurity Collaboration Center:** NSA's Cybersecurity Collaboration Center (CCC) provides no-cost cybersecurity solutions for qualifying Defense Industrial Base (DIB) companies such as Protective DNS, attack surface management, and access to NSA non-public DIB-specific threat intelligence.



The **APEX Accelerators program**, formerly known as Procurement Technical Assistance Program (PTAP),

<https://www.dla.mil/Small-Business/Resources/Other-Resources/>



# Review

- DLA: Who We Are and What We Do
- Getting Started
- Find Current DLA and Federal Opportunities
- Seek Assistance





**WARFIGHTER ALWAYS**

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